

35 NORTH WALNUT ST | MT CLEMENS, MI 48013



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INTERACTIVE OFFERING MEMORANDUM

# **EXECUTIVE OVERVIEW**

#### **INVESTMENT HIGHLIGHTS**



**DETROIT-WARREN-DEARBORN MSA** – Detroit is the Largest city in Michigan and is a top 15 MSA in the nation. Located just a short drive away, Mount Clemens is a Detroit suburb with a rich history that provides convenient access to major employment centers, affordable living with median home prices well below the national average, and a current resurgence of new businesses and developments revitalizing the cityscape.



**ROBUST RETAIL CORRIDOR** – Located in Mount Clemens revitalized downtown district, this site is surrounded by a host of retailers including restaurants, shops, the Emerald Theatre, and is only around the corner from all of Macomb County's Municipal buildings along with Oakland University's Anton/Frankel Center.



**NEW MULTIFAMILY DEVELOPMENTS** – This property is located only 0.3 miles from a newly approved 100-unit multifamily development in the heart of downtown Mount Clemens, and when completed will double the residential capacity Downtown. It is also less than 1 mile from the newly completed Edison Crossing Supportive Residences and a 39-unit live work facility project on the other side of the Gratiot Loop.



**AFFLUENT COMMUNITY** – This property serves the affluent Mount Clemens, MI community. The average household income within the 5-mile radius exceeds \$92,000. There are also over 208,000 residents within a 5-mile radius of the subject.



**INVESTMENT GRADE CREDIT TENANT** – Rent is guaranteed by CVS Health Corporation, the top Fortune 500 pharmaceutical and health service company boasting an S&P credit rating of BBB and a over \$93 billion market cap.



**MAJOR HOSPITALS NEARBY** – McLaren Macomb, a 288-bed facility, provides tertiary care and full-service healthcare to the Mount Clemens region and Metro Detroit and is located less than 1 mile Southwest, along with Select Specialty Hospital – Macomb, which specializes in treating patients recovering from catastrophic critical illness, and is located less than 1 mile Northwest.







# LEASE SUMMARY

| Tenant                  | cvs                       |
|-------------------------|---------------------------|
| Parcel Number           | 05-11-14-208-003          |
| Store Number            | #11248                    |
| Type of Ownership       | Fee Simple                |
| Lease Guarantor         | CVS Health Corporation    |
| Lease Type              | NNO                       |
| Roof and Structure      | Landlord's Responsibility |
| Lease Term              | 10 Years                  |
| Lease Commencement Date | 1/12/2018                 |
| Lease Expiration Date   | 1/31/2028                 |
| Term Remaining          | ±4.25 Years               |
| Rental Escalations      | 5% In Each Option         |
| Options                 | Five, 5-Year Options      |

## ANNUALIZED OPERATING DATA

| TERM       | DATES                 | LEASE YEARS  | ANNUAL RENT | MONTHLY RENT | CAP RATE |
|------------|-----------------------|--------------|-------------|--------------|----------|
| Base Term* | 1/12/2018 - 1/31/2028 | Years 1 - 10 | \$77,256.00 | \$6,438.00   | 7.25%    |

"\*\*Tenant plans to let the property go dark in early November 2023. They're still obligated to pay rent until January 31, 2028, leaving \$328,338 of rent remaining over the next 51 months.

