

# **OFFERING MEMORANDUM**

# **THE ORLO**

740 NE 53rd Avenue | Portland, OR 97213



a real estate investment advisory company

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# **The Orlo**

740 NE 53rd Avenue Portland, OR 97213

# Property Summary: Investment Highlights

# THE ORLO APARTMENTS

740 NE 53rd Avenue | Portland, OR 97213

\$5,930,000

\$156,000/Unit

5.5% Cap

Net Rentable Area	24,826 SF
Year Built	1961
Price	\$5,930,000
Price per Unit	\$156,000
Price PSF	\$240
Building Type	Garden Court
Zoning	R1
Pacel Numbers	R192781
Number of Units	38
Parking	27 Open Spaces

## **Location/Investment Highlights**

- **Assumable Financing:** Fannie loan at 5.52% interest/only through Nov. 2026 (see Proforma for more info)
- ~60% of the units left to renovate w/ "classic" finishes offering future upside/reposition potential for a new owner
- \$684,000 of capital improvements in 2023 including new roof, exterior paint/repairs, & interior renovations
- Walkable to Hollywood District, home to the Historic Hollywood Theater and offering a wide array of shopping/dining options
- Nearby to a major NE Portland Employer: Providence Portland Medical Center

















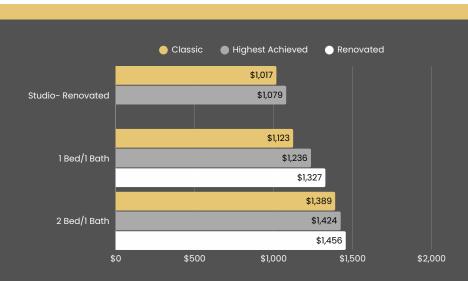
# **Rent Roll**

As of April 8, 2025

Number of units	Туре	Approx. Sq. Ft	Rent	Highest achieved Rent	\$/SF	Highest achieved \$/SF	Percent change	Monthly	Highest achieved monthly
4	Studio: Renovated	302	\$1,017	\$1,079	\$3.37	\$3.57	6.1%	\$4,069	\$4,316
18	1 Bedroom 1 Bath: Classic	641	\$1,123	\$1,236	\$1.75	\$1.93	10.1%	\$20,209	\$22,248
6	1 Bedroom 1 Bath: Renovated	641	\$1,223	\$1,327	\$1.91	\$2.07	8.5%	\$7,338	\$7,962
5	2 Bedroom 1 Bath: Classic	823	\$1,389	\$1,424	\$1.69	\$1.73	2.5%	\$6,947	\$7,120
5	2 Bedroom 1 Bath: Renovated	823	\$1,384	\$1,456	\$1.68	\$1.77	5.6%	\$13,843	\$7,280
38	Average	653	\$1,196	\$1,288	\$1.83	\$1.97	7.6%	\$45,459	\$48,926

# Key Financial Metrics

5.5%
Cap Rate
\$156,000
Per Unit
\$240
Per Square Foot



INCOME TYPE	CURRENT SCI	HEDULE OF RENT		NOTES
CURRENT GROSS SCHEDULED INCOME	\$545,508			
Less: Estimated Vacancy/Credit Loss	\$27,275			5.0%
EFFECTIVE RENTAL INCOME	\$518,233			
Laundry Income	\$5,645			1
Misc. Income	\$23,036			1
Utility Reimbursements (RUBs)	\$26,403			1
GROSS OPERATING INCOME (GOI)	\$573,318			
OPERATING EXPENSES	TOTAL/ YEAR	PER UNIT	% GOI	NOTES
Real Estate Taxes	\$53,940	\$1,419	9.4%	2
Property Insurance	\$18,471	\$486	3.2%	3
Property Management	\$40,132	\$1,056	7.0%	4
Repair/Maintenance	\$28,500	\$750	5.0%	5
Electric	\$9,084	\$239	1.6%	6
Water/Sewer	\$38,080	\$1,002	6.6%	6
Garbage	\$29,820	\$785	5.2%	6
Turnover	\$9,500	\$250	1.7%	7
Landscaping	\$3,850	\$101	0.7%	8
General/Adminstration	\$2,685	\$300	0.5%	9
Advertising/Promotion	\$3,800	\$100	0.7%	10
Reserves/Replacements	\$9,500	\$250	1.7%	11
Total Operating Expenses	\$247,364	\$6,510	43.1%	
Net Operating income (NOI)	\$325,954			

