



For more information, please contact our exclusive agent:









#### **PROPERTY DESCRIPTION**

Offering is an incomparable opportunity in Lake Worth, Florida. This 4.02+/- acre site is a great location for a townhouse development or an assisted living facility. Developer opportunity to construct up to 62 townhouse units.

Property is a short distance to I-95, 5 minutes away from John Prince Park, with quick access to JFK Hospital and just 10 minutes from Downtown Lake Worth.

826 Sunset Drive is approximately 4 miles from Lake Worth Beach Park, 8 miles to Palm Beach International Airport and 44 miles to Fort Lauderdale International Airport with customs.





### **OFFERING SUMMARY**

SALE PRICE: Subject to Offer

PROPERTY TYPE: Land

**STYLE:** Commercial, Multi-Family

**ADDRESS:** 826 Sunset Drive

CITY: Lake Worth

STATE: Florida

**COUNTY:** Palm Beach

APN: 38-43-44-29-01-004-0240

**MISCELLANEOUS: Clearing Required** 

**SPECIAL INFO:** Conforms to Zoning

**TREES:** Partially Treed

**USAGE:** Unimproved Multi Family

**UTILITIES AVAILABLE:** Cable, Electric, Phone Line

**UTILITIES ON-SITE:** None

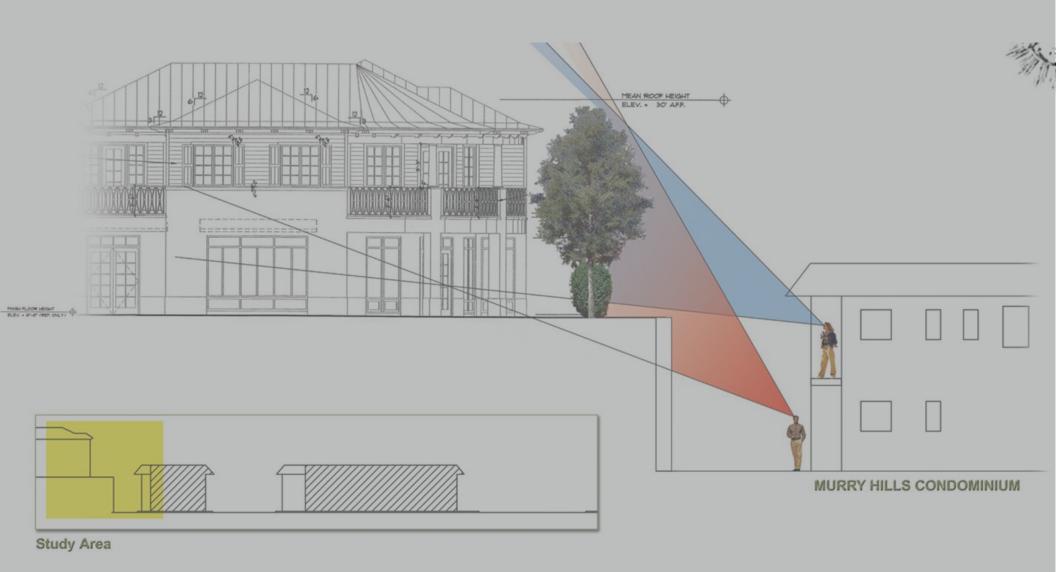
**DIRECTIONS:** 

Parcel is located West of Interstate 95

HOMEOWNERS ASSOCIATION:

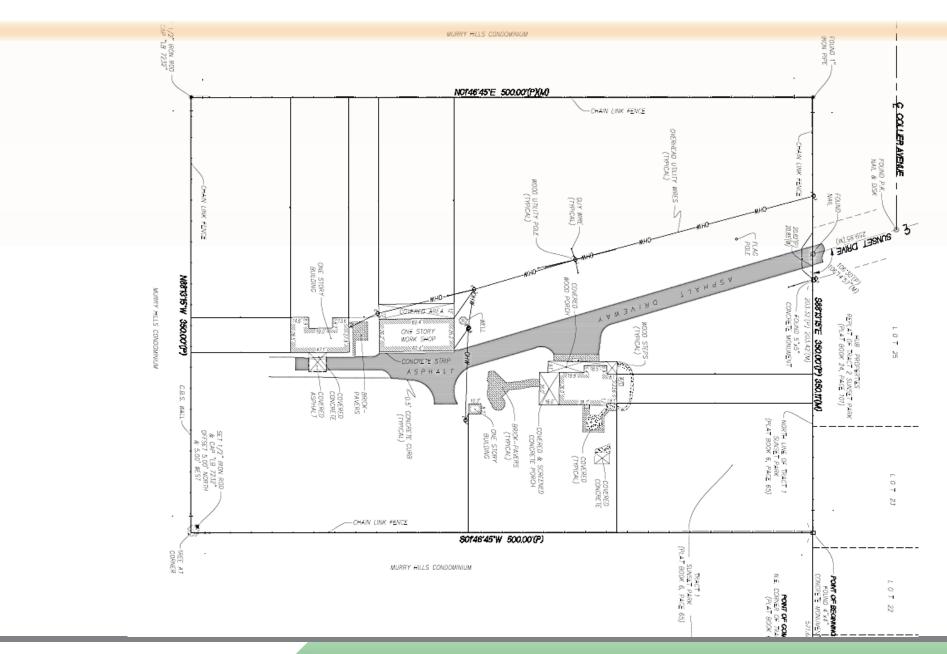
None





# OSBORNE HEIGHTS

## SUNSET DRIVE | CONCEPTUAL PLAN

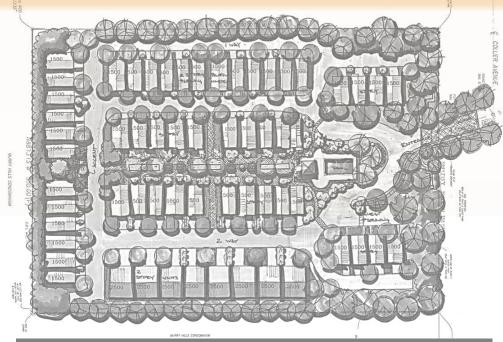




# TOWNHOUSE | CONCEPTUAL SITE PLAN A

60 Lots	98,000 Total sq ft
8 zero lot line attached home	2,500 sq ft / 2 stories for total of 20,000 sq ft
52 zero lot line attached townhome	1,500 sq ft / 2 total stories for total of 78,000 sq ft



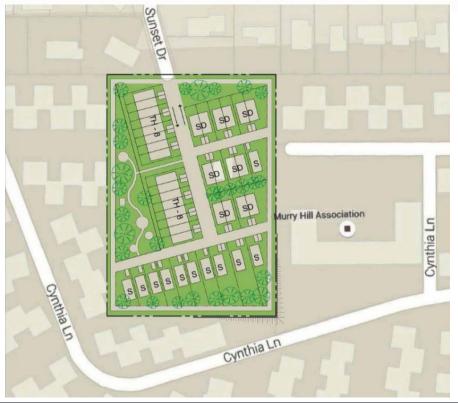


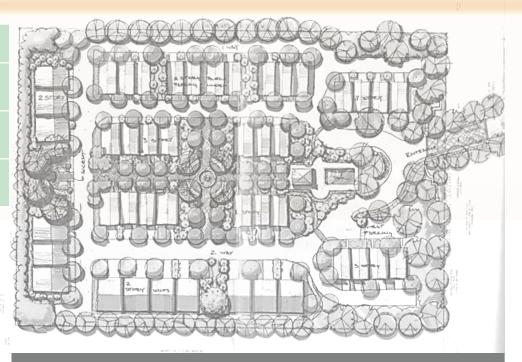
Drawing Legend & Stats					
Label	Description	Bldgs.	Lots		
TH-9	9-Unit Townhouse	2	18		
SD	Semi- Detach House	12	24		
S	Detached House	2	2		
Total		16	44		
Typical TH lot Typical S/SD lot	18'x84' 1,512 SF 25'x84' 2,100 SF				



