

# NRECOMMERCIAL



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### PROPERTY DETAILS

Property Address:

1106 Pacific Ave, Long Beach, CA 90813

**Property County:** 

Los Angeles County

**Parcel Number:** 

7273-005-013

**Number of Units:** 

12

**Rentable Square Feet:** 

8,203

**Lot Square Feet:** 

7,507

Year Built:

1963

Year Renovated:

2019 - 2020

**Unit Mix:** 

Rent Control:

Property Type:

Roof Type:

Electricity/Gas:

Water/Sewer/Trash:

Parking:

(2) 2 Bed | 1 Bath, (10) 1 Bed | 1 Bath

Subject to 1482

Low-Rise Garden Style

Pitched Composite Shingle

Separately Metered (Tenant Pays)

Master Metered (Landlord Pays)

(6) On-Site Garages

## INVESTMENT SUMMARY

Suggested List Price: \$3,150,000

**Price/Unit:** \$262,500

Price/SF (Building): \$384

Price/SF (Lot): \$420

Current Cap Rate: 6.03%

Pro Forma Cap Rate: 6.72%

Current GRM: 11.08

Pro Forma GRM: 10.19

### **FINANCING QUOTE**

**Down Payment:** \$1,000,000

Loan Amount: \$2,150,000

Interest Rate: 6.00%

Fixed Period: 5 Years

Interest Only Period: 2 Years



## INVESTMENT OVERVIEW OOO

Welcome to The Louis –Priced at an in-place 6.03% cap rate, the Louis iis a full renovated 12 unit apartment complex located in the heart of Long Beach, CA. This well-maintained property is comprised of (2) spacious 2-bedroom/1-bath units and (10) 1-bedroom/1-bath units, all of which were extensively remodeled with permits in 2019. Interiors feature modern finishes, and the units remain in excellent condition. That same year, the exterior received a full facelift, including new paint and a refreshed façade, enhancing the building's curb appeal. Seller replaced the 100 gallon water heater in 2025.

The property benefits from a stable tenant base, with approximately 10% rental upside remaining—offering investors immediate cash flow and future growth potential. Additionally, there are (6) on-site garages that present a compelling value-add opportunity: potential conversion into (3) ADUs (Accessory Dwelling Units), subject to Buyer verification.

The Louis offers a rare blend of updated construction, long-term tenancy, and upside in one of Long Beach's most active rental markets.

## **INCOME SUMMARY**

UNIT MIX	TOTAL	EST. SF	AVG/UNIT	CURRENT	AVG RENT/SF	AVG/UNIT	MARKET	AVG RENT/SF	
2 Bed / 1 Bath	2	950	\$2,181	\$4,3 <mark>62</mark>	\$2.30	\$2,500	\$5,000	\$2.63	
1 Bed / 1 Bath	10	600	\$1,777	\$1 <mark>7,770</mark>	\$2.96	\$1,850	\$18,500	\$3.08	
TOTALS:	-	-		\$22,132			\$23,500		
Parking Income:				\$975			\$1,200		
Utility Pass Thrus:				\$141			\$600		
Laundry Income:				\$449			\$449		
TOTAL MONTHLY INCOME:				\$23,697			\$25,749		
GROSS ANNUAL INCOME:			\$284,360			\$308,990			







# INVESTMENT HIGHLIGHTS 000

6.03%

6.03% Current Cap Rate and 11.08 GRM

6.72%

6.72% Pro Forma Cap Rate



ADU Opportunity - (6) on-site garages can be converted to (3) ADU's (Buyer to Verify)



