

Ferguson Enterprises, Inc. // Tenant Information

From Company Website

www.Ferguson.com

About Us

Home > About Us

At Ferguson, we have a very distinctive culture anchored in customer service. We are a relationship business. Together we help build more than homes and office buildings. We help build relationships, trust, confidence and community.

LEARN MORE ABOUT OUR PURPOSE, VISION, VALUES.



We are leaders in the markets we serve.

We are an integral part of repair, maintenance and improvement (RMI) and new construction projects — for both the residential and non-residential markets. We bridge the gap between the large ~36,000 supplier base and geographically dispersed customers.



Ferguson is the largest value-added distributor serving the specialized professional in our \$340B residential and non-residential North American construction market. We help make our customers' complex projects simple, successful and sustainable by providing expertise and a wide range of products and services from plumbing, HVAC, appliances, and lighting to PWF, water and wastewater solutions, and more. Headquartered in Newport News, Va., Ferguson has sales of \$29.6 billion (F'Y24) and approximately 35,000 associates in nearly 1,800 locations.

FERGUSON

Our Business

Purpose, Vision, Values
Business Model and Core Strengths
Our Businesses
Our Leadership
Our History
Ferguson Ventures
Supplier Diversity

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Throughout Ferguson's history, the trade professional has always been our core customer. Our goal is to provide that customer with the products and solutions needed to enable project success. We believe that our associates are the driving force of our operations and a key differentiator in creating value for our customers.

Our vision is clear: to be the ultimate project success company. Guided by our values — safety, integrity, service, teamwork and impact — our customer groups collaborate to bring greater value to our customers throughout the life of the project. Through scale deployed locally utilizing our world-class supply chain, value-added solutions and digital tools, along with our expert associates, we help meet our customers' unique needs.

