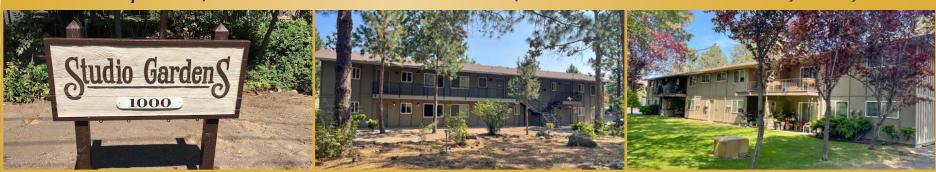


## **STUDIO GARDENS APARTMENTS**

6.24% Cap Rate | 22 units with 1+ acre RM land | 1000 NE Butler Market Rd, Bend, OR



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### STUDIO GARDENS APARTMENTS

1000 NE Butler Market Rd, Bend, OR 97701



TOTAL SALE PRICE: \$4,550,000 \$4,200,000

**EXISTING UNITS:** \$3,700,000 (6.24% CAP RATE) | DEVELOPABLE RM LAND: \$500,000 (1+AC)

3 Buildings 22 Units 1971/1978

Year Built

2.82

Lot Size (AC)

RM Zoning

18,304

Bldg. Size (SF)



# **INVESTMENT SUMMARY**

## **STUDIO GARDENS APARTMENTS**



## **HIGHLIGHTS**



22 units spread across 3 buildings



Excellent occupancy and rental history



Over one acre of developable land



Value-add opportunity with vast upside potential



Excellent location in the heart of Bend



Consistent monthly cash flow



High demand and low market vacancy



Great on-site parking

### STUDIO GARDENS APARTMENTS

Nestled on 2.82 acres of picturesque, wooded grounds with a seasonal canal, this property features 22 well-maintained units across three two-story buildings: 10 one-bedroom, one-bath apartments and 12 two-bedroom, one-bath apartments. Tenants enjoy two laundry rooms and 22 storage units. Exceptional management has ensured consistent full occupancy. With over an acre of developable land zoned RM for multifamily housing, there's immense potential for expansion and increased returns. This well-maintained, high-demand property offers the opportunity to own a prime asset in one of Oregon's most sought-after locations.



	Total Sale Price	<del>\$4,550,000</del> \$4,200,000						
	Existing 22 Units Value	<del>\$3,900,000</del> \$3,700,000						
TION	NOI	\$230,889						
/ALU/	Cap Rate	6.24%						
	Extra Developable Land	1+ Acre						
	Developable Land Value	<del>\$650,000</del> \$500,000						
	Address	1000 NE Butler Market Rd, Bend, OR 97701						
	Tax Lot	171228AB05200						
₹	County	Deschutes						
PROPERTY SUMMARY	Zoning	Residential Medium Density (RM)						
TY SI	Land Area	2.82 Acres						
OPER	Property Type	Multifamily						
P	Total Building Size	18,304 SF						
	Number of Buildings	3						
	Year Built	1971 / 1978						
	Number of Units	22						
ENITIES	Unit Mix	12 — 2 Bed/1 Bath 10 — 1 Bed/1 Bath						
& AMI	Heating/Cooling	Electric cadet and baseboard / radiant ceiling						
UNITS & AN	Features/Amenities	All units include refrigerator, electric range and dishwasher. Two laundry rooms and 22 storage units. Water, sewer, garbage and landscaping included in tenant rent.						









