

OFFERING MEMORANDUM

HIGHLAND PAVILION WAY ASSEMBLAGE

HIRAM, GEORGIA

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The Highland Pavilion Way Assemblage (the "Assemblage") is a fantastic development opportunity in Hiram, Georgia, a high-growth area of Paulding County, located in the northwestern sector of the Atlanta MSA. This property is comprised of 10.91 contiguous acres along Hwy-278 (Jimmy Lee Smith Pkwy), just east of WellStar Paulding Hospital, the premier healthcare destination in Paulding. The Assemblage offers City of Hiram B-2 (Highway Business District) zoning, a permissive commercial zoning designation which offers a multitude of uses. The Assemblage benefits from pre-existing infrastructure work including roaads, grading, and sewer. Given the proximity to the busy hospital and recent, ongoing development in the immediate surrounds, the Assemblage offers developers substantial upside in a prime metro Atlanta location.

INVESTMENT SALES TEAM

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Investment Profile Investment Highlights Demographics

02 PROPERTY OVERVIEW

Area Map Aerial Map - Tax Parcels Aerial Map - Hwy 278 Corridor Surveys

03 MARKET OVERVIEW

City of Atlanta Fortune 1000 Headquarters City of Hiram

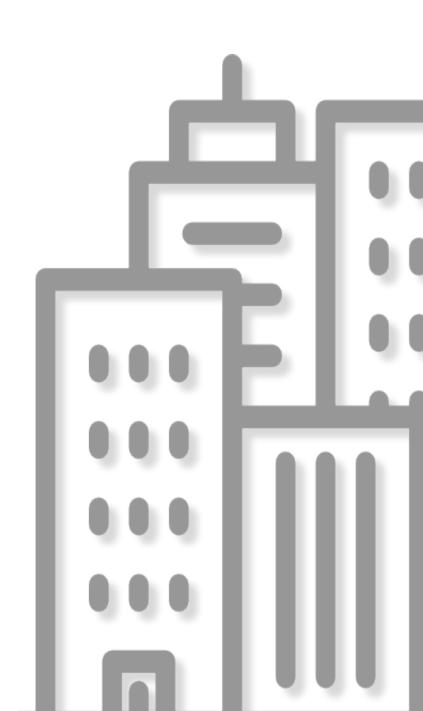
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Sales Comps

01

HIGHLAND PAVILION WAY ASSEMBLAGE EXECUTIVE SUMMARY

- INVESTMENT PROFILE
- INVESTMENT HIGHLIGHTS
- DEMOGRAPHICS



INVESTMENT PROFILE



SALE PRICE:	\$2,175,000
ACREAGE:	10.91
DEBT STRUCTURE:	Free and Clear
SALE PRICE PER ACRE:	\$199,000
ZONING:	B-2, Highway Business District (City of Hiram)
RE-ZONING	Ownership will Consider
LAND CONDITION	Graded / Infrastructure (Sewer, Road)
TAX PARCELS	147.2.3.005.0000 147.2.3.006.0000 147.2.3.007.0000 147.2.3.008.0000 146.1.4.030.0000 146.1.4.031.0000 146.1.4.034.0000 (Road)



Unreal Capital/AL&I are pleased to exclusively present the opportunity to acquire a commercially zoned 10.91 acre land assemblage (the "Assemblage") on Highland Pavilion Way (including the 1.57 acre road parcel), located in a highly trafficked and desirable location in Hiram, Georgia. The property is located less than a quarter mile from the \$150MM, state-of-the-art WellStar Paulding medical complex, the healthcare focal point of Paulding County. The Assemblage is also adjacent to the intersection of Jimmy Lee Smith Pkwy (Hwy 278) and Bill Carruth Pkwy (Hwy 360), an intersection that sees roughly 50,000 vehicles per day. Given the location and area trajectory, the property would serve as a great development site for a number of attractive uses.





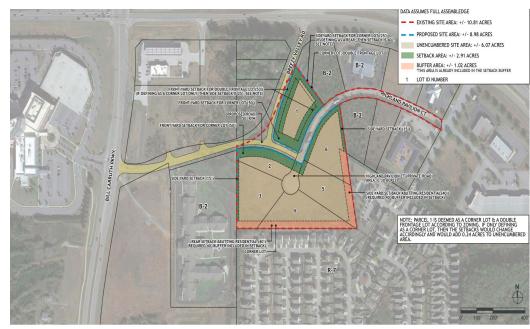
The Highland Pavilion Way Assemblage is a unique development opportunity located across the street from WellStar Paulding Hospital, the primary medical destination in Paulding County.

The Assemblage is currently comprised of seven parcels that account for 10.91 contiguous acres. The land is largely flat, but has some incline on the northwest portion of the project. At present, the Paulding County DOT infrastructure work on the Breezy Valley Connector has yet to commence, but is slated for completion in the near future.

Located on former farmland that was graded and cleared in the early 2000's, the Assemblage is now bordered immediately to the west by Manor Lake Assisted Living, to the south by homes in the Highland Falls neighborhood, and to the east by the Highland Falls neighborhood clubhouse.

The area's economic growth jumpstarted in 2014 with the delivery of WellStar Paulding Hospital, a 112-bed state-of-the-art regional medical destination. The Assemblage sits 800 feet from the main entrance of the \$150+ million WellStar Paulding Hospital and is directly situated in the path of progress at one of the most valuable intersections in Paulding County. The Breezy Valley Connector will create direct access from the Assemblage to the main entrance of WellStar Paulding. The area between the hospital and the Assemblage has already seen a massive wave of development activity, including multiple high-end projects that launched in 2021, which has developed into Manor Lake Senior Assisted Living and Memory Care (a fully-occupied 94-bed facility), a Racetrac gas station, and a high-end carwash. Multiple parcels adjacent to the Assemblage just traded or are presently under contract for development, including a new Holiday Inn Express hotel and a 9-acre cottage/independent living addition to Manor Lake (both projects slated for delivery within the next two years).

In addition to the development momentum directly adjacent to the Assemblage, schematics from Paulding County Department of Transportation (PDOT) plan for the completion of the Breezy Valley Road connector, as well as the possible addition (dependent on the Assemblage's ownership's desire) of a "T-split" from Breezy Valley that will link Highland Pavilion Way directly to Bill Carruth Pkwy and the hospital's entrance. With the completion of this infrastructure project, the Assemblage substantially benefits from improved visibility and accessibility, which opens the doors for a medical, retail, logistics, recreational, or residential uses.



Schematic of Assemblage with T-Split Access to Breezy Valley Road





RADIUS	2 MILES	3 MILES	5 MILES
Population 2027 Projection	22,627	39,805	105,296
Population 2022 Estimate	19,029	33,601	91,353
Population 2010 Census	14,403	26,396	73,972
2022-2027 Population Growth %	32.12%	27.30%	23.50%
2010-2027 Population Growth %	57.10%	50.80%	42.35%
Households 2027 Projection	8,348	14,468	36,612
Households 2022 Estimate	7,022	12,211	31,695
Households 2010 Census	5,342	9,618	25,618
2022-2027 Household Growth %	18.88%	18.48%	15.51%
2010-2027 Household Growth %	56.27%	50.43%	42.92%
2022 Average Household Income	\$74,907	\$75,201	\$84,945
2022 Total Consumer Spending	\$212M	\$373M	\$1.06B