- 1.Misc. Income, Rubs, Laundry Income: Feb. 2025 T-12
- 2.2024/2025 Net Real Estate Taxes
- 3. Property Insurance: Feb. 2025 T-12
- 4. Property Management: 7% off-site management fee estimate (current Mgmt. Fee 3.2%)
- 5.Repair/Maint: \$750/unit estimate, covers parts/supplies related to plumbing, electrical, exterior work, flooring, hardware, etc.
- 6 Utilities: Feb. 2025 T-13
- 7.Turnover: \$250/unit estimate, lower than historicals, covers "make ready" expenses such as cleaning, painting
- 8.Landscaping: Feb. 2025 T-12
- 9.General/Admin: \$300/unit estimate to cover software, licenses, phone/internet, legal, accounting, etc.
- 10. Advertising/Promotion: \$100/unit estimate
- 11.Reserves/Replacements: \$250/unit estimate

# **Proforma & Underwriting**

POTENTIALLY ASSUMABLE FINANCING FOR QUALIFIED BUYER:			
Lender	Freddie Mac SBL, serviced by Lument		
Current Principle Balance	\$4,026,000 (April, 2025)		
Interest Rate	5.52%		
Payments	\$18,250/month (I/O)		
Term	Interest/Only through 11/1/26		
Maturity	10/1/31		
Assumption Fee	1.0%		

PRICING	
Price	\$5,930,000
Price/ Unit	\$156,053
Price / SF	\$239
Cap Rate	5.5%



# Orlo Capital Improvements: 2023

Repair Item	Total
Common Space Items	
Roof Replacement	\$87,000.00
Plumbing	\$10,000.00
Exterior Lighting	\$19,500.00
Interior Hallway Remodel	\$55,000.00
Exterior Paint and Repairs	\$184,000.00
Privacy Patios	\$37,000.00
Concrete Repairs	\$15,000.00
Signage	\$15,000.00
Deck/Balcony Upgrades	\$22,600.00
Stairwell Tread Replacements	\$18,000.00
Total Common Space Upgrades	\$463,100.00

Repair Item	Total
Unit Renovations	
Black Appliances	\$44,300.00
Paint	\$5,400.00
Sink/Faucet Replacements	\$5,200.00
Flooring/Carpet and Baseboards	\$49,000.00
Resurfacing	\$20,000.00
Hardware	\$5,200.00
Kitchen Cabinet Paint and Hardware	\$28,000.00
Kitchen/Bath Backsplash	\$31,000.00
Lighting	\$11,000.00
GFCI	\$11,000.00
Blinds	\$11,000.00
Total Unit Renovations	\$221,100.00

Total: \$684,200.00

# Rent

	Studio	1 Bed/1 Bath	2 Bed/1-2 Bath
Rent Comparison	\$1,163/	\$1,306/	\$1,537/
Average	\$2.93 PSF	\$2.36 PSF	\$1.87 PSF
Orlo Apartments	\$1,017/	\$1,123/	\$1,384/
	\$3.37 PSF	\$1.75 PSF	\$1.68 PSF

## Orlo Apartments



Unit Type	SQFT	Rent	\$/SF
Studio Renovated	302	\$1,017	\$3.37
1 Bed/1 Bath Classic	641	\$1,123	\$1.75
1 Bed/1 Bath Renovated	641	\$1,223	\$1.91
2 Bed/1 Bath Classic	823	\$1,389	\$1.69
2 Bed/1 Bath Renovated	823	\$1,379	\$1.68

