1810 BROAD RIPPLE AVE





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INVESTMENT OVERVIEW

SECTION 1



1810 BROAD RIPPLE AVE

1810 Broad Ripple Ave. Indianapolis, IN. 46220

WHY "1810 BROAD RIPPLE AVE"?

With reliable existing income and a prime location in one of Indianapolis' most desirable neighborhoods, 1810 Broad Ripple Avenue is an exceptional investment opportunity for those seeking both near-term cash flow and long-term upside. The building's mixed-use layout, established tenants, and location-driven demand make it an ideal fit for value-add investors and 1031 exchange buyers alike.

The DiSalvo | Bender | Nulf Group of Marcus & Millichap is pleased to present to market the opportunity to acquire 1810 Broad Ripple Avenue – a roughly 15,992 square foot mixed-use building situated in the heart of the highly sought-after Broad Ripple neighborhood of Indianapolis. This well-positioned asset is anchored by The Toggery Resale Boutique, a staple retail tenant with long-standing roots in the Indianapolis market. Currently operating at 73% occupancy, this property offers a rare opportunity to acquire a stable, cash-flowing investment with significant upside potential through lease-up of the remaining vacancy.

Market: Broad Ripple is one of Indianapolis' most vibrant and walkable urban neighborhoods, known for its eclectic mix of restaurants, boutiques, entertainment venues, and residential charm. The neighborhood of Broad Ripple maintains a high demand for commercial and mixed-use space due to its strong demographics, historic appeal, and close proximity to downtown Indianapolis. The area's continued growth and popularity contribute to high tenant retention and strong investor interest.



Location: Ideally situated in Broad Ripple Village, 1810 Broad Ripple Avenue offers unmatched visibility and accessibility. The property benefits from strong pedestrian and vehicle traffic, a dense surrounding residential base, and proximity to major thoroughfares including College Avenue and Keystone Avenue. Indianapolis' robust economic base, expanding development pipeline, and investment-friendly climate further reinforce this property's appeal.

Stable Current Tenant Mix: 1810 Broad Ripple Avenue is currently 83% occupied, led by anchor tenant The Toggery Resale Boutique—a well-known local brand that has become a cornerstone of the immediate community. The existing tenant mix provides some in-place cash flow and demonstrates the property's appeal to lifestyle, retail, and service-oriented tenants. With nearly 17% of the property still available for lease, investors have the opportunity to add value through new leasing, while benefiting from existing stability.

CONNECT WITH THE LEAD AGENT



Q 1810 Broad Ripple Ave. Indianapolis, IN. 46220

YEAR BUILT 1978

TOPOGRAPHY Flat

FOUNDATION Concrete Slab

EXTERIOR Masonry

ROOF Pitched Shingles









15,992 SF 0.85 ACRES

GROSS LEASEABLE AREA

ACRES +/-



PARKING

Asphalt

15 Free Surface Spaces Available | Covered Spaces Available Ratio of 5.00/1,000 SF



APN

49-03-36-130-003.000-801



ZONING

C-3



AIRPORT

43-Minutes to Indianapolis Int'l Airport



Property Features: This 15,992 square foot mixed-use building combines charm and functionality, with flexible layouts that appeal to a range of tenants. The property provides on-site parking, prominent signage opportunities, and ease of access for both tenants and customers. The structure and interiors are well-maintained, offering an inviting atmosphere that aligns with the community-focused spirit of Broad Ripple.

CONNECT WITH THE LEAD AGENT



RESTAURANTS

Bazbeaux Pizza Hubbard & Cravens Coffee

PNC Bank

Watami

Midas

Old Navy

Ripple Bagel Deli Jimmy John's KFC

Buffalo Wild Wings

Luciana's Canal Bistro Chick-fil-A McDonald's Chicken Salad Chick Panera Bread Chipotle Penn Station

Cholita's Tacos Petite Chou Bistro Coldstone Creamery Pet Supplies Plus

Culver's

Dave's Hot Chicken Starbucks Dirty Dough Cookies Sushi Bar Donatos Taco Bell

Einstein Bros. Bagels Target Union Jack Pub Flatwater

Goodfella's Pizza



LOCATION

11,691 VPD



AT&T Bath & Body Works

ВМО Pet Supplies Plus ClusterTruck PNC Bank Crunch Fitness Pure Barre

Enterprise Rent-A-Car

Salon Lofts Broad Ripple FedEx Sherwin Williams Paint Store

Fresh Thyme Market Sparkling Image

GNC Staples Sun Tan City Goodwill **Huntington Bank** Target

Landmark's Glendale 12 Lowe's Home Improvement The Yoga Studio

Marathon

The UPS Store USