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Legal questions should be discussed by the party with an attorney. Tax questions should be discussed by the party with a certified public accountant or tax attorney. Title questions should be discussed by the party with a title officer or attorney. Questions regarding the condition of the property and whether the property complies with applicable governmental requirements should be discussed by the party with appropriate engineers, architects, contractors, other consultants and governmental agencies. All properties and services are marketed by Serafin Real Estate in compliance with all applicable fair housing and equal opportunity laws.

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# **EXECUTIVE SUMMARY**



### OFFERING SUMMARY

SALE PRICE: \$5,500,000

BUILDING SIZE: 18,491 SF

LOT SIZE: 1.6 Acres

NUMBER OF UNITS: 2

**PRICE / SF:** \$297.44

**CAP RATE:** 7.38%

**NOI:** \$405,702

YEAR BUILT: 2001

**ZONING:** C-2

**MARKET:** Washington DC Metro

**SUBMARKET:** Springfield/Franconia

### PROPERTY OVERVIEW

6400 Grovedale Drive is a stable, income-producing asset in a dense and highly sought-after pocket of Alexandria. The property is anchored by two strong, mission-driven tenants—The New Story School and Crescent Counseling—both delivering essential educational and behavioral-health services with steady demand and long-term relevance in the market. Their presence contributes to consistent occupancy and reliable cash flow.

The site is zoned C-2, allowing a wide range of commercial, institutional, and service-oriented uses that continue to draw operators seeking accessible, well-located space. This zoning flexibility, paired with the area's strong population density, supports ongoing tenant stability and low vacancy risk.

For investors seeking dependable returns and alignment with growing service-based industries, 6400 Grovedale Drive offers a compelling, low-volatility opportunity in one of Northern Virginia's most resilient submarkets.



# HIGHLIGHTS

### **PROPERTY HIGHLIGHTS**

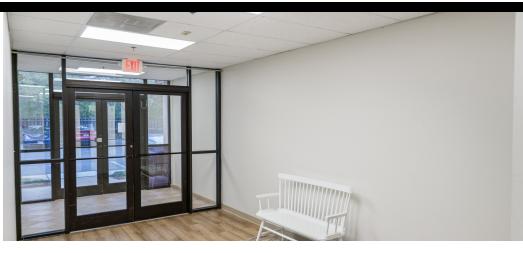
- Stable Income Asset: Located in a dense
   Alexandria submarket with long-term demand for service-based uses, supporting consistent performance.
- Established Tenant Base: Anchored by The New Story School and Crescent Counseling, both providing essential educational and behavioralhealth services with steady occupancy.
- Strong Lease Durability: Renewal options and long-term tenancy contribute to predictable cash flow and overall stability.
- Flexible C-2 Zoning: Broad commercial and institutional uses allowed, keeping the property attractive to a wide range of operators.
- High-Density, Accessible Location: Proximity to major transportation corridors enhances tenant desirability and long-term viability.
- Low-Volatility Investment: 100% occupancy and a 7.38% cap rate create a reliable, resilient investment profile in Northern Virginia.





# ADDITIONAL PHOTOS











# PROPERTY DETAILS

SALE PRICE	\$5,500,000

### **LOCATION INFORMATION**

BUILDING NAME

Grovedale Executive Office Park
- Building A

STREET ADDRESS

6400 Grovedale Drive

CITY, STATE, ZIP

Alexandria, VA 22310

COUNTY

Fairfax

MARKET

Washington DC Metro

SUB-MARKET

Springfield/Franconia

Ronald Reagan Washington National Airport

### **PROPERTY INFORMATION**

**NEAREST AIRPORT** 

PROPERTY TYPE Office
PROPERTY SUBTYPE Office Building
ZONING C-2
LOT SIZE 1.6 Acres
APN # 0813-05-A1

### **BUILDING INFORMATION**

BUILDING SIZE	18,491 SF
NOI	\$405,702.96
CAP RATE	7.38
BUILDING CLASS	В
OCCUPANCY %	100.0%
TENANCY	Multiple
NUMBER OF FLOORS	2
YEAR BUILT	2001
CONSTRUCTION STATUS	Existing
CONDITION	Good
NUMBER OF BUILDINGS	1
FLOOR COVERINGS	Carpet/Carpet/Tile
EXTERIOR WALLS	Brick/Insulite



# FLOOR PLAN



This floor plan including furniture, fixture measurements and dimensions are approximate and for illustrative purposes only. BoxBrownie.com gives no guarantee, warranty or representation as to the accuracy and layout.

