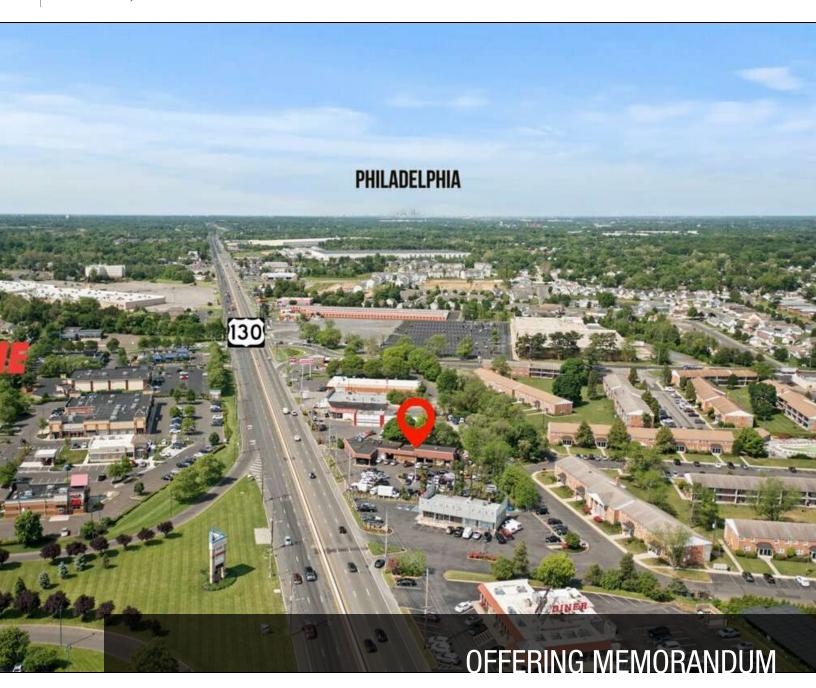


Prime Car Dealership - Burlington, NJ - For Sale

BURLINGTON, NJ



PRESENTED BY:

KW COMMERCIAL 2200 Fletcher Ave Suite 500 Fort Lee, NJ 07024

BRUCE ELIA JR.

Broker-Associate 0: 201.917.5884 X701 C: 201.315.1223 brucejr@kw.com NJ #0893523

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1

PROPERTY INFORMATION

PROPERTY SUMMARY
PROPERTY DESCRIPTION
PROPERTY DETAILS
FLOOR PLAN
ADDITIONAL PHOTOS

Property Summary



PROPERTY DESCRIPTION

KW Commercial and The Elia Realty Group are proud to present an exciting new opportunity to own a commercial property in Burlington, NJ! This car dealership is prime for a new owner-user to come in and operate or an investor to purchase and seek a return on his or her monies.

Introducing the Ultimate Destination for Automotive Excellence: Welcome to our 100 Car Dealership in New Jersey!

This property is great for an owner-user or an investor seeking a return on his investment. The current tenant is M/M with a \$10,000/month rental rate. The tenant pays all operating expenses associated with the property except for the taxes. The taxes can be negotiated with the current tenant to be passed along, with a new owner purchasing the property. This would increase the NOI and value of the property significantly.

Look no further than our prestigious dealership, nestled in the heart of New Jersey, where automotive dreams come true. With an impressive selection of 100+ cars from the world's most renowned brands, we are your one-stop destination for luxury, performance, and style.

OFFERING SUMMARY

| Sale Price: | \$1,588,888 |
|------------------|--------------|
| Number of Units: | 1 |
| Lot Size: | 0.92 Acres |
| Building Size: | 4,934 SF |
| NOI: | \$100,904.00 |
| Cap Rate: | 6.35% |

| DEMOGRAPHICS | 0.25 MILES | 0.5 MILES | 1 MILE |
|-------------------|-------------------|-----------|----------|
| Total Households | 305 | 1,177 | 4,500 |
| Total Population | 746 | 2,947 | 11,534 |
| Average HH Income | \$80,185 | \$83,065 | \$81,018 |



Property Description



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Look no further than our prestigious dealership, nestled in the heart of New Jersey, where automotive dreams come true. With an impressive selection of 100+ cars from the world's most renowned brands, we are your one-stop destination for luxury, performance, and style.

Located in the vibrant automotive hub of New Jersey, our dealership offers a convenient and accessible location, inviting you to explore the vast array of attractions that surround us. Immerse yourself in the cosmopolitan ambiance of the area, indulge in delectable cuisine, or take a leisurely drive along scenic routes to truly appreciate the capabilities of your new vehicle.

Join us at our 100+ Car Dealership in New Jersey, where automotive excellence meets exceptional customer service. Experience the thrill of finding your dream car in a welcoming and state-of-the-art environment. Your journey begins here, and we can't wait to be a part of it.

Visit this property today and let it redefine the way you buy, own, and enjoy your next automotive masterpiece.

LOCATION DESCRIPTION

Burlington is a city in Burlington County, in the U.S. state of New Jersey. It is a suburb of Philadelphia. As of the 2020 United States census, the city's population was 9,743, a decrease of 177 (–1.8%) from the 2010 census count of 9,920, which in turn reflected an increase of 184 (+1.9%) from the 9,736 counted in the 2000 census. The city, and all of Burlington County, is a part of the Philadelphia-Reading-Camden combined statistical area and the Delaware Valley.

Burlington was first incorporated on October 24, 1693, and was reincorporated by Royal charter on May 7, 1733. After American independence, the city was incorporated by the State of New Jersey on December 21, 1784. On March 14, 1851, the city was reincorporated and enlarged with portions of the surrounding township.

Burlington was originally the county seat of Burlington County. In 1796, in response to the growth of population to the east away from the Delaware River, the county seat was moved to Mount Holly Township, a more central location.



Property Details

Sale Price **\$1,588,888**

| LOCATION INFORMATION |
|----------------------|
|----------------------|

| Building Name | Prime Car Dealership - Burlington, NJ - For Sale |
|------------------|---|
| Street Address | 4379 Route 130 S. |
| City, State, Zip | Burlington, NJ 08016 |
| County | Burlington County |
| Market | Edgewater Park Twnshp |
| Sub-market | PA Suburb |
| Cross-Streets | Edgewater Blvd |
| Township | Edgewater Park Township |
| Road Type | Paved |
| Market Type | Medium |
| Nearest Highway | Route 130 & NJ Turnpike |
| Nearest Airport | South Jersey Regional Airport |

BUILDING INFORMATION

| Building Size | 4,934 SF |
|---------------------|----------------|
| NOI | \$100,904.00 |
| Cap Rate | 6.35 |
| Occupancy % | 100.0% |
| Tenancy | Single |
| Number of Floors | 1 |
| Average Floor Size | 4,934 SF |
| Year Built | 1977 |
| Year Last Renovated | 2015 |
| Gross Leasable Area | 3,306 SF |
| Construction Status | Existing |
| Condition | Good |
| Free Standing | Yes |
| Number of Buildings | 1 |
| Exterior Walls | Concrete Block |

| PROPERTY | INFORMATION |
|-----------------|-------------|
|-----------------|-------------|

| Property Type | Retail |
|------------------|-----------------|
| Property Subtype | Vehicle Related |
| Zoning | Comm |
| Lot Size | 0.92 Acres |
| Lot Frontage | 200 ft |
| Lot Depth | 200 ft |
| Waterfront | No |
| Power | Yes |

PARKING & TRANSPORTATION

| Parking Type | Surface |
|--------------------------|---------|
| Number of Parking Spaces | 100 |