All 12 units were remodeled in 2019 with Permits



10% Upside in Rents



Prime Long Beach Location -Proximity to Downtown LB and Freeways











# RENT ROLL - 1106 Pacific Ave 000

UNITS	UNIT TYPE	IIT TYPE EST. SF		PRO FORMA	MOVE IN	LAST RENT INCREASE	
1	1 Bed / 1 Bath	600	\$1,795	\$1,850	5/1/19	7/1/25	
2	1 Bed / 1 Bath	1 Bed / 1 Bath 600		\$1,850	2/6/25		
3	1 Bed / 1 Bath	600	\$1,695	\$1,850	1/26/25		
4	1 Bed / 1 Bath	600	\$1,850	\$1,850	5/8/23	7/1/25	
5	1 Bed / 1 Bath	600	\$1,850	\$1,850	1/11/20	7/1/25	
6	1 Bed / 1 Bath	600	\$1,850	\$1,850	5/2/22	7/1/25	
7	1 Bed / 1 Bath	600	\$1,795	\$1,850	4/12/21	7/1/25	
8	1 Bed / 1 Bath	600	\$1,695	\$1,850	6/28/19	7/1/25	
9	1 Bed / 1 Bath	600	\$1,795	\$1,850	4/29/21	7/1/25	
10	1 Bed / 1 Bath	600	\$1,75 <mark>0</mark>	\$1,850	6/30/19	7/1/25	
11	2 Bed / 1 Bath	950	\$2, <mark>1</mark> 67	\$2,500	8/16/19	7/1/25	
12	2 Bed / 1 Bath	950	\$ <mark>2,195</mark>	\$2,500	5/3/23	7/1/25	
	TOTALS: 7,900			\$23,500		NOTES	
	PARKING INCOME:			\$1,200	6 Garages - Pro Forma \$200/Garage		
	UT	TILITY PASS THRU:	\$141	\$600	Pro Forma \$50 x Unit x Mth		
		LAUNDRY:	\$449	\$449			
	TOTAL M	IONTHLY INCOME:	\$23,697	\$25,749			
			X 12	X 12			
	TOTAL	ANNUAL INCOME:	\$284,360	\$308,990			



## INVESTMENT MODEL

OPERATING STATEMENT			CURRENT		PRO FORMA	
Gross Monthly Rental Income:			\$22,132		\$23,500	
Annualized			X 12		X 12	
Gross Scheduled Income:			\$265,584		\$282,000	•
Physical Vacancy:			\$(7,968)	3%	\$(8,460)	3%
Gross Operating Income:			\$257,616		\$273,540	•
			\$18,776		\$26,990	_
Gross Annual Income:			\$276,393		\$300,530	
ESTIMATED EXPENSES:	Current					
New Property Taxes:	1.240%		\$(39,067)		\$(39,067)	
Property Tax Assessments:	Actual		\$(2,207)		\$(2,207)	
Professional Management:	5.0%		\$(13,820)		\$(15,026)	
New Insurance:	\$1000/L	Jnit	\$(9,600)		\$(9,600)	
Utilities:	Actual:		\$(7,811)		\$(7,811)	
Repairs & Maintenance:	\$750/Ur	nit	\$(9,000)		\$(9,000)	
Gardener & Landscaping:	\$100/M1	th	\$(1,200)		\$(1,200)	
Pest Control:	\$50/Mth	ľ	\$(600)		\$(600)	
Reserves:	\$250/ <mark>U</mark> r	nit	\$(3,000)		\$(3,000)	
TOTAL EXPENSES:	\$30 <mark>0/U</mark> r	nit	\$(86,304)	34%	\$(88,700)	33%
NET OPERATING INCOME:			\$190,089		\$211,830	
New Debt Service:			\$(129,000)		\$(129,000)	
Cash Flow:			\$61,089		\$82,830	
Cash on Cash Return:			6.11%		8.28%	
Plus Principal Reduction:			\$-		\$-	
Total Return:			\$61,089		\$82,830	
Total Rate of Return:			6.11%		8.28%	
LOAN ASSUMPTIONS:						
Down Payment:			\$1,000,000	32%	\$1,000,000	32%
Loan Amount:			\$2,150,000	68%	\$2,150,000	68%
Interest Rate:			6.00%	00 /0	6.00%	JU /0
Years Amortized:			30		30	
Debt Coverage Ratio:			1.47		1.63	
Debt Goverage Natio.			1.47		1.03	



# LOCATION OVERVIEW 000 Prime Central Long Beach Location

Situated in the historic Willmore District / East Village Arts District, just a few blocks from vibrant Downtown Long Beach

