### **COOKIES - CANNABIS RETAIL & MANUFACTURING PROCESSING FACILITY**

ENCORE REAL ESTATE INVESTMENT SERVICES

Single Tenant Net Lease Sale Lease Back | 10 Year Abs NNN Lease w/ 3% Annual Increases



330 Ann St W | **Grand Rapids**, **MI 49504** 

Cookies

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### **EXECUTIVE SUMMARY**



**CLICK ON THE FOLLOWING LINKS:** 

Google Map



### **SALE PRICE** \$3,525,000

### **CAP RATE** 10.21%

#### INVESTMENT SUMMARY

 NOI:
 \$360,000

 Price / SF:
 \$156.60

 Rent / SF:
 \$15.99

 Building Size:
 22,509 SF

 Land Acreage:
 2.18 Acres

 Renovated:
 2023

#### LEASE SUMMARY

Lease Type: Absolute NNN Taxes / CAM / Insurance: Tenant Roof / Structure: Tenant Original Lease Term: 10 Years Term Remaining: 10 Years Close of Escrow Commencement Date: 10 Years Close of Escrow Term Expiration: 10 Years Options: (2) 5 Year Options 3% Annual Increases in Term & Options Increases: NOXX - 3 Unit Guarantor - Grand Rapids Operator Guarantor:

#### **INVESTMENT HIGHLIGHTS**

- Long Term Absolute NNN Lease w/ No Landlord Obligations
- 10 Year Lease w/ 3% Annual Increases in Term & Option Periods
- Exclusive Cookies License Serving the Grand Rapids MSA as Only Site to Sell Cookies Cannabis
- The Location Serves as Walk Up and Delivery Retail Adult Use Recreational & Processing Facility; Manufacturing and Packaging Products Onsite
- 22,509 SF Building on 2.18 Acres Completely Renovated in 2023
- Low Price Per SF of \$199 SF Below Replacement Value
- Low Rent of \$16 SF 2 to 3 Times Lower Than Cannabis Market Rental Rates
- 16,000+ VPD High Traffic Counts and Entrance/ Exit to Highway
- Experienced Cannabis Tenant/ Operator with 3 Total Sites in Grand Rapids

#### **DEMOGRAPHICS**

	1 MILE	3 MILES	10 MILES
Total Population	11,435	101,499	492,274
Total Households	5,311	45,655	196,707
Average HH Income	\$50,272	\$60,770	\$77,425



