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118 E. Mulberry St. Suite 101,

Collierville, TN, 38017

IN ASSOCIATION WITH

## **NATIONAL MARINA SALES**

#### KELLER WILLIAMS REALTY SERVICES

2424 N Federal Hwy #150, Boca Raton, FL 33431

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## **Bay Springs Marina**

**NEW SITE, MS** 



#### **KW COMMERCIAL**

2424 N.Federal Highway, Suite 150 Boca Raton, FL 33431

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**NEW SITE, MS** 

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**BAY SPRINGS MARINA** 

## PROPERTY INFORMATION

**EXECUTIVE SUMMARY** 

**MARINA ATTRIBUTES** 

A COMPLETE FACILITY / CONVENIENT PARKING

UNDERCOVER SLIPS WITH FLOATING DOCKS

50-TON TRAVELIFT AND DEDICATED HAULOUT WELL

SHIPS STORE / FUEL PUMPS ON FLOATING DOCK

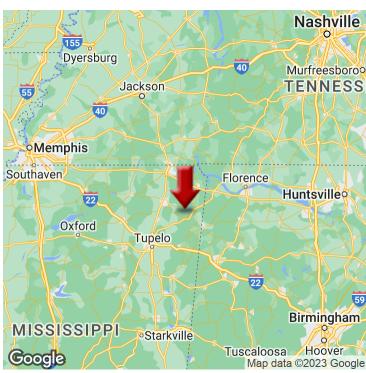
MARINA OFFICE / TOOLS / EQUIPMENT

UNDERCOVER STORAGE AND WORK SPACE

BEST KEPT SECRET ON THE TENN-TOM WATERWAY

#### **Executive Summary**





#### **OFFERING SUMMARY**

ORIGINAL PRICE:	<del>-\$3,750,000</del>
REDUCED PRICE:	\$ 3,500,000
LEASED ACRES:	22
TOTAL WET SLIPS:	125
TRAVELIFT:	50-Ton
SERVICE:	Mechanics on Site
FUEL:	Gasoline / Diesel
SHIPS' STORE:	Yes

#### **PROPERTY OVERVIEW**

The Company leases 22 upland acres and 6 acres of submerged lands from the State. There are 6 years remaining on the current lease and strong assurance that it will be renewed at the end of the term. The marina business operates on the leased premises where vessels are stored in 125 wet slips under covered roofs or on open docks. Steel and concrete buildings, equipment, parts inventory, tools and other personal property are situated on or about the leased premises. A 50-Ton Travelift unit which is also personal property of the marina operator is on the property which provides the ability to haul and launch vessels for service, repairs, surveys and so on. The company utilizes office space, inventory rooms, undercover workspaces, a mechanics shop and more. A separate building located at the end of a narrow peninsula extending off the mainland is a designated fuel station with floating docks that carry gasoline and diesel fuel pumps to service customers. An additional building located in the parking area is utilized as a captain's lounge area with bathrooms, recreational space, and other amenities for parties and get-togethers. The business, the assets, the tools and equipment along with the goodwill of the business will be sold to its new owner and the upland and submerged land leases will be either transferred or re-issued to the buyer with anticipated extended terms.

A loyal and affluent customer base with large and small vessels calls the marine home. Convenient and abundant parking is available immediately adjacent to the docks. A friendly and committed crew stands ready to provide superior customer service.

An ice storm in early 2021 collapsed a roof over the westernmost dock system and reconstruction of the those docks is not likely. The remaining 125 slips are comprised of 92 that are covered and 33 that are open.



#### **MARINA ATTRIBUTES**



#### **MARINA OVERVIEW**

Pump-out Station

Shore Power (110 v, 30-amp, 50-am 225v)

Cable TV

Wi-Fi Access

Direct TV

Courtesy Car

Pet-Friendly

Transient, daily, monthly, annual slips

Full Service convenience store

Fuel Dock (high-speed pumps (Gas & Diesel)

Restrooms

Bath Houses

Laundry

Captain's Lounge

**Abundant Parking** 

**Boat Ramp** 

Full Service Department:

Electrical

A/C Refrigeration

Rigging and De-rigging

Winterizing

Restoration / Repairs

Mechanical

Prop Repairs

Carpentry

Fiberglass

Bottom Jobs

Towing

Max LOA: 160' Max Draft: 12'