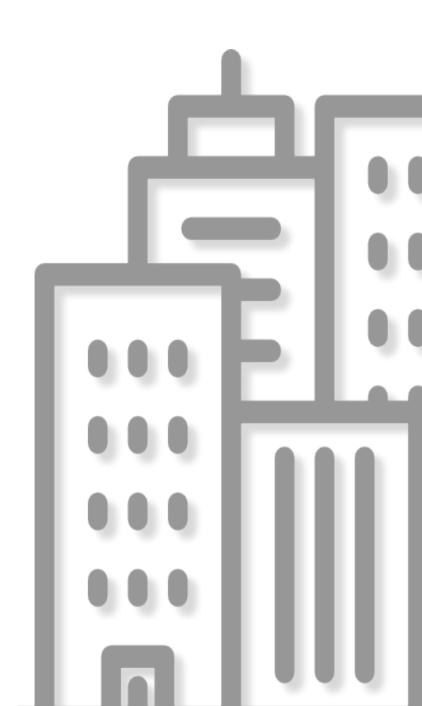




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PROPERTY OVERVIEW

- AREA MAP
- AERIAL MAP TAX PARCELS
- AERIAL MAP HWY 278 CORRIDOR
- SURVEYS





TRANSIT	
HWY 278	0 Miles
SR 120	0.5 Miles
I-20	10 Miles
I-75	14 Miles
I-285	16 Miles
CITIES	
Dallas	3 Miles
Powder Springs	5 Miles
Marietta	10 Miles
Vinings	16 Miles
Buckhead	20 Miles
Midtown Atlanta	22 Miles
ATTRACTIONS	
The Avenue West Cobb	7 Miles
Kennesaw Mountain National Park	10 Miles
Six Flags Over Georgia	15 Miles
Atlanta Braves Truist Park	16 Miles
Georgia Aquarium	21 Miles