# TOWNHOUSE | CONCEPTUAL SITE PLAN B

48 Lots	120,120 Total sq ft
8 detached homes	3,864 sq ft / 2 stories for total of 30,912 sq ft
14 zero lot line attached home	2,940 sq ft / 2 stories for total of 41,160 sq ft
26 zero lot line attached townhome	1,848 sq ft / 2 total stories for total of 48,048 sq ft





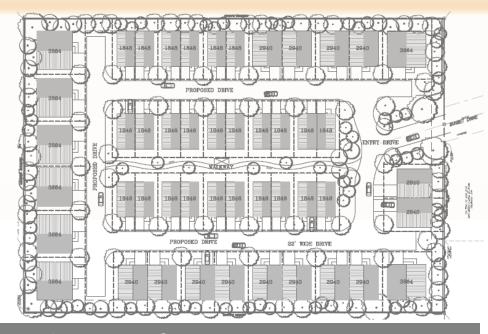
Drawing Legend & Stats					
Label	Description	Bldgs. Lots			
TH-8	8-Unit Townhouse	2 16			
SD	Semi- Detach House	7 14			
S	Detached House	11 11			
Total		20 41			
Typical TH lot Typical SD lot Typical S lot	18'x84' 1,512 SF 25'x84' 2,100 SF varies .051acre				



## TOWNHOUSE | CONCEPTUAL SITE PLAN C

45 Lots	85,250 Total sq ft
13 zero lot line attached homes	2,250 sq ft / 2 stories for total of 29,250 sq ft
13 zero lot line attached homes	2,250 sq ft / 2 stories for total of 29,250 sq ft





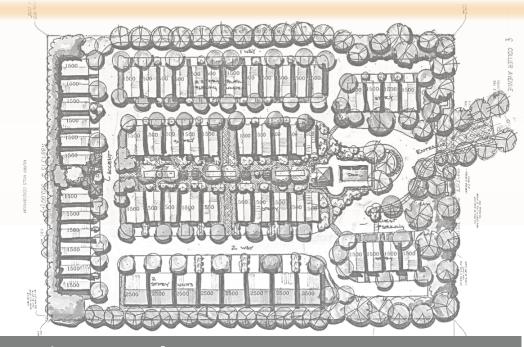
Drawing Legend & Stats					
Label	Do	escription		Bldgs	Lots
TH-4	4-	Unit Townhouse		2	8
TH-6	6-	Unit Townhouse		1	6
SD	Se	emi- Detach House		7	14
S	Do	etached House		9	9
Total				19	37
Typical TH lot Typical SD lot Typical S lot	18'x84' varies varies	1,512 SF .0608 acre .051 acre			



## TOWNHOUSE | CONCEPTUAL SITE PLAN D

60 Lots	98,000 Total sq ft
8 zero lot line attached homes	2,500 sq ft / 2 stories for total of 20,000 sq ft
52 zero lot line attached townhome	1,500 sq ft / 2 total stories for total of 78,000 sq ft





Drawing Legend & Stats					
Label		Description		Bldgs	Lots
TH-4		4-Unit Townhouse		3	12
SD		Semi- Detach House		7	14
S		Detached House		11	11
Total				21	37
Typical TH lot Typical SD lot	18'x84' varies	1,512 SF .0608 acre			