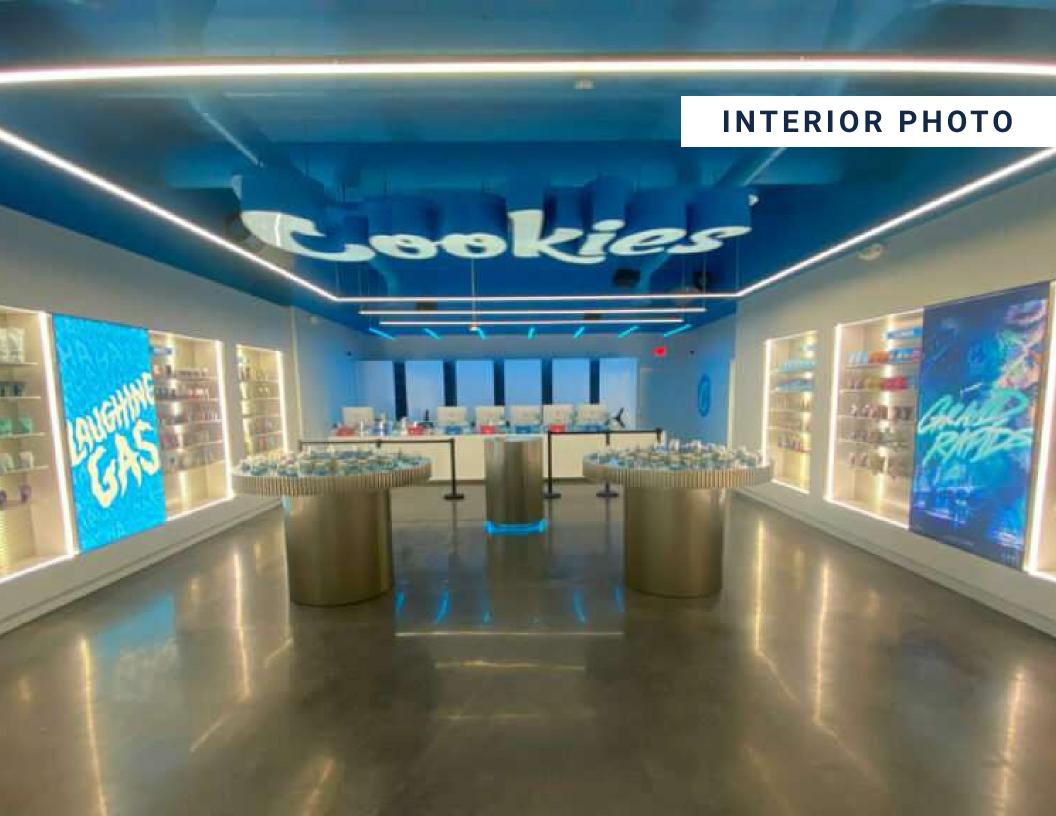


#### **Rent Roll - Return Over 15 Years**

Year	Return	Annual NOI	Increases
1	10.21%	\$360,000.00	3% Increase
2	10.52%	\$370,800.00	3% Increase
3	10.83%	\$381,924.00	3% Increase
4	11.16%	\$393,381.72	3% Increase
5	11.49%	\$405,183.17	3% Increase
6	11.84%	\$417,338.67	3% Increase
7	12.19%	\$429,858.83	3% Increase
8	12.56%	\$442,754.59	3% Increase
9	12.94%	\$456,037.23	3% Increase
10	13.33%	\$469,718.35	3% Increase

Average Cap Rate Average NOI 11.71% \$412,699.66















## **TENANT PROFILE**





#### **TENANT OVERVIEW**

Company:	Cookies
Founded:	2010
Locations:	70
Total Revenue:	\$500MM
Net Worth:	\$1BB
Headquarters:	San Francisco, CA
Website:	https://cookies.co

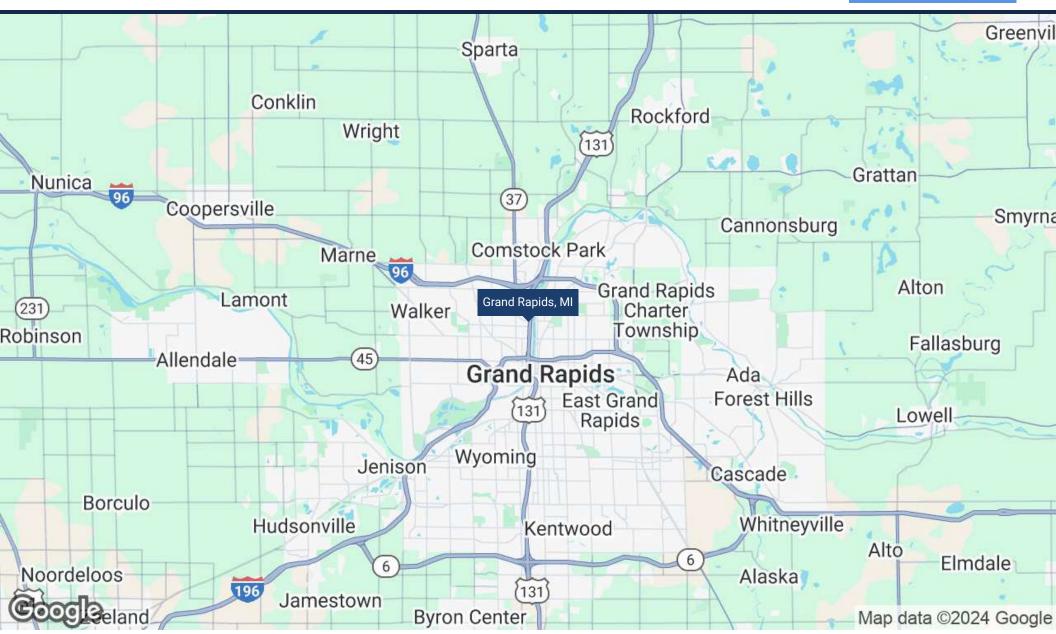
#### **CUSTOM TEXT**

Cookies, founded in 2010 by Billboard-charting rapper and entrepreneur Berner and Bay Area breeder and cultivator Jai, is the most globally recognized cannabis company in the world. Cookies values the power of the plant and focuses on creating game-changing genetics. The company offers a collection of over 70 proprietary cannabis cultivars and more than 2,000 products. Cookies also actively works to enrich communities disproportionately impacted by the War on Drugs through advocacy and social equity initiatives. Headquartered in San Francisco , the company opened its first retail store in 2018 in Los Angeles , and has since expanded to 58 retail locations in 18 markets across 6 countries. Cookies was named one of America's Hottest Brands of 2021 by AdAge; the first cannabis brand to ever receive this accolade.



## **REGIONAL MAP**

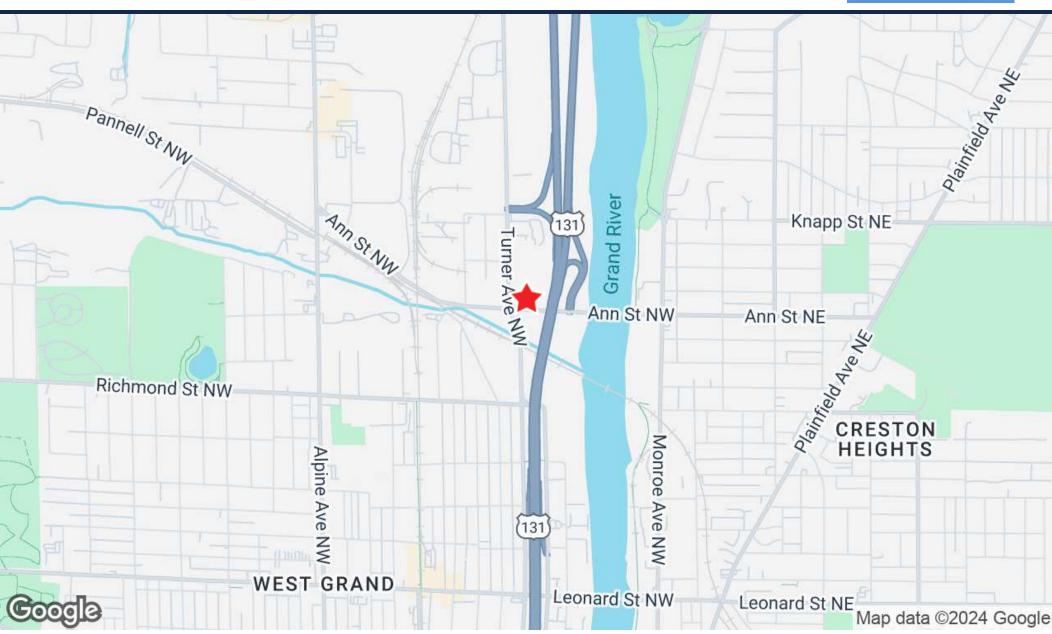






## **LOCATION MAP**

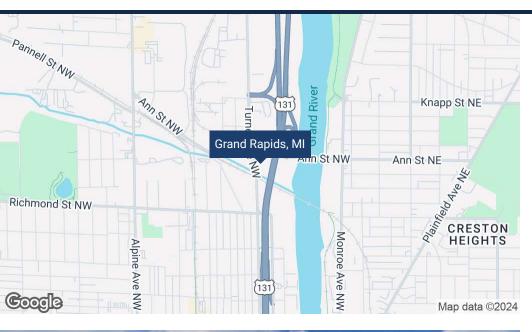






## **MARKET OVERVIEW**





#### **LOCATION DESCRIPTION**

Grand Rapids, Michigan is a vibrant city with plenty of attractions for everyone. Nature lovers can explore the banks of the Grand River or take a walk through one of the city's beautiful parks. History buffs should check out sites like the Gerald R. Ford Museum to learn more about Grand Rapids' past. Sports fans can catch a game at DeVos Place, while foodies can sample all kinds of delicious eats throughout town. Shopping lovers should head to The Shops at CenterPoint or Woodland Mall for good deals on all kinds of items. With its lively atmosphere and exciting activities, Grand Rapids is an amazing destination! Large metro area set in the rivers and woodlands of the Great Lakes region. Primary industries include manufacturing and healthcare. Noteworthy features include shoreline. Located in west Michigan, along the Grand River, 25 miles east of Lake Michigan and 120 miles northwest of Detroit..





## **DEMOGRAPHICS MAP & REPORT**



POPULATION	1 MILE	3 MILES	10 MILES
Total Population	11,435	101,499	492,274
Average Age	31.3	34.3	36.1
Average Age (Male)	31.5	33.7	34.8
Average Age (Female)	32.5	34.6	37.2
HOUSEHOLDS & INCOME	1 MILE	3 MILES	10 MILES
Total Households	5,311	45,655	196,707
# of Persons per HH	2.2	2.2	2.5
Average HH Income	\$50,272	\$60,770	\$77,425

2020 American Community Survey (ACS)

