DOLLAR GENERAL 710 E Pennell St, Carl Junction, MO 64834







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E Pennell S 4.086 VPD

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A Hillcres St

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By accepting this Marketing Brochure you agree to release Marcus & Millichap Real Estate Investment Services and hold it harmless from any kind of claim, cost, expense, or liability arising out of your investigation and/or purchase of this Net Lease property.

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OFFICES THROUGHOUT THE U.S. AND CANADA marcusmillichap.com

EXCLUSIVELY LISTED BY

JAKE NOWAK

Associate Investments

St. Louis

Direct: 314.889.2565

Jake.Nowak@marcusmillichap.com

MO #2025007018

DAVE SAVERIN

Senior Director Investments

St. Louis

Direct: 314.889.2555

David. Saverin@marcusmillichap.com

MO #2008013520

BROKER OF RECORD

DAVE SAVERIN

Missouri

Direct: 314.889.2555 License: MO #2008013520

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- 16 SALE COMPARABLES

SECTION 1

EXECUTIVE SUMMARY

Offering Summary Investment Highlights

OFFERING SUMMARY

710 E PENNELL ST







FINANCIAL

Listing Price	\$1,227,421
Down Payment	100% / \$1,227,421
NOI	\$88,988
Cap Rate	7.25%
Price/SF	\$105.26
Rent/SF (Monthly)	\$0.64
Rent/SF (Annually)	\$7.63

OPERATIONAL

Lease Type	Double Net
Guarantor	Corporate Guarantee
Lease Expiration	04/23/2031
Gross SF	11,661 SF
Rentable SF	11,661 SF
Lot Size	0.87 Acres (37,897 SF)
Occupancy	100%
Year Built	2021



710 E Pennell St, Carl Junction, MO 64834

INVESTMENT OVERVIEW

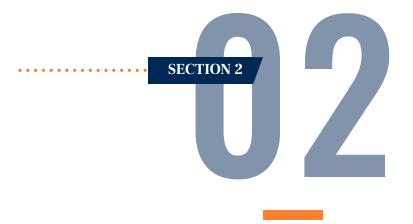
Marcus & Millichap is pleased to present our Broker's Opinion of Value for the Dollar General located at 710 Pennell Street in Carl Junction, Missouri. Built in 2021, this single-tenant property consists of a $\pm 11,661$ square foot building on a ± 0.87 -acre parcel, operating under an absolute triple-net (NNN) lease. The property currently generates \$84,750 in annual rent, which is set to increase to \$93,225 in six months.

The property benefits from strong visibility and accessibility in Carl Junction, a growing community located just 10 minutes from Joplin and approximately 90 minutes from Branson. Positioned within a dense and established retail trade area, this Dollar General is well-situated to serve the surrounding population and capitalize on consistent consumer demand.

Southwestern Missouri continues to experience steady population and economic growth, supported by a diverse employment base and expanding infrastructure. This location provides investors with a stable, long-term absolute NNN lease opportunity in a high-demand retail corridor.

INVESTMENT HIGHLIGHTS

- 10-Year NN Lease With 5.6 Years Remaining & Favorable Reimbursements
- $\bullet~$ Tenant Holds Two (2) Options to Extend the Lease, Each for a Five-Year Term
- 10% Rent Bumps at Each Option Renewal
- Investment-Grade Tenant Rated 'BBB'
- Dollar General is the Nation's Largest Retailer by Store Count, Operating More Than 20,000 Locations.