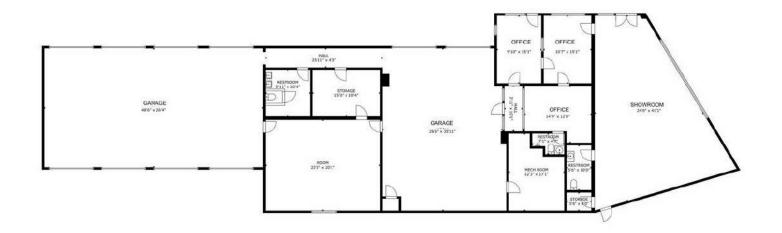
UTILITIES & AMENITIES

| Security Guard | No |
|-----------------|-----|
| Handicap Access | Yes |
| Central HVAC | Yes |
| Gas / Propage | Yes |



Floor Plan

4368 US-130 N, Willingboro, NJ, 08046, US



MAIN FLOOR

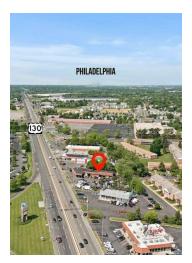
GROSS INTERNAL AREA
TOTAL 4384 SQ FT
THIS FLOOR FLAN IS PROVIDED FOR ILLUSTRETATION PURPOSES ONLY WITH THE PREMISSION OF THE SELLER ROOM.
POSITIONS AND DIMENSIONS ARE APPROXIMATE AND ARE NOT GUARANTEED TO BE EXACT OR TO SCALE. THE
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Additional Photos





























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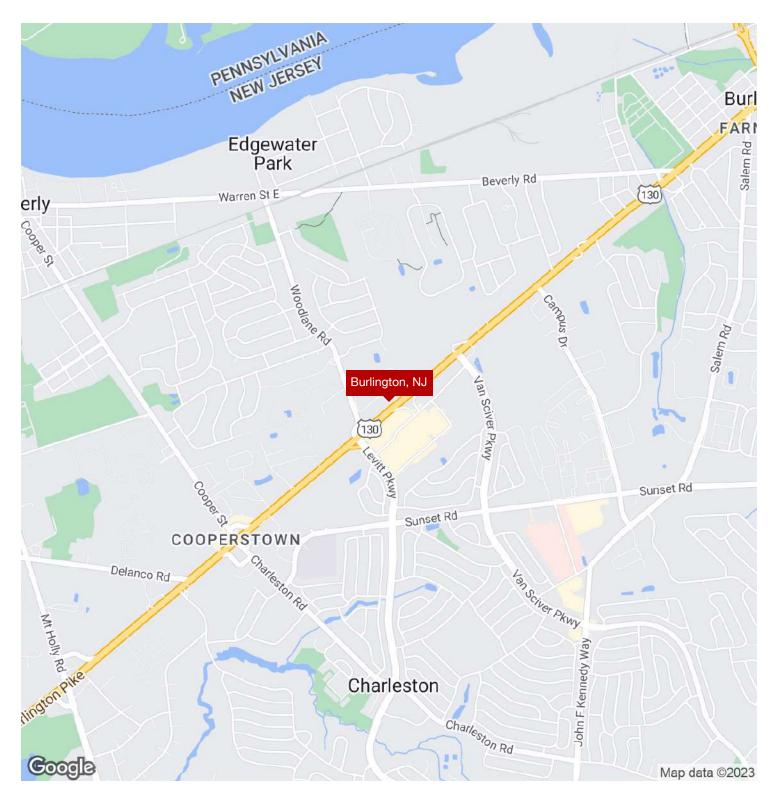
LOCATION INFORMATION

