



NET LEASE INVESTMENT OFFERING

AutoZone (Ground Lease)

5110 West State Rd 46
Sanford, FL 32771 (Orlando MSA)



Table of Contents

Offering 1

Executive Summary
Investment Highlights
Property Overview

Market 4

Photographs
Aerial
Site Plan

Location 7

Map
Location Overview
Demographics
MSA Overview

Tenant 10

Tenant Overview





Executive Summary

The Boulder Group is pleased to exclusively market for sale a single tenant ground leased AutoZone property positioned within the Orlando MSA in Sanford, Florida. AutoZone has operated at this location since the property's construction in 2017. The ground lease runs through May 2032 and is absolute triple net, presenting zero landlord responsibilities. The lease also includes 10% rental escalations every five years (next occurring June 2027), throughout the primary term and across four five-year renewal options. The current rent of \$8.89/SF is significantly below the submarket rate of \$23.55/SF, according to CoStar. The lease is backed by a corporate guaranty from AutoZone, which carries an investment-grade S&P rating of BBB. Additionally, Florida is a state with no personal income tax.

The 7,424 square-foot property is positioned along State Road 46 (28,000 VPD), a primary east-west arterial in the Lake Forest area of west Sanford. Additionally, it is less than two miles from Interstate 4 (140,000 VPD) - the region's principal interstate linking Orlando, Daytona Beach, and Tampa. The site also benefits from additional access to State Road 417 and State Road 429. The immediate trade area is supported by a strong roster of national retailers, including Target, Publix, Walmart, BJ's Wholesale, Sam's Club, Kohl's, Floor & Décor, Old Navy, Marshalls, Burlington, and many others. The property further benefits from a dense nearby concentration of automotive dealerships, including Mercedes-Benz, Audi, Cadillac, Acura, Toyota, Honda, Hyundai, Ford, Chevrolet, Dodge Jeep Ram Chrysler, and CarMax, reinforcing the site's positioning within an established automotive retail destination. Sanford is home to Orlando Sanford International Airport, which served more than 3.1 million passengers in 2025. There are more than 111,000 residents within a five-mile radius of the property, earning an average household income exceeding \$132,000.

AutoZone, Inc. (NYSE: AZO) is the largest retailer of aftermarket automotive parts and accessories in the United States. Founded in 1979 and headquartered in Memphis, Tennessee, the tenant operates approximately 7,600 stores across the United States, Mexico, Brazil, Puerto Rico, and the U.S. Virgin Islands. AutoZone generated \$18.9 billion in revenue and \$2.5 billion in net income in fiscal 2025 and continues to expand its national footprint, opening more than 300 net new stores during the year.

Investment Highlights

- » **Ground Lease** – Absolute NNN - Zero landlord responsibilities
- » **Investment-Grade Guaranty** - Backed by AutoZone, Inc. (NYSE: AZO), S&P rated BBB
- » **Below market rent** - (Current: \$8.89/SF vs Submarket: \$23.55/SF)
- » **10% Rental Escalations Every Five Years** - Throughout primary term and all four options (Next occurring June 2027)
- » **Primary Corridor Location** - Fronts State Road 46 (28,000), Proximity to Interstate 4 (140,000 VPD) & State Hwy 417 (45,000 VPD)
- » **Automotive Retail Corridor** – dense nearby concentration of dealerships (Mercedes-Benz, Audi, Cadillac, Acura, Toyota, Honda, Hyundai, Ford, Chevrolet, Dodge Jeep Ram Chrysler, CarMax), reinforcing the site's positioning as an established auto retail destination
- » **Strong Demographics** - 111,000+ residents, \$132,000+ average household income within 5 miles
- » **Significant Retail Cluster** – The property is surrounded by a dense retail corridor near the interchange, anchored by Target, Publix, Walmart, BJ's Wholesale, Sam's Club, Kohl's, Floor & Décor, Old Navy, Marshalls, Burlington, and many others
- » **Orlando MSA** - Located in the Orlando-Kissimmee-Sanford MSA, the 22nd-largest U.S. metro with 2.9M residents
- » **No State Income Tax** - Florida's lack of personal income tax boosts after-tax returns



Property Overview



PRICE
\$1,281,553



CAP RATE
5.15%



NOI
\$66,000

LEASE COMMENCEMENT DATE: 6/1/2017

LEASE EXPIRATION DATE: 5/31/2032

RENEWAL OPTIONS: Four 5-year

RENTAL ESCALATION: 10% every 5 years (Next June 2027)

LEASE TYPE: Ground lease – NNN

TENANT: AutoZone

GUARANTY: Corporate

YEAR BUILT: 2017

BUILDING SIZE: 7,424 SF



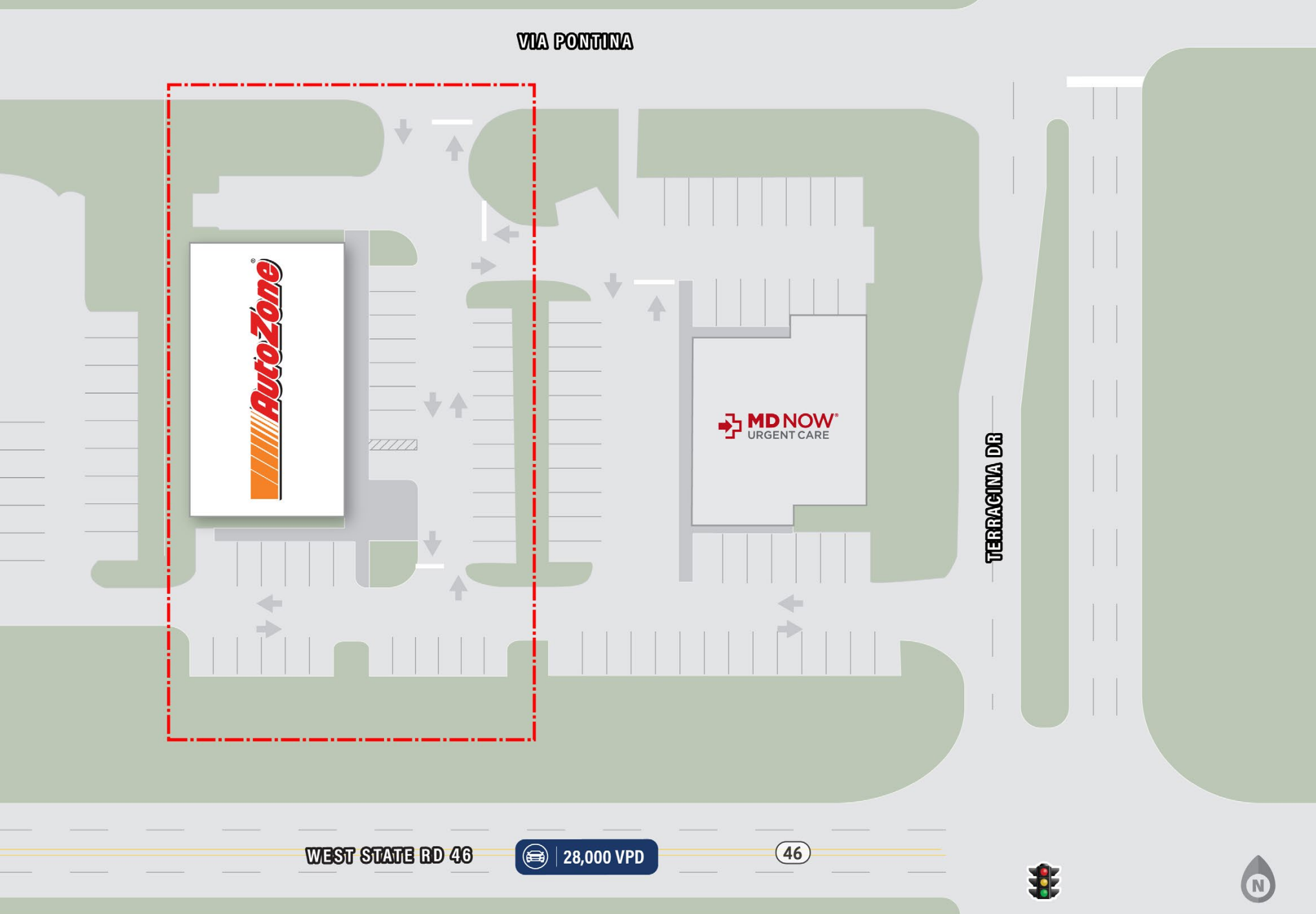
Photographs



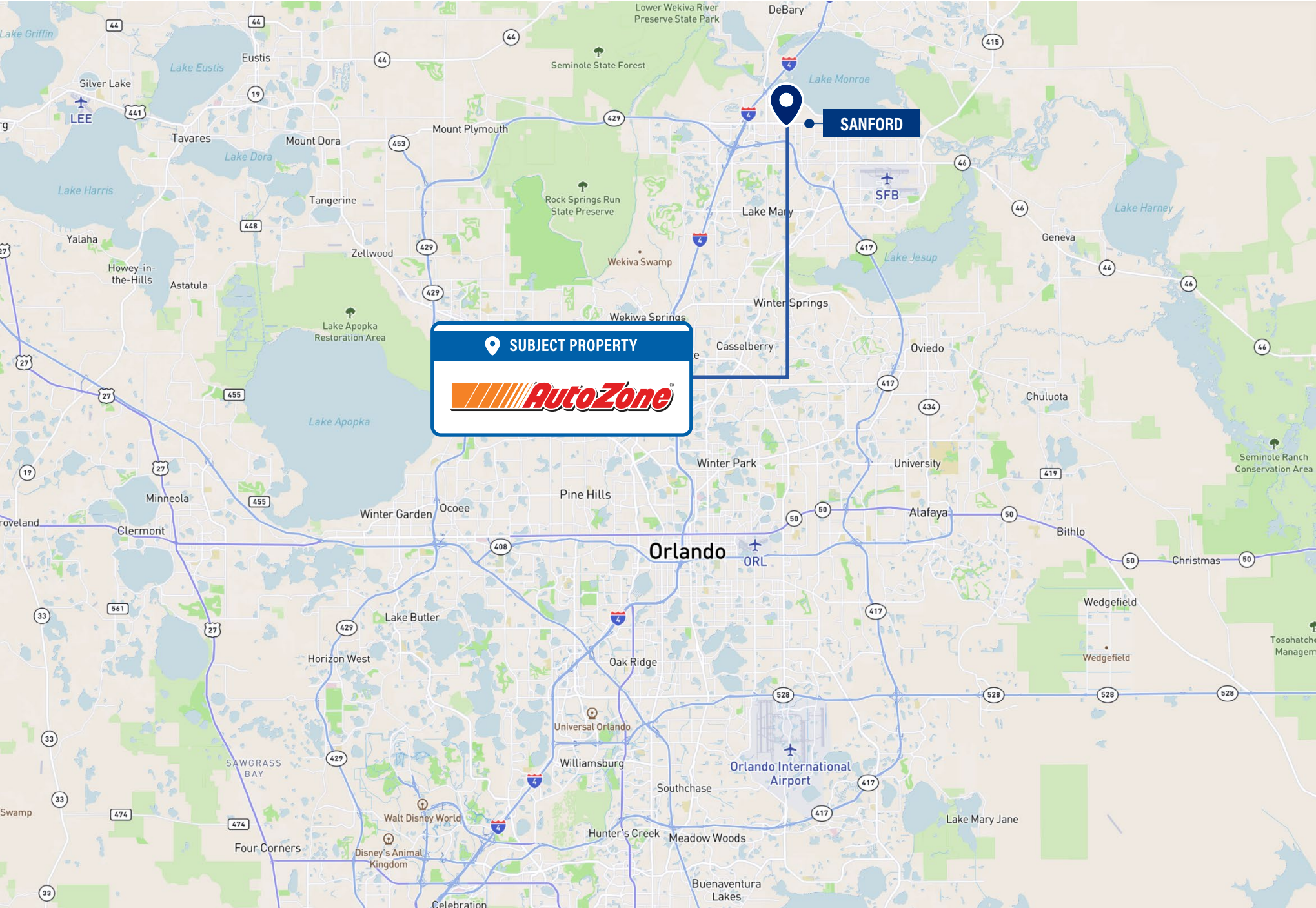
Aerial



Site Plan



Map



Location Overview

SANFORD, FLORIDA

Sanford is the county seat of Seminole County, Florida, with a population of approximately 61,000 residents and a broader county population of roughly 492,000. Situated on the southern shore of Lake Monroe approximately 18 miles northeast of downtown Orlando, Sanford