PROPERTY INFORMATION

Tenant Profile - Dollar General Regional Map Retailer Map

TENANT PROFILE - DOLLAR GENERAL

DOLLAR GENERAL

TENANT HIGHLIGHTS

- Largest Discount Retailer by Store Count in the U.S.
- Over 20,000 Stores Nationwide and Growing
- S&P Credit Rating: BBB (Investment Grade)
- Publicly Traded on NYSE: DG
- Fortune 100 Company with \$40B+ in Annual Revenue
- Consistent Same-Store Sales Growth for 30+ Years
- Essential, Recession-Resistant Retail Business Model

TENANT OVERVIEW

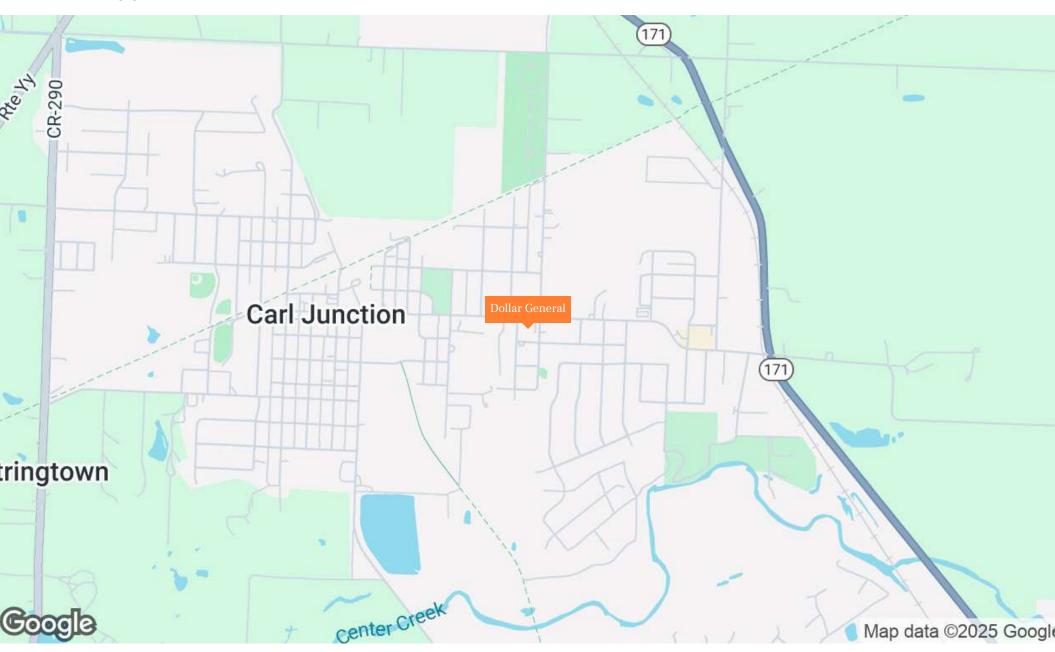
Company:	Dollar General Corporation
Founded:	1939
Locations:	20,345
Total Revenue:	\$54 Billion
Net Income:	\$6.75 Billion
Net Worth:	\$1.75 Billion
Headquarters:	Goodlettsville, Tennessee
Website:	www.dollargeneral.com