All enquiries must be directed to the agent, vendor or party representing this floor plan.

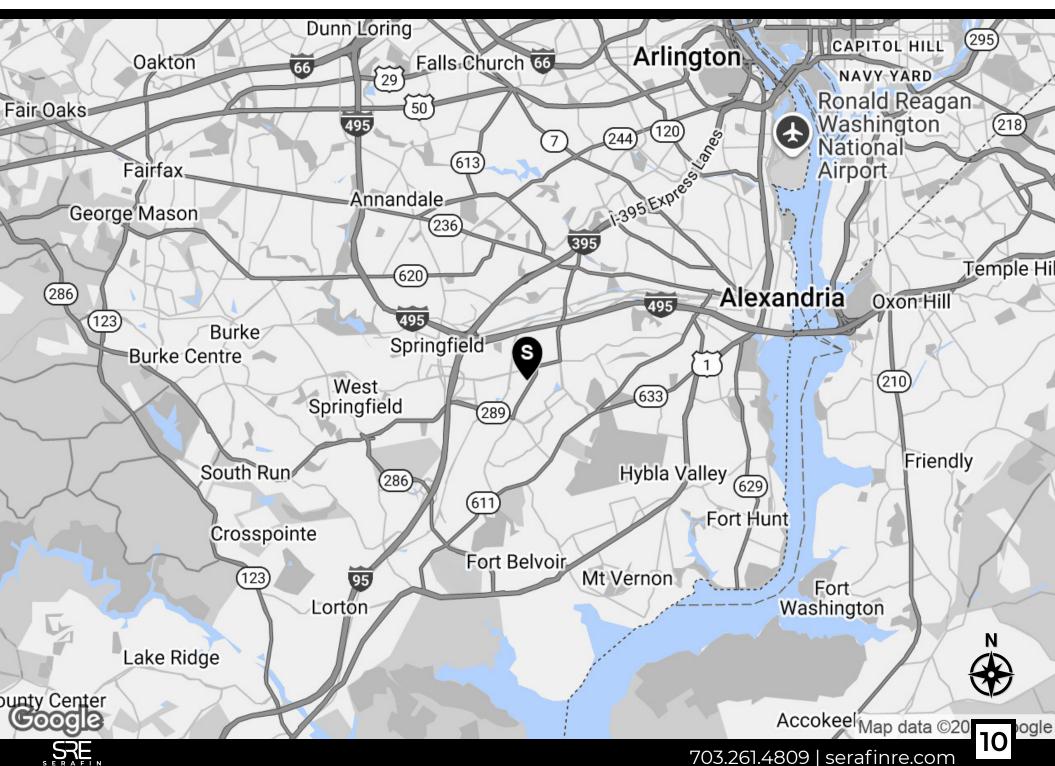
1st Floor



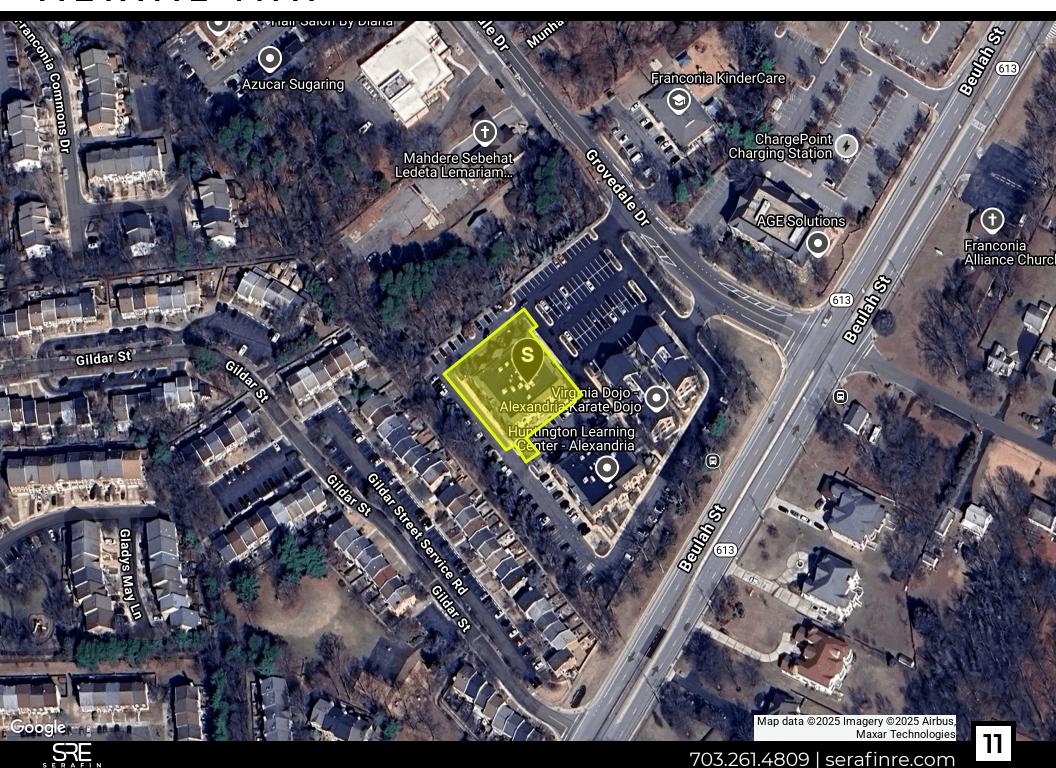


# MAPS

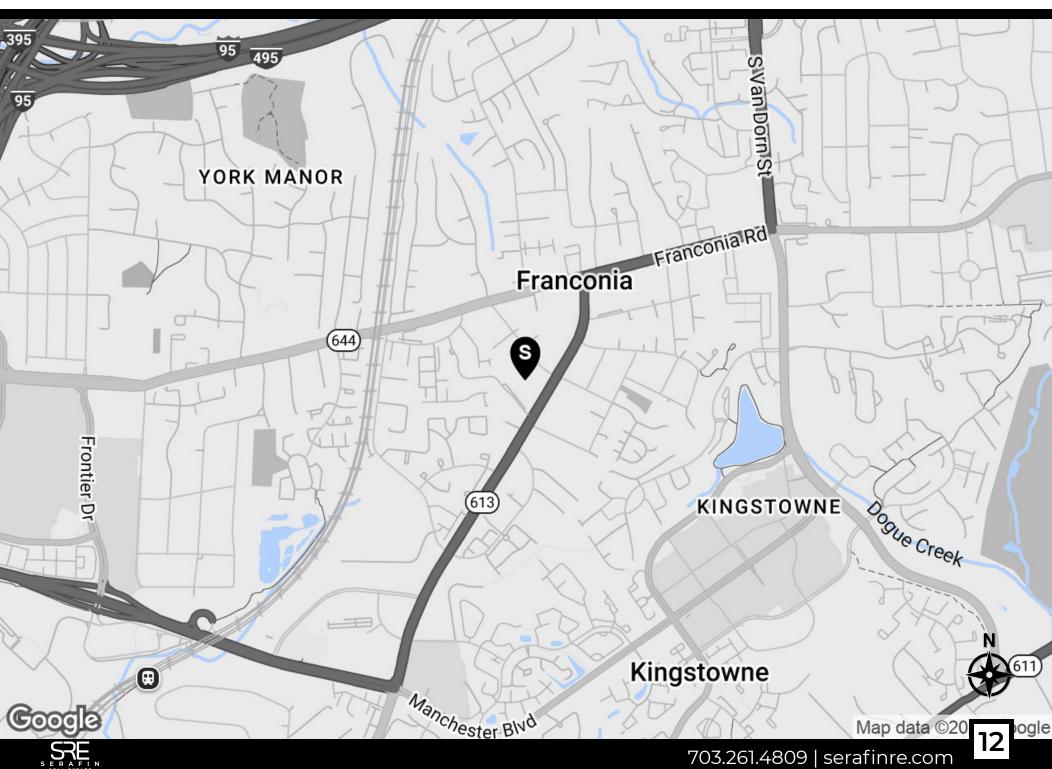
# REGIONAL MAP



# AERIAL MAP



# LOCATION MAP



# RETAILER MAP





# FINANCIAL SUMMARY



# **INVESTMENT OVERVIEW**

PRICE	\$5,500,000
PRICE PER SF	\$297
GRM	10.35
CAP RATE	7.38%
CASH-ON-CASH RETURN (YR 1)	7.38%
TOTAL RETURN (YR 1)	\$405,703