## FOR FINANCING OPTIONS REACH OUT TO:

**GREGORY KAVOKLIS** gregory.kavoklis@matthews.com (818) 206-5835







#### **COMPANY NAME**

**CVS Pharmacy** 

#### **OWNERSHIP**

**Public** 

#### YEAR FOUNDED

1963

#### **INDUSTRY**

**Drug Store** 

#### **HEADQUARTERS**

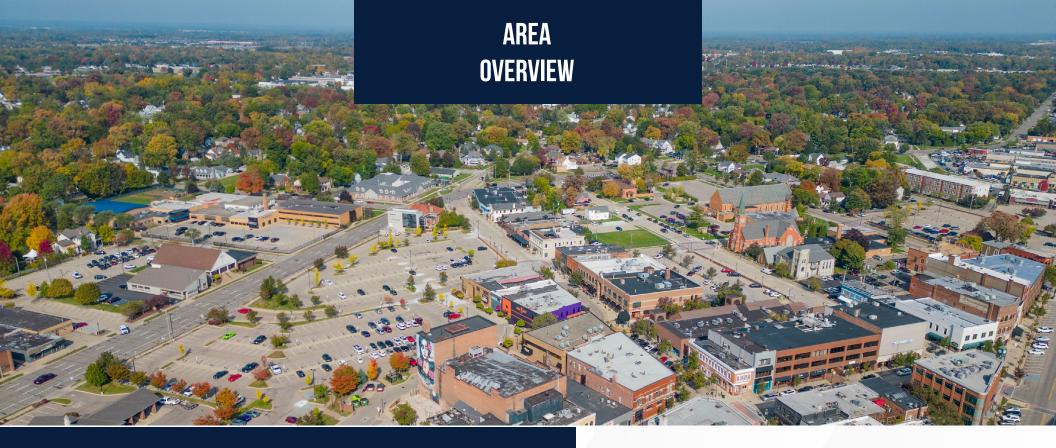
Woonsocket, RI

# NO. OF EMPLOYEES ±300,000



#### **TENANT OVERVIEW**

CVS Pharmacy, commonly known as CVS, is a prominent retail pharmacy chain in the United States. With thousands of locations spread across the country, CVS has become a trusted destination for a wide range of healthcare and wellness needs. The stores offer a diverse array of products and services, including prescription medications, over-the-counter drugs, vitamins, beauty and personal care items, and even basic groceries. Beyond being a retail establishment, CVS has embraced a broader role in healthcare by providing convenient walk-in clinics, flu shots, and wellness services. Moreover, the company has made significant strides in promoting sustainability and community engagement through various initiatives. As a cornerstone of many American communities, CVS Pharmacy continues to play a vital role in enhancing the health and well-being of countless individuals. CVS operates more than 9,600 retail locations and over 1,100 MinuteClinics across the nation. With a market value exceeding \$9.51 billion and an annual revenue surpassing \$392.2 billion, CVS stands as a significant player in the healthcare and retail industry.



## MT CLEMENS, MI

Mount Clemens is a charming city along the Clinton River, five minutes from Lake Saint Clair, and adjacent to Selfridge Air Force Base. It's located in Macomb County and has a population of over 16,000 residents. The city is bordered on the east by I-94, which takes 30 minutes or less to get to Downtown Detroit. The Midwest is embodied in downtown Mount Clemens, which features false-front buildings, brick-paved streets, and vintage lighting.

Mount Clemens, one of the oldest cities in Michigan, with a history that dates back to 1796. It was formerly known as "High Banks." The historical significance of the city, particularly as the site of the former Mount Clemens Mineral Bath, attracts tourists who come to experience its legacy and the curative qualities of its mineral-rich waters. The city's thriving arts and cultural sector, which is highlighted by regional galleries and yearly festivals, further enhances its attraction. Famous landmarks like the Macomb Music Theatre and the Crocker House Museum provide intriguing experiences that honor the city's modern character and legacy, making Mount Clemens an alluring travel destination for both locals and visitors. These days, Mount Clemens is a well-liked city with an excellent downtown retail sector, several parks, and strong schools.

