

Revenue Report

Site: Suds Carwash

Run Date: 17 Apr 2023

Report Period: 1 Jan 2019 - 31 Dec 2019

Revenue Summary

Wash Packages

	Qty	Paid	Revenue	Prepaid	Total	Subscription	Sales Net Avg
Super Suds Wash	9798	8691	\$87,395.80	\$2.00	\$87,397.80	\$0.00	\$11.81
Deluxe Suds Wash	3031	3015	\$32,463.00	\$0.00	\$32,463.00	\$0.00	\$10.97
Basic Suds Wash	2634	2623	\$22,050.00	\$0.00	\$22,050.00	\$0.00	\$9.00
Express Wash	1574	1551	\$12,229.00	\$0.00	\$12,229.00	\$0.00	\$7.88
Ultimate Soft Touch	1856	1595	\$18,098.20	\$0.00	\$18,098.20	\$0.00	\$11.79
Super Soft Touch	599	593	\$6,267.00	\$0.00	\$6,267.00	\$0.00	\$10.98
Deluxe Soft Touch	776	770	\$6,930.00	\$0.00	\$6,930.00	\$0.00	\$9.00
Express Soft Touch	420	412	\$3,166.40	\$0.00	\$3,166.40	\$0.00	\$7.69
Total	20688	19250	\$188,599.40	\$2.00	\$188,601.40	\$0.00	\$10.75

Added Services

Total	0	0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
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Automatic Totals			\$188,599.40	\$2.00	\$188,601.40	\$0.00	\$10.75
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Self Serve Products

Self Serve Wash	23215	22658	\$62,277.40	\$0.00	\$62,277.40	\$0.00	\$2.75
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Vending	2386	2386	\$3,040.75	\$0.00	\$3,040.75	\$0.00	\$1.27
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FragVac	10696	10505	\$16,083.45	\$0.00	\$16,083.45	\$0.00	\$1.53
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Turbo Towel Vac	1497	1412	\$2,400.19	\$0.00	\$2,400.19	\$0.00	\$1.70
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Self Serve Totals	37794	36961	\$83,801.79	\$0.00	\$83,801.79	\$0.00	\$2.27
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Car Wash Totals **58482** **56211** **\$272,401.19** **\$2.00** **\$272,403.19** **\$0.00**

Kiosk Sales

	Qty	Sales	Average
Super Suds Wash	7418	\$87,395.80	\$0.00
Deluxe Suds Wash	2959	\$32,463.00	\$0.00
Basic Suds Wash	2450	\$22,050.00	\$0.00
Express Wash	1551	\$12,229.00	\$0.00
Supersuds Bundle	19	\$912.00	\$0.00
Deluxe Suds Bundle	10	\$440.00	\$0.00
Ultimate Soft Touch	1535	\$18,098.20	\$0.00
Super Soft Touch	571	\$6,267.00	\$0.00
Deluxe Soft Touch	770	\$6,930.00	\$0.00
Express Soft Touch	412	\$3,166.40	\$0.00
Ultimate Soft Brush Bund	23	\$1,104.00	\$0.00
Super Soft Touch Bundle	10	\$440.00	\$0.00
Unlimited Club 30	1	\$30.00	\$0.00
Unlimited Club 20	2	\$40.00	\$0.00
Total	17731	\$191,565.40	\$10.80

Code Sales

	Qty	Paid	Revenue	Average
Super Suds Wash	33	1	\$2.00	\$0.06
Deluxe Suds Wash	1	0	\$0.00	\$0.00
Express Wash	1	0	\$0.00	\$0.00
Ultimate Soft Touch	14	5	\$0.00	\$0.00
Super Soft Touch	2	0	\$0.00	\$0.00
Code Totals	51	6	\$2.00	\$0.04

Codes Voided

	Qty	Revenue
	0	\$0.00

Account Sales

	Qty	Revenue
Deluxe Suds Bundle Wash	9	\$396.00
Henrys Towing	2	\$0.00
Super Soft Touch Bundle	25	\$1,100.00
Super Suds Bundle Wash	20	\$960.00
Ultimate Soft Touch Bundle	51	\$2,448.00
Unlimited Club 20	18	\$360.00
Unlimited Club 30	51	\$1,530.00
Total	176	\$6,794.00

Account Reloads

Deluxe Suds Bundle Wash	1	\$44.00
Trade Outs Self Serve	2	\$75.00
Unlimited Club 20	29	\$600.00
Unlimited Club 30	152	\$4,560.00
Total	184	\$5,279.00

Site Totals

	Revenue	Prepaid	Subscription
	\$284,476.19	\$2.00	\$0.00
Tax Collected	\$0.00	\$0.00	\$0.00
Total Payments	\$284,476.19	\$2.00	\$0.00
Fundraisers Due	\$0.00	\$0.00	\$0.00
Net Revenue	\$284,476.19	\$2.00	\$0.00

Tender Summary

Payment Type	Wash Products	Codes	Accounts	Total	Over/Under Payments
Visa	\$89,688.37		\$1,202.00	\$90,890.37	\$85.34
MC	\$58,733.37		\$1,036.00	\$59,769.37	\$62.54
Disc	\$5,785.30		\$232.00	\$6,017.30	\$0.00
(external)		\$2.00	\$9,107.00	\$9,109.00	\$0.00
Cash	\$101,959.75		\$68.00	\$102,027.75	(\$449.25)
Fleet	\$11,157.86		\$288.00	\$11,445.86	\$0.00
Amex	\$5,076.54		\$140.00	\$5,216.54	\$29.18
Total Payments	\$272,401.19		\$12,073.00	\$284,476.19	(\$272.19)

Prepaid Type

Product Acct	\$2,295.40		\$2,295.40
POS Codes	\$2.00		\$2.00
Monetary Acct	\$1,778.57	\$0.00	\$1,778.57
Total Prepays	\$4,075.97		\$4,075.97

Subscription Type

Subscription		\$0.00
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Discounts Applied

Type	Count	Value
Prize Discounts	68	(\$816.00)
Rewash	39	(\$458.00)
POS Codes	3	(\$34.00)
Discounts	2014	(\$13,806.00)
Fleet Acct	1527	(\$7,012.87)
Total	3651	(\$22,126.87)