REGIONAL MAP

LOCATION MAP

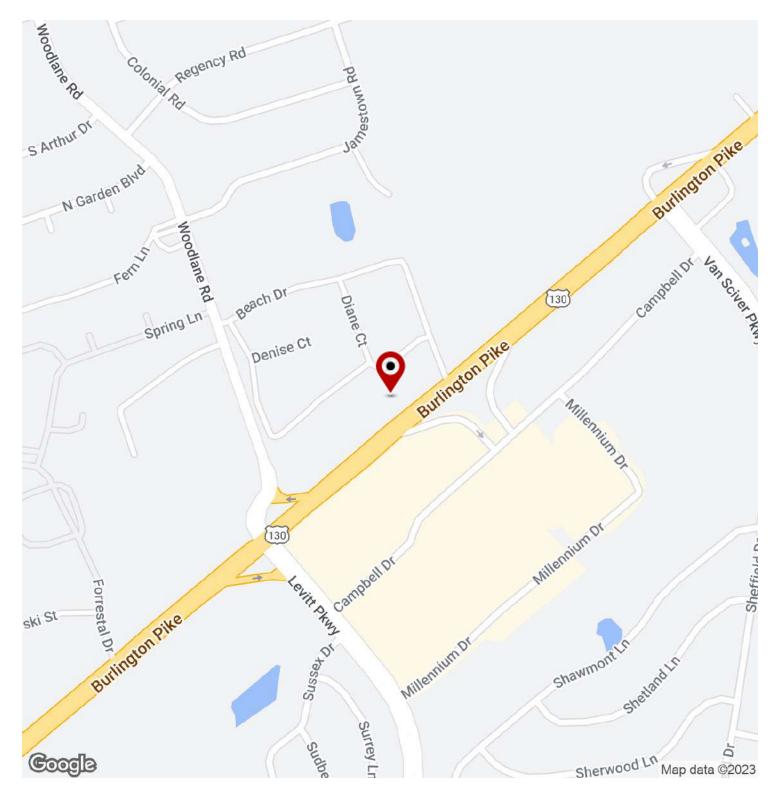
AERIAL MAP

Regional Map



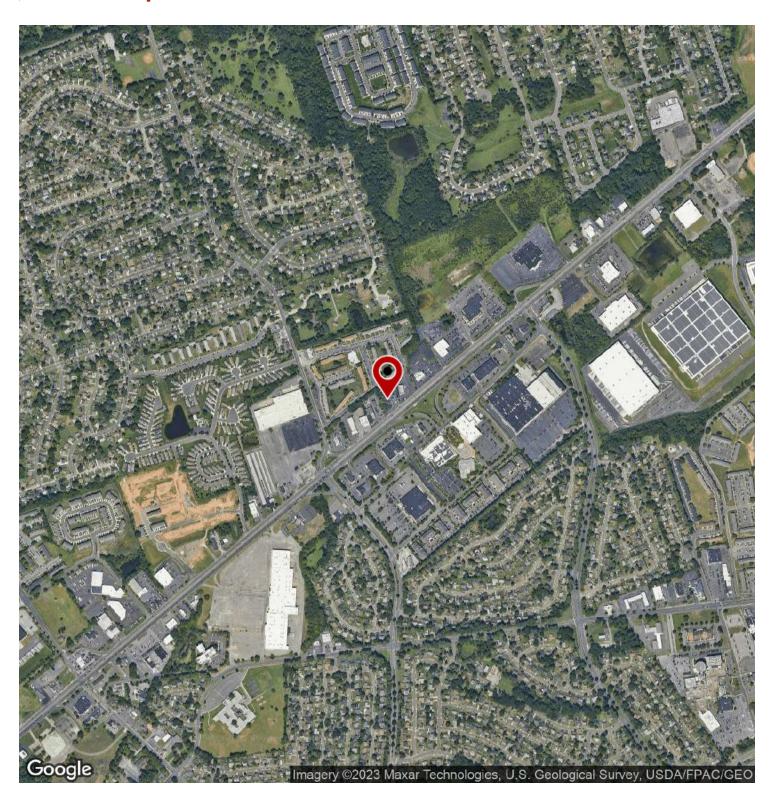


Location Map





Aerial Map





3

FINANCIAL ANALYSIS

FINANCIAL SUMMARY
INCOME & EXPENSES

RENT ROLL

Financial Summary

| INVESTMENT OVERVIEW | CURRENT RENT ROLL |
|----------------------------|-------------------|
| Price | \$1,588,888 |
| Price per SF | \$322 |
| Price per Unit | \$1,588,888 |
| GRM | 13.24 |
| CAP Rate | 6.35% |
| Cash-on-Cash Return (yr 1) | 3.82% |
| Total Return (yr 1) | \$29,802 |
| Debt Coverage Ratio | 1.18 |
| | |
| OPERATING DATA | CURRENT RENT ROLL |
| Gross Scheduled Income | \$120,000 |
| Total Schodulad Income | ¢100,000 |

