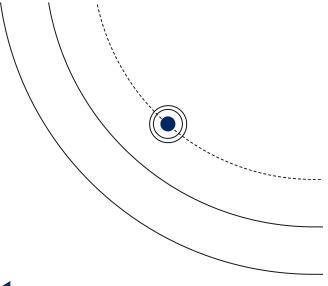


Table of Contents



| 3 | PROPERTY INFORMATION | | 20 | FINANCIAL ANALYSIS | |
|----|------------------------------|----|----|---|----------|
| | Property Highlights | 4 | | Unit Mix Summary | 2 |
| | Property Overview | 5 | | Financial Summary | 22 |
| | Location Description | 6 | | Income & Expenses | 24 |
| | EXTERIOR PHOTOS | 7 | | Lument Financing Quote | 25 |
| | INTERIOR PHOTOS | 8 | | CommLoan Lender Quotes | 26 |
| | OFFICE/CLUBHOUSE Photos | 9 | | | |
| | Neighborhood Photos | 10 | 27 | SALE COMPARABLES | |
| 11 | LOCATION INFORMATION | | | Sale Comps Sale Comps Map & Summary | 28 3 |
| | Retailer Map | 12 | | Condo Sales Comps | 32 |
| | Location Map | 13 | | | |
| | METROCENTER REDEVELOPMENT | 14 | 33 | LEASE COMPARABLES | |
| | METROCENTER REDEVELOPMENT | 15 | | Rent Comps Lease Comps Map & Summary | 34 37 |
| | Tax Parcel Map | 16 | | Advisor Bio 1 | 38 |
| | Site Plan | 17 | | Disclaimer | 39 |
| | Property Boundary Map | 18 | | 2.00.3 | 0. |
| | Demographics Map & Report | 19 | | | |





PROPERTY HIGHLIGHTS





OFFERING SUMMARY

| SALE PRICE: | \$12,500,000 |
|------------------|--------------|
| NUMBER OF UNITS: | 96 |
| LOT SIZE: | 3.51 Acres |
| BUILDING SIZE: | 94,226 SF |
| NOI: | \$908,017.82 |
| CAP RATE: | 7.26% |



PROPERTY HIGHLIGHTS

- 96 Units Mostly 2bd/2ba Units
- Value-Add Opportunity @ \$130k/unit
- 7.2% Pro-forma Cap Rate
- 94,226 Total SF = \$133/SF
- Great Curb Appeal Potential Corner Property on 2 Major Streets
- Spacious Rental Office & Large Clubhouse
- Substantial Courtyards & Former Pool Area
- Private Balconies on Each Unit
- Community Pool (needs remodeling)

PROPERTY OVERVIEW





PROPERTY OVERVIEW

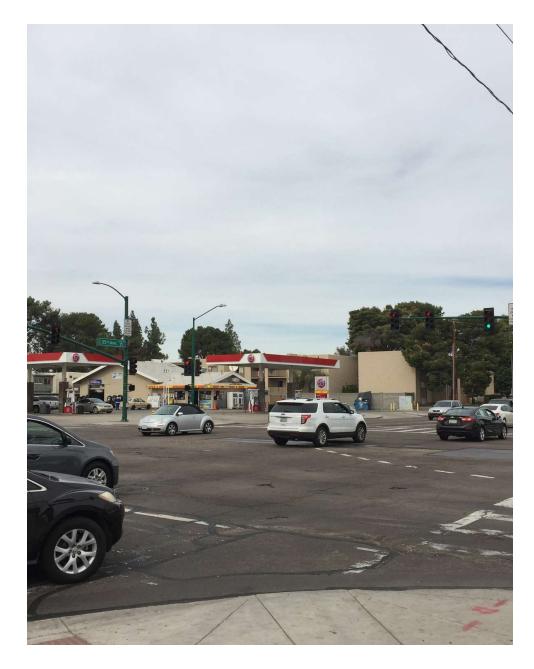
Los Compadres is a 96-unit property that features an excellent unit mix with mostly large two-bedroom, two-bathroom units. This is the perfect value-add opportunity for an owner who wants to take this property up a notch by increasing curb appeal, signage, and presentation to prospective tenants as well as the continued remodeling of interiors. This property can be a cash-flowing machine after making value-add improvements to realize substantial cash flow. Each unit has large walk-in closets and private patios. The community features covered parking and includes a large rental office and clubhouse with an adjacent pool and sundeck area. The landscaping can be kept low-maintenance with the addition of granite rock and desert plants. This block-construction property could be run as-is or repositioned;

either way, there are value-add improvements a new owner could make to realize further increases in rents. The large community rooms in the clubhouse could be turned into additional units, converted into storage units for tenants, or made into a workout/rec room for residents to enjoy.

The 96 units that comprise the apartments are all in one tax parcel to the east that is contiguous to the larger Los Compadres/Dunlap Condominiums property of 96 condos to the west which are individually condo-mapped and mostly investor-owned. One potential exit strategy could be to place a condo map on the property and sell off the individual condos. Recent condo sales comps are included in the package.

There is one laundry room on the property, however, adding a stackable washer/dryer in the hallway closets of each unit could increase cash flow and thus the value of the property. Courtyards could be improved with additional BBQ grills and seating areas under shade canopies. Please schedule a tour with the listing agent to see how this property could be the investment opportunity you've been looking for.

LOCATION DESCRIPTION



LOCATION DESCRIPTION

The subject property is located at the northwest corner of 35th Ave. and Dunlap Ave. The immediate corner is a gas station and the property has street access on both corners past the gas station, giving the ability to enter the property from either Dunlap Avenue or 35th Avenue. Across from the property is the large Cortez Park with grassy fields and a playground. The property is close to the Interstate 17 interchange, providing convenient freeway accessibility onto the major north-south route through Phoenix. The subject property is within walking distance of the Metro Center Mall redevelopment and Phoenix Metro Light Rail extension completed in 2024. The property is also close to Grand Canyon University, ASU West, and Glendale Community College. Cactus Wren Elementary School is within a half block away.

Centrally located, with numerous hotels, educational & medical facilities, and conference centers in close proximity. There are over 431,000 residents with average incomes exceeding \$61K within a 5-mile radius and the trade area represents 216,801 daytime employees.