# **FINANCIAL SUMMARY**

## **STUDIO GARDENS APARTMENTS**

## **RENT ROLL**

Bld #	Unit	Bed	Bath	Move in Date		Rent*	M	kt Rent
1	1	2	1	Aug-18	\$	1,290	\$	1,550
1	2	2	1	Jul-17	\$	1,285	\$	1,550
1	3	1	1	Jul-22		1,395	\$	1,395
1	4	2	1	Sep-23	\$	1,550	\$	1,550
1	5	1	1	Sep-20	\$	1,395	\$	1,395
1	6	2	1	Mar-12	\$	1,150	\$	1,550
1	7	2	1	Aug-05	\$	1,125	\$	1,550
1	8	2	1	Aug-23	\$	1,550	\$	1,550
Totals					\$	10,740	\$	12,090
2	9	2	1	Apr-20	\$	1,450	\$	1,550
2	10	2	1	Aug-20	\$	1,290	\$	1,550
2	11	1	1	Apr-13	\$	1,230	\$	1,395
2	12	2	1	Oct-24	\$	1,535	\$	1,550
2	13	1	1	Feb-20	\$	1,365	\$	1,395
2	14	2	1	Sep-16	\$	1,265	\$	1,550
2	15	2	1	Nov-08	\$	1,290	\$	1,550
2	16	2	1	Apr-20	\$	1,290	\$	1,550
Totals					\$	10,715	\$	12,090
3	17	1	1	Mar-25	\$	1,395	\$	1,395
3	18	1	1	Apr-17	\$	1,235	\$	1,395
3	19	1	1	Jan-24	\$	1,395	\$	1,395
3	20	1	1	Mar-25	\$	1,395	\$	1,395
3	21	1	1	Apr-24	\$	1,395	\$	1,395
3	22	1	1	Sep-19	\$	1,180	\$	1,395
Totals					\$	7,995	\$	8,370
<b>Grand To</b>	tals		\$	29,450	\$	32,550		

<sup>\*</sup>Actual rents as of August 1, 2025. All increase notices in place. Still 7% under current market rents.







## ANNUAL PROPERTY OPERATING DATA

PROPERTY	SUMMARY		INVESTME	NT S	UMMARY
Units	22			w/	2025 Inc*
Built	1971/1978		Sales Price	\$	3,700,000
Land/AC	2.82		Cap Rate	6.24%	
Land/SF	122,839		PPSF	\$	202.14
Tax Map	171228AB		Price/Unit	\$	168,182
Tax Lot	5200	GRM			10.72
	UNIT MIX	& RENT SCHEDUL	E		
	Units	Туре	Total SF	w/	2025 Inc*
Building #1	8	Six - 2 Bed/1 Bath	6,848	\$	10,740

	Units	Туре	Total SF	w/	2025 Inc*	
Building #1	8	Six - 2 Bed/1 Bath Two - 1 Bed/1 Bath	6,848	\$	10,740	
Building #2	8	Six - 2 Bed/1 Bath Two - 1 Bed/1 Bath	6,848	\$	10,715	
Building #3	6	1 Bed/1 Bath	4,608	\$	7,995	
Totals	22		18,304	\$	29,450	

<sup>\*</sup>Proven vacancy rate currently and historically is less than 3%.

Note: Expense items are carefully estimated to represent real 2025 expenses based on 2024 actuals and 2025 YTD.

INC	OME		w/	2025 Inc*
Potential Rental Income			\$	353,400
Less: Vacancy		3%	\$	10,593
Effective Rental Income			\$	342,807
Plus: Other Income	Laundry		\$	2,200
Gross Operating Income			\$	345,007
	EXPENSES			
Real Estate Taxes			\$	25,911
Property Insurance	2025 Actual		\$	7,987
Management		8.50%	\$	29,300
Repairs and Maintenance			\$	18,000
Garbage			\$	3,000
Water/sewer			\$	13,000
Electricity			\$	2,200
Landscaping/Snow Removal			\$	9,000
Reserves	\$260/Unit		\$	5,720
Total Operating Expenses			\$	114,118
	Exp Per Unit:		\$	5,187
	Exp Per SF:		\$	6.23
	Exp Ratio:			33.08%
Net Operating Income			\$	230,889

## RENT COMPARABLES











2BD/1BA									
Address	1695 NW	<b>Portland Ave</b>	61354 Bla	ikely Rd	1700	0 NE Wells Acres Rd	1562 NW 1st St	1837 NI	E Purcell Blvd
Year Built		1973		1972		1974	1966		1977
Unit Size		866		810		696	1200		
Average Asking Rent	\$	1,750	\$	1,500	\$	1,795	\$ 2,500	\$	1,645
Average Asking Rent Per SF	\$	2.02	\$	1.85	\$	2.58	\$ 2.08		











