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AMBASSADOR APARIMENTS

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PROPERTY OVERVIEW

Iconic Investments is pleased to present for sale, Ambassador Apartments, located at 724 S. Mariposa Ave. This prime Koreatown location is just south of Wilshire Blvd. and east of Normandie Ave, offering easy access to the Wilshire/Normandie Metro Station, restaurants, shopping, and entertainment.

Ambassador Apartments features 40 units with eight Bachelors, twenty-four Studios, and eight 1-Bedroom/1-Bath units. The property has a subterranean parking garage with 20 individual parking spaces. Utilities are master-metered for both gas and electric, with one central water heater. The roof was completely replaced, down to the plywood, in 2020. Ambassador Apartments was built in 1930 and is brick construction.

This is a great opportunity to acquire Ambassador Apartments with an in-place Cap Rate of 7.11% and a 7.24 GRM, with upside to a 9.28% Cap Rate and a 6.38 GRM. The price per unit is \$112,500 per unit and \$186 per square foot.

First time on the market in over 30 years! Ambassador Apartments has been professionally managed, however, the current Sellers have owned the building for many years and have never made a hard push to extensively renovate units, or common areas, to maximize rents. New ownership can take a different approach and bring the building back to life, attracting millennial tenants who will pay more for higher quality units. The building is a half a block to Wilshire Blvd, and a very short walk to the Wilshire/Normandie Metro Station.

27

Ability to Reposition 27 Apartment Units



1

Near the Metro Station Wilshire & Normandie



3

Entertainment Centers
Koreatown | Hollywood | Downtown Los Angeles





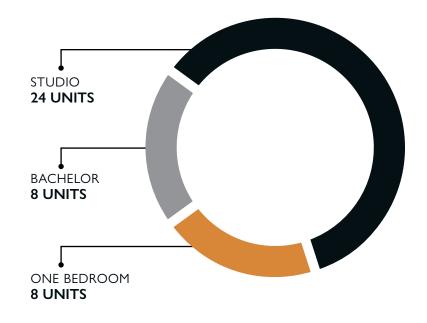
PROPERTY OVERVIEW

Property Address	724 S. Mariposa Ave., Los Angeles, CA 90005
Units	40
Sub-Market	Koreatown
Gross SF	± 24,200
Lot SF	± 8,085
Year Built	1930
Occupancy	98%
Assessor Parcel Number	5094-006-007
Zoning	LAR3

INVESTMENT OVERVIEW

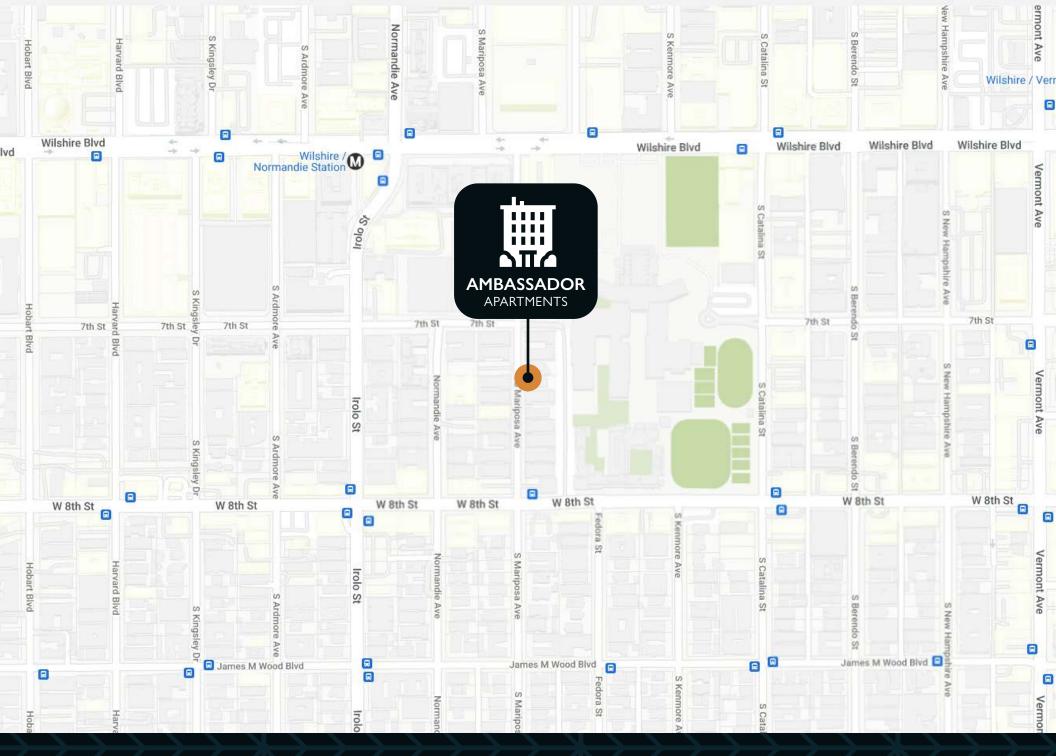
Asking Price	\$4,500,000
Price Per Unit	\$112,500
Price Per SF	\$185.95
CAP Rate (Curr/Renovated)	7.11% 9.28%
GRM (Curr/Renovated)	7.24 6.38