### **Clinton Court Apartments**



Unit Type	SQFT	Rent	\$/SF
Studio	370	\$1,195	\$3.23
1 Bed/1 Bath	484	\$1,295	\$2.68
Utility Reimbursements	RUBs- based on occupancy and size		
Washer/ Dyer	On-site		
Concessions	1 mon select	th free o units	n

# Julie Ann Apartments



Unit Type	SQFT	Rent	\$/SF
Studio	430	\$1,130	\$2.63
1 Bed/1 Bath	623	\$1,222	\$1.96
Utility Reimbursements	-		
Washer/ Dyer	-		
Concessions	None		

## 22nd Ave. Townhomes



Unit Type	SQFT	Rent	\$/SF
1 Bed/1 Bath	675	\$1,295	\$1.92
2 Bed/1-2 Bath	975	\$1,545	\$1.58
Utility Reimbursements	-		
Washer/ Dyer	On-si	te	
Concessions	None		

## Douglas Square



Unit Type	SQFT	Rent	\$/SF
1 Bed/1 Bath	460	\$1,200	\$2.61
2 Bed/ 1-2 Bath	795	\$1,350	\$1.70
Utility Reimbursements	-		
Washer/ Dyer	On-site		
Concessions	1 mon	th free	

## Kalani Apartments

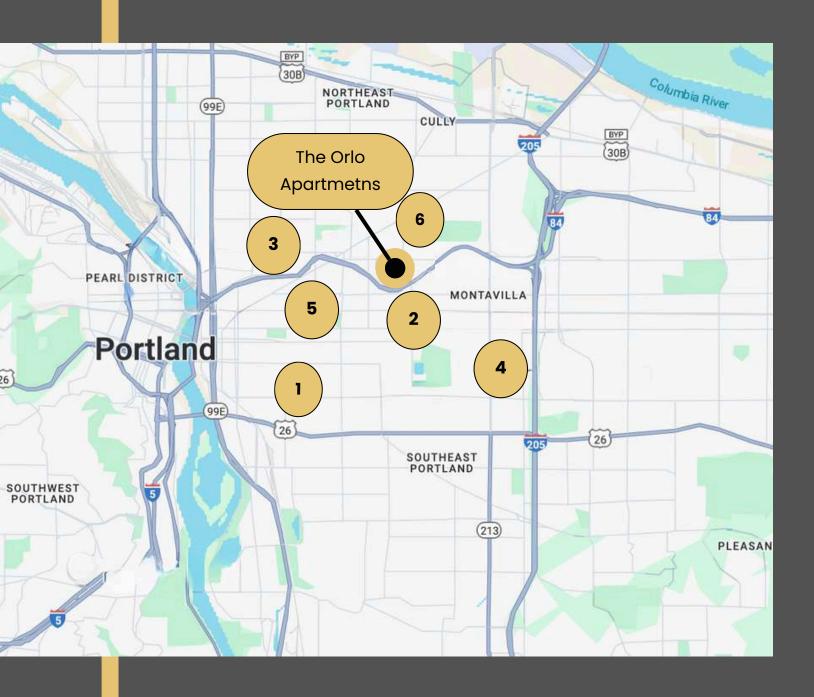


Unit Type	SQFT	Rent	\$/SF
1 Bed/1 Bath	535	\$1,400	\$2.62
2 Bed/ 1-2 Bath	748	\$1,600	\$2.14
Utility Reimbursements	-		
Washer/ Dyer	On-site		
Concessions	None		

## Orlena Apartments



Unit Type	SQFT	Rent	\$/SF
1 Bed/1 Bath	600	\$1,422	\$2.37
2 Bed/ 1-2 Bath	800	\$1,654	\$2.07
Utility Reimbursements	-		
Washer/ Dyer	On-site		
Concessions	None		



- Clinton Court
  Apartments
- Julie AnnApartments
- 3 22nd Ave.Townhomes
- 4 Douglas Square
- 5 Kalani Apartments
- 6 Orlena Apartments

# Sales Comps

	Price per Unit	\$/SF
Sales Comparison Average	\$170,103	\$233
The Orlo	\$156,053	\$239

# Orlo Apartments



1961/2024 rev.	
000	
3	

#### 1. The Benson Alexander



Year Built	1927
Date Sold	3/3/25
Sale Price	\$2,300,000
Price Per Unit	\$135,294
Price/ SF	\$201
SF	11,441

### 4. Eastport Manor Apts.



Year Built	1960/2024 rev.
Date Sold	12/6/24
Sale Price	\$4,275,000
Price Per Unit	\$213,750
Price/ SF	\$285
SF	15,000

#### 2. 1925 NE 19th Ave



Year Built	1964
Date Sold	2/18/25
Sale Price	\$3,026,000
Price Per Unit	\$178,000
Price/ SF	\$183
SF	16,575

## 5. Warner Pacific College Apts. 6. Holgate 10



Year Built	1957
Date Sold	6/27/24
Sale Price	\$2,500,000
Price Per Unit	\$178,571
Price/ SF	\$262
SF	9,524

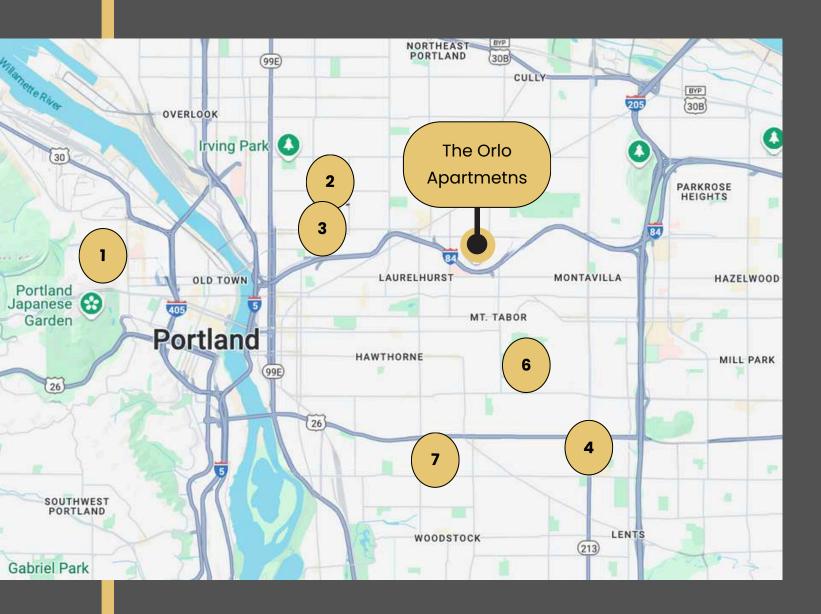
#### 3. 1804-1814 NE Weidler St



51	
Year Built	1967
Date Sold	12/30/24
Sale Price	\$2,560,000
Price Per Unit	\$160,000
Price/ SF	\$231
SF	11,084



Year Built	1966
Tear Built	
Date Sold	5/17/24
Sale Price	\$1,550,000
Price Per Unit	\$155,000
Price/ SF	\$238
SF	6,500



- The Benson Alexander
- 2 1925 NE 19th Ave
- 3 1804-1814 NE Weidler St
- Eastport
  4 Manor
  Apartments
- Warner
  5 Pacific
  College Apts.
- 6 Holgate 10

# Community Breakdown: Who's Living Here

# State: Oregon4.18MCounty: Multnomah789,698MSA: Portland-Metro2.49MCity: Portland630,498

	1 mile	3 Miles	5 Miles
Population	38,519	170,484	421,268
Total Households	23,901	91,733	197,319
Average Household Income	\$108.1K	\$133.4K	\$141.6K
Total Consumer Spending	\$457.8M	\$3.8B	\$11.8B



**Population:** 

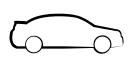
#### Walker's Paradise:

0.5 miles to Providence-Portland Medical Center 1.3 miles to Portland's Hollywood District



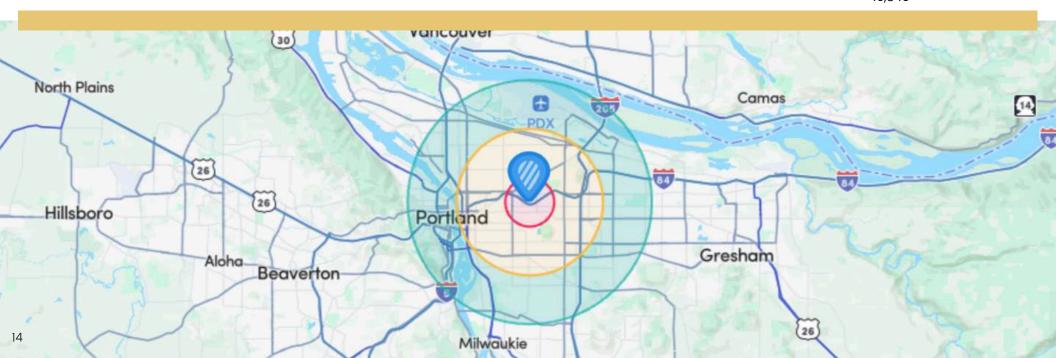
#### **Transportation:**

- 0.8 miles (4 mins) to nearest grocery store
- 6.4 miles to Portland International Airport