#### A COMPLETE FACILITY / CONVENIENT PARKING









### **UNDERCOVER SLIPS WITH FLOATING DOCKS**









#### 50-TON TRAVELIFT AND DEDICATED HAULOUT WELL









### **FUEL STATION ON FLOATING DOCKS**









#### MARINA OFFICE / TOOLS / EQUIPMENT









#### **UNDERCOVER STORAGE AND WORK SPACE**









#### BEST KEPT SECRET ON THE TENN-TOM WATERWAY





BAY SPRINGS MARINA

## 2

## **LOCATION INFORMATION**

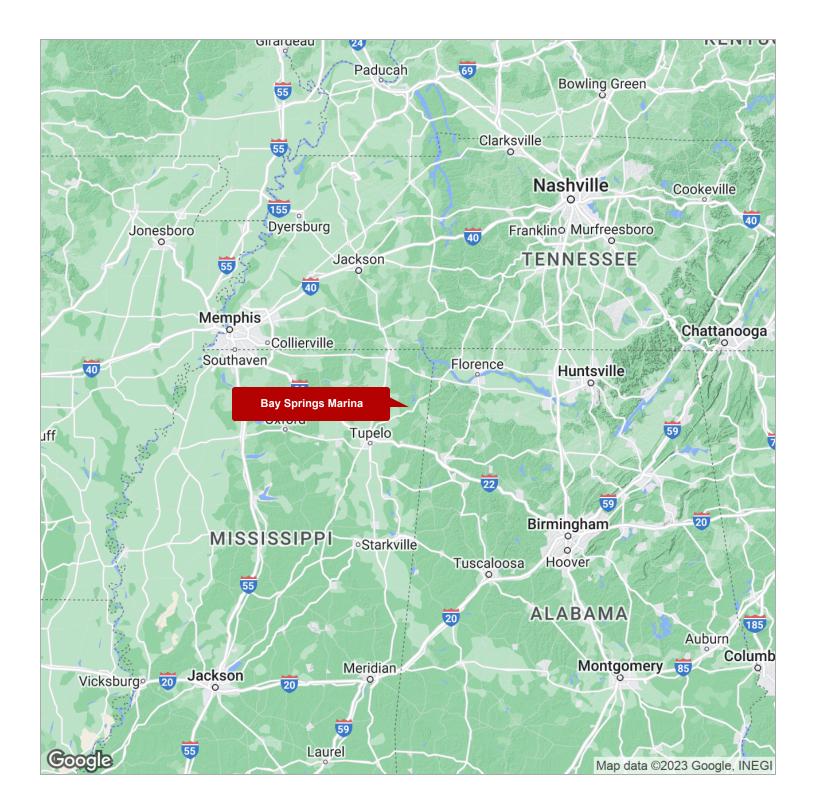
**REGIONAL MAP** 

**LOCATION MAPS** 

WESTERN-MOST (FAR LEFT) DOCK HAS NO ROOF

BAY SPRINGS MARINA 2 | LOCATION INFORMATION

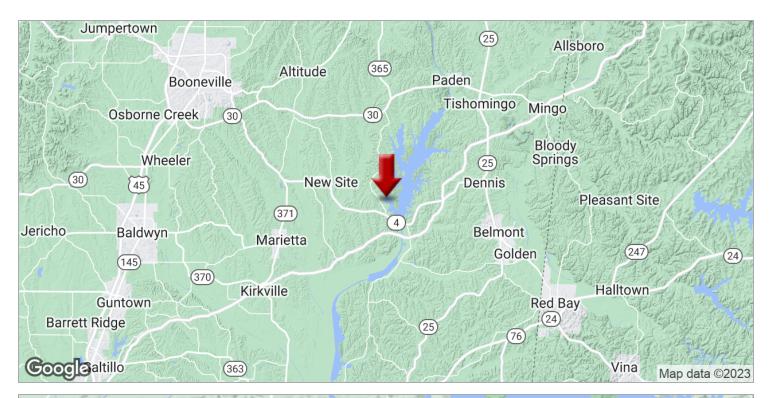
### **Regional Map**

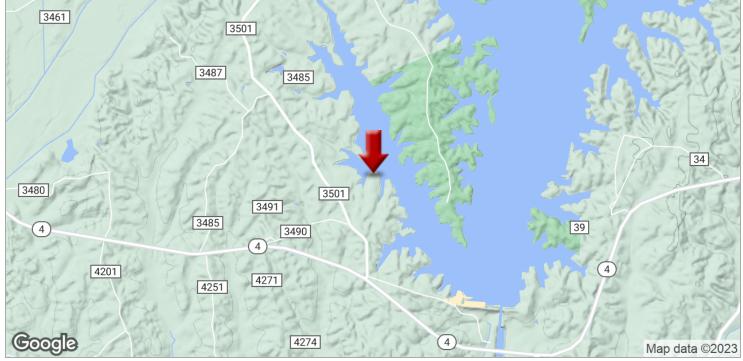




BAY SPRINGS MARINA 2 | LOCATION INFORMATION

## **Location Maps**







BAY SPRINGS MARINA 2 | LOCATION INFORMATION

## WESTERN (FAR LEFT) DOCK NO LONGER COVERED



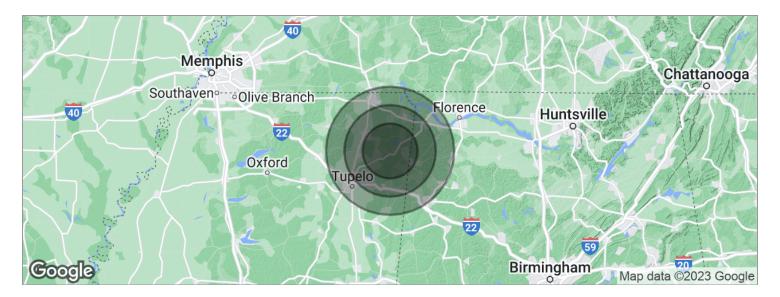


# DEMOGRAPHICS 3

**DEMOGRAPHICS MAP** 

BAY SPRINGS MARINA 3 | DEMOGRAPHICS

## **Demographics Map**



POPULATION	15 MILES	25 MILES	35 MILES
Total population	28,890	101,818	237,290
Median age	39.6	38.2	38.3
Median age (male)	38.4	36.4	36.7
Median age (Female)	41.8	39.6	39.7
HOUSEHOLDS & INCOME	15 MILES	25 MILES	35 MILES
HOUSEHOLDS & INCOME  Total households	<b>15 MILES</b> 11,124	<b>25 MILES</b> 38,589	<b>35 MILES</b> 91,718
Total households	11,124	38,589	91,718

<sup>\*</sup> Demographic data derived from 2020 ACS - US Census