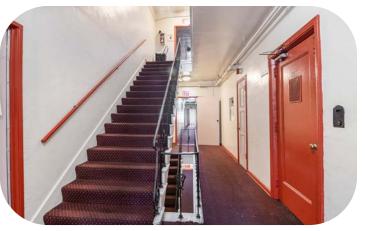






AMBASSADOR APARTMENTS

Property Address	724 S. Mariposa Ave., Los Angeles, CA 90005
Sub-Market	Koreatown
Units	40
Year Built	1930
Gross SF	± 24,200
Lot SF	± 8,085
Zoning	LAR3
Construction	Brick
Rent Controlled	100% of Units
Utilities	Master Metered (Gas & Electric)
Parking	20 Spaces
Laundry	Leased Machines
Roof Type	Flat























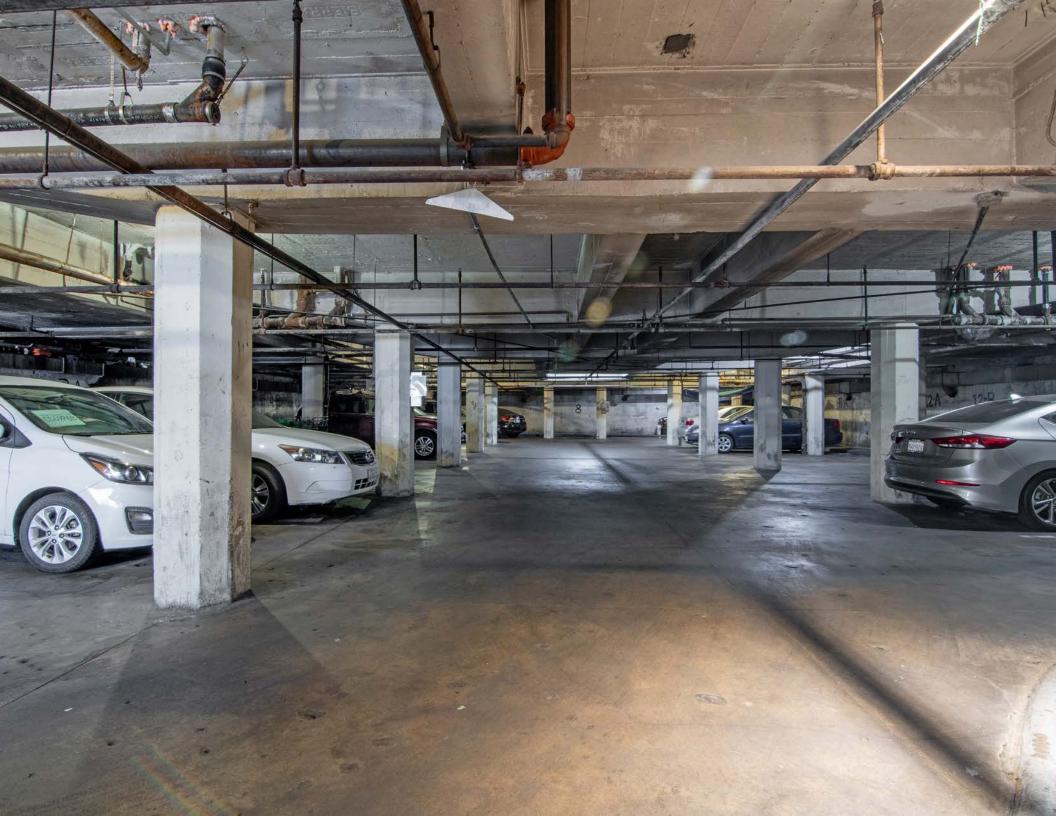


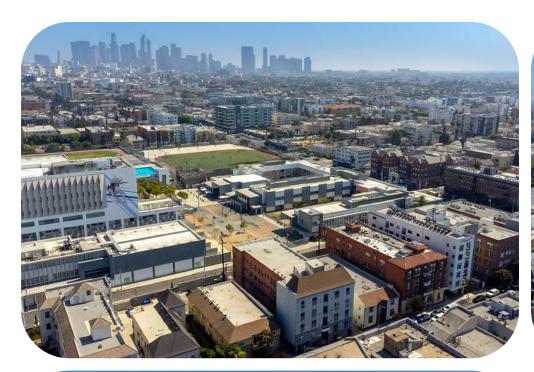






















ENHANCEMENT IDEAS

As units become vacant, new ownership has the opportunity to immediately remodel and reposition the interior of the property to enhance the details of the historic beauty that Ambassador Apartments offer. Young urban professionals are demanding an infusion of modern comforts amid old-world craftsmanship, with tastefully upgraded units with modern trappings and conveniences. New ownership can significantly push rents by installing new kitchen and bathroom cabinetry, refinishing existing hardwood floors, modern stainless steel appliances, and period tiles. Other enhancements could include renovation of the lobby.

NEW CABINETS



QUARTZ COUNTERTOPS



DESIGNER FAUCETS



REFINISHED HARDWOOD FLOORS



STAINLESS STEEL APPLIANCES



MODERN BATHTUBS

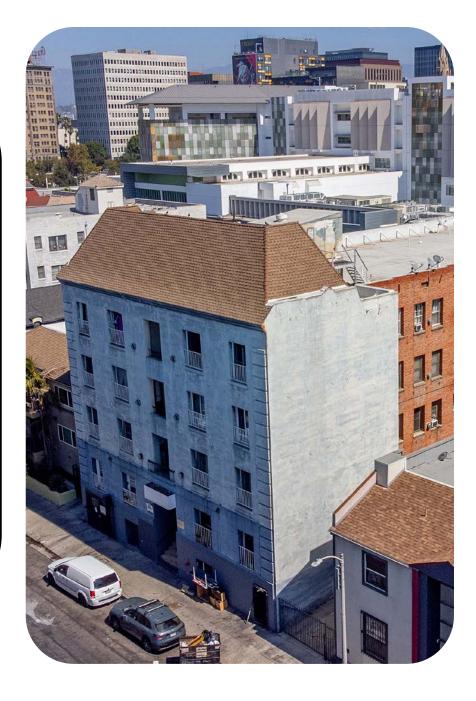






INVESTMENT SUMMARY

Asset	Ambassador Apartments
Location	724 S. Mariposa Ave., Los Angeles, CA 90005
Opportunity	40 Apartment Units
Year Built	1930
Purchase Price	\$4,500,000
Price Per Unit	\$112,500
Current CAP Rate	7.11%
Pro-Forma CAP Rate	9.28%
Current GRM	7.24
Pro-Forma GRM	6.38
Price Per SF	\$185.95





RENT ROLL

				CUR	RENT	RENO	RENOVATED		