AREA AMENITIES • Metro Center Mall • Various Retail and Dining Options • Glendale Community College & ASU West Campus • I-17 Freeway Access • Convenient Access to Light Rail

EXTERIOR PHOTOS













INTERIOR PHOTOS













OFFICE/CLUBHOUSE









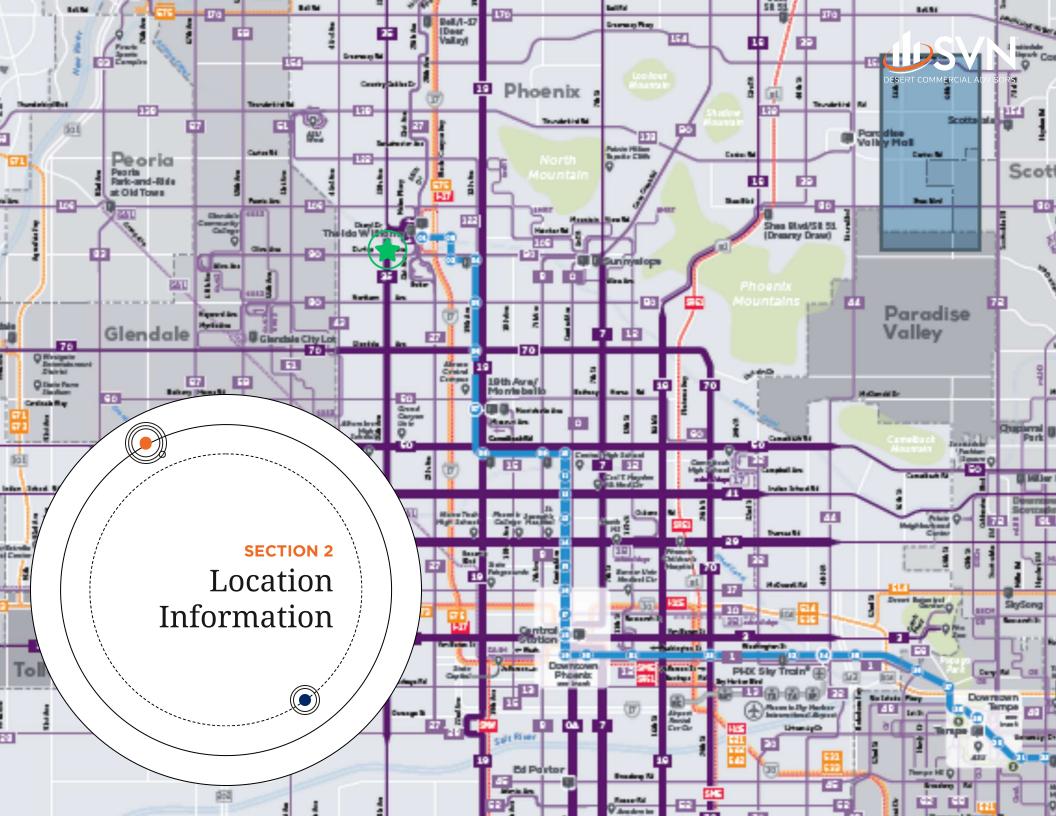
NEIGHBORHOOD



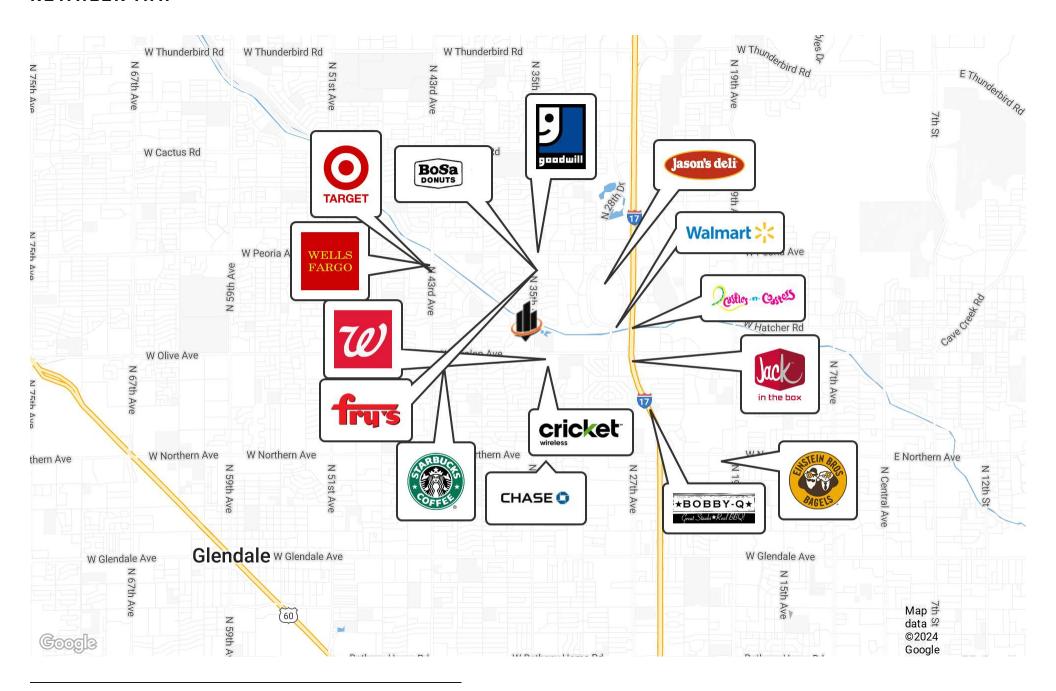




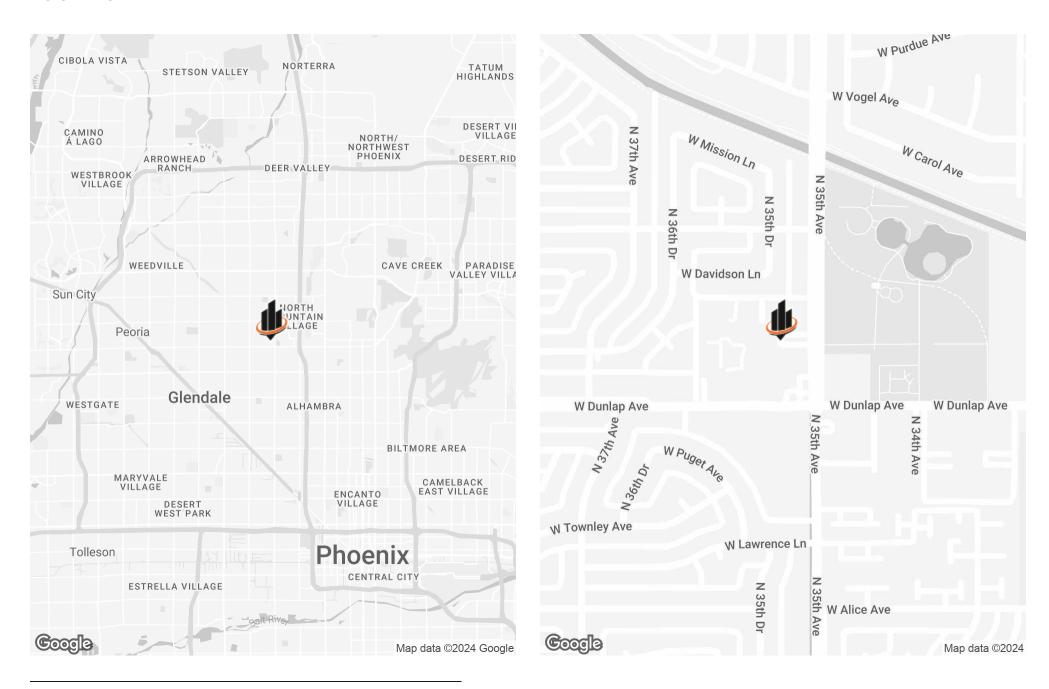




RETAILER MAP



LOCATION MAP



METROCENTER REDEVELOPMENT



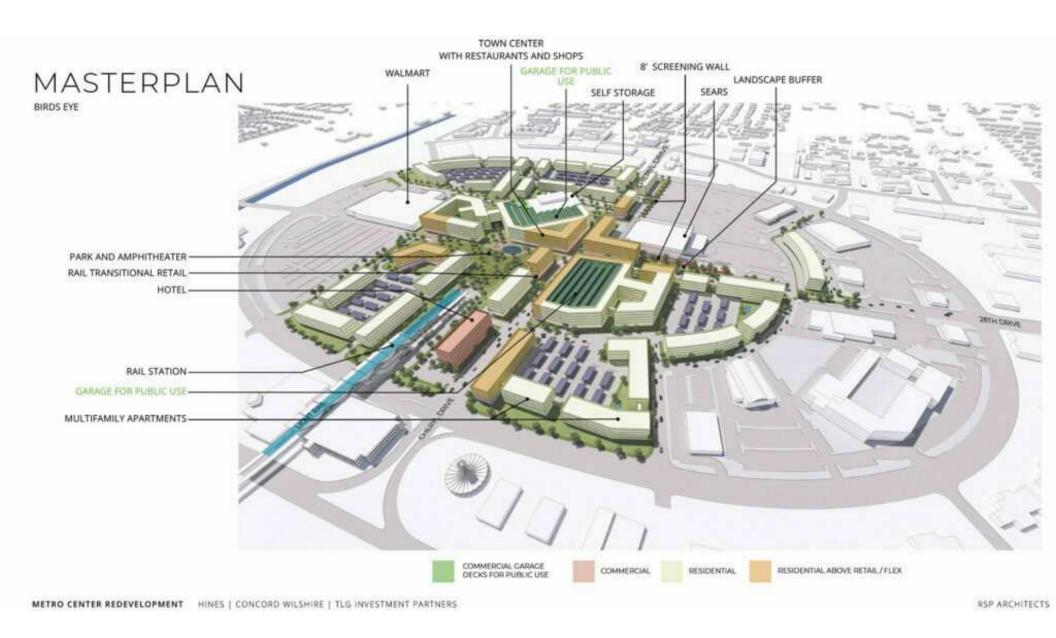
SCOPE OF PROJECT

A collaboration between multiple real estate developers the former Metrocenter Mall redevelopment project is slated to become one of the most important development projects in the valley. Formerly the iconic Metrocenter Mall, the group is slated to repurpose the grounds of the mall into a walkable urban village that will include over 2,600 multifamily units, ±150,000 