## **OPERATING DATA**

GROSS SCHEDULED INCOME	\$531,408
OTHER INCOME	\$6,406
TOTAL SCHEDULED INCOME	\$537,814
GROSS INCOME	\$537,814
OPERATING EXPENSES	\$132,111
NET OPERATING INCOME	\$405,703
PRE-TAX CASH FLOW	\$405.703

# INCOME & EXPENSES

INCOME SUMMARY	
RENTAL INCOME	\$531,408
INCOME FROM CAM	\$6,406
GROSS INCOME	\$537,814
EXPENSES SUMMARY	
REAL ESTATE TAXES	\$40,587
PLUMBING MAINTENANCE	\$1,657
BUILDING ENGINEER	\$6,448
ELEVATOR MAINTANENCE	\$4,526
SECURITY	\$249
TRASH SERVICE	\$2,400
CRITTER CONTROL EXPENSE	\$358
ELECTRIC EXPENSE	\$15,665
RECYCLING EXPENSE	\$435
PHONE EXPENSE	\$2,424
GAS EXPENSE	\$3,217
WATER & SEWER EXPENSE	\$2,592
LANDSCAPING EXPENSE	\$5,368
JANITORIAL EXPENSE	\$17,400
MONITORING EXPENSE	\$4,994
PREPAID EXPENSES	\$415
SPRINKLER INSPECTION	\$1,760
INSURANCE EXPENSE	\$6,755
INSPECTION & PERMIT FEES	\$766



**HVAC MAINTENANCE** 

\$14,094

# INCOME & EXPENSES

OPERATING EXPENSES	\$132,111
NET OPERATING INCOME	\$405,703



# RENT ROLL

SUITE	TENANT NAME	SIZE SF	% OF BUILDING	ESCALATION DATES	PRICE / SF / YEAR	ANNUAL RENT	LEASE START	LEASE END
100 & 201	New Story Schools-Stes	11,178 SF	60.45%	11/1/2025 11/1/2026 11/1/2027	\$29.92 \$30.74 \$31.59 \$32.45	\$334,473	11/1/2021	11/30/2028
200	Crescent Counseling	7,313 SF	39.55%	6/1/2027 6/1/2028 6/1/2029 6/1/2030 6/1/2031 6/1/2032 6/1/2033	\$26.93 \$27.74 \$28.57 \$29.42 \$30.31 \$31.22 \$32.16 \$33.12	\$196,934	03/01/2026	05/31/2026
TOTALS		18,491 SF	100%			\$531,407		
AVERAGE	S				\$28.43			

New Story Schools has 2 x 5 Year Renewal Options; Crescent Counseling has 1 x 5 Year Renewal Option



# CITY INFORMATION

### LOCATION DESCRIPTION

**Economic Overview: Alexandria, VA 22310**Zip code 22310 is strategically located in Fairfax County, within the Washington, D.C. metropolitan area. This submarket benefits from direct access to major transportation arteries, including I-95, I-495 (Capital Beltway), and Route 1, and is just minutes from Reagan National Airport and Downtown D.C. The nearby Springfield-Franconia Metro Station and VRE rail line further enhance connectivity, making it a desirable location for both commuters and businesses.

### **Key Economic Drivers:**

### 1. Government & Defense:

Being part of the D.C. metro, Alexandria 22310 benefits from proximity to several federal agencies and defense contractors. The presence of Fort Belvoir, the U.S. Patent & Trademark Office, and the Pentagon supports a steady stream of government-related employment and vendor activity.

### 2. Healthcare & Education:

The submarket has seen strong growth in medical and professional services. Providers like Inova Health System, Kaiser Permanente, and numerous private practices support consistent commercial demand for medical office space. Nearby higher education institutions also contribute to workforce stability and demand for services.