features a historic waterfront downtown and is home to Orlando Sanford International Airport, which served more than 3.1 million passengers in 2025. The city benefits from excellent regional connectivity via Interstate 4, State Road 417 (Central Florida GreeneWay), and State Road 429 (Wekiva Parkway). Seminole County has developed a high concentration of technology and professional-services employment, anchored by employers such as JPMorgan Chase, Deloitte Consulting, Verizon, AAA, and Concentrix, alongside a healthcare, education, and tourism base that continues to attract new residents and businesses.



Demographics

	 POPULATION	 HOUSEHOLDS	 MEDIAN INCOME	AVERAGE INCOME
1-MILE	8,517	3,475	\$104,546	\$133,471
3-MILE	49,463	20,106	\$108,782	\$139,515
5-MILE	111,341	44,604	\$98,308	\$132,612



MSA Overview

ORLANDO, FLORIDA MSA

The Orlando-Kissimmee-Sanford Metropolitan Statistical Area is the 22nd largest metro in the United States with a population of approximately 2.9 million and a gross domestic product of roughly \$194.5 billion. While internationally known for tourism, Greater Orlando supports a diversified economy spanning healthcare, technology, aerospace and defense, modeling, simulation and training, and hospitality. The region is among the fastest-growing large metros in the country, supported by sustained in-migration, the University of Central Florida (one of the largest universities in the nation), and Florida's business-friendly climate, which includes no personal state income tax.