square feet of commercial space to include well-known retail stores, restaurants, bars, a central community park area, and other commercial and entertainment uses.

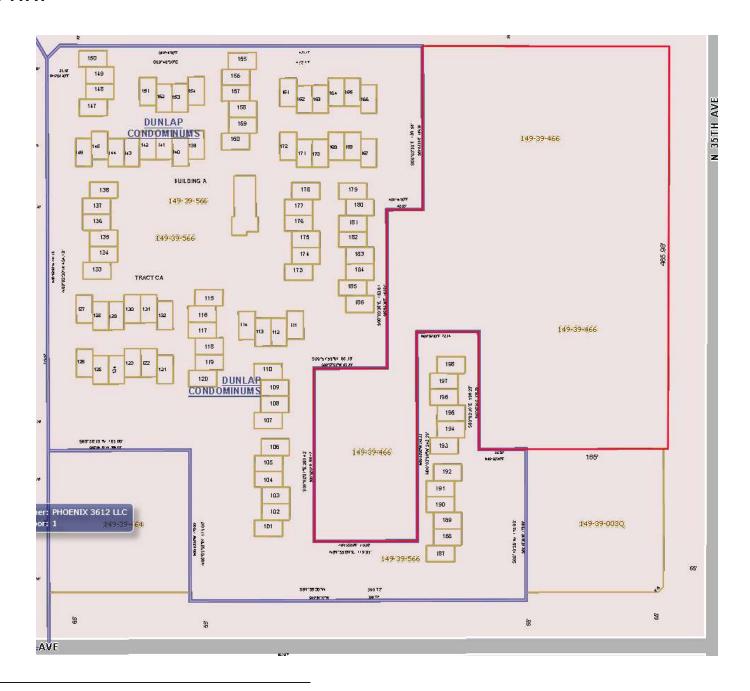
Continuing their focus on the idea of an urban village the design is a self-contained, transit-oriented community anchored by the new Metro Light Rail Expansion. Further, visitors and residents of the development will be able to enjoy ample greenspaces, biking and walking paths, open-concept restaurants, and entertainment spaces as well as a promenade, open-air amphitheater, and a multitude of existing entertainment amenities, which include a public library, Castles and Coasters Theme park and a Movie Theather.

Once finished. the whole project is slated to cost over 850 Million dollars and be an anchor to multiple future redevelopment projects along the I-17 corridor.