### 3. Retail & Consumer Spending:

Alexandria 22310 is adjacent to the Kingstowne Towne Center, Springfield Town Center, and other retail corridors that drive local spending. The area's high median household income (approx. \$130,000+) and educated population contribute to robust consumer demand, benefiting surrounding businesses.

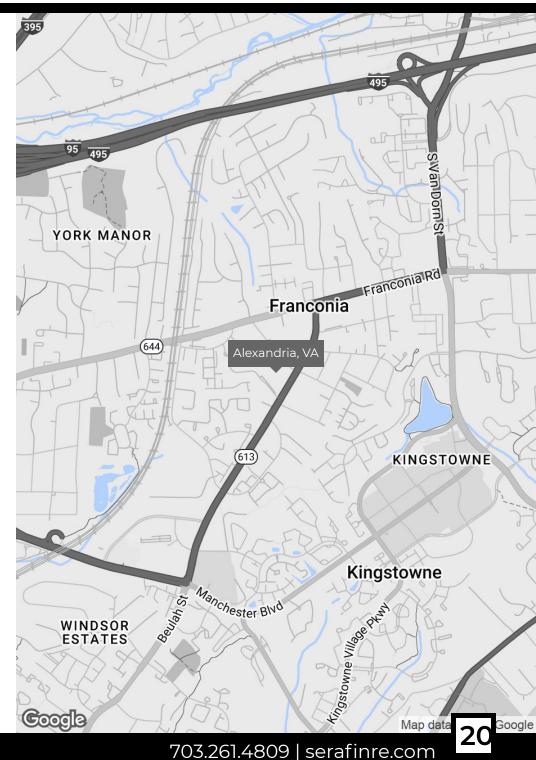
### **Demographics & Workforce:**

Median Household Income: ~\$130,000Unemployment Rate: Below national average, historically around 2.5–3.5%Population: Affluent, professional, and diverse—ideal for service-based industries and stable tenancy.

### **Commercial Real Estate Fundamentals:**

Office Market: Submarket maintains strong occupancy, especially in low-rise medical and professional buildings. Cap rates typically range from 6.5%–7.5%, depending on tenant quality and term.

**Economic Outlook:**Alexandria 22310 continues to benefit from Northern Virginia's diversified economy, driven by tech, defense, health, and education. With stable demographics, high incomes, and strategic location, the area is positioned for continued economic resilience and long-term real estate appreciation.

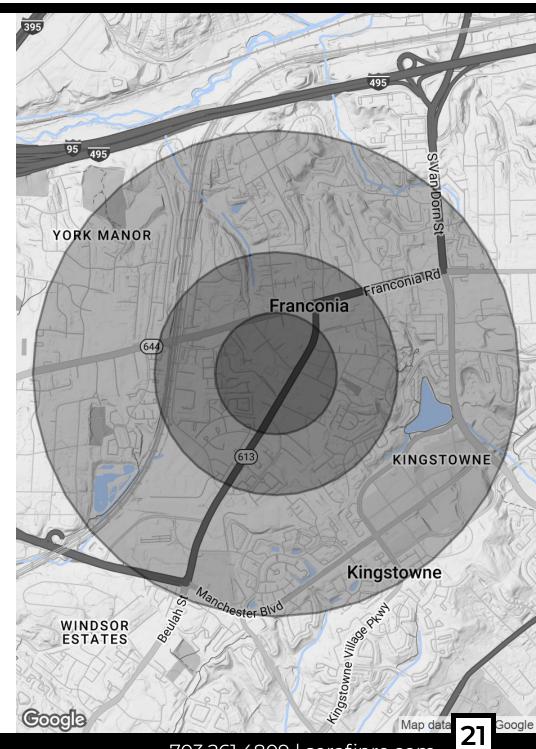


# DEMOGRAPHICS MAP & REPORT

POPULATION	0.25 MILES	0.5 MILES	1 MILE
TOTAL POPULATION	992	4,189	17,404
AVERAGE AGE	42.5	43.4	41.2
AVERAGE AGE (MALE)	39.1	41.8	39.7
AVERAGE AGE (FEMALE)	46.7	45.8	43.2

