



Dollar General

3416 West Loop El Campo, TX 77437

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Exclusively Offered By



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TABLE OF CONTENTS

01 Executive Summary	Property & Lease Details	05
•	Area Overview	06
	Company Overview	07
	Fixture Plan	08
	Site Plan	09
	Photos	10
02 Maps & Aerials	Site Aerial	13
	Surrounding Aerial	14
	Local Context	15
03 Analytics	Demographic Analysis	17



01

EXECUTIVE SUMMARY

Property &	Lease Details	05
Area Over	view	06
Company	Overview	07
Fixture Pla	an	08
Site Plan		09
Photos		10



PROPERTY & LEASE DETAILS

Offering Overview

Embree Capital Markets Group is pleased to offer for sale to qualified investors a unique Dollar General retail store. This is an opportunity for an investor to acquire a build-to-suit, well-located, asset in a desirable Texas geography. The property features a 15-year Absolute NNN Lease that features four, 5-Year options with rental increases of 10% at each option period.



PURCHASE PRICE

\$2,335,000



CAP RATE

5.85%



ANNUAL RENT

\$136,500



LEASE TYPE

ABSOLUTE NNN

THE OFFERING

Address 3416 West Loop

El Campo, TX 77437

Tenant Dolgencorp of Texas, Inc.

Guarantor Dollar General Corporation

SITE DESCRIPTION

Year Built 202

Building SF Approx. 10,857 SF
Lot Size Approx. 1.25 Acres

INVESTMENT SUMMARY

Asset Class Single-Tenant Net-Lease Retail

Ownership InterestFee SimpleAnnual Rent\$136,500Monthly Rent\$11,375Cap Rate5.85%

Purchase Price\$2,335,000Rent Commencement08.26.2022Lease Expiration08.31.2037Lease Term15-Years

Lease TypeAbsolute NNNRenewal OptionsFour, 5-Year

Lease Escalations 10% at Each Option Period

Property Taxes Landlord Pays, Tenant Reimburses

ROFR

AREA OVERVIEW

El Campo, Texas

El Campo is the largest city in Wharton County, Texas. The city is located at the intersection of State Highway 71 and US Route 59, approximately 70 miles southwest of Houston, TX. The population was 12,350 according to the 2020 United States Census Bureau, the city has a total area of 7.5 square miles.

In 1882 a railroad camp was located where El Campo now stands. The camp was first named "Prairie Switch" and then "Pearl of the Prairie" but was later changed by the Mexican Cowboys to "El Campo" which means "the camp." Ranching was the main industry, and thousands of cattle were shipped annually. At that time El Campo was surrounded by four large ranches; to the north was the Brown Ranch; to the south was the Texas Land and Cattle Company, to the west was the Herder Ranch, and to the east was the Pierce Ranch.

The town was officially incorporated in 1905. The city has seen its job market increase by 2% over the last year. The City of El Campo has been the result of a steady and continual growth by citizens who came and saw the great possibilities that El Campo has to offer.



COMPANY OVERVIEW





Investment Summary

Company Type Public (NYSE: DG)