#### **DEMOGRAPHICS**

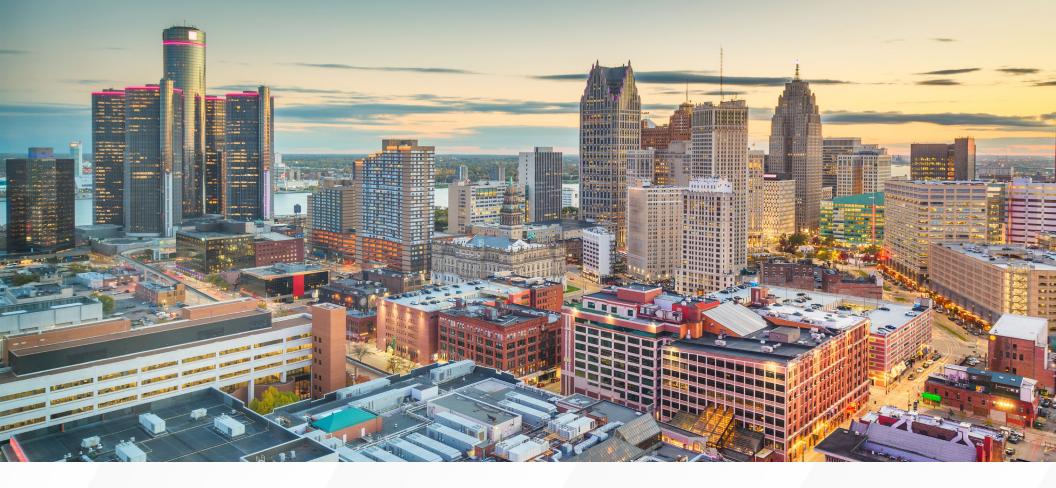
| POPULATION           | 1 MILE   | 3 MILE   | 5 MILE   |
|----------------------|----------|----------|----------|
| 2023 Estimate        | 11,893   | 81,052   | 208,667  |
| Growth 2010-2023     | 1.33%    | 5.83%    | 4.34%    |
| HOUSEHOLD            | 1 MILE   | 3 MILE   | 5 MILE   |
| 2023 Estimate        | 5,558    | 35,835   | 88,604   |
| Growth 2010-2023     | 4.86%    | 9.55%    | 7.02%    |
| INCOME               | 1 MILE   | 3 MILE   | 5 MILE   |
| Avg Household Income | \$59,290 | \$83,422 | \$92,892 |

## DETROIT, MI

Detroit is the largest and most populous city in the U.S. state of Michigan, the largest city on the United States-Canada border, and the seat of Wayne County. The city of Detroit has a population of 639,111, making it the 27thmost populous city in the United States. The metropolitan area, known as Metro Detroit, is home to over 4.3 million people, making it the second largest in the Midwest after the Chicago metropolitan area. Regarded as a major cultural center, Detroit is known for its contributions to music and as a repository for art, architecture, and design. The City of Detroit anchors the third-largest regional economy in the Midwest, behind Chicago and Minneapolis-Saint Paul, and the 17th largest in the United States. Detroit is best known as the center of the U.S. automobile industry, and the "Big Three" auto manufacturers General Motors, Ford, and Chrysler are all headquartered in Metro Detroit. Detroit is the commercial capital of Michigan and a major economic and industrial center of the nation.







### **ECONOMY**

While Detroit is the world's epicenter of mobility and advanced transportation solutions, today's Detroit is so much more than just Motor City. With a diverse offering of competitive advantages, Detroit is a smart choice for businesses looking to expand, relocate, and invest. The city is home to major companies in the financial, technology, education, and healthcare sectors.

Detroit offers a suite of incentive programs designed to help businesses thrive with a talented workforce, innovative educational institutions, successful private/public partnerships attracting international attention, and affordable, unique real estate.

Within Detroit beats the heart of a major metropolitan city featuring a thriving downtown district and vibrant neighborhood communities. Detroit has world-class hospital systems and rich history of art, theater, music, and culture.





| EMPLOYERS                                    | <b>EMPLOYEES</b> |
|--|------------------|
| Rocket Companies                             | 15,250           |
| Henry Ford Health System                     | 9,903            |
| City of Detroit                              | 9,094            |
| Detroit Medical Center                       | 7,839            |
| Detroit Public Schools<br>Community District | 7,060            |
| Stellantis NV                                | 6,997            |
| U.S. Government                              | 6,352            |

#### **TOURISM**

Tourism in Detroit, Michigan is a significant factor in the region's culture and economy, comprising nine percent of the area's two million jobs. About 15.9 million people visit Metro Detroit annually, spending an estimated \$4.8 billion. Detroit is one of the largest American cities and metropolitan regions to offer casino resort hotels. Leading multiday events throughout Metro Detroit attract super-sized crowds of hundreds of thousands to over three million people. More than fifteen million people cross the highly traveled nexus of the Ambassador Bridge and the Detroit-Windsor Tunnel annually. Detroit is at the center of an emerging Great Lakes Megalopolis. An estimated 46 million people live within a 300-mile radius of Metro Detroit.

Detroit's unique culture, distinctive architecture, and revitalization efforts in the 21st century have given Detroit increased prominence as a tourist destination in recent years.