.04 - .2 acre

varies

Typical S lot





#### Estates Royal Palm Estates West Palm Beach Farms (AIA) Cloud Lake **826 SUNSET DRIVE** Gun Club Facates LAKE WORTH, FLORIDA 95 \_Palm ⊟each Farms West Palm Wildlife Sanctuary Beach (5) Military Trail FLORIDA) 826 Sunset Drive is near John Okeeheelee U S 882 Park Prince Park, Bryant Park, Sunset Clarke Jog-Road Congress Ridge Park and Softball Park for Shores Alemed Or Palm Springs Sacred Heart. averhill Rd Beach Nearby schools include South Area **Secondary Intensive Transition** Memory Gardens Greenacres 10th Avenue N Program, Barton Elementary School ORIDA and Lake Worth High School. Lake Worth Lake Worth Road The closest grocery stores are Corridor Lake Worth Food Point, Supermercados El PALM BEATCH Bodegon #5 and Industry Florida Eth Ave s 6th Avenue <sub>e</sub>Gardens Distribution Inc. John Prince (AIA) Memorial 95 /Pine 3 miles Park 5 miles 1 mile Crest Nearby coffee shops include The Break Through Cafe, Starbucks, Atlantis Simply Radiant: Plant-Based Personal Chef Service and Clary's Sor Lantana Road 812 Corner Cafe. Buttonwood 812 County Park Seminole<sup>\*</sup> Nearby restaurants include Panda averhill Rd Garden, Pizza Palace and Wendy's. Lantana Hypoluxo Road Hypoluxo Rd Hypoluxo Rd Hypoluxo FLORIDA West Miner Rd Boynton **Park Boynton Beach** Aberdeen Goteway Blvd







### MARKET OVERVIEW

#### **CURRENT CONDITIONS**

Palm Beach saw its third market correction in over a year, possibly signaling a slow down in demand activity.

Despite slowing conditions, landlords pushed asking rents further as the \$10.25/SF average is the highest in Florida.

Two buildings were completed in the first-half of 2019, with another two buildings breaking ground.

Leasing activity improved but mostly were in the form of renewals and lateral relocations.

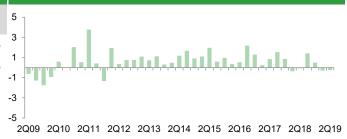
Amazon will occupy 95,000 square feet of the new construction at Duke's Turnpike Crossing #4, while large another tenant is rumored to be shopping for another 165,000 square feet in the market and will likely lease during the second half of 2019.

#### **MARKET ANALYSIS**

#### **Asking Rent and Availability**



#### **NET ABSORPTION (SF, 100,000)**



MARKET SUMMARY					
	Current Quarter	Prior Quarter	Year Ago Period	12 Month Forecast	
Total Inventory	48.5 MSF	48.4 MSF	48.2 MSF	<b>1</b>	
Vacancy Rate	4.3%	3.9%	3.3%	<b>1</b>	
Quarterly Net Absorption	(99,790)	(174,472)	104,485	<b>←→</b>	
Average Asking Rent	\$10.25	\$10.12	\$9.47	<b>1</b>	
Under Construction	366,253	297,870	202,413	<b>←→</b>	
Deliveries	77,870	56,160	0	<b>←→</b>	







#### **PALM BEACH COUNTY**

Supply in the Palm Beach industrial market outpaced demand for a second consecutive quarter, as 99,790 square feet of negative absorption was posted. After a weaker first-quarter performance, the overall supply returned to the market totaled approximately 275,000 square feet. This is not an improvement from one year ago, when demand exceeded supply by 65,000 square feet. Vacancy rose 100 basis points from one year ago to 4.3% yet remains the second-lowest vacancy rate in the region and the third-lowest in Florida. The disciplined delivery of speculative industrial space that began five years ago continued with two buildings totaling 366,000 square feet. Amazon will occupy 95,000 square feet, and a lease for 160,000 square feet should close during the second half of 2019. Delivery is slated for the first half of 2020 and should push demand back into the black.

Tight market conditions coupled with limited construction activity over the last couple of years strengthened the landlord market, with the average asking rate increasing by \$0.78/SF from one year ago to \$10.25/SF, the highest rate throughout Florida. The general industrial space segment saw average rents rise by \$1.08/SF to 10.87/SF. This is in stark contrast to the warehouse/distribution rent increase of \$0.28/SF from \$7.92/SF from one year ago. The market is expected to hold steady through the rest of the year, as are rents.