2023 Net Sales \$38.7 Billion+

2023 Net Income \$2.4 Billion+

Store Count 20,149+

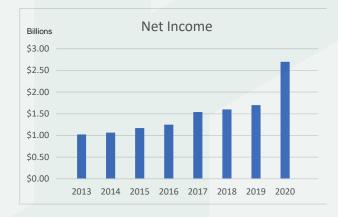
Employees 185,000+

S&P Credit Rating BBB

Website www.DollarGeneral.com

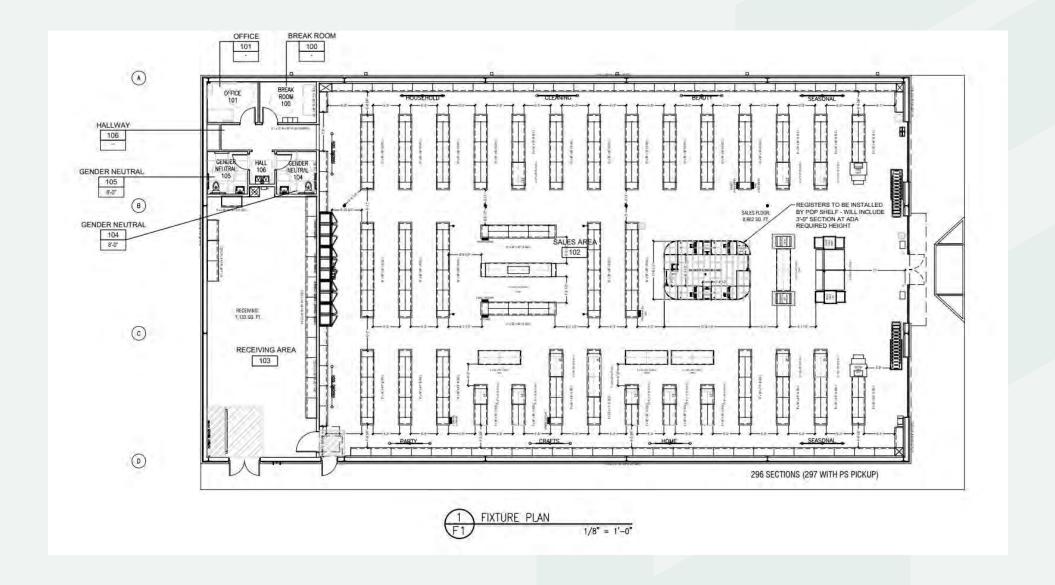
- Dollar General Corporation (NYSE: DG) is the nation's largest "smallbox" discount retailer, operating over 20,149 stores in 48 states as of May 30, 2024.
- In 2023 the company opened an additional 987 stores, and relocate 105 stores in 2023 for a total of 1,092 real estate projects.
- Based in Goodlettsville, Tennessee, the company was founded in 1939 and has weathered 12 technical recessions.
- The company makes shopping for everyday needs simpler and hassle free by offering a carefully edited assortment of the most popular brands at low everyday prices in small, convenient locations. Dollar General ranks among the largest retailers of top-quality brands made by America's most-trusted manufacturers, such as Procter & Gamble, Kimberly Clark, Unilever, Kellogg's, General Mills and Nabisco.
- Dollar General is ranked #111 in the Fortune 500.

- Most of the company's products are priced at \$10 or less, with approximately 25% priced at \$1 or less. Consumables is their largest category and includes paper and cleaning products, food (including packaged and perishables), beverages and snacks, health and beauty products, and pet supplies.
- Dollar General Corporation (NYSE: DG) has experienced 31 consecutive years of samestore sales growth. The Net Sales increased from \$37.8 Billion in 2022 to \$38.7 Billion in 2023.