HOUSEHOLDS & INCOME	0.25 MILES	0.5 MILES	1 MILE
TOTAL HOUSEHOLDS	376	1,633	6,838
# OF PERSONS PER HH	2.6	2.6	2.5
AVERAGE HH INCOME	\$120,950	\$130,801	\$131,783
AVERAGE HOUSE VALUE	\$487,861	\$519,173	\$468,046

2020 American Community Survey (ACS)





# SERAFIN REAL ESTATE

Commercial | Investment | Brokerage



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# SERAFIN REAL ESTATE









Volume

Inventory

in Loudoun County for Total Volume Sold

Serafin Real Estate is a premier commercial real estate brokerage based in Northern Virginia, specializing in sales, leasing, and strategic investment advisory. With over 19 years of experience and over \$650 million in closed transactions, we are proud to be Loudoun County's top-selling commercial brokerage and a three-time Best of Loudoun award winner.

At Serafin Real Estate, we are dedicated to delivering exceptional results, leveraging our deep market expertise, advanced technology, and a client-first approach. Whether you're a property owner looking to maximize your investment or a buyer seeking the ideal space, our team provides personalized strategies tailored to meet your specific goals.

Our clients trust us not only for our extensive knowledge of the market but also for our commitment to transparency, integrity, and success. Serafin Real Estate is your trusted partner for commercial real estate in Loudoun, Fairfax, and Prince William Counties.



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# PRIMARY BROKER CONTACT





### **JOE SERAFIN**

Founder | CEO | Principal Broker

jserafin@serafinre.com

Direct: 703.261.4809 | Cell: 703.994.7510

### PROFESSIONAL BACKGROUND

Joe Serafin, a 19-year veteran of the real estate industry, is the esteemed owner of Serafin Real Estate. Over nearly two decades, Joe has built a robust foundation by representing a diverse array of developers, private equity firms, and individual investors. His career is marked by the successful closure of over \$650 million in transactions, a testament to his expertise and dedication.

Joe's specific areas of expertise include strategic planning, financial investment analysis, and financial structuring. These skills ensure solid and transparent property investments for his clients, consistently exceeding their investment goals. His deep market knowledge and strategic approach have earned him the trust of his clients, fostering long-lasting business and personal relationships.

In recognition of his outstanding contributions to the real estate sector, Joe Serafin was honored as one of the Top 10 real estate agents in Virginia by Apple News, Grit Wire, and Google News in 2023. His insights and expertise are frequently sought after, leading to numerous invitations to speak at industry events and panel discussions where he shares his knowledge as an authority on the local commercial real estate market.

Under Joe's leadership, Serafin Real Estate actively participates in various chambers and associations, contributing to the growth and development of the community. His commitment to excellence and innovation has solidified his reputation as a leading figure in the commercial real estate industry.

### **Serafin Real Estate**

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# MEET THE TEAM



JOE SERAFIN 703.994.7510 jserafin@serafinre.com

Joe is an 18-year real estate industry veteran and owner of Serafin Real Estate, specializing in investment sales, acquisitions, brokerage, and property investment consultation in Loudoun, Fairfax, and Prince Willam County.

Joe has built a solid foundation through his representation of many developers, private equity firms, and individual investors throughout the years and has successfully closed over \$600M of transactions since his start in the industry. His specific areas of expertise include strategic planning, financial investment analysis, and financial structuring ensuring solid and transparent property investments for his clients.



JENNIFER CUPITT 703.727.6830 jcupitt@serafinre.com

Jennifer is the Office Manager for SRE and assists in the day to day administrative and client care needs of the company. Her organizational skills and process mentality ensures the company's everyday duties are carried through smoothly.



SEAN KLINE 703.963.0608 skline@serafinre.com

Sean has over 20 years of experience in real estate acquisition, negotiation, and investment. He graduated from the United States Merchant Marine Academy at Kings Point, and bought his first investment property in Falls Church after returning from sea tours in Operations Enduring Freedom and Iraqi Freedom.



GRANT WETMORE 703.727.2542 gwetmore@serafinre.com

Grant Wetmore is a Sales and Acquisition Advisor at Serafin Real Estate. His prior experience is backed by 20 years in the Banking industry including 10 years within the commercial real estate lending, financial analysis, management and disposition of distressed and foreclosed properties and business evaluation.