The property is a Walker's Paradise: Pacific Ave & W 8th St scores 94/100 Walk Score, and ZIP 90813 boasts 89/100 Walk Score—making daily errands car-free



Walk Score	89
Bike Score	80
<b>Transit Score</b>	70

## **Transit & Connectivity**

Built-in transit access: Metro A Line (Blue) station at Pacific Ave, only ~0.3 mi away; bus lines every block

**Bike-friendly:** Bike Score 80, with access to the 4.5-mile Shoreline Bike Path, an ideal amenity for commuting and recreation alike

## Lifestyle & Amenities Nearby

**Dining & Shopping:** A vibrant mix of coffee shops, galleries, and independent boutiques in the East Village Arts District

**Entertainment:** Minutes from the Pike Outlets, Shoreline Village waterfront, Aquarium of the Pacific, Rainbow Harbor, and the Long Beach Performing Arts District

Parks & Recreation: Close to Harvey Milk Park, Drake Park, K-9 Corner Dog Park, plus access to beachfront walking and cycling

**The Pike Outlets:** Outdoor shopping and dining district with national retailers (Nike, H&M) and entertainment (Cinemark Theatres, Laugh Factory).



## Brand New Hard Rock Hotel Slated To Be Built At 100 E Ocean Blvd

A 31-story, first full-service hotel in 30 years, located at 100 E. Ocean Blvd (corner of Ocean & Pine), adjacent to the Convention Center reddit.com+15prnewswire. com+15visitlongbeach.com+15.

Will contain 427–429 rooms, including luxury "Rock Star" and penthouse suites.

Offers 50,000 sq ft of meeting and dining space—a major boost for convention business



## **Business-Class Hotels**

Hyatt Regency, Westin, Hilton, and Renaissance all located within walking distance of the Convention Center.









## Aquarium of the Pacific

With over 1.6 million visitors a year, the Aquarium of the Pacific is Long Beach's primary tourist attraction. The aquatic zoo is seeing a \$53 million expansion called the "Pacific Visions" which intends to be a section dedicated to education on conservation.



1.6 Million Visitors Per Year





## Queen Mary

The Queen Mary is Long Beach's other primary attraction with over 1.5 million visitors a year. The historic ship and surrounding 65 acres is currently getting a \$250 million overhaul that will expand the surrounding area into an entertainment complex called the Queen Mary Island. The complex will contain 700,000 square feet of space including a zoo room, a hotel, a boardwalk and a public amphitheater.





## Downtown Long Beach (DTLB)

Downtown Long Beach is a major economic center that includes Pine Avenue Shopping, The Promenade, The Civic Center, The Queen Mary, The Carnival Departure Port, The Aquarium of the Pacific, The Pike Outlets, The Long Beach Convention Center and much more. DTLB has become a hub for tourists and locals alike to walk, bike and explore the plentiful retail, restaurants and attractions. The location also hosts the annual Grand Prix which attacts 185,000 attendees every year.

## Civic Center Development

Constructed by the Clark Construction group, the new Long Beach Civic Center is a \$520 million development that includes a new city hall, headquarters for the Port of LB, new library, revamp of Lincoln Park, as well as public plazas and pathways to link the new buildings. The second phase of the project is set to include a \$350 million mixed-use project with high-rise residential towers and retail space.



## Long Beach Airport

The Long Beach Airport is a public airport for domestic flights.

The airport has expenditures of almost \$130 million between 2015-2019 for major construction and renovation projects, yielding almost 800 new jobs. Airlines include JetBlue, Southwest, Hawaiian, American Airlines, and Delta.







# California State University of Long Beach

CSULB is a 322-acre campus that houses almost 40,000 students with well over 100,000 applicants in 2018. The campus encompasses 80 buildings and 63 academic programs. One of its notable landmarks is the gymnasium known as the Walter Pyramid.



## Belmont Shore and Naples

Belmont Shore is an affluent neighborhood in Long Beach that is well-known for its shopping district along second street. This section alone sees a traffic count of over 30,000 vehicles per day. Naples is an adjacent neighborhood known for its canals that encircle some of Long Beach's most premium properties.