JNIT#	UNIT TYPE	NOTES	UNIT SF	RENT	\$ PER SF	RENT	\$ PER SF		
101	1 Bedroom + 1 Bath	Occupied	650	\$1,695.00	\$2.61	\$1,695.00	\$2.61		
102	1 Bedroom + 1 Bath	Occupied	650	\$1,446.76	\$2.23	\$1,695.00	\$2.61		
103	Studio	Occupied	400	\$1,264.90	\$3.16	\$1,450.00	\$3.63		
104	Studio	Occupied	400	\$1,508.00	\$3.77	\$1,450.00	\$3.63		
105	Studio	Occupied	400	\$1,131.51	\$2.83	\$1,450.00	\$3.63		
106	Studio	Occupied	400	\$1,300.00	\$3.25	\$1,450.00	\$3.63		
107	Bachelor	Occupied	300	\$1,300.00	\$4.33	\$1,300.00	\$4.33		
108	Bachelor	Occupied	300	\$892.29	\$2.97	\$1,300.00	\$4.33		
109	Studio	Occupied	400	\$1,247.26	\$3.12	\$1,450.00	\$3.63		
110	Studio	Occupied	400	\$1,203.35	\$3.01	\$1,450.00	\$3.63		
201	1 Bedroom + 1 Bath	Occupied	650	\$1,446.80	\$2.23	\$1,695.00	\$2.61		
202	1 Bedroom + 1 Bath	Occupied	650	\$1,474.89	\$2.27	\$1,695.00	\$2.61		
203	Studio	Notice	400	\$1,395.00	\$3.49	\$1,450.00	\$3.63		
204	Studio	Occupied	400	\$1,270.41	\$3.18	\$1,450.00	\$3.63		
205	Studio	Occupied	400	\$1,270.41	\$3.18	\$1,450.00	\$3.63		
206	Studio	Occupied	400	\$1,300.00	\$3.25	\$1,450.00	\$3.63		
207	Bachelor	Occupied	300	\$1,095.00	\$3.65	\$1,300.00	\$4.33		
208	Bachelor	Occupied	400	\$1,250.00	\$3.13	\$1,300.00	\$3.25		
209	Studio	Occupied	400	\$1,350.00	\$3.38	\$1,450.00	\$3.63		
210	Studio	Occupied	400	\$1,239.54	\$3.10	\$1,450.00	\$3.63		
301	1 Bedroom + 1 Bath	Occupied	650	\$1,240.65	\$1.91	\$1,695.00	\$2.61		
302	1 Bedroom + 1 Bath	Occupied	650	\$1,612.00	\$2.48	\$1,695.00	\$2.61		
303	Studio	Occupied	400	\$1,508.00	\$3.77	\$1,450.00	\$3.63		
304	Studio	Occupied	400	\$1,218.60	\$3.05	\$1,450.00	\$3.63		
305	Studio	Occupied	400	\$1,174.69	\$2.94	\$1,450.00	\$3.63		