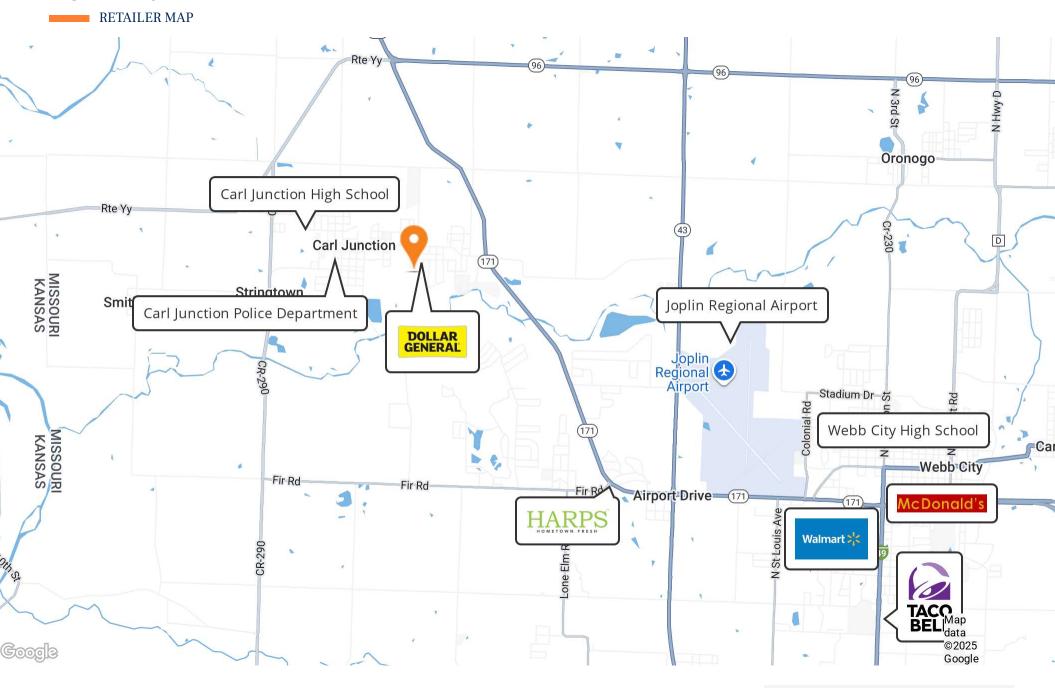
TENANT SUMMARY

Dollar General Corporation (NYSE: DG) proudly serves as America's neighborhood general store. Founded in 1939, Dollar General remains committed to its mission of Serving Others by providing affordable products and services for customers, career opportunities for employees, and literacy and education support for local communities.

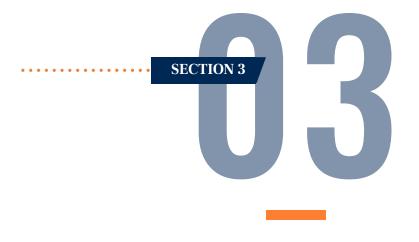
The company operates approximately 20,345 stores across the United States under the Dollar General, DG Market, DGX, and pOpshelf banners, as well as Mi Súper Dollar General stores in Mexico. Stores offer everyday essentials including food, health and wellness products, cleaning and laundry supplies, personal care and beauty items, and seasonal décor. Dollar General combines its high-quality private labels with many of the world's most trusted national brands, including Coca-Cola, PepsiCo/Frito-Lay, General Mills, Hershey, J.M. Smucker, Kraft, Mars, Nestlé, Procter & Gamble, and Unilever.

REGIONAL MAP





•••• PROPERTY INFORMATION // 13



FINANCIAL ANALYSIS

Financial Details

DOLLAR GENERAL FINANCIAL DETAILS

THE OFFERING

THE OTTERING	
Price	\$1,227,421
Capitalization Rate	7.25%
Price/SF	\$105.26
-	
PROPERTY DESCRIPTION	
Year Built / Renovated	2021
Gross Leasable Area	11,661 SF
Type of Ownership	Fee Simple
Lot Size	0.87 Acres
-	
LEASE SUMMARY	
Tenant	Dollar General
Rent Increases	10.00%
Guarantor	Corporate Guarantee
Lease Type	Absolute Net
Lease Commencement	04/22/2021
Lease Expiration	04/23/2031
Renewal Options	Two (5) Year Options
Term Remaining on Lease (Yrs)	5.6 Years
Landlord Responsibility	Fixed Maintenance

RENT SCHEDULE				_
YEAR	ANNUAL RENT	MONTHLY RENT	RENT/SF	CAP RATE
Current	\$88,988	\$7,416	\$7.63	7.25%
2026	\$93,225	\$7,769	\$7.99	7.60%
2027	\$93,225	\$7,769	\$7.99	7.60%
2028	\$93,225	\$7,769	\$7.99	7.60%
2029	\$93,225	\$7,769	\$7.99	7.60%
2030	\$93,225	\$7,769	\$7.99	7.60%
2031	\$102,548	\$8,546	\$8.79	8.35%
2032	\$102,548	\$8,546	\$8.79	8.35%
2033	\$102,548	\$8,546	\$8.79	8.35%
2034	\$102,548	\$8,546	\$8.79	8.35%
2035	\$102,548	\$8,546	\$8.79	8.35%
2036	\$112,802	\$9,400	\$9.67	9.19%
2037	\$112,802	\$9,400	\$9.67	9.19%
2038	\$112,802	\$9,400	\$9.67	9.19%
2039	\$112,802	\$9,400	\$9.67	9.19%
2040	\$112,802	\$9,400	\$9.67	9.19%
2041	\$112,802	\$9,400	\$9.67	9.19%

