

84-Room Fully Renovated Market Leading Premium Branded Hotel with over 6,000 SF of Leasable Restaurant Space

The Offering

Berkadia Hotels & Hospitality ("Berkadia") is pleased to offer, on an exclusive basis, the opportunity to acquire fee simple interest in the Hampton Inn Flemington (the "Property", "Asset", or "Hotel") an 84-room hotel strategically located at 14-B Royal Rd. Flemington, NJ. The Property is located just off Route 202 the primary thoroughfare in the region, halfway between NYC and Philadelphia. In 2024 a \$4 million renovation (\$48k per room) was completed elevating every aspect of the Hotel to the newest Hampton Inn standards.

On a trailing-twelve-month basis from July 2024 the Hotel ha achieve room revenues of \$2.7 million and an \$88 RevPAR (140% RevPAR Index).

Flemington, NJ, is a city located int Hunterdon County and know for its rich history and charming downtown area. Hotel demand in the market is mainly driven by business travel, transited travelers driving through town and leisure groups travelling to visit the areas natural attractions and sporting events. Large employers in the area include 3M, Johanna Foods and Kuhl. Diamond Nation, a 100-acre sports complex, is a major draw in the market. The Baseball and Softball complex hosts over 45,000 visitors per year who come for tournaments and training programs.

Offered below replacement cost and with further upside following the recently completed renovation a new owner is presented with the unique opportunity to acquire a turnkey operation that requires minimal PIP money. Furthermore, by implementing an effective revenue management strategy and improving operational efficiencies a new owner and operator can significantly improve flowthrough to the bottom line.









Property Overview

The Hampton Inn is located in Flemington, New Jersey in Hunterdon County. The Hotel is situated just off Route 202, the region's primary thoroughfare, at the northwest corner of Voorhees Corner Road. The Hotel's ideal location provides business and leisure guests with a central location, convenient to many support services. The Hampton Inn is surrounded by a mix of commercial retail centers with a variety of retailers, shops and dinning options. These include Marshalls, Burlington Coat Factory, Chick-Fil-A, Dunkin, Starbucks, Chili's Grill & Bar and Panera Bread. Regional offices for 3M, DEK USA, Reagent Chemical and Johnson & Johnson are a short drive from the hotel along other industrial, logistics and manufacturing facilities such as Johanna Food Inc, Kuhl and Jonathan Y Furniture.

The Hotel is located less than 3 miles from Diamon Nation, a 100-acre baseball and softball complex that has significant year-round demand. The complex hosts over 45,000 annual visitors that come for a multitude of tournaments, training camps and sporting events.

ROOM MIX	
Room Type	Number of Rooms
King	23
Double Queen	48
Suites	5
Accessible	2
Total	84

Address: 14-B Royal Rd, Flemington, NJ 08822

Parcel ID: 000360300002

Rooms: 84

Opened: 2001

Renovated: 2024

Site Area: 7.691 AC

Management: Unencumbered

Construction Type: Reinforced concrete foundation,

EFIS Exterior

Food & Beverage: Complimentary breakfast,

Sundry market

Meeting Space: 1,250 SF

Amenities: Fitness center, business center,

indoor pool

Parking: 251 Spaces (137 Hotel | 114 Restaurant)













KYLE STEVENSON

Managing Director 703.888.6578

Kyle.Stevenson@Berkadia.com VA License #0225046869

HARRY MANCERA

Associate Director 404.452.1110 Harry.Mancera@Berkadia.com

FL License #SL3531238 LARISSA ISENBERG

Associate Director 803.403.6781 Larissa.Isenberg@Berkadia.com TN License #SA00092444

NAT GAMBUZZA

Broker of Record NJ License #0123988

LINDSEY DEBUTTS

Senior Director 240.204.5131 Lindsey.DeButts@Berkadia.com

KATELYN REYNOLDS

Senior Real Estate Analyst 301.202.3549 Katelyn.Reynolds@Berkadia.com

Disclaimer & Confidentiality Agreement

The material contained in this document is confidential, furnished solely for the purpose of considering investment in the property described therein and is not to be copied and/or used for any purpose or made available to any other person without the express written consent of Berkadia Real Estate Advisors LLC and Berkadia Real Estate Advisors Inc. In accepting this, the recipient agrees to keep all material contained herein confidential.

This information package has been prepared to provide summary information to prospective purchasers and to establish a preliminary level of interest in the property described herein. It does not, however, purport to present all material information regarding the subject property, and it is not a substitute for a thorough due diligence investigation. In particular, Berkadia Real Estate Advisors LLC, Berkadia Real Estate Advisors Inc. and Seller have not made any investigation of the actual property, the tenants, the operating history, financial reports, leases, square footage, age or any other aspect of the property, including but not limited to any potential environmental problems that may exist and make no warranty or representation whatsoever concerning these issues. The information contained in this information package has been obtained from sources we believe to be reliable; however, Berkadia Real Estate Advisors LLC, Berkadia Real Estate Advisors Inc. and Seller have not conducted any investigation regarding these matters and make no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. Any pro formas, projections, opinions, assumptions or estimates used are for example only and do not necessarily represent the current or future performance of the property.

Berkadia Real Estate Advisors LLC and Berkadia Real Estate Advisors Inc. and Seller strongly recommend that prospective purchasers conduct an in-depth investigation of every physical and financial aspect of the property to determine if the property meets their needs and expectations. We also recommend that prospective purchasers consult with their tax, financial and legal advisors on any matter that may affect their decision to purchase the property and the subsequent consequences of ownership.

All parties are advised that in any property the presence of certain kinds of molds, funguses, or other organisms may adversely affect the property and the health of some individuals. Berkadia Real Estate Advisors Inc. recommend, if prospective buyers have questions or concerns regarding this issue, that prospective buyers conduct further inspections by a qualified professional.

The Seller retains the right to withdraw, modify or cancel this offer to sell at any time and without any notice or obligation. Any sale is subject to the sole and unrestricted approval of Seller, and Seller shall be under no obligation to any party until such time as Seller and any other necessary parties have executed a contract of sale containing terms and conditions acceptable to Seller and such obligations of Seller shall only be those in such contract of sale.

For more information on these and other Berkadia® exclusive listings, please visit our website at www.berkadia.com

Berkadia®, a joint venture of Berkshire Hathaway and Jefferies Financial Group, is an industry leading commercial real estate company providing comprehensive capital solutions and investment sales advisory and research services for multifamily and commercial properties. Berkadia® is amongst the largest, highest rated and most respected primary, master and special servicers in the industry.

© 2024 Berkadia Proprietary Holding LLC

Berkadia® is a trademark of Berkadia Proprietary Holding LLC

Investment sales and real estate brokerage businesses are conducted exclusively by Berkadia Real Estate Advisors LLC and Berkadia Real Estate Advisors Inc. Commercial mortgage loan origination and servicing businesses are conducted exclusively by Berkadia Commercial Mortgage LLC and Berkadia Commercial Mortgage Inc. Tax credit syndication business is conducted exclusively by Berkadia Affordable Tax Credit Solutions. In California, Berkadia Real Estate Advisors Inc. conducts business under CA Real Estate Broker License #01931050; Adrienne Barr, CA DRE Lic. #01308753. Berkadia Commercial Mortgage LLC conducts business under CA Finance Lender & Broker Lic. #988-0701; and Berkadia Commercial Mortgage Inc. under CA Real Estate Broker Lic. #01874116. This proposal is not intended to solicit commercial mortgage company business in Nevada. For state licensing details for the above entities, visit www.berkadia.com/licensing.