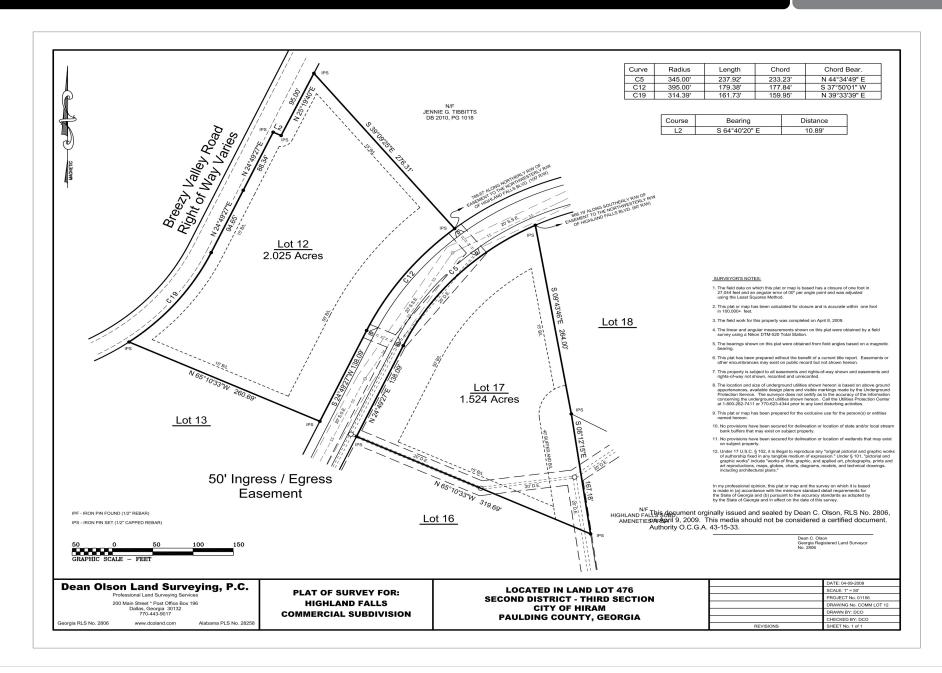






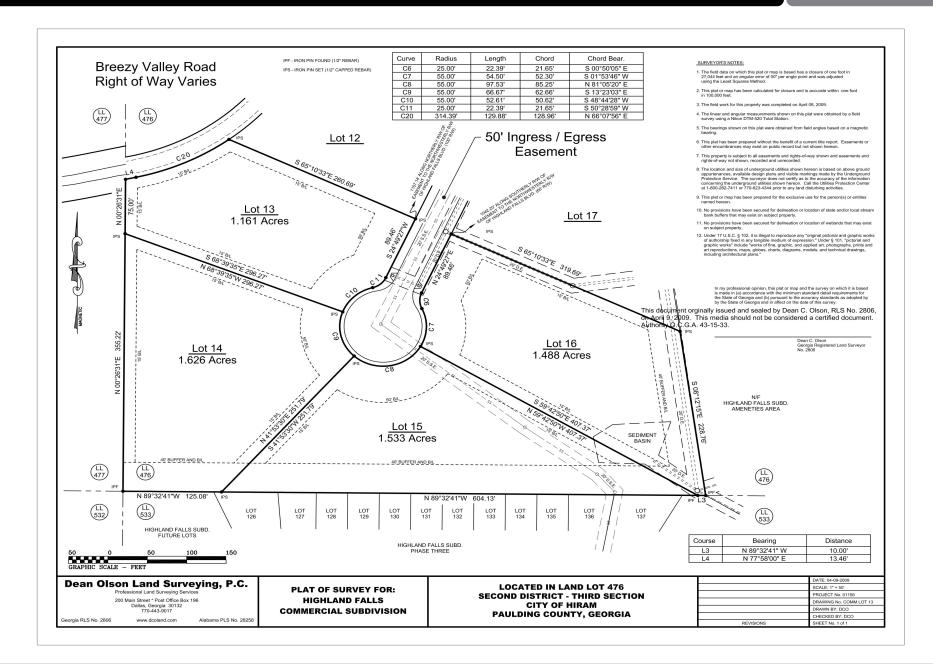






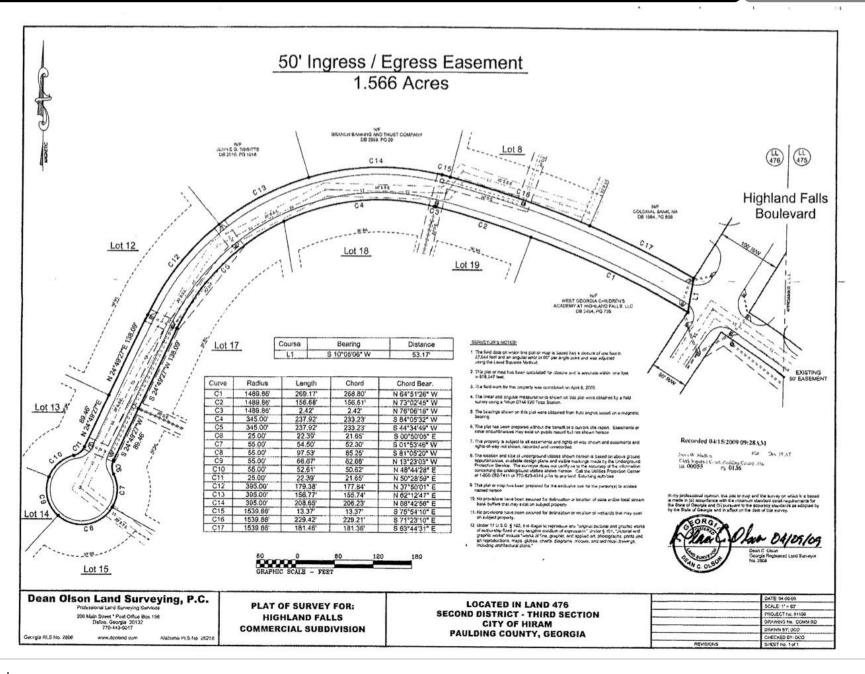












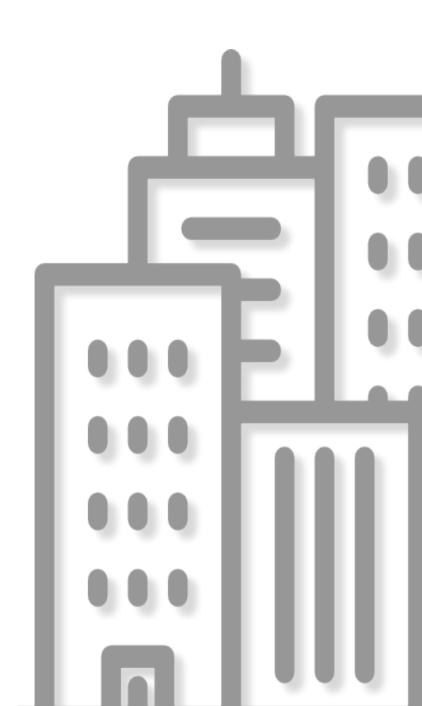




03

HIGHLAND PAVILION WAY ASSEMBLAGE MARKET OVERVIEW

- CITY OF ATLANTA
- CITY OF ATLANTA FORTUNE 1000 HEADQUARTERS
- CITY OF HIRAM

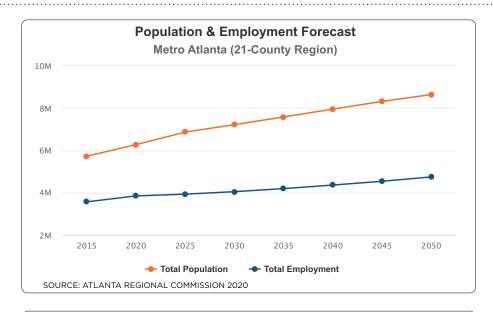


Metropolitan Atlanta has shown unbridled growth over the past twenty years, more than doubling its population to reach approximately 6.1 million people in 2022.

If present growth trends persist, Atlanta is on track to pass Miami, Washington DC, and Philadelphia by 2025, moving from the ninth largest metropolitan statistical area (MSA) in the country to the sixth largest MSA in the country (2025 estimate of nearly 7.0 million people). From the 2000-2010, Census period, Atlanta had the third-fastest growth of any major metropolitan area in the United States, trailing only Houston and Dallas. According to the Atlanta Metro Chamber of Commerce, Atlanta has also been among the top five metro areas in the US in terms of most net migration for each of the last five years.

Atlanta's population growth has corresponded with its economic growth, with the city serving as the undeniable economic capital of the Southeastern US. According to the Atlanta Metro Chamber, Atlanta currently serves as headquarters to 16 Fortune 500 and 30 Fortune 1000 companies. The low cost of doing business, strong academic institutions, educated workforce, and unmatched transportation