SECTION 4

SALE COMPARABLES

Sale Comps Map
Sale Comps Summary
Cap Rate Chart
Price per SF Chart
Years Remaining Chart
Sale Comps
Demographics

SALE COMPS MAP



Dollar General



Dollar General 1



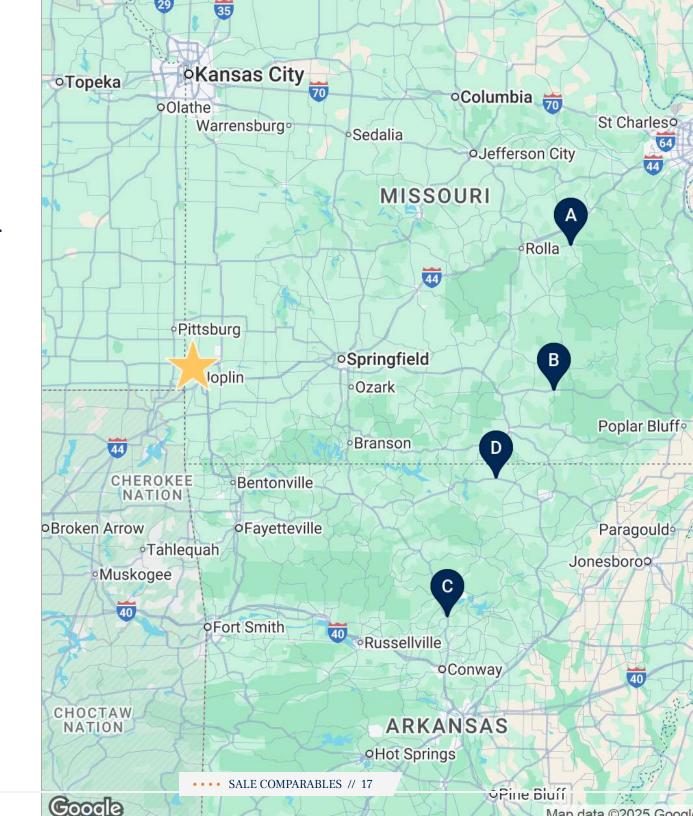
Dollar General 2



Dollar General 3



Dollar General 4

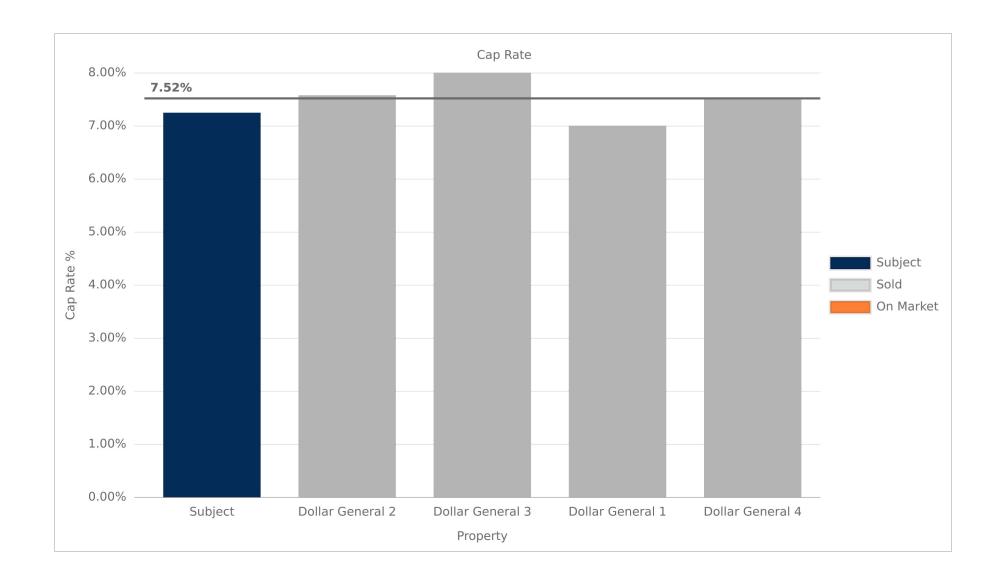




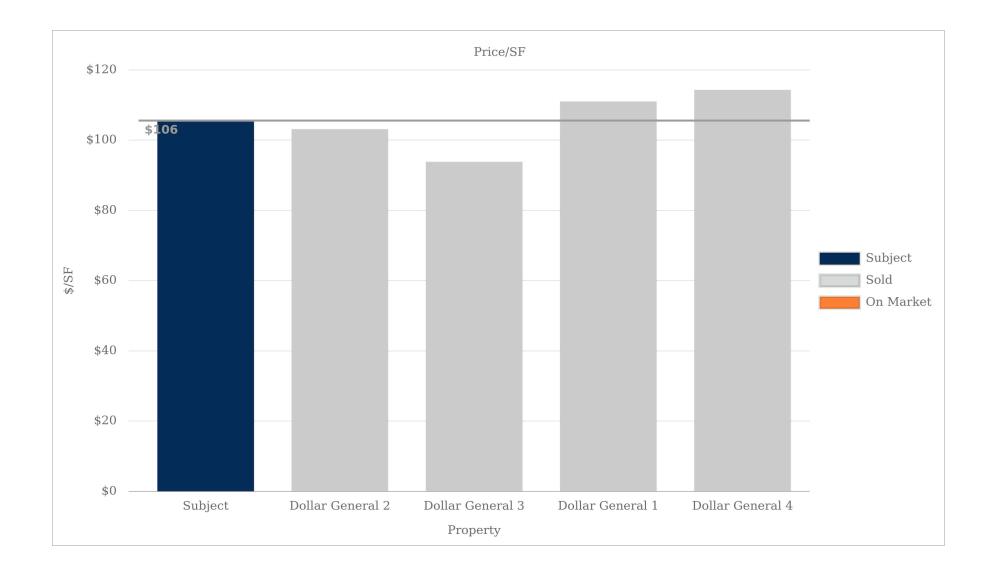
SALE COMPS SUMMARY

SUBJECT PROPERTY PRICE BLDG SF CAP RATE # OF UNITS	CLOSE
Dollar General 710 E Pennell St \$1,227,421 11,661 SF 7.25% 1 Carl Junction, MO 64834 1 1 1 1	On Market
SALE COMPARABLES PRICE BLDG SF CAP RATE # OF UNITS	CLOSE
Dollar General 1 200 Pine St \$1,181,314 10,640 SF 7.00% - Steelville, MO 65565	12/06/2023
Dollar General 2 305 Ozark St \$950,000 9,211 SF 7.58% - Birch Tree, MO 65438	05/05/2023
Dollar General 3 10945 Hwy 65 S Bee Branch, AR 72013 **S854,100** 9,100 SF 8.00% -	08/04/2023
Dollar General 4 9893 US-62 Viola, AR 72583 \$1,040,000 9,100 SF 7.50% -	04/12/2024
AVERAGES \$1,006,354 9,513 SF 7.52% -	-