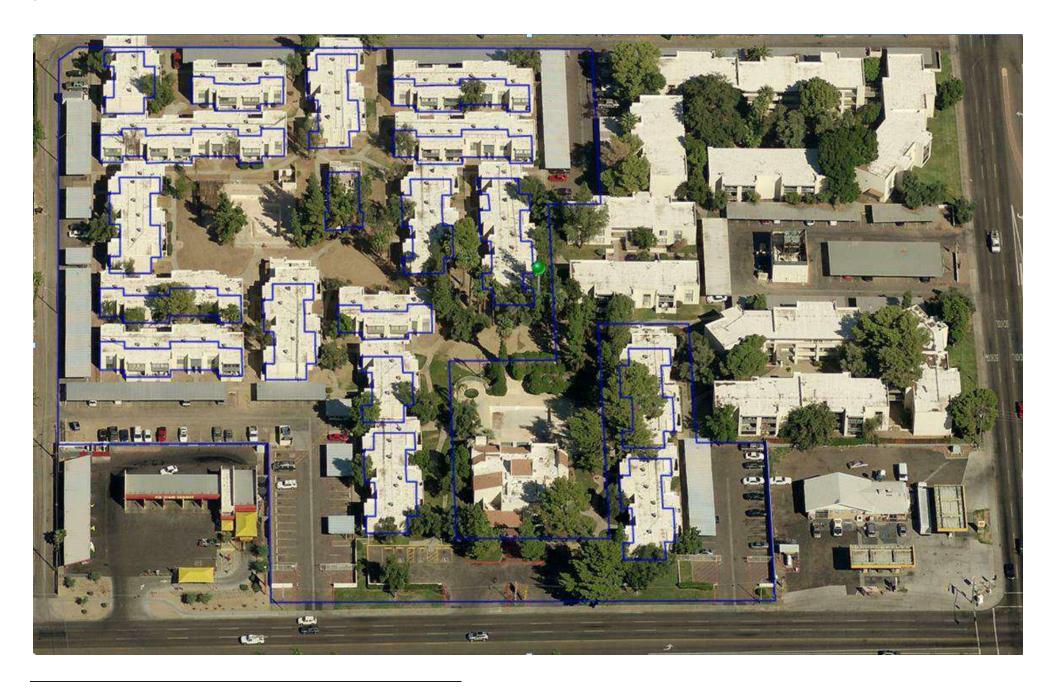
METROCENTER REDEVELOPMENT



TAX PARCEL MAP



SITE PLAN



PROPERTY BOUNDARY MAP



DEMOGRAPHICS MAP & REPORT

| POPULATION | 0.3 MILES | 0.5 MILES | 1 MILE |
|----------------------|-----------|-----------|--------|
| TOTAL POPULATION | 1,563 | 6,428 | 23,703 |
| AVERAGE AGE | 35 | 35 | 36 |
| AVERAGE AGE (MALE) | 35 | 35 | 35 |
| AVERAGE AGE (FEMALE) | 36 | 36 | 37 |
| | | | |

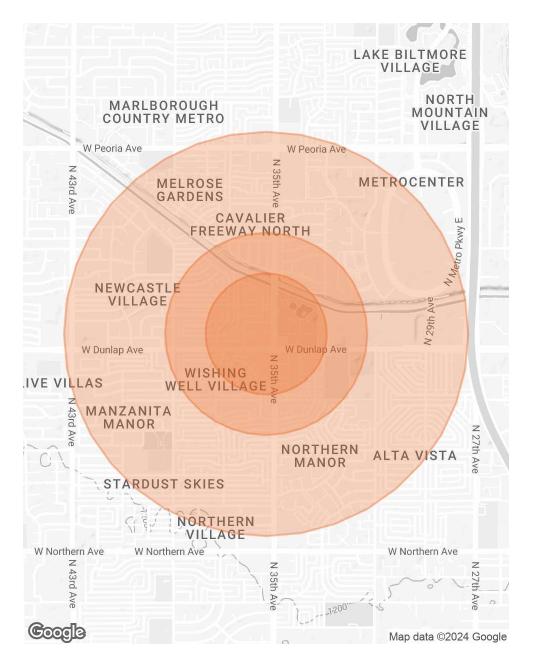
| TOTAL HOUSEHOLDS | 498 | 1,984 | 8,145 |
|---------------------|-----|-------|-------|
| # OF PERSONS PER HH | 3.1 | 3.2 | 2.9 |
| | | | |

0.3 MILES 0.5 MILES 1 MILE

AVERAGE HOUSE VALUE \$334,656 \$309,595 \$300,214

Demographics data derived from AlphaMap

HOUSEHOLDS & INCOME





UNIT MIX SUMMARY

| UNIT TYPE | COUNT | % OF TOTAL | SIZE | RENT | RENT/SF | MIN RENT | MAX RENT | MARKET RENT | MARKET RENT/SF |
|-----------------|-------|---------------|--------|---------|---------|-------------|-------------|----------------|-------------------|
| 1BD/1BA | 25 | 26% | 778 SF | \$1,222 | \$1.57 | \$815 | \$1,650 | \$1,350 | \$1.74 |
| 2BD/2BA | 71 | 74% | 928 SF | \$1,326 | \$1.43 | \$950 | \$1,650 | \$1,650 | \$1.78 |
| TOTALS/AVERAGES | 96 | 100% | 889 SF | \$1,299 | \$1.47 | \$915 | \$1,650 | \$1,572 | \$1.77 |





FINANCIAL SUMMARY

| INVESTMENT OVERVIEW | 2024 PROFORMA | 2024 T6 ANNUALIZED |
|--|---|---|
| PRICE | \$12,500,000 | \$12,500,000 |
| PRICE PER SF | \$133 | \$133 |
| PRICE PER UNIT | \$130,208 | \$130,208 |
| GRM | 7.81 | 7.81 |
| CAP RATE | 7.26% | 1.10% |
| CASH-ON-CASH RETURN (YR 1) | 24.21% | 1.10% |
| TOTAL RETURN (YR 1) | \$908,018 | \$137,505 |
| | | |
| OPERATING DATA | 2024 PROFORMA | 2024 T6 ANNUALIZED |
| OPERATING DATA GROSS SCHEDULED INCOME | 2024 PROFORMA \$1,599,600 | 2024 T6 ANNUALIZED \$1,599,600 |
| | | |
| GROSS SCHEDULED INCOME | \$1,599,600 | \$1,599,600 |
| GROSS SCHEDULED INCOME OTHER INCOME | \$1,599,600 \$138,667 | \$1,599,600 \$6,346 |
| GROSS SCHEDULED INCOME OTHER INCOME TOTAL SCHEDULED INCOME | \$1,599,600 \$138,667 \$1,738,267 | \$1,599,600 \$6,346 \$1,605,946 |
| GROSS SCHEDULED INCOME OTHER INCOME TOTAL SCHEDULED INCOME VACANCY COST | \$1,599,600 \$138,667 \$1,738,267 \$207,948 | \$1,599,600 \$6,346 \$1,605,946 \$543,864 |
| GROSS SCHEDULED INCOME OTHER INCOME TOTAL SCHEDULED INCOME VACANCY COST GROSS INCOME | \$1,599,600 \$138,667 \$1,738,267 \$207,948 \$1,530,319 | \$1,599,600 \$6,346 \$1,605,946 \$543,864 \$1,062,082 |