\$120,000 Average Household Income

Median Home Value

## 2nd & PCH

On the southwest corner of the major intersection of the Pacific Coast Highway and 2nd Street is a big development of an outdoor mall aptly named "2nd & PCH." This project will contain over 220,000 square feet of retail and restaurants. The adjacent intersection receives over 40,100 vehicles per day and the mall is projected to be a huge economic center for the city.







## Retro Row (4th Street)

Retro Row is a long stretch along 4th street that contains a diverse collection of over 40 retail and restaurant destinations with a retro vibe. The aptly named location houses a historic 1920s theater and plenty of kitschy and hip shops that sell various vintage articles from clothing to furniture.



# STELOZUT

## Steelcraft

Steelcraft is an outdoor urban eatery that sits on Long Beach Blvd in Bixby Knolls. Initially a Long Beach landmark, the successful model of repurposing defunct shipping containers into food halls has allowed the concept to expand into the cities of Bellflower and Garden Grove.



## Long Beach Convention Center

A 400,000+ sq ft event venue, hosting trade shows, tech conferences, car expos, and esports.

Hosts events like ComplexCon, Anime Expo Chibi, and national corporate meetings.



1.3 Million Visitors Per Year

## The Pike Outlets/Shoreline Village

The Pike Outlets and The Shoreline Village are two adjacent shopping destinations that generated almost \$150 million in 2017. Both sites encompass many retail and restaurant locations. The Harbor Breeze Cruises which takes off from the village waterfront attracts 320,000 attendees annually.









## Live Music & Entertainment

Terrace Theater at the Long Beach Performing Arts Center: concerts, ballet, and national touring acts.

Long Beach Arena: mid-size concerts and events (home of the "floating ceiling").





## East Village Arts District

Long Beach's creative core with art galleries, studios, indie shops, and restaurants.

## **ECONOMIC HIGHLIGHTS**



Dense Population of more than 234,885+ People within a 1 Mile radius



Average Househod Income of \$70K+ within 1 mile radius

# Strong Rental Sub-Market

60% of Long Beach Residents are Classified as "Renters"



# **CITY INVESTMENT & GROWTH**







Long Beach has committed over \$6 billion to major projects downtown, including:

\$520M Civic Center redevelopment | \$250M Queen Mary waterfront plan | \$53M Aquarium expansion

The Economic Development Department actively supports green business certifications, workforce programs, and waterfront development



# SALES COMPARABLES OOO

#### COMP #1:216 F Burnett



Address: 216 E Burnett

City, State, Zip: Long Beach, CA 90806

County: Los Angeles

Price: \$1,560,000

Number of Units: 6

Year Built: 1956
Building SF: 5,828

Lot SF: 8.668

Unit Mix: (4) 4 Bed / 1 Bath

(2) 1 Bed / 1 Bath

5/23/25

 Price/SF (Bldg):
 \$268

 Price/SF (Lot):
 \$180

Price/Unit: \$260,000

GRM: N/A
Cap Rate: N/A

Sale Date:

COMP #2: 1956 San Francisco Ave



Address: 1956 San Francisco Ave

City, State, Zip: Long Beach, CA 90806

County: Los Angeles

Price: \$1,400,000

Number of Units: 5
Year Built: 1955
Building SF: 5,892

Lot SF:

Sale Date:

Unit Mix: (5) 1 Bed / 1 Bath

6.373

5/13/25

 Price/SF (Bldg):
 \$238

 Price/SF (Lot):
 \$220

 Price/Unit:
 \$280,000

 GRM:
 11.44

 Cap Rate:
 5.10%

COMP #3: 1716 Locust Ave



Address: 1716 Locust Ave

City, State, Zip: Long Beach, CA 90813

County: Los Angeles

Price: \$1,650,000

Number of Units: 5

Year Built: 1963

Lot SF:

Building SF: 4,432

Unit Mix: (4) 2 Bed / 1 Bath

(1) 1 Bed / 1 Bath

5.975

 Price/SF (Bldg):
 \$372

 Price/SF (Lot):
 \$276

 Price/Unit:
 \$330,000

 GRM:
 9.56

 Cap Rate:
 6.75%

 Sale Date:
 5/12/25

COMP #4: 1013 Locust Ave.