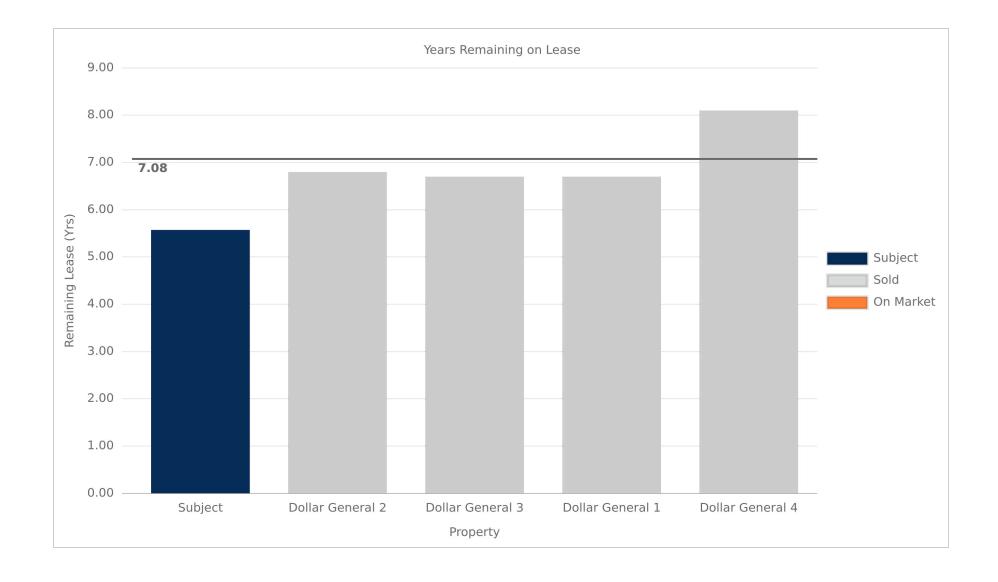
CAP RATE CHART







DOLLAR GENERAL YEARS REMAINING CHART









Dollar General 710 E Pennell St, Carl Junction, MO 64834

Listing Price: \$1,227,421 Cap Rate: 7.25% Lease Expiration: 04/23/2031 COE Date: On Market Property Type: Net Lease
Lease Expiration: 04/23/2031 COE Date: On Market Property Type: Net Lease
COE Date: On Market Property Type: Net Lease
Property Type: Net Lease
Gross Leasable Area: 11,661 SF
Price/SF: \$105.26
Lot Size: 0.87 Acres
Year Built: 2021





Sale Price:	\$1,181,314
Cap Rate:	7.00%
Years Remaining On Lease:	6.7
COE Date:	12/06/2023
Property Type:	Net Lease
Gross Leasable Area:	10,640 SF
Price/SF:	\$111.03
Lot Size:	1.57 Acres
Year Built:	2015

SALE COMPS





Dollar General 2 305 Ozark St Birch Tree, MO 65438

Sale Price:	\$950,000
Cap Rate:	7.58%
Years Remaining On Lease:	6.8
COE Date:	05/05/2023
Property Type:	Net Lease
Gross Leasable Area:	9,211 SF
Price/SF:	\$103.14
Lot Size:	2.03 Acres
Year Built:	2015