Tenant Overview



NYSE LISTED
AZO
PUBLIC COMPANY

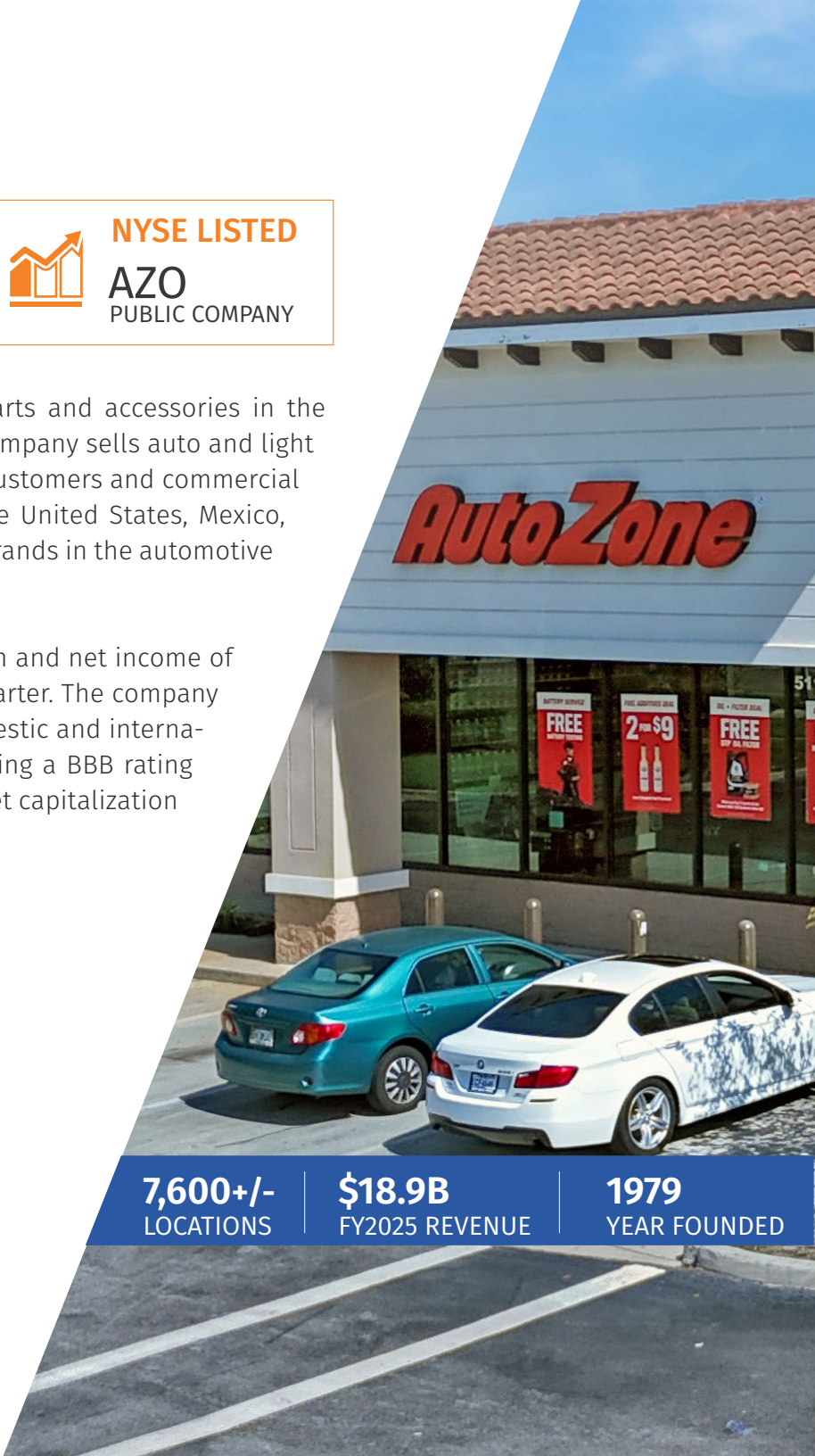
AUTOZONE

AutoZone, Inc. (NYSE: AZO) is the largest retailer of aftermarket automotive parts and accessories in the United States. Founded in 1979 and headquartered in Memphis, Tennessee, the company sells auto and light truck parts, accessories, and maintenance products to both do-it-yourself retail customers and commercial professional installers. AutoZone operates approximately 7,600 stores across the United States, Mexico, Brazil, Puerto Rico, and the U.S. Virgin Islands, and is one of the most recognized brands in the automotive aftermarket sector.

In fiscal 2025 (ended August 30, 2025), AutoZone reported net sales of \$18.9 billion and net income of \$2.5 billion, with total company same-store sales increasing 5.1% in the fourth quarter. The company opened more than 300 net new stores during the year as part of its ongoing domestic and international expansion. AutoZone maintains an investment-grade balance sheet, carrying a BBB rating from Standard and Poor’s and a Baa1 rating from Moody’s, and commands a market capitalization of approximately \$58 billion.



WEBSITE www.autozone.com	HEADQUARTERS Memphis, TN	# OF LOCATIONS 7,600+/-
COMPANY TYPE PUBLIC – NYSE: AZO	YEAR FOUNDED 1979	CREDIT RATING S&P: BBB



7,600+/-
LOCATIONS

\$18.9B
FY2025 REVENUE

1979
YEAR FOUNDED

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This Offering Memorandum has been prepared to provide summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation. The Boulder Group has not made any investigation, and makes no warranty or representation.

The information contained in this Offering Memorandum has been obtained from sources we believe to be reliable; however, The Boulder Group has not verified, and will not verify, any of the information contained herein, nor has The Boulder Group conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein.



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