infrastructure continues to lure headquarters/regional headquarters to the area. For these reasons, Atlanta has become a top destination for Millennials, and the city consistently ranks in national publications as one of the most desirable cities for Millennial relocation. Millennials now comprise 25% of the MSA, and the city's median age is 36.6.

Despite macroeconomic headwinds, the Atlanta region continues to attract newcomers, driven by its strong job market. According to the Bureau of Labor Statistics, metro Atlanta had the second highest national 2021-2022 job growth rate among large metro areas, at 6.7%. The MSA region added 65,000 new residents from April 2021 to April 2022, per the Atlanta Regional Commission's 2022 estimates. This population boost equaled a 1.3% increase, slightly ahead of the 1.2% gain from 2020-2021. These gains, which should continue in the coming years, are due in large part to the city's workforce talent, competitive state/local tax incentives for corporate relocations, and comparatively high quality of life.



PROJECTED POPULATION IN LARGEST	METRO AREAS BY 2040
1. NEW YORK	20.71
2. LOS ANGELES	13.35
3. DALLAS	11.38
4. HOUSTON	10.63
5. CHICAGO	10.28
6. ATLANTA	8.63
7. MIAMI	8.10
8. WASHINGTON D.C.	7.85
9. PHOENIX	7.85
10. RIVERSIDE	7.16
SOURCE: US COUNCIL OF MAYORS	



































































The city of Hiram has progressed into the major commercial corridor for Paulding County, one of the fastest growing counties in the United States.