RENT ROLL

				CUR	RENT	RENO	VATED
UNIT#	UNIT TYPE	NOTES	UNIT SF	RENT	\$ PER SF	RENT	\$ PER SF
306	Studio	Occupied	400	\$1,195.05	\$2.99	\$1,450.00	\$3.63
307	Bachelor	Occupied	300	\$1,100.00	\$3.67	\$1,300.00	\$4.33
308	Bachelor	Occupied	300	\$995.00	\$3.32	\$1,300.00	\$4.33
309	Studio	Occupied	400	\$1,404.00	\$3.51	\$1,450.00	\$3.63
310	Studio	Occupied	400	\$1,199.29	\$3.00	\$1,450.00	\$3.63
401	1 Bedroom + 1 Bath	Occupied	650	\$1,505.63	\$2.32	\$1,695.00	\$2.61
402	1 Bedroom + 1 Bath	Occupied	650	\$1,390.09	\$2.14	\$1,695.00	\$2.61
403	Studio	Occupied	400	\$1,404.00	\$3.51	\$1,450.00	\$3.63
404	Studio	Occupied	400	\$1,495.00	\$3.74	\$1,450.00	\$3.63
405	Studio	Vacant	400	\$1,450.00	\$3.63	\$1,450.00	\$3.63
406	Studio	Occupied	400	\$1,300.00	\$3.25	\$1,450.00	\$3.63
407	Bachelor	Occupied	300	\$1,006.94	\$3.36	\$1,300.00	\$4.33
408	Bachelor	Occupied	300	\$1,015.76	\$3.39	\$1,300.00	\$4.33
409	Studio	Occupied	400	\$1,243.95	\$3.11	\$1,450.00	\$3.63
410	Studio	Occupied	400	\$1,239.73	\$3.10	\$1,450.00	\$3.63
TOTALS/AVE	RAGES	MONTHLY RENT	AL INCOME	\$51,779.50	\$3.11	\$58,760.00	\$3.54
		LAUNDRY INCOM	IE	\$330.00		\$330.00	
		RUBS INCOME	•••••	\$534.00		\$2,128.00	••••
		PARKING INCOME		\$800.00		\$2,000.00	•••••
		MISC INCOME		\$281.00		\$281.00	
		MONTHLY INCO	ME	\$53,443.50		\$63,218.00	



OPERATIONS OVERVIEW

METRICS

PROPERTY OVERVIEW

724 S. Mariposa Ave. Property Address Los Angeles, CA 90005 Assessor Parcel Number 5094-006-007 Sub-Market Koreatown Zoning LAR3 Units 40 Year Built 1930 Gross SF ± 24,200 Lot SF ± 8,085

INVESTMENT OVERVIEW

 Purchase Price
 \$4,500,000

 Price Per Unit
 \$112,500

 Price Per SF
 \$185.95

FINANCING OVERVIEW

Down Payment % \$1,800,000 (40%)

Loan Amount \$2,700,000

Fixed Interest Rate 6.20% - 5 Years

Loan Type Interest Only

Amortization Period 30 Years

Annual Debt Service (\$167,400)

Debt Coverage Ratio 1.91

INVESTMENT RETURNS

Carrent C, a race.	7.11%
Pro Forma Cap Rate:	9.28%
Current GRM:	7.24
Pro Forma GRM:	6.38