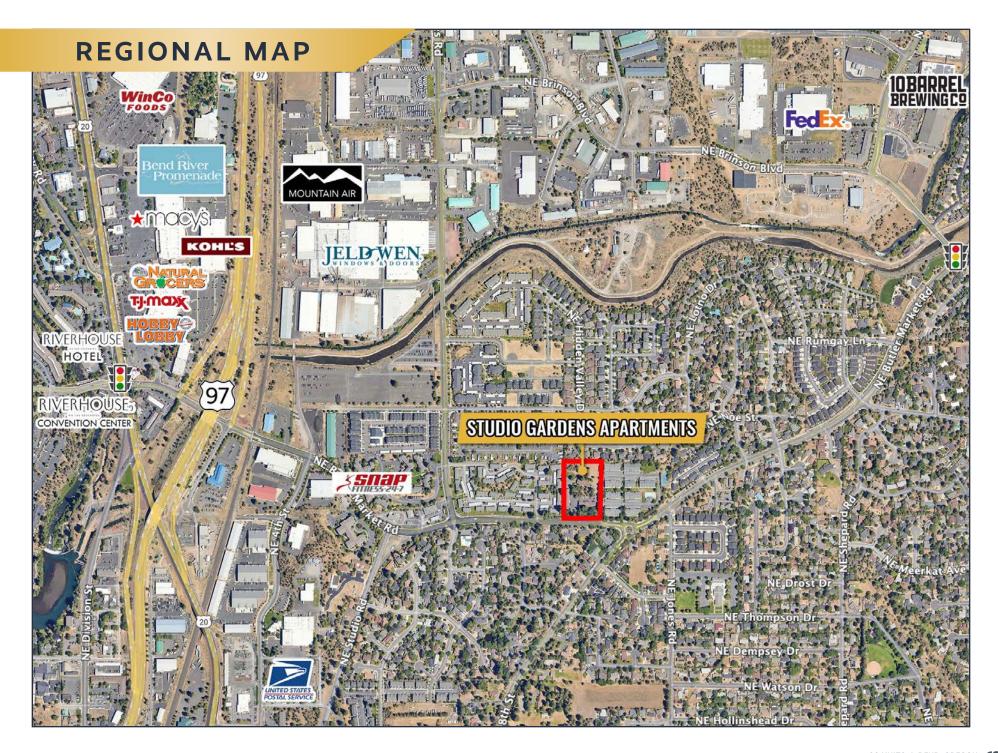
1BD/1BA								
Address	330 SE 15th St	533	<b>NW Portland Ave</b>	15	567 NE Purcell Blvd	61354 Blakely Rd	15	19 NW Juniper St
Year Built	1972		1919		1978	1972		1997
Unit Size	399		521		776	594		610
Average Asking Rent	\$ 1,195	\$	1,600	\$	1,250	\$ 1,310	\$	1,750
Average Asking Rent Per SF	\$ 2.99	\$	3.07	\$	1.61	\$ 2.21	\$	2.87



# **LOCATION OVERVIEW**

## **STUDIO GARDENS APARTMENTS**





## **REGIONAL OVERVIEW**

## **BEND, OREGON**

With a population of 104,557 (2023), Bend is the sixth-largest city in Oregon and the largest in Central Oregon, serving as the region's economic, recreational, and cultural hub. Located on the eastern edge of the Cascade Range along the Deschutes River, Bend blends forested mountain highlands with high desert plateaus, offering stunning scenery and a wealth of outdoor activities—all within convenient reach of major West Coast metropolitan areas.

## **LIFESTYLE DESTINATION**

Bend is known for attracting urban professionals, families, and entrepreneurs who seek the perfect balance between outdoor adventure, natural beauty, and the amenities of a vibrant, welcoming community. The city has become a gateway for outdoor sports such as mountain biking, skiing, hiking, fishing, white-water rafting, and golf.

Bend also boasts a vibrant arts and culture scene, award-winning breweries, exceptional dining, and a growing innovation economy, making it as appealing for its quality of life as it is for business and tourism.



## **CENTRAL OREGON**

### **LIFESTYLE**

Central Oregon offers a rare mix of city amenities and restful isolation, including the slower speed of a small town with a medical community and infrastructure not normally seen in a region of its size. Additionally, Central Oregon residents maintain a work/life balance that is difficult to achieve elsewhere.

### **EDUCATION**

Central Oregon is well-recognized for its high-quality education, with Bend-La Pine schools continuing to surpass state and national SAT averages year-over-year. The region also offers abundant higher education opportunities. Oregon State University-Cascades is expanding with new facilities, while Central Oregon Community College's four campuses provide a range of degrees and workforce training programs, ensuring accessible education for all.

### **AIRPORT**

Redmond Municipal Airport provides commercial air service with daily non-stop flights to Las Vegas, Portland, Burbank, Denver, Los Angeles, Phoenix, Salt Lake City, San Diego, San Francisco, Santa Rosa, and Seattle via carriers American, Alaska, Avelo, Delta, and United. The airport is undergoing a \$5.2 million expansion to meet the rising demand for transit in and out of the region.



300 Days of Sunshine



Miles of Trails



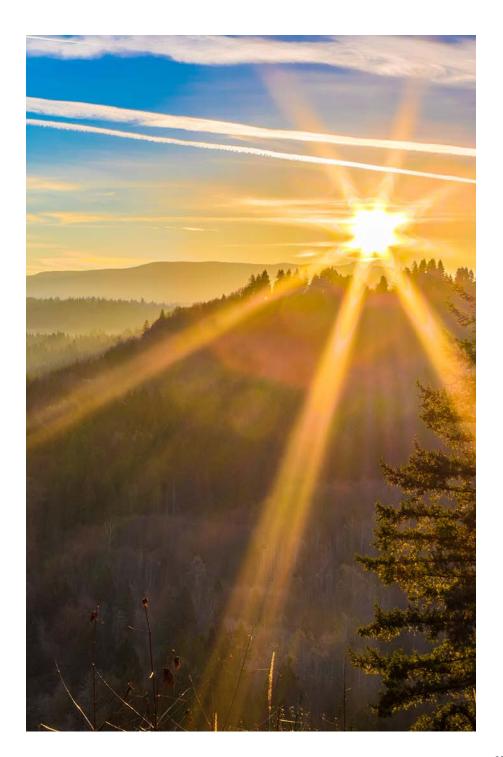
31 Breweries & Counting



**Thriving Arts** & Culture



30 Golf Courses



### **EMPLOYMENT**

According to the Oregon Employment Department, 76% of Oregon establishments have between one and nine covered payroll employees and the average private establishment employs around 11 people. Still, a number of large employers operate successfully here, tapping into Central Oregon's ever-expanding workforce, the overall low cost of doing business and business-friendly local governments. This year, the top 50 private companies collectively employ nearly 22,500 Central Oregonians.

(Source: Economic Devlopment of Central Oregon 2023)

### **2023 Central Oregon Industry Composition**

Private by Employment



## **TOP 5 REGIONAL EMPLOYERS (2024)**





### 4,791 EMPLOYEES

Top quality healthcare is one of Central Oregon's crown jewels. St. Charles Health System is the largest healthcare provider in the region, and is also the largest employer with over 4,791 employees across the tri-county area. A network of more than 100 clinics and 4 hospitals further support the community.

The Bend and Redmond hospitals received an A grade from LeapFrog based on their performance on many patient quality metrics. St. Charles Bend was named the third best hospital in the state of Oregon by U.S. News and World Report.





### 1,117 EMPLOYEES

Bill Healy founded Mt. Bachelor Ski Area December 19, 1958 with a rope tow and a single lift. Mt. Bachelor has since grown to be one of the largest ski resorts in the U.S. The resort boasts a wide variety of terrain, allowing guests to ski or ride 360 degrees off the summit, hike the adjoining cinder cone for a well-earned run down, or ski the trees off the western bowls to find that great cache of powder.