Located in the foothills of the Appalachians just northwest of the city of Atlanta, Paulding County was once devoted to agriculture. At the start of the 21st century, Paulding began to see the substantial growth of industrial and commercial activities, which led to the establishment of Paulding Northwest Atlanta Airport in 2008, the first jet-capable airport built in Georgia in over 30 years. Since 2000, Paulding County has grown from 80,000 to over 160,000 people, the majority of which are recent transplants. Hiram and nearby county seat Dallas, the two highest-growth locales in the county, saw their populations more than double from 2000-2010. Since 2010, Hiram's population continued its impressive trajectory, buoyed by new infrastructure, good schools, available jobs, and substantial quality of life advantages. Paulding is now the second fastest growing county in Georgia, trailing only Gwinnett County, thanks in no small part to a growing presence of aerospace, medical, advanced manufacturing, and professional service businesses.

The city of Hiram is located 25 miles northwest of downtown Atlanta, making it part of the Atlanta MSA. State Highways 92 and 120 pass through the community, connecting the city to Cobb, Douglas, and Carroll Counties. With quaint downtown shopping and a full array of national retailers within a three-mile radius, Hiram functions as the primary commercial center of Paulding County.

Several major developments in and around Hiram over the last few years highlight the city's growth and importance within the region. Examples include WellStar Paulding Hospital, the 300,000 SF LEED Silver facility which functions as the healthcare center of the county, the Hiram/Dallas Costco, which opened in 2021 to the busiest opening of any Costco in

the state of Georgia, and Greystone Power's new 260,000 SF corporate headquarters, which delivered in 2021. Other projects include a 130,000 SF manufacturing expansion at its Hiram plant by Interroll, a leading supply chain and e-commerce provider, as well as the \$215MM Richland Creek Reservoir, designed to act as an independent water supply for a county expected to double in population over the next 25 years. Notably, a new Holiday Inn Express is slated to be built just to the west of the Assemblage in order to accommodate growing hospital demand.





B-2 Zoning - Highway Business District Sec. 210-190.02 Permitted Uses

- Accessory Retail Sales and Services
- В. Ambulatory Health Care Services (except Outpatient Care Centers)
- Amusement and Recreation, Indoor as identified in NAICS Code 713990
- D.
- Automotive Equipment Rental and Leasing
- Bowling Centers
- Building Material and Garden Equipment and Supplies Dealers
- Check Cashing Services Clothing and Clothing Accessories Retailers
- Coin-operated Laundries Commercial Banking
- Computer Systems Design and Related Services
- M. Conference Center
- Copy Shops N.
- Diet and Weight Reducing Centers O.
- Drycleaning and Laundry Services (except Coin-operated)
- Electric Vehicle Charging Stations Electronics and Appliance Retailers
- Exterminating and Pest Control Services S. T.
- Farm Machinery and Equipment Repair and Maintenance Services
- Finance and Insurance Offices U.
- V. Fitness and Recreational Sports Centers
- W. Florists
- Food Services and Drinking Places (excluding Bars)
- Furniture and Home Furnishings Stores
- Z. Gasoline Stations
- General Automotive Repair BB.
- General Merchandise Retailers CC. Gift and Souvenir Retailers
- DD. Golf Courses
- EE. Grocery and Convenience Retailers
- FF. Hair, Nail, Skin Care, Tanning Salons and Ear Piercing Services
- Health and Personal Care Retailers GG.
- HH. Hospitals excluding Psychiatric and Substance Abuse Hospitals
- Hotels and Motels II. JJ. Kidney Dialysis Centers
- Local Messengers and Local Delivery Centers/Facilities KK.
- Miscellaneous Store Retailers as identified in NAICS Code 453998 LL.
- MM. Motion Picture Theaters (except Drive-in Theaters)
- Motor Vehicle and Parts Dealers NN.
- OO. Museums, Historical Sites and Similar Institutions
- Newspaper Publishers PP.
- Office Supplies and Stationary Retailers QQ. Offices of Real Estate Agents and Brokers RR.
- Parcel Delivery Lockers SS.
- TT. Parking Lots and Garages
- Personal and Household Goods Repair and Maintenance UU.