FINANCIAL SUMMARY

| FINANCING DATA | 2024 PROFORMA | 2024 T6 ANNUALIZED |
|----------------|---------------|--------------------|
| DOWN PAYMENT | \$3,750,000 | \$12,500,000 |
| LOAN AMOUNT | \$8,750,000 | - |

INCOME & EXPENSES

| INCOME SUMMARY | 2024 PROFORMA | PER UNIT | 2024 T6 ANNUALIZED | PER UNIT |
|--------------------------------|---------------|-----------|--------------------|-----------|
| GROSS INCOME | \$1,738,267 | \$18,107 | \$1,605,946 | \$16,729 |
| VACANCY COST | (\$207,948) | (\$2,166) | (\$543,864) | (\$5,665) |
| EXPENSES SUMMARY | 2024 PROFORMA | PER UNIT | 2024 T6 ANNUALIZED | PER UNIT |
| ADMINISTRATIVE | \$19,883 | \$207 | \$16,978 | \$177 |
| MAINTENANCE REPAIRS & SUPPLIES | \$96,740 | \$1,008 | \$178,911 | \$1,864 |
| PAYROLL | \$223,092 | \$2,324 | \$323,943 | \$3,374 |
| PROPERTY TAXES | \$40,058 | \$417 | \$44,818 | \$467 |
| UTILITIES | \$136,780 | \$1,425 | \$203,753 | \$2,122 |
| MANAGEMENT FEES | \$46,101 | \$480 | \$27,874 | \$290 |
| INSURANCE | \$28,500 | \$297 | \$51,164 | \$533 |
| SECURITY | \$18,000 | \$188 | \$77,136 | \$804 |
| MARKETING & LEASING | \$13,148 | \$137 | - | - |
| OPERATING EXPENSES | \$622,301 | \$6,482 | \$924,577 | \$9,631 |
| NET OPERATING INCOME | \$908,018 | \$9,459 | \$137,505 | \$1,432 |

| Los Com | padres | |
|----------------------------|--------------|----------|
| Execution | FNMA Fixed | |
| Term (months) Amortization | 120 360 | |
| Proceeds | \$9,446,000 | Cap Rate |
| Value | \$12,500,000 | 6.75% |
| NOI | \$844,105 | 2 |
| Index | 10-Year UST | |
| Index Rate | 4.44% | |
| Spread | 1.50% | |
| All-In Rate | 5.94% | |
| Max LTV | 80.00% | |
| Actual LTV | 75.57% | |
| Min DSCR | 1.25x | |
| Tier/Leverage | Tier 2 | |
| 1/0 | N/A | |
| Prepayment | 9.5-yrs YM | |
| Origination Fee | 0.00% | |

- 1 Loan amount, terms and pricing are subject to Agency approval.
- 2 Underwritten expenses are subject to historicals, the appraisers conclusion and market support.
- 3 Underwritten value is subject to an appraisers conclusion.
- 4 Satisfactory review of all Key Principals resumes, financial statements (liquidity and net worth), and schedule of real estate owned.
- 5 NRI is subject to review of aged receivables report

W COMMLOAN

LOAN NUMBER: COMLO21553

PREQUALIFICATION CERTIFICATE

CONGRATULATIONS! YOU HAVE BEEN PRE-QUALIFIED FOR THE FOLLOWING LOAN

| DATE ISSUED | June 12, 2024 | LOAN NUMBER | COMLO21553 |
|-----------------|-----------------|------------------|-----------------|
| BORROWER'S NAME | Borrower's Name | GUARANTOR'S NAME | Borrower's Name |

| | PROPERTY ADDRESS | PROPERTY TYPE | LOAN PURPOSE |
|-----|---|---------------|--------------|
| - 1 | 3518 West Dunlap Avenue Phoenix Arizona 85051 | Multifamily | Purchase |

LENDERS SELECTED

* Total Points include both Commloan points and Lender points.

| NUMBER | LENDER TYPE | RECOURSE | LOAN AMOUNT | MAX LTV | LOAN PROGRAM | TODAY'S RATE | MONTHLY PAYMENT | TOTAL POINTS* | FEES. | CLOSE | PREPAYMENT PENALTY |
|--------|----------------|----------|----------------|------------|------------------------------|-----------------|--------------------|------------------|----------|---------|-----------------------|
| 642 | Freddie Mac | No | \$9,375,000 | 75% | 7/30 7 Years Maturity | 5.95% | \$55,907 | 0.40% | \$15,000 | 8 Weeks | 6 Years |
| 359 | Fannie Mae | No | \$9,375,000 | 75% | 7/30 7 Years Maturity | 6.41% | \$58,703 | 0.65% | \$15,000 | 8 Weeks | 6 Years |
| 418 | Bank | Yes | \$8,875,000 | 71% | 5/30 10 Years Maturity | 6.87% | \$58,273 | 1.65% | \$2,750 | 6 Weeks | 5 Years |
| 734 | Bank | Yes | \$8,750,000 | 70% | 7/30 10 Years Maturity | 6.48% | \$55,191 | 0.90% | \$1,500 | 6 Weeks | 5 Years |
| 116 | Credit | Yes | \$8,750,000 | 70% | 7/30 7 Years Maturity | 6.66% | \$56,230 | 1.15% | \$1,000 | 8 Weeks | No |

COMMLOAN DISCLOSURE

Thank you for choosing CommLoan to assist with your loan request. CommLoan utilizes a state-of-the-art pricing engine called CUPID™, to provide you with access to hundreds of lenders, thousands of loan programs, and the most up-to-date rates. In addition, we provide you with:

- A personalized borrower portal that allows you to track your loan in real-time, submit supporting documentation securely and access detailed property reports.
- A dedicated team that will walk you through the loan process step-by-step, address your concerns, and help you secure the capital you need quickly.