## **TOP 5 REGIONAL EMPLOYERS** (2024)





### 985 EMPLOYEES

Les Schwab was founded in 1952 with one tire shop and a vision of bringing together service, value, and convenience for their customers. Les Schwab sets the standard for consistently exceptional customer service.

Les Schwab has nine locations in Central Oregon plus it is the home to the main Les Schwab headquarters which is located in NF Bend.





### 975 EMPLOYEES

Bright Wood has a 60-plus-year history. They began making door frames, Fisher-Price toys, and baby crib components in the 1980's. Today, they are the largest independent manufacturer of window and patio door components and engineered dimension lumber in the U.S. They are committed to providing quality products and services.

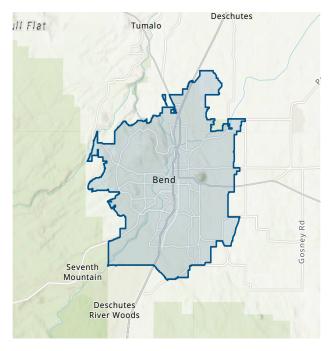




### 964 EMPLOYEES

Safeway and Albertsons are leading supermarket chains in the United States, known for their wide range of grocery products and services. With a history dating back to 1915, the company operates numerous stores nationwide under various banners, including Safeway, Albertsons, Vons, and Jewel-Osco. They are committed to quality, customer service, and community involvement.

## BEND, OREGON DEMOGRAPHICS



#### POPULATION BY GENERATION









20,854

2021 Baby Boomer Population (Born 1946 to 1964) (Esri)





2021 Generation X Population (Born 1965 to 1980) (Esri)



2021 Generation Z Population (Born 1999 to 2016) (Esri)





This infographic contains data provided by American Community Survey (ACS), Esri, Esri and Bureau of Labor Statistics. The vintage of the data is 2015-2019, 2022, 2026.©

## POPULATION TRENDS AND KEY INDICATORS

### Bend City, OR

#### **POPULATION**



108,598

2024 Total Population 2029 Total Population

116,960

INCOME



2023-2028 Population: Annual Growth Rate





45,144

Total Households



**HOUSEHOLDS** 

2.38

Average Household



2.56%

2010-2020 Annual Growth Rate

#### HOUSING STATS



\$89,285

Median Household Income



\$57,375

Per Capita Income



\$300.753

Median Net Worth



\$699,755

Median Home Value



Mortgage

Percent of Income for



Median Contract Rent

#### **EDUCATION**



No High School Diploma



16% High School Graduate



Some College



Bachelor's/Grad/Prof Degree

#### **BUSINESS**



6.431 Total Businesses



60.871

Total Employees



3.0%

Unemployment Rate

#### Tapestry segments



**Bright Young Professionals** 9,240 households

20.5% of Households



Middleburg 7,418 households

16.4%

of Households



In Style 5,611 households 12.4%

of Households





# **OFFER TERMS**

## **STUDIO GARDENS APARTMENTS**





## **OFFERING TERMS**

The Studio Gardens Apartments located at 1000 NE Butler Market Rd, Bend, OR 97701 is being offered for sale on an "as-is, where-is" basis.

Please submit offers via email to the listing team.

All property tours must be scheduled in advance through the Compass Commercial listing team.

### Terry O'Neil

Broker Cell 541.408.1202 toneil@compasscommercial.com

### Luke Ross

Broker Cell 541.480.6144 lross@compasscommercial.com

### Dan Kemp, CCIM

Partner, Principal Broker Cell 541.550.8413 dkemp@compasscommercial.com

### **Ron Ross**

**Principal Broker** Cell 541.480.8884 rross@compasscommercial.com

### CENTRAL OREGON'S MULTIFAMILY EXPERTS

We've closed deals on multifamily properties of all sizes across Central Oregon.



☑■ Scan to explore our sales portfolio and learn why owners choose our team.



www.CompassCommercial.com | 541.383.2444 Brokers are licensed in the state of Oregon



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