Address: 1013 Locust Ave

City, State, Zip: Long Beach, CA 9013

County: Los Angeles

Price: \$1,630,000

 Number of Units:
 6

 Year Built:
 1905

 Building SF:
 4,693

 Lot SF:
 7,405

Unit Mix: (1) 2 Bed / 1 Bath

(5) 1 Bed / 1 Bath

 Price/SF (Bldg):
 \$347

 Price/SF (Lot):
 \$220

 Price/Unit:
 \$271,667

GRM: 10.43 Cap Rate: 6.15%

Sale Date: 4/28/25

# SALES COMPARABLES 000

#### COMP #5: 2024 Chestnut Ave



Address: 2024 Chestnut Ave

City, State, Zip: Long Beach, CA 90806

County: Los Angeles
Price: \$1,290,000

 Number of Units:
 5

 Year Built:
 1928

 Building SF:
 3,692

 Lot SF:
 6.375

Unit Mix: (3) 3 Bed / 1 bath

(1) 2 Bed / 1 Bath

4/22/25

(2) 1 Bed / 1 Bath

Price/SF (Bldg): \$349

Price/SF (Lot): \$202

Price/Unit: \$258,000

GRM: 10.38 Cap Rate: 5.92%

Sale Date:

COMP #6: 433-439 Linden Ave



Address: 433-439 Linden Ave

City, State, Zip: Long Beach, CA 90802

County: Los Angeles

Price: \$2.000.000

Number of Units: 6

 Year Built:
 1905

 Building SF:
 6,134

 Lot SF:
 7.492

Unit Mix: (2) 3 Bed / 1 Bath

(4) 2 Bed / 1 Bath

 Price/SF (Bldg):
 \$326

 Price/SF (Lot):
 \$267

 Price/Unit:
 \$333,333

 GRM:
 11.89

 Cap Rate:
 5.60%

 Sale Date:
 1/15/25

COMP #7:336 E 8th Street



Address: 336 E 8th Street

City, State, Zip: Long Beach, CA 90813

County: Los Angeles

Price: \$3,500,000

 Number of Units:
 13

 Year Built:
 1983

 Building SF:
 11,992

 Lot SF:
 9,997

Unit Mix: (1) 3 Bed / 2 Bath

(3) 2 Bed / 1 Bath

(9) 1 Bed / 1 Bath

 Price/SF (Bldg):
 \$292

 Price/SF (Lot):
 \$350

 Price/Unit:
 \$269,231

GRM: 12.91 Cap Rate: 5.56%

Sale Date: 8/19/24

# SALES COMPARABLES 000

COMP#	Address	Units	Sale Price	Price/Unit	Price/SF	Cap Rate	GRM	Year Built	COE
1	216 E Burnett	6	\$1,560,000	\$260,000	\$268	N/A	N/A	1956	5/23/25
2	1956 San Francisco Ave	5	\$1,400,000	\$280,000	\$238	5.10%	11.44	1955	5/13/25
3	1716 Locust Ave	5	\$1,650,000	\$330,000	\$372	6.75%	9.56	1963	5/12/25
4	1013 Locust Ave	6	\$1,630,000	\$271,667	\$220	6.15%	10.43	1905	4/28/25
5	2024 Chestnut Ave	5	\$1,290,000	\$258,000	\$349	5.92%	10.38	1928	4/22/25
6	433-439 Linden Ave	6	\$2,000,000	\$333,333	\$267	5.60%	11.89	1905	1/15/25
7	336 E 8th Street	13	\$3,500,000	\$269,231	\$292	5.56%	12.91	1983	8/19/24
	Total/Average:	7	\$1,861,429	\$286,033	\$287	5.85%	11.10	1942	3/15/25
	Subject:	12	\$3,150,000	\$262,500	\$384	6.03%	11.08	1963	-