- VV. Pet and Pet Supplies Retailers Pet Care (except Veterinary) Services WW.
- XX. Photofinishing Laboratories
- YY. Printing
- ZZ. Private Mail Centers
- AAA. Professional, Scientific and Technical Services
- BBB. Public Administration
- CCC. Schools
- DDD. Public Utilities
- EEE. Re-upholstery and Furniture Repair
- FFF. Safe Exchange Zones
- GGG. Schools and Instruction, other as identified in NAICS Code 6116
- HHH. Sound Recording Studios
- Sporting Goods, Hobby, Musical Instrument, and Book Retailers III.
- Theater Companies and Dinner Theaters JJJ.
- Tobacco, Electronic Cigarette, and Other Smoking Supplies Retailers KKK.
- LLL. Used Merchandise Stores (except Flea Markets)
- MMM. Virtual Kitchens

Sec. 210-190.02 Special Exception Uses

- A. Accessory Structures and Uses
- B. Ambulance Service
- C. Appliance Repair and Maintenance
- D. Assisted Living Community
- E. Auto Broker Office
- Automotive Body, Paint, and Interior Repair and Maintenance
- Beer and Wine Retailers G.
- H. Boarding Services, Pet
- Breweries
- Car Washes
- K. Charitable Organization Collection Receptacles
- Child Care Learning Center
- M. Emission Inspection Station
- N. Massage TherapyO. Drive-in Motion Picture Theaters
- Fuel storage for on-site use of vehicles and equipment
- Funeral Homes and Funeral Services Q.
- Greenhouse, Nursery, and Floriculture Production
- Intermediate Care Homes
- Light Manufacturing as identified in NAICS 3271, 33232 and 334 T.
- Nursing Homes
- V. Schools less than two acres
- W. Recyclina Centers
- X. Religious Organizations with attendant Educational and Recreational Buildings and
- Rental and Leasing Services (non-automotive)
- Z. Shared Workspaces/Co-working Spaces, with limited food and beverage sales
- AA. Small Cell Wireless Facilities
- BB. Temporary Uses
- CC. Truck Sales







HIGHLAND PAVILION WAY ASSEMBLAGE FINANCIAL OVERVIEW

• SALES COMPS



SALES COMPS

Criteria

- Sold in 2022 of later
- Dallas, Hiram, or Powder Springs
- 1 Acre to 15 Acres
- Sold for Land Value

	PROPERTY ADDRESS	CITY	COUNTY	SALE DATE	SITE ACREAGE	SALE PRICE	PRICE PER ACRE
	420 BUTLER INDUSTRIAL DR	HIRAM	PAULDING	7/1/23	6.60	\$1,325,000	\$461,673
	HIGHWAY 278	DALLAS	PAULDING	5/5/23	4.40	\$1,200,000	\$272,727
	JIMMY LEE SMITH PKWY	HIRAM	PAULDING	1/27/23	11.64	\$1,450,000	\$124,570
	HWY 278 & CLEBURNE PKY	HIRAM	PAULDING	11/9/22	2.62	\$550,000	\$209,923
	4975 HILL RD	POWDER SPRINGS	PAULDING	9/22/22	11.98	\$2,332,000	\$194,657
	O JIMMY LEE PKY	HIRAM	PAULDING	8/15/22	4.35	\$1,587,750	\$365,000
	1 PALISADES PKY	DALLAS	PAULDING	8/12/22	14.76	\$2,888,331	\$195,686
	4550 BROWNSVILLE RD	POWDER SPRINGS	PAULDING	7/27/22	1.35	\$570,000	\$452,380
	O ROSEDALE DR	HIRAM	PAULDING	6/21/22	5.63	\$1,850,000	\$328,596
	2400 HIRAM ACWORTH HWY	DALLAS	PAULDING	3/26/22	1.18	\$500,000	\$423,728
		AVERAGE (WEIGHTED)			6.451	\$1,425,308	\$220,944
SUBJECT					10.91	TBD	TBD





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