| Gross Scheduled Income | \$120,000 |
|------------------------|-----------|
| Total Scheduled Income | \$120,000 |
| Gross Income | \$120,000 |
| Operating Expenses | \$19,096 |
| Net Operating Income | \$100,904 |
| Pre-Tax Cash Flow | \$15,168 |
| | |

| FINANCING DATA | CURRENT RENT ROLL |
|----------------------------|-------------------|
| Down Payment | \$397,218 |
| Loan Amount | \$1,191,670 |
| Debt Service | \$85,736 |
| Debt Service Monthly | \$7,144 |
| Principal Reduction (yr 1) | \$14,634 |



Income & Expenses

| CURRENT RENT ROLL |
|-------------------|
| \$120,000 |
| CURRENT RENT ROLL |
| CURRENT RENT ROLL |
| \$19,096 |
| \$0 |
| \$0 |
| \$19,096 |
| \$100.904 |
| |



Rent Roll

| SUITE | TENANT NAME | SIZE SF | % OF BUILDING | PRICE / SF / YEAR | MARKET RENT | MARKET RENT / SF | ANNUAL RENT | LEASE START | LEASE END |
|----------------|-----------------|----------|------------------|-------------------------|----------------|------------------------|----------------|------------------|------------------|
| Whole Building | Auto Dealership | 4,934 SF | 100% | \$34.00 | \$34 | \$0.01 | \$167,756 | Subject to Lease | Subject to Lease |
| TOTALS | | 4,934 SF | 100% | \$34.00 | \$34 | \$0.01 | \$167,756 | | |
| | | | | | | | | | |
| AVERAGES | | 4,934 SF | 100% | \$34.00 | \$34 | \$0.01 | \$167,756 | | |

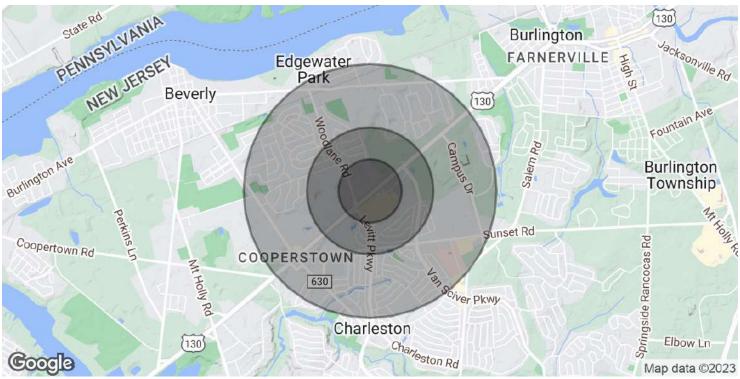


PRIME CAR DEALERSHIP - BURLINGTON, NJ - FOR SALE

DEMOGRAPHICS 4

DEMOGRAPHICS MAP & REPORT

Demographics Map & Report



| POPULATION | 0.25 MILES | 0.5 MILES | 1 MILE |
|---|------------|-----------|-----------|
| Total Population | 746 | 2,947 | 11,534 |
| Average Age | 38.9 | 41.0 | 40.2 |
| Average Age (Male) | 35.2 | 37.0 | 37.4 |
| Average Age (Female) | 40.5 | 42.8 | 41.3 |
| | | | |
| HOUSEHOLDS & INCOME | 0.25 MILES | 0.5 MILES | 1 MILE |
| Total Households | 305 | 1,177 | 4,500 |
| # of Persons per HH | 2.4 | 2.5 | 2.6 |
| Average HH Income | \$80,185 | \$83,065 | \$81,018 |
| Average House Value | \$195,894 | \$192,240 | \$185,512 |
| * Demographia data derived from 2020 ACC LIC Conque | | | |

^{*} Demographic data derived from 2020 ACS - US Census



ADDITIONAL INFORMATION

SITE PLANS
ADVISOR BIO 1

Site Plans



It turns out, you don't have any Site Plans Uploaded!