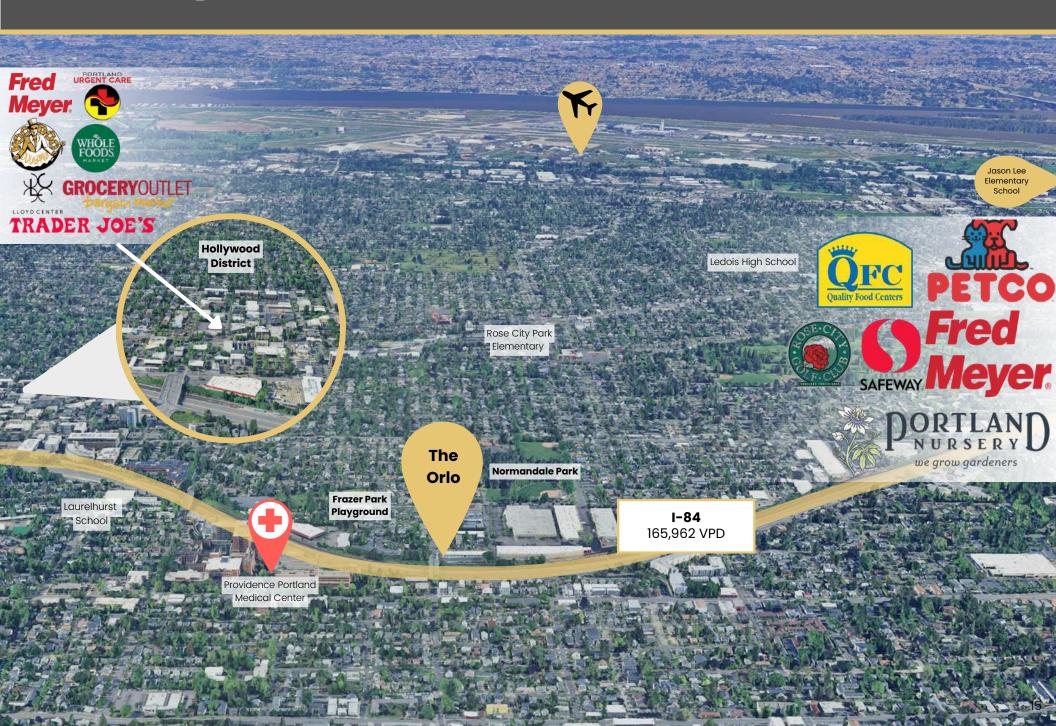


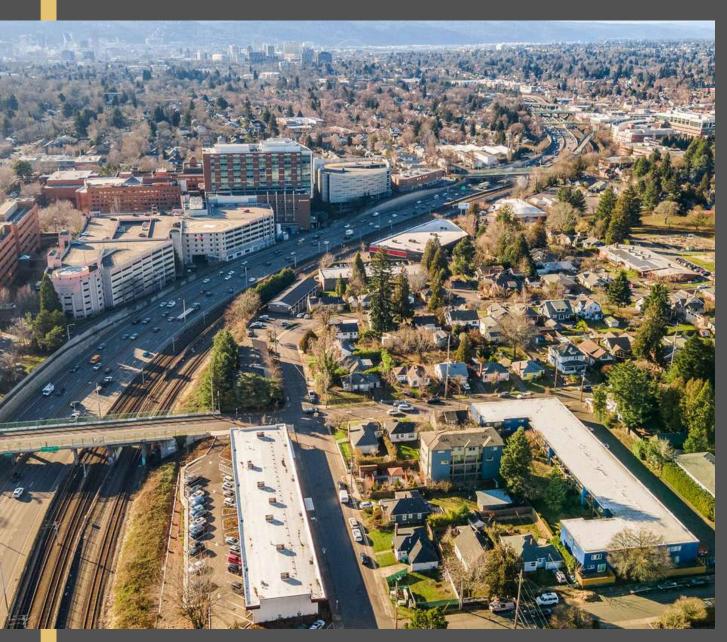
#### Daily Car Count: (VPD)

I 84, US 30 - 165,962 NE Glisan St - 11,680 NE Halsey St - 10,373 NE Cesar E. Chavez Blvd - 16,845



# **Nearby Amenities**





# Northeast Neighborhood Profile

Welcome to Northeast Portland, a vibrant neighborhood blending history with modernity, nestled between the Willamette and Columbia Rivers. Here, cultural enclaves like the Alberta Arts District and Mississippi Avenue offer eclectic galleries, trendy boutiques, and live music venues, inviting exploration and creativity. Steeped in history and culture, Northeast Portland boasts architectural gems like Irvington's Victorian homes. The Alberta Arts District runs through the nearby Concordia neighborhood and features an array of galleries, restaurants, shopping and entertainment. One of Portland's older and wealthier neighborhoods, the Beaumont neighborhood offers views of downtown, the Willamette River and the Cascades along with the Beaumont Village shopping district. Nature beckons with serene parks like Alberta Park and Fernhill Park providing an escape from the urban bustle amidst towering trees and tranquil ponds. These green spaces offer a peaceful retreat for leisurely strolls, picnics, and outdoor activities. The Alameda Ridge features a popular hiking trail with scenic views. Community spirit thrives through neighborhood events and festivals, fostering a sense of belonging among residents and visitors alike. Whether it's a farmers' market. art walk, or cultural celebration, Northeast Portland brings people together to celebrate diversity and support local businesses.

# Northeast Portland Employment

Northeast Portland boasts a dynamic economy characterized by its resilience and diversity. While traditional sectors like manufacturing and healthcare remain robust, the region has also seen growth in technology and creative industries. Innovative startups and established companies alike thrive in Northeast Portland's supportive ecosystem, fostering entrepreneurship and job creation. The area's small businesses add vibrancy to the local economy, offering unique goods and services while providing employment opportunities to residents.

Anchoring the healthcare sector, Legacy Emanuel Medical Center is a vital contributor to Northeast Portland's employment landscape. As part of Legacy Health, it employs over 13,000 people in the Portland area, providing essential medical services and job opportunities.

With a commitment to healthcare excellence, Kaiser Permanente is a major employer in Northeast Portland. Its workforce of over 17,000 individuals across Oregon and Southwest Washington includes staff at facilities in the region, ensuring access to quality healthcare and employment opportunities.

Playing a significant role in Northeast Portland's manufacturing sector, Precision Castparts Corp. is a key employer in the region. Specializing in complex metal components for aerospace, power, and industrial markets, PCC contributes to local employment and the economy through its operations.

The Adidas store serves as a retail beacon and an employment hub. Offering positions ranging from sales associates to managers, Adidas provides job opportunities for individuals passionate about sports and fashion, contributing to the neighborhood's commercial vitality and community engagement.



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