~1,800

Branches

~35K

Associates

~36K

Suppliers

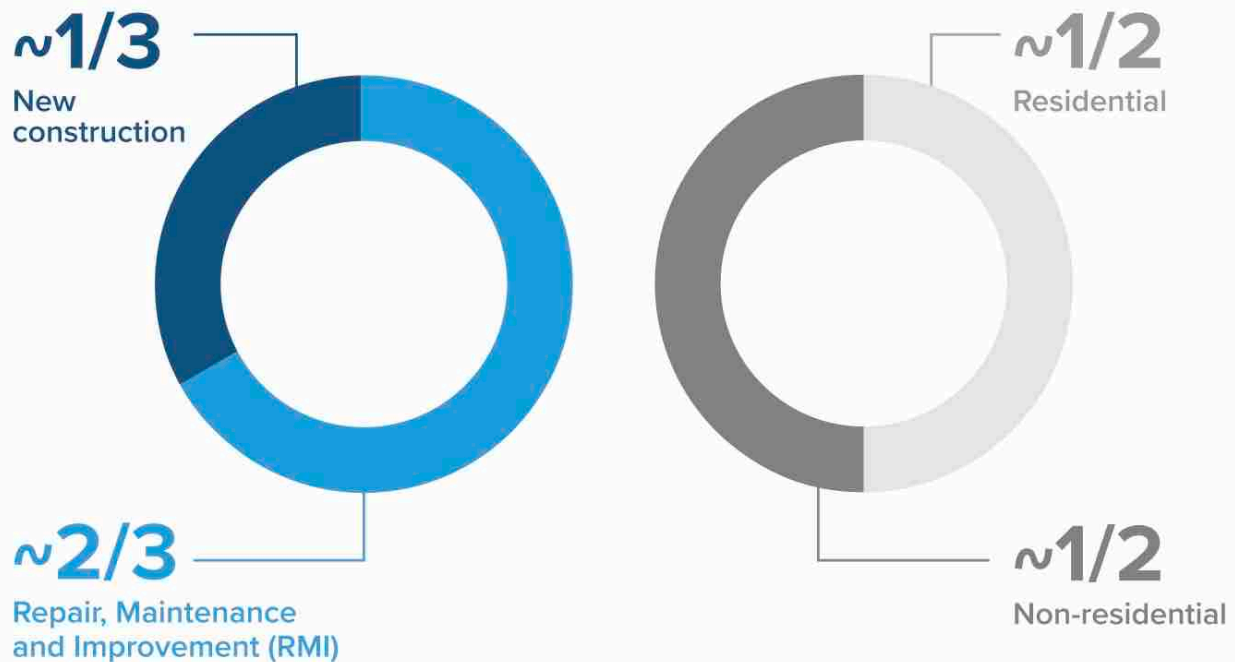
1M+

Customers

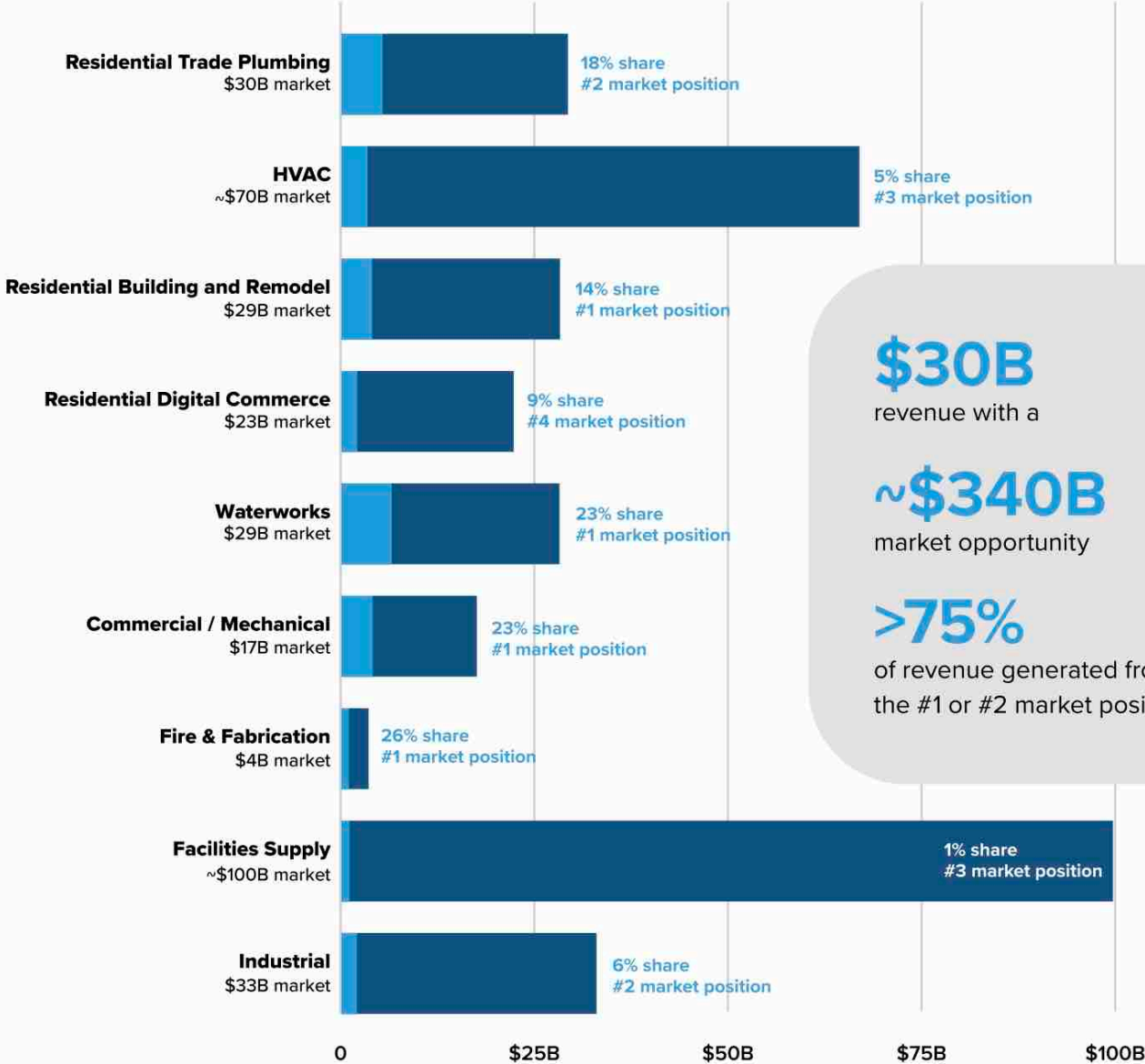
A balanced approach

Ferguson has a balanced business mix and leading positions in large, growing and fragmented markets that outpace GDP over the long term. Our balanced exposure and agile business model position us to **take advantage of growth opportunities** while navigating dynamic markets.

Balanced market exposure



Our positions in North American markets



Market size, market share, market position, residential/non-residential proportion and RMI/new construction proportion are approximates and derived from management estimates as of FY2024.