(be sure to add site plans in the <u>Property Edit Form</u> or "Publish on Website and Docs" in the <u>Plans Tab</u>)



Advisor Bio 1



BRUCE ELIA JR.

Broker-Associate

brucejr@kw.com

Direct: 201.917.5884 x701 | Cell: 201.315.1223

N.I #0893523

PROFESSIONAL BACKGROUND

Bruce Elia Jr and his companies 'The Bruce Elia Team' & 'Wholesale Homes LLC' understand that buying or selling a piece of real estate is more than just a transaction: it's a life-changing experience. That's why our team of highly-seasoned real estate professionals, designers, stagers, contractors, transaction coordinators, and extended team members are dedicated to providing exceptional, personalized service for all of our clients.

We take great pride in the relationships we build and always work relentlessly on the client's behalf to help them achieve their real estate goals.

Our team of experts represents the best and brightest in the industry, and we're always striving to lead the field in research, innovation, and consumer education.

Today's buyers and sellers need a trusted resource that can guide them through the complex world of residential and commercial real estate. With our extensive knowledge and commitment to providing only the best and most timely information to our clients, we are your go-to source for real estate industry insight and advice.

EDUCATION

Sales-Associate License - April 2008'
Bachelor Degree - University of New Hampshire - June 2008'
Broker-Associate License - May 2011'
Certified Negotiation Expert (C.N.E.)
Financial Analysis for Commercial Real Estate
Feasibility Analysis for Commercial Real Estate
Financial Modeling for Real Estate Development
RE Development: Acquisitions

MEMBERSHIPS KW Commercial

Global Property Specialist
Co-Star / Loopnet
NJMLS
HCMLS
GSMLS

Greater Bergen County Board of Realtors

KW - Bruce Elia Jr. - Fort Lee 2200 Fletcher Ave Suite 500 Fort Lee, NJ 07024



Advisor Bio



Nadine Khalil

Commercial | Investment | Residential Real Estate Specialist

Nadine@ergteam.com

Direct: 201.917.5884 x703 | Cell: 973.525.6720

PROFESSIONAL BACKGROUND

Nadine Khalil, a life-long resident of NJ has become known in the industry for her attention to detail and contract negotiation. Nadine understands that buying and selling any piece of real estate is more than just a transaction, it's a life changing experience. From business consulting to staging and marketing, Khalil takes great pride in all details and aspects of working with her clients and ensuring nothing short of excellence.

Nadine, a lifetime resident of North Jersey, double majored in International Management & Marketing at Pace University in New York City. She is passionate about building client relationships and networking. Prior to working as a Realtor, Nadine has over eight years of experience within the sales & fashion industry encompassing everything from client relationship development to visual merchandising, and creative direction. Nadine maintains a physically active lifestyle, and finds this the perfect way to maintain balance in her life. In her spare time she enjoys playing soccer, going to the beach, hiking with her dog and has been fortunate to have had many opportunities to travel around the world. She speaks Arabic fluently, beginner level in Italian and is currently learning Spanish. Her attention to detail, persistence, drive & work ethic is guaranteed to bring about successful long term business relationships as well as very happy clients.

EDUCATION

Sales-Associate License - June 2018 Bachelor Degree- Double Major: International Mgmt | Marketing-Pace University NYC- May 2015

MEMBERSHIPS

KW Commercial
Co-Star / Loopnet
NJMLS
HCMLS
GSMLS
Greater Bergen County Board of Realtors



Keller Williams City Views 2200 Fletcher Avenue, Suite 502 Fort Lee, NJ 07024