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OFFERING MEMORANDUM

EXCLUSIVELY PRESENTED BY



Ryan Jenkins

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PROPERTY OVERVIEW

Executive Summary Investment Highlights Floor Plan

FINANCIAL OVERVIEW

Financial Summary Rent Roll

LOCATION OVERVIEW

About Rochester, NY Demographics Map



EXECUTIVE SUMMARY

The office property at 801 West Ave in Rochester, NY offers a substantial 108,610 SF across three floors, complemented by a full basement and situated on 3.18 acres. The building contains 125 suites, of which 88 are leased, 12 are vacant, and 25 are currently deactivated, providing a mix of steady income and significant value-add or reconfiguration potential. With its strong occupancy base, the asset serves both investors seeking reliable cash flow and owner-users looking to occupy customizable space while benefiting from tenant revenue. Strategically positioned on West Ave, the property is less than five minutes from Downtown Rochester, I-490, and the Inner Loop, offering quick regional connectivity. It is also near major employers, retail corridors, and public transit routes, making it highly accessible for tenants and visitors. Proximity to the University of Rochester, Strong Memorial Hospital, and key city redevelopment zones further strengthens the property's appeal as a well-located, versatile office opportunity in the Rochester market.

THE OFFERING					
Building SF	108,610 SF				
Year Built	1920				
Lot Size (Acres)	3.18				
# of Suites	125				

North Gates

LYELL-OTIS

UPPER FALLS

Rochester

NORTHLAND-LYCEUM

(530)

Wemorial Art Gallery

NORTH WINTON

VILLAGE

EAST AVENUE

(550)

IRONHORN ENTERPRISES

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INVESTMENT HIGHLIGHTS

Prime Location & Accessibility: The property sits minutes from Downtown Rochester, I-490, and the Inner Loop. It offers excellent access to major employers, transit routes, and surrounding commercial amenities.

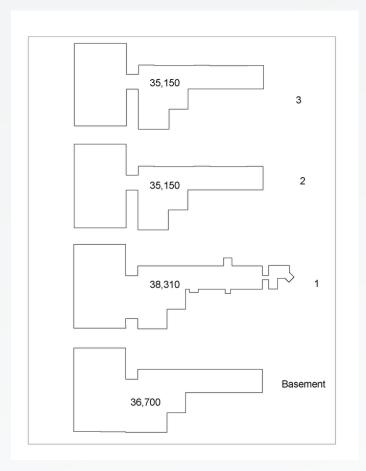
Expansive Space: The building provides 108,610 SF across three floors plus a full basement. Its 3.18-acre site offers ample parking, site flexibility, and potential expansion options.

Strategic Features: The property includes 125 suites with a mix of leased, vacant, and deactivated units. This creates steady income with clear opportunities for lease-up, customization, or owner occupancy.

Industrial Infrastructure: The building features durable construction and strong utility capacity. The full basement adds usable support space for storage, operations, or mechanical needs.

Zoning Advantage: Flexible zoning allows a wide range of office, commercial, and institutional uses. The property's size and location also support long-term redevelopment potential.

FLOOR PLAN



FINANCIAL SUMMARY

	In Place	Year 1	Year 2	Year 3	Year 4	Year 5	
GROSS REVENUE							
BASE RENTAL REVENUE	\$481,015	\$481,015	\$481,015	\$481,015	\$481,015	\$481,015	
EFFECTIVE GROSS REVENUE	\$481,015	\$481,015	\$481,015	\$481,015	\$481,015	\$481,015	
OPERATING EXPENSES							
PROPERTY TAX	\$28,868	\$29,445	\$30,034	\$30,635	\$31,248	\$31,873	
INSURANCE	\$38,014	\$38,774	\$39,549	\$40,340	\$41,147	\$41,970	
TOTAL OPERATING EXPENSES	\$66,882	\$68,219	\$69,584	\$70,975	\$72,395	\$73,843	
NET OPERATING INCOME	\$414,133	\$412,796	\$411,431	\$410,040	\$408,620	\$407,172	



RENT ROLL

801 WEST AVE OFFICE RENT ROLL

88 SUITES \$40,084.58/MONTH

UNITS RANGE FROM \$150/MO TO \$4,500/MO





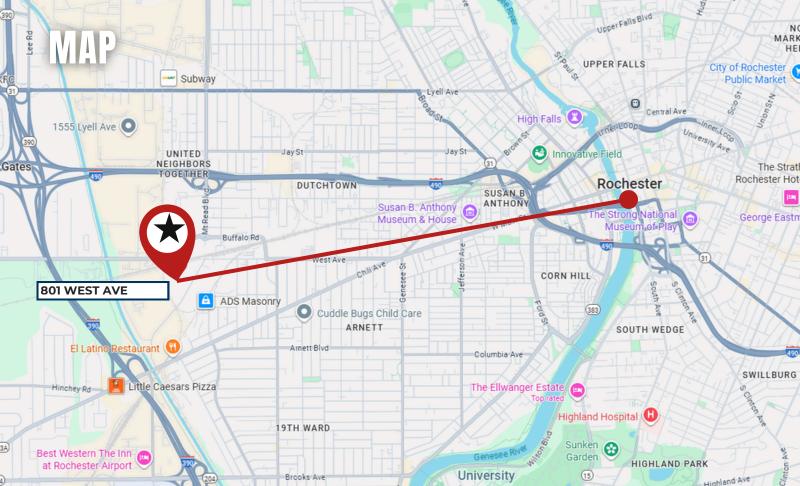


ABOUT ROCHESTER, NY

Rochester, NY, offers a diverse commercial real estate market with strong opportunities in industrial, office, and retail sectors. Known for its industrial heritage, the city is ideal for manufacturing, distribution, and logistics, thanks to its strategic location and affordable property rates.

The office market is stable, with both traditional and adaptive spaces, while retail faces challenges due to e-commerce trends. Overall, Rochester provides a cost-effective environment with long-term growth potential, particularly in industrial and techrelated sectors.

POPULATION	1-MILE	3-MILE	5-MILE
2020 CENSUS	19,769	136,211	309,734
2024 ESTIMATE	18,589	133,916	302,776
2029 PROJECTION	18,145	131,911	297,903
HOUSEHOLD	1-MILE	3-MILE	5-MILE
2020 CENSUS	7,495	57,536	135,283
2024 ESTIMATE	7,026	56,851	132,382
2029 PROJECTION	6,850	56,030	130,209
INCOME	1-MILE	3-MILE	5-MILE
AVG HOUSEHOLD INCOME	\$40,916	\$57,108	\$67,280



801 WEST AVE | ROCHESTER, NY 14611

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