The above prequalification is based on the information you provided and is subject to verification of the underlying documentation and underwriting. Rates and terms are subject to change.

LOAN ORIGINATOR'S DETAILS

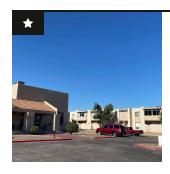
Name: Fred Owens | Phone: 480-992-0797 | E-Mail: fowens@commloan.com

LICENSING INFORMATION

NMLS -1597276 | Licensing - Arizona: 0943012; California: 02048126



SALE COMPS



SUBJECT PROPERTY

3518 W Dunlap Ave | Phoenix, AZ 85051

\$12,500,000 Sale Price: Year Built: 1974 **Building SF:** 94,226 SF **Price PSF:** \$132.66 No. Units: 96 Price / Unit: \$130,208 GRM: 7.81 CAP: NOI: 7.26% \$908.017

W Dunlap Ave
WISHING
WELL VILLAGE
Map data ©2024 Google

1

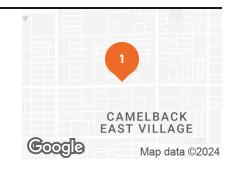
URBAN 357

2912 E. Indian School Rd | Phoenix, AZ 85016

 Sale Price:
 \$41,000,000
 Year Built:
 1979
 Building SF:
 147,050 SF

 Price PSF:
 \$278.82
 No. Units:
 357
 Price / Unit:
 \$114,845

Closed: 03/01/2024





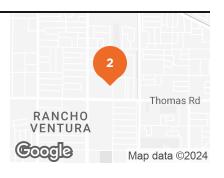
THE MARLOWE

2950 N. 46th Street | Phoenix, AZ 85018

 Sale Price:
 \$8,440,000
 Year Built:
 1968
 Building SF:
 29,232 SF

 Price PSF:
 \$288.72
 No. Units:
 53
 Price / Unit:
 \$159,245

Closed: 06/01/2023



SALE COMPS



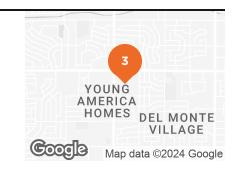
PHOENIX MANOR

2636 N 41st Ave | Phoenix, AZ 85009

 Sale Price:
 \$50,000,000
 Year Built:
 1961
 Building SF:
 252,270 SF

 Price PSF:
 \$198.20
 No. Units:
 450
 Price / Unit:
 \$111,111

Closed: 06/01/2023





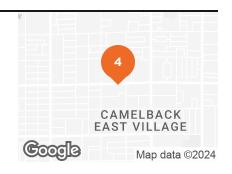
RENEW BUILTMORE

2911 E. Indianschool Rd | Phoenix, AZ 85016

 Sale Price:
 \$37,850,000
 Year Built:
 1970
 Building SF:
 137,536 SF

 Price PSF:
 \$275.20
 No. Units:
 259
 Price / Unit:
 \$146,138

Closed: 12/01/2022





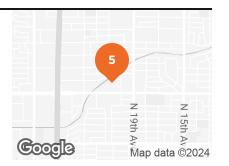
SPECTRA MIDTOWN

2030 W Indian School Rd | Phoenix, AZ 85015

 Sale Price:
 \$37,000,000
 Year Built:
 1971
 Building SF:
 118,695 SF

 Price PSF:
 \$311.72
 No. Units:
 236
 Price / Unit:
 \$156,779

Closed: 10/01/2022



SALE COMPS



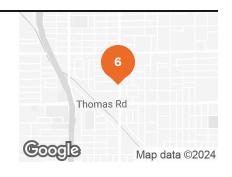
THE VIEW ON 24TH

3024 N 24th St | Phoenix, AZ 85016

 Sale Price:
 \$7,299,999
 Year Built:
 1967
 Building SF:
 21,474 SF

 Price PSF:
 \$339.95
 No. Units:
 50
 Price / Unit:
 \$145,999

Closed: 06/01/2022





ASPIRE WEST PHOENIX

4903 W. Thomas Road | Phoenox, AZ 85031

\$431.85

Sale Price: \$32,100,000 **Year Built:** 1977 **Building SF:** 74,332 SF

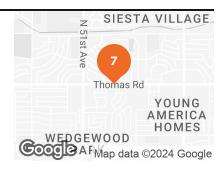
180

Price / Unit:

\$178,333

No. Units:

Closed: 06/01/2022





SOUTH EDGE

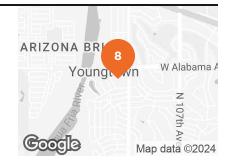
Price PSF:

11141 W Arizona Ave | Youngtown, AZ 85363

 Sale Price:
 \$9,999,998
 Year Built:
 1970
 Building SF:
 37,200 SF

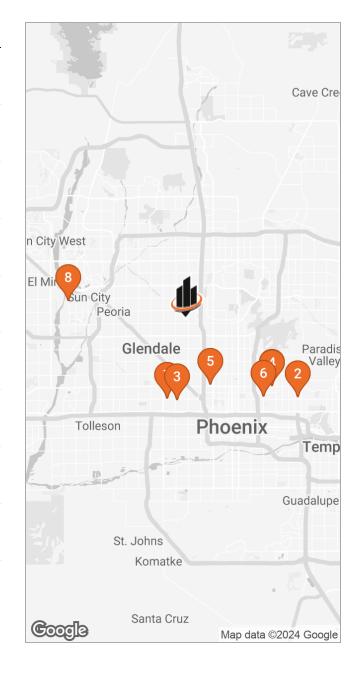
 Price PSF:
 \$268.82
 No. Units:
 64
 Price / Unit:
 \$156,249

Closed: 05/01/2022



SALE COMPS MAP & SUMMARY

| | NAME/ADDRESS | PRICE | BLDG SIZE | NO. UNITS | PRICE/SF |
|---|--|--------------|------------|-----------|----------|
| * | Los Compadres Apartments 3518 W Dunlap Ave Phoenix, AZ | \$12,500,000 | 94,226 SF | 96 | \$132.66 |
| 1 | Urban 357 2912 E. Indian School Rd Phoenix, AZ | \$41,000,000 | 147,050 SF | 357 | \$278.82 |
| 2 | The Marlowe 2950 N. 46th Street Phoenix, AZ | \$8,440,000 | 29,232 SF | 53 | \$288.72 |
| 3 | Phoenix Manor 2636 N 41st Ave Phoenix, AZ | \$50,000,000 | 252,270 SF | 450 | \$198.20 |
| 4 | Renew Builtmore 2911 E. Indianschool Rd Phoenix, AZ | \$37,850,000 | 137,536 SF | 259 | \$275.20 |
| 5 | Spectra Midtown 2030 W Indian School Rd Phoenix, AZ | \$37,000,000 | 118,695 SF | 236 | \$311.72 |
| 6 | The View on 24th 3024 N 24th St Phoenix, AZ | \$7,299,999 | 21,474 SF | 50 | \$339.95 |
| 7 | Aspire West Phoenix 4903 W. Thomas Road Phoenox, AZ | \$32,100,000 | 74,332 SF | 180 | \$431.85 |
| 8 | South Edge 11141 W Arizona Ave Youngtown, AZ | \$9,999,998 | 37,200 SF | 64 | \$268.82 |
| | AVERAGES | \$27,961,250 | 102,224 SF | 206 | \$299.16 |



CONDO SALES COMPS

| Residentia | I | | | | | | | |
|------------|---|---------------|---------------|------------|-------------|-------------|----------------|---------------------|
| | Price / Status / MLS # | Map Code/Grid | Dwelling Type | # Bedrooms | # Bathrooms | Approx SQFT | Price/SqFt | Subdivision |
| 1 | \$160,000 3522 W DUNLAP AVE 180 Phoenix, AZ 85051 Closed / 6509179 | M33 | TH | 2 | 1.5 | 1,108 | 144.4 | DUNLAP CONDOMINIUMS |
| 2 | \$160,000 3522 W DUNLAP AVE 181 Phoenix, AZ 85051 Closed / 6589976 | | TH | 2 | 1.5 | 1,108 | 144.4 | Dunlap Condominiums |
| 3 | \$164,900 3524 W DUNLAP AVE 115 Phoenix, AZ 85051 Closed / 6509169 | M33 | TH | 2 | 1.5 | 1,108 | 148.82 | DUNLAP CONDOMINIUMS |
| 4 | \$170,000 3524 W DUNLAP AVE 113 Phoenix, AZ 85051 Closed / 6633673 | | TH | 2 | 1.5 | 1,108 | 153.42 | DUNLAP CONDOMINUMS |
| 5 | \$172,000 3524 W DUNLAP AVE 138 Phoenix, AZ 85051 Closed / 6504238 | M33 | TH | 2 | 1.5 | 1,108 | 155.23 | DUNLAP CONDOMINUMS |
| 6 | \$175,000 3518 W DUNLAP AVE 174 Phoenix, AZ 85051 Closed / 6580267 | M33 | TH | 2 | 1.5 | 1,108 | 1 57.94 | DUNLAP CONDOMINUMS |



RENT COMPS



No. Units: 332 **Avg. Size:** 841 SF **Avg. Rent:** \$1,326

| UNIT TYPE | # UNITS | % OF | SIZE SF | RENT | RENT SF |
|-------------------|---------|-------|---------|--------------|------------|
| 1BR | 68 | 45.9% | 688 | \$1,239.00 | \$1.80 |
| 2BR | 80 | 54.1% | 972 | \$1,400.00 | \$1.44 |
| TOTALS / AVERAGES | 148 | 100% | 124,544 | \$196,252.00 | \$1.58 |



| No. Units: | 296 | Avg. S | ize: | 575 SF | Avg. Rent: | \$1,219 |
|------------|-----|---------|-------------|--------|-------------|---------|
| UNIT TY | PE | # UNITS | % OF | SIZE | RENT | RENT |
| 1BR | | 22 | 100% | 575 | \$1,219.00 | \$2.12 |
| TOTALS | | 22 | 100% | 12,650 | \$26,818.00 | \$2.12 |

RENT COMPS



MADERA ON METRO
3161 W Cheryl Dr Phoenix, AZ 85051

| No. Units: | 144 | Avg. | Size: | 878 SF | Avg. Rent: | \$1,328 |
|------------|-----|---------|-------------|------------|-------------|------------|
| UNIT TY | PE | # UNITS | % OF | SIZE SF | RENT | RENT SF |
| 1BR | | 16 | 50% | 794 | \$1,212.00 | \$1.53 |
| 2BR | | 16 | 50% | 963 | \$1,445.00 | \$1.50 |
| TOTALS | | 32 | 100% | 28,112 | \$42,512.00 | \$1.51 |

| | | , | | | + -, |
|-------------------|---------|-------------|---------|--------------|------------|
| UNIT TYPE | # UNITS | % OF | SIZE | RENT | RENT SF |
| 1BR | 148 | 76.3% | 720 | \$1,100.00 | \$1.53 |
| 2BR | 46 | 23.7% | 970 | \$1,385.00 | \$1.43 |
| TOTALS / AVERAGES | 194 | 100% | 151,180 | \$226,510.00 | \$1.50 |

779 SF

Avg. Rent:

\$1,167

Avg. Size:

No. Units:

280

RENT COMPS

No Units:

137



PARK ALTA
8135 N 35th Ave Phoenix, AZ 85051

| 137 | Avg. | . 3126. | 370 31 | Avg. Kent. | Ψ1,557 |
|-------------------|---------|-------------|--------|--------------|------------|
| UNIT TYPE | # UNITS | % OF | SIZE | RENT | RENT SF |
| 2BR | 74 | 100% | 978 | \$1,397.00 | \$1.43 |
| TOTALS / AVERAGES | 74 | 100% | 72,372 | \$103,378.00 | \$1.43 |

978 SF

Ava Rent

\$1 397

Ava Size:

| No. Units: | 286 | Avg. S | ize: | 875 SF | Avg. Rent: | 51,328 |
|------------|-----|---------|-------------|--------|--------------|------------|
| UNIT TY | PE | # UNITS | % OF | SIZE | RENT | RENT SF |
| 2BR | | 112 | 100% | 875 | \$1,328.00 | \$1.52 |
| TOTALS | | 112 | 100% | 98,000 | \$148,736.00 | \$1.52 |

LEASE COMPS MAP & SUMMARY

| NAME/ADDRESS | NO | IINITS | AVG DENT | /SF | AVG SIZE | AVG RENT |
|--------------|------|--------|----------|--------------|----------|-----------------|
| NAME/ADDRESS | 110, | | AVO KENI | / J [| AVO SIZE | AVORLINI |

| Los Compadres Apartments 3518 W Dunlap Ave Phoenix, AZ 96 \$1.46 889 SF \$1,299 Sierra Pines Phoenix, AZ 332 \$1.58 842 SF \$1,326 Villages at Metro Center Phoenix, AZ 296 \$2.12 575 SF \$1,219 Bridge Lane Apartment 10227 N 32nd Ln Phoenix, AZ 144 \$1.51 879 SF \$1,329 Madera On Metro 3161 W Cheryl Dr Phoenix, AZ 280 \$1.50 779 SF \$1,168 Tides on West Dunlap 4221 W Dunlap Ave Phoenix, AZ 137 \$1.43 978 SF \$1,397 Park Alta 8135 N 35th Ave Phoenix, AZ 286 \$1.52 875 SF \$1,328 | | AVERAGES | 245 | \$1.61 | 821 SF | \$1,295 |
|---|---|--|-----|--------|--------|---------|
| \$\frac{1}{2}\$ Sierra Pines 96 \$1.46 889 SF \$1,299 \$\frac{1}{2}\$ Phoenix, AZ 332 \$1.58 842 SF \$1,326 \$\frac{1}{2}\$ Phoenix, AZ 296 \$2.12 575 SF \$1,219 \$\frac{1}{2}\$ Bridge Lane Apartment 10227 N 32nd Ln 144 \$1.51 879 SF \$1,329 \$\frac{1}{2}\$ Madera On Metro 3161 W Cheryl Dr Phoenix, AZ 280 \$1.50 779 SF \$1,168 \$\frac{1}{2}\$ Tides on West Dunlap 4221 W Dunlap Ave 137 \$1.43 978 SF \$1,397 | 6 | 8135 N 35th Ave | 286 | \$1.52 | 875 SF | \$1,328 |
| \$\frac{3518 \text{ W Dunlap Ave Phoenix, AZ}}{\text{ AZ}}\$ 96 \$1.46 889 SF \$1,299 \$\frac{\text{Sierra Pines}}{\text{ 9410 N 31st ave Phoenix, AZ}}\$ 332 \$1.58 842 SF \$1,326 \$\frac{\text{Villages at Metro Center}}{\text{ 9652 N 31st Ave Phoenix, AZ}}\$ 296 \$2.12 575 SF \$1,219 \$\frac{\text{Bridge Lane Apartment}}{10227 \text{ N 32nd Ln Phoenix, AZ}}\$ 144 \$1.51 879 SF \$1,329 \$\text{Madera On Metro}}{3161 \text{ W Cheryl Dr}}\$ 280 \$1.50 779 SF \$1,168 | 5 | 4221 W Dunlap Ave | 137 | \$1.43 | 978 SF | \$1,397 |
| \$\pm\$ 3518 W Dunlap Ave Phoenix, AZ 96 \$1.46 889 SF \$1,299 \$\text{Sierra Pines}\$ 9410 N 31st ave Phoenix, AZ 332 \$1.58 842 SF \$1,326 \$\text{Villages at Metro Center}\$ 9652 N 31st Ave Phoenix, AZ 296 \$2.12 575 SF \$1,219 \$\text{Bridge Lane Apartment}\$ 10227 N 32nd Ln 144 \$1.51 879 SF \$1,329 | 4 | 3161 W Cheryl Dr | 280 | \$1.50 | 779 SF | \$1,168 |
| ★ 3518 W Dunlap Ave Phoenix, AZ 96 \$1.46 889 SF \$1,299 Sierra Pines 9410 N 31st ave Phoenix, AZ 332 \$1.58 842 SF \$1,326 Villages at Metro Center 9652 N 31st Ave 296 \$2.12 575 SF \$1,219 | 3 | 10227 N 32nd Ln | 144 | \$1.51 | 879 SF | \$1,329 |
| ★ 3518 W Dunlap Ave Phoenix, AZ 96 \$1.46 889 SF \$1,299 Sierra Pines 9410 N 31st ave 332 \$1.58 842 SF \$1,326 | 2 | 9652 N 31st Ave | 296 | \$2.12 | 575 SF | \$1,219 |
| ★ 3518 W Dunlap Ave 96 \$1.46 889 SF \$1,299 | 1 | 9410 N 31st ave | 332 | \$1.58 | 842 SF | \$1,326 |
| | * | Los Compadres Apartments 3518 W Dunlap Ave Phoenix, AZ | 96 | \$1.46 | 889 SF | \$1,299 |



ADVISOR BIO 1



CARRICK SEARS, CCIM, MBA

Senior Investment Advisor

carrick.sears@svn.com Direct: **480.425.5529**

PROFESSIONAL BACKGROUND

Carrick Sears has been involved in the Phoenix real estate market since 2004. His extensive knowledge and experience in both real estate and finance provides clients the opportunity to strategize in a comprehensive way, ensuring they make the most educated and confident decisions in regards to their real estate purchases. Carrick grew up on a cattle ranch in a small town in northern California. Upon graduating from Saint Mary's College in the San Francisco Bay area, he launched his career in corporate finance. After working for Longs Drugs/CVS, DHL Worldwide Express, Hewlett-Packard, Gap and U-Haul in both corporate financial planning and real estate roles, he obtained his MBA from Thunderbird School of Global Management.

He chose to launch his post-MBA career with Keller Williams Commercial in 2009 followed by a couple of smaller local firms. In 2013 he was recruited by SVN to join their multi-family team as Senior Investment Advisor. While Carrick helps clients with various types of commercial sales and leases, he specializes in multi-family assets as well as hospitality.

In 2011, Carrick earned his CCIM designation (Certified Commercial Investment Member) further enhancing his skills with analyzing investment properties and consulting, using the full capabilities of the CCIM tools and skill sets. Carrick is active in local organizations such as ULI (Urban Land Institute), LAI (Lambda Alpha International), and CoreNet Global. He serves on the board of directors for SVP (Social Venture Partners) and previously served on the board of the National Teen Leadership Program and was active in Kiwanis and Rotary International. Carrick's personal and professional experience in both the multi-family and commercial worlds makes him an invaluable asset to our investor clients.

SVN | Desert Commercial Advisors

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To the extent Owner or any agent of Owner corresponds with any prospective purchaser, any prospective purchaser should not rely on any such correspondence or statements as binding Owner. Only a fully executed Real Estate Purchase Agreement shall bind the property and each prospective purchaser proceeds at its own risk.