#### **LEASING AND DEMAND**

Leasing activity improved from the previous quarterly performance, as 121 transactions totaling 729,000 square feet were recorded, bringing year-to-date deals to more than 1.3 million square feet. This was a slight improvement from the approximately 1.0 million square feet recorded one year ago. Warehouse/distribution space ruled the county with 1.0 million square feet, followed by general industrial with 172,000 square feet. The R&D/flex segment continued its lackluster performance, totaling 54,000 square feet. The majority of activity came from local companies, as renewals and lateral relocations still dominated deals. Only five transactions greater than 20,000 square feet took place in the first half of 2019. The retail/wholesale segment signed four of the larger lease deals in Palm Beach, totaling 184,000 square feet, while one logistics and distribution company signed for 51,000 square feet.

#### **INVESTMENT SALES**

Three sales totaling a meager 398,000 square feet occurred during the second quarter, which was enough to take the lead for the most sales in South Florida during the second quarter of 2019. Year-to-date sales totaled 1.3 million square feet for a combined total of \$104.1 million. Oddly, this was a significant improvement from the 255,000 square feet that sold for \$27.7 million at the same time last year. Some lower-tier industrial properties sales impacted the average price per square foot, which decreased to \$79/SF from \$107 from one year ago. Notably, warehouse/distribution properties sold at an average that was closer to \$100/SF for the first half of 2019. Palm Beach investment sales will likely remain tepid, as owners tend to hold onto properties in markets where only minor shifts are probable in the near future.





### Lake Worth, Florida

Lake Worth is a coastal city of 37,000 residents and 7 square miles, located in Palm Beach County, Florida. The Atlantic Ocean and the broad waters of the Lake Worth Lagoon form the city's east boundary and the beautiful fresh waters of Lake Osborne its west. Next door to Palm Beach, it is situated along the latitude making the northern most point of the subtropics. Lake Worth is truly the place "where the tropics begin" and the fun never ends.



Lake Worth is a dynamic, multi-cultural city with a strong social and environmental consciousness. People are drawn to the city by its independent character, acceptance of different cultures and lifestyles, many historic structures, hip downtown, and distinctive residential neighborhoods. The city has a rich history and is protective of its historic architectural fabric. Over 1,000 historic buildings contribute to the human scale and charm of the downtown and residential areas.



# Lake Worth, Florida | **DEMOGRAPHICS**

	*	
12,852	123,079	301,000
1- MILE POPULATION	3- MILES POPULATION	5- MILES POPULATION
+19%	+14%	+19%
INCREASE FROM 2000	INCREASE FROM 2000	INCREASE FROM 2000
	\$	
\$51,689	\$68,968	\$68,158
1- MILE AVERAGE HH INCOME	3- MILES AVERAGE HH INCOME	5- MILES AVERAGE HH INCOME

	1-Mile	3-Miles	5-Miles
Population Summary			
2000 Total Population	10,408	106,415	243,910
2010 Total Population	11,001	113,510	276,335
2019 Total Population	12,852	123,079	301,000
2019 Group Quarters	311	1,538	4,335
2024 Total Population	13,743	129,034	315,856
2019-2024 Annual Rate	1.35%	0.95%	0.97%
2019 Total Daytime Population	9,491	105,300	248,073
Workers	2,354	40,381	93,119
Residents	7,137	64,919	154,954
Household Summary			
2019 Households	4,332	45,465	110,910
2019 Average Household Size	2.89	2.67	2.67
Average Household Income	\$51,689	\$68,968	\$68,158
Median Age	36.2	37.9	38.7
<b>Education Summary</b>			
Bachelor's Degree	10.3%	15.2%	16.8%
Graduate/Professional Degree	3.9%	7.6%	7.3%