	CURRENT NOI A	NNUALIZED	RENOVATED PRO FORMA		
INCOME		PER UNIT	P	ER UNIT	
EFFECTIVE GROSS INCOME					
Gross Potential Income	\$705,120	\$17,628	\$705,120	\$17,628	
Loss-to-Lease	(\$83,766)	(\$2,094)	\$0	\$0	
GROSS SCHEDULED RENT	\$621,354	\$15,534	\$705,120	\$17,628	
Vacancy @ 3.00% / 5.00%	(\$18,641)	(\$466)	(\$35,256)	(\$881)	
TOTAL EFFECTIVE RENTAL INCOME	\$602,713	\$15,068	\$669,864	\$16,747	
Plus: Misc Income	\$3,372	\$84	\$3,372	\$84	
Plus: Laundry Income	\$3,960	\$99	\$3,960	\$99	
Plus: RUBS Income	\$6,408	\$160	\$25,536	\$160	
Plus: Parking Income	\$9,600	\$240	\$24,000	\$600	
TOTAL OTHER INCOME	\$23,340	\$584	\$56,868	\$1,422	
EFFECTIVE GROSS INCOME	\$626,053	\$15,651	\$726,732	\$18,168	
EXPENSES					
FIXED EXPENSES					
AD Valorem Property Taxes (1.175%)	\$52,875	\$1,322	\$52,875	\$1,322	
Direct Assessments	\$2,871	\$72	\$2,871	\$72	
Property & Liability Insurance	\$50,000	\$1,250	\$50,000	\$1,250	
TOTAL FIXED EXPENSES	\$105,746	\$2,644	\$105,746	\$2,644	
CONTROLLABLE EXPENSES					
On-Site Management Unit Allowance	\$15,000	\$375	\$15,000	\$375	
Management Fee (4.5%)	\$27,122	\$678	\$30,144	\$754	
General & Administrative Costs	\$6,000	\$150	\$6,000	\$150	
Repairs & Maintenance / Turnover Costs	\$31,875	\$797	\$31,875	\$797	
Utilities	\$78,174	\$1,954	\$78,174	\$1,954	
Rubbish Removal	\$22,849	\$571	\$22,849	\$571	
Interior Cleaning / Janitorial	\$12,000	\$300	\$12,000	\$300	
Contract Services	\$4,250	\$106	\$4,250	\$106	
Pest Control	\$3,000	\$75	\$3,000	\$75	
TOTAL CONTROLLABLE EXPENSES	\$200,270	\$5,007	\$203,292	\$5,082	
TOTAL EXPENSES	\$306,016	\$7,650	\$309,038	\$7,726	
NET OPERATING INCOME	\$320,037	\$8,001	\$417,694	\$10,442	
Capital Reserves	(\$8,000)	(\$200)	(\$8,000)	(\$200)	
Debt Service	(\$167,400)		(\$167,400)		
Cash Flow / Cash-on-Cash Return %	\$144,637	8.04%	\$242,294	13.46%	



RENT SURVEY

PROPERTY	UNITS	YEAR BUILT	PARKING	RENOVATED	INDIVIDUALLY METERED	ТҮРЕ	RENT	SF	RENT/SF
724 S. Mariposa Ave. Los Angeles, CA 90005	40	1930	Yes	Yes	No	1 Bed / 1 Bath	\$1,695	650	\$2.61
750 S. Mariposa Ave. Los Angeles, CA 90005	23	1925	Yes	Yes	No	1 Bed / 1 Bath	\$1,695	750	\$2.26
840 S. Hobart Blvd. Los Angeles, CA 90005	31	1929	No	Yes	No	1 Bed / 1 Bath	\$1,700	650	\$2.62
932 S. Irolo Street Los Angeles, CA 90006	32	1927	No	Yes	No	1 Bed / 1 Bath	\$1,695	675	\$2.51
777 S. Westmoreland Ave. Los Angeles, CA 90005	40	1924	No	Yes	Yes	1 Bed / 1 Bath	\$1,745	700	\$2.49
724 S. Mariposa Ave. Los Angeles, CA 90005	40	1930	Yes	Yes	No	Studio	\$1,450	400	\$3.63
901 S. Ardmore Ave. Los Angeles, CA 90005	28	1928	No	Yes	No	Studio	\$1,495	525	\$2.85
615 S. Normandie Ave. Los Angeles, CA 90005	61	1948	No	Yes	No	Studio	\$1,425	525	\$2.71
715 S. Normandie Ave. Los Angeles, CA 90005	181	1927	No	Yes	No	Studio	\$1,495	500	\$2.99
3184 W. 8th Street Los Angeles, CA 90005	47	1926	No	Yes	Yes	Studio	\$1,495	480	\$3.11



RENT SURVEY MAP







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