Dollar General 3 10945 Hwy 65 S Bee Branch, AR 72013

\$854,100
8.00%
6.7
08/04/2023
Net Lease
9,100 SF
\$93.86
1.71 Acres
2015

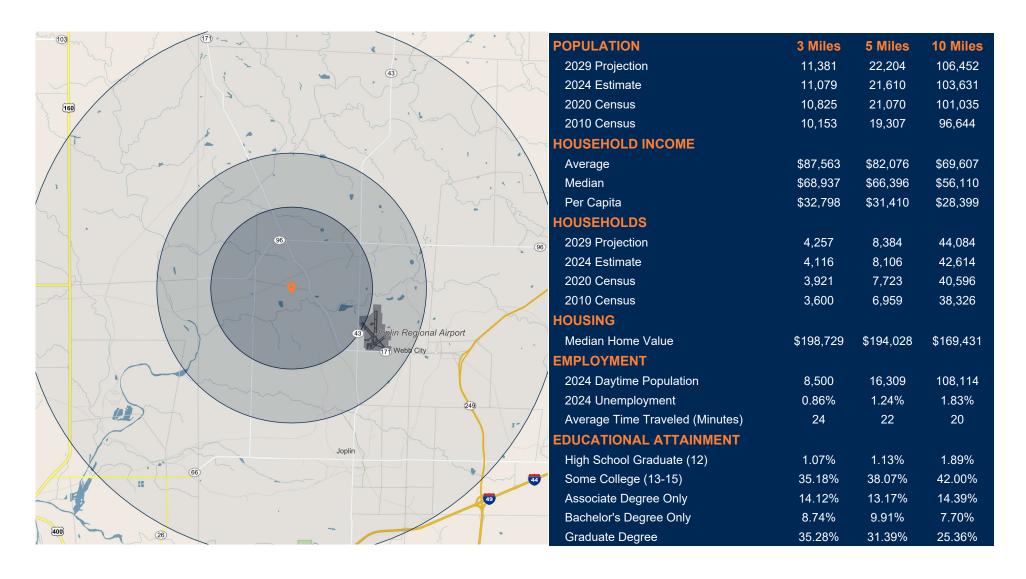




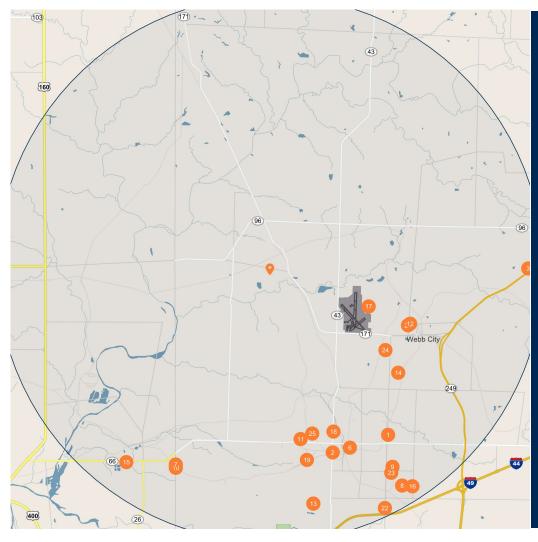


Sale Price:	\$1,040,000
Cap Rate:	7.50%
Years Remaining On Lease:	8.1
COE Date:	04/12/2024
Property Type:	Net Lease
Gross Leasable Area:	9,100 SF
Price/SF:	\$114.29
Lot Size:	2.49 Acres
Year Built:	2017









	Major Employers	Employees
1	Firestone Holdings LLC-Firestone Complete Auto Care 1	6,022
2	Schoolmessenger	3,505
3	Leggett & Platt Incorporated-Leggett & Platt	1,584
4	Mercy HIth Sthwest Mssr/Knsas	1,500
5	Mercy Hospital Joplin	1,310
6	ABM Onsite Services Inc-ABM Security Svcs	980
7	Owens Crning Inslting Systm	759
8	Lee Gilster-Mary Corporation	691
9	Walmart Inc-Walmart	581
10	Pcs Phosphate Company Inc	537
11	Systems & Services Tech Inc	481
12	Cardinal Scale Mfg Co-Detecto Scale	450
13	Freeman Health System-FREEMAN HEART & VASCULAR INSTI	420
14	Iconex LLC	400
15	Celltron Inc	400
16	Jasper Products LLC	399
17	Nhs Management LLC-Webb Cy Hlth Rhabilitation Ctr	378
18	Peoplelink LLC	366
19	Ducommun Labarge Tech Inc	350
20	Freeman Health System-Freeman Heart Institute	337
21	Webb City Bank	323
22	Schaeffler Group USA Inc	293
23	Home Depot USA Inc-Home Depot The	289
24	Walmart Inc-Walmart	280
25	Freeman Health System	253

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JAKE NOWAK

Associate Investments

St. Louis

Direct: 314.889.2565

Jake.Nowak@marcusmillichap.com

MO #2025007018

DAVE SAVERIN

Senior Director Investments

St. Louis

Direct: 314.889.2555

David. Saverin@marcusmillichap.com

MO #2008013520