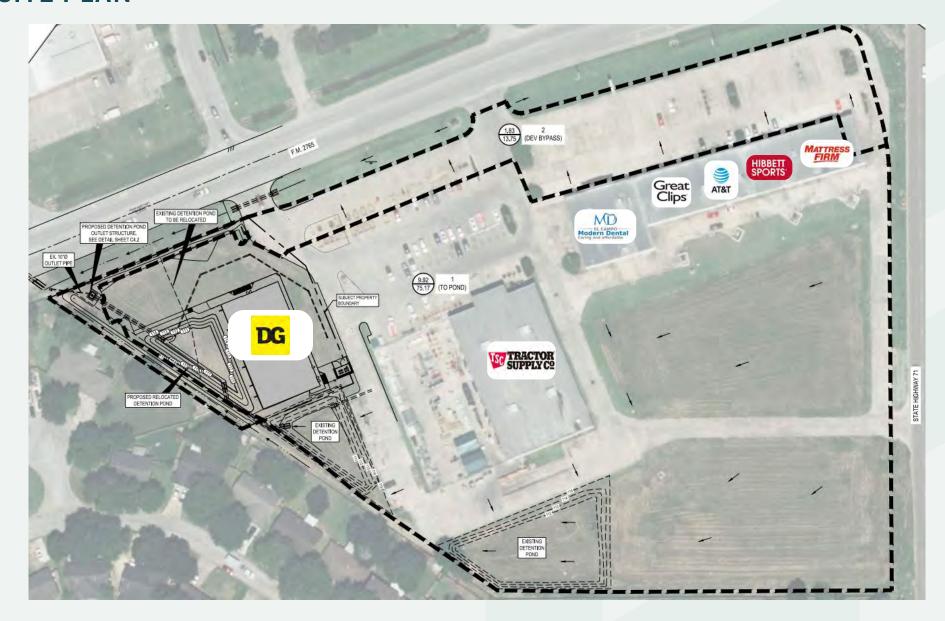


FIXTURE PLAN





SITE PLAN





EXTERIOR PHOTOS









AERIAL PHOTOS











03

MAPS & AERIALS

Site Aerial	13
Surrounding Aerial	14
Local Context	15



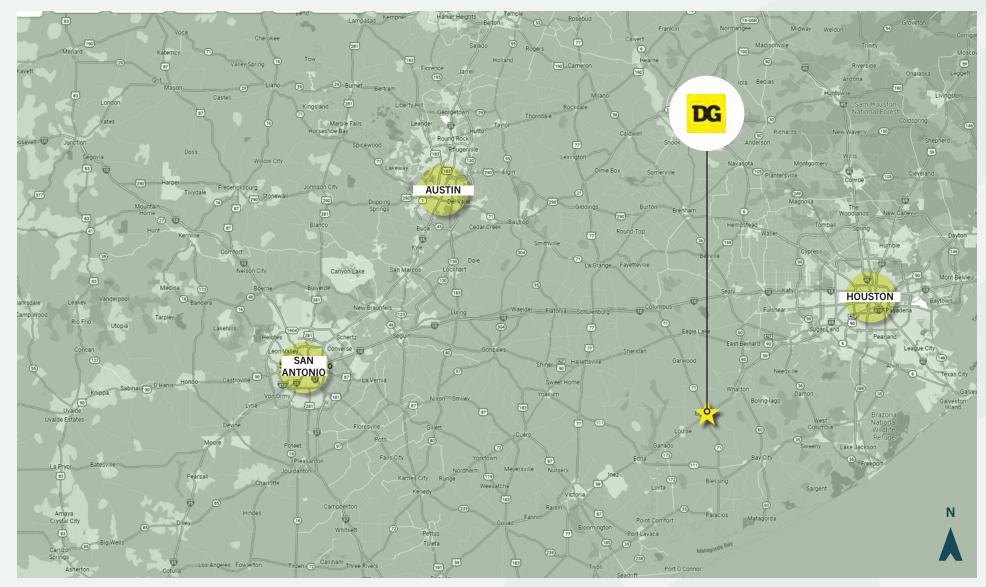




SURROUNDING AERIAL



LOCAL CONTEXT



HOUSTON, TX (71 MILES); AUSTIN, TX (130 MILES) AND SAN ANTONIO (162 MILES)



04

ANALYTICS

Demographic Analysis 17



DEMOGRAPHIC ANALYSIS







POPULATION			10 MILES
2027 Projection	13,626	15,741	18,407
2022 Estimate	13,653	15,739	18,465
2027 Projection	4,880	5,594	6,519
2022 Estimate AVG. HOUSEHOLD INCOME	4,890 :	5,595	6,540
AVG. HOUSEHOLD INCOME			
		5,595 	\$70,137 1,722
AVG. HOUSEHOLD INCOME Average Household Income	\$70,188	\$70,475	\$70,137
AVG. HOUSEHOLD INCOME Average Household Income Less than \$25,000	\$70,188 1,292	\$70,475 1,463	\$70,137 1,722
AVG. HOUSEHOLD INCOME Average Household Income Less than \$25,000 \$25,000 - \$50,000	\$70,188 1,292 1,036	\$70,475 1,463 1,213	\$70,137 1,722 1,413
AVG. HOUSEHOLD INCOME Average Household Income Less than \$25,000 \$25,000 - \$50,000 \$50,000 - \$75,000	\$70,188 1,292 1,036 720	\$70,475 1,463 1,213 800	\$70,137 1,722 1,413 953
Average Household Income Less than \$25,000 \$25,000 - \$50,000 \$50,000 - \$75,000 \$75,000 - \$100,000 \$100,000 - \$125,000 \$125,000 - \$150,000	\$70,188 1,292 1,036 720 554 566 324	\$70,475 1,463 1,213 800 660 637 347	\$70,137 1,722 1,413 953 750
AVG. HOUSEHOLD INCOME Average Household Income Less than \$25,000 \$25,000 - \$50,000 \$50,000 - \$75,000 \$75,000 - \$100,000 \$100,000 - \$125,000	\$70,188 1,292 1,036 720 554 566	\$70,475 1,463 1,213 800 660 637	\$70,137 1,722 1,413 953 750 750

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