#### **FORD FIELD**

Located in downtown Detroit, Ford Field is the home of the NFL Detroit Lions. The football stadium has a seating capacity of approximately 65,000 people but is expandable with up to 70,000 seats for football fans and up to 80,000 seats for basketball fans.

• Average attendance: 51,522 (Statista, 2021)

#### **COMERICA PARK**

Located in downtown Detroit, Comerica Park is the home of the MLB Detroit Tigers. The ballpark has a seating capacity of over 41,000 people.

• Average attendance: 19,694 (Baseball America, 2022)

#### LITTLE CAESARS ARENA

Located in Midtown Detroit, Little Caesars Arena is a mixed-use arena. It is the home of the NBA Detroit Pistons and the NHL Detroit Red Wings. The arena has a seating capacity of around 20,000 people for sporting events and around 22,000 people for concerts.

- Average attendance of Detroit Pistons: 17,961 (ESPN, 2022)
- Average attendance of Detroit Red Wings: 16,984 (Statista, 2022)







## **CONFIDENTIALITY AGREEMENT & DISCLAIMER**

This Offering Memorandum contains select information pertaining to the business and affairs of the property owner and its tenant for real property located at 35 N Walnut St, Mt Clemens, MI 48043 ("Property"). The Offering Memorandum may not be all-inclusive or contain all of the information a prospective purchaser may desire. The information contained in this Offering Memorandum is confidential and furnished solely for the purpose of a review by a prospective purchaser of the Property. It is not to be used for any other purpose or made available to any other person without the written consent of Seller or Matthews Real Estate Investment Services. The material and information in the Offering Memorandum is unverified. Matthews Real Estate Investment Services has not made any investigation, and makes no warranty or representation, with respect to square footage, income and expenses, the future financial performance of the property, future rent, and real estate value market conditions, the condition or financial prospects of any tenant, or the tenants' plans or intentions to continue to occupy space at the property. All prospective purchasers should conduct their own thorough due diligence investigation of each of these areas with the assistance of their accounting, construction, and legal professionals, and seek expert opinions regarding volatile market conditions given the unpredictable changes resulting from the continuing COVID-19 pandemic. The information is based in part upon information supplied by the Owner and in part upon financial information obtained from sources the Owner deems reliable. Neither owner, nor their officers, employees, or real estate agents make any representation or warranty, express or implied, as to the accuracy or completeness of this Offering Memorandum, or any of its content, and no legal liability is assumed or shall be implied with respect thereto. Prospective purchasers should make their own projections and form their own conclusions without reliance upon the material contained h

By acknowledging your receipt of this Offering Memorandum for the Property, you agree:

- 1. The Offering Memorandum and its contents are confidential;
- 2. You will hold it and treat it in the strictest of confidence; and
- 3. You will not, directly or indirectly, disclose or permit anyone else to disclose this Offering Memorandum or its contents in any fashion or manner.

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If you wish not to pursue negotiations leading to the acquisition of the Property or in the future you discontinue such negotiations, then you agree to purge all materials relating to this Property including this Offering Memorandum.

A prospective purchaser's sole and exclusive rights with respect to this prospective transaction, the Property, or information provided herein or in connection with the sale of the Property shall be limited to those expressly provided in an executed Purchase Agreement and shall be subject to the terms thereof. In no event shall a prospective purchaser have any other claims against Owner or Matthews Real Estate Investment Services or any of their affiliates or any of their respective officers, directors, shareholders, owners, employees, or agents for any damages, liability, or causes of action relating to this solicitation process or the marketing or sale of the Property.

This Offering Memorandum shall not be deemed to represent the state of affairs of the Property or constitute an indication that there has been no change in the state of affairs of the Property since the date of this Offering Memorandum.

**Net Lease Disclaimer:** There are many different types of leases, including gross, net, single net ("N"), double net ("NN"), and triple net ("NNN") leases. The distinctions between different types of leases or within the same type of leases, such as "Bondable NNN," "Absolute NNN," "True NNN," or other NNN leases, are not always clear. Labels given to different leases may mean different things to different people and are not defined legal terms. Buyers cannot rely on the labels or marketing descriptions given to any lease when making their purchasing decisions. Buyers must closely review all lease terms and are advised to seek legal counsel to determine the landlord and tenant's respective rights and duties under the lease to ensure the lease, regardless of how labeled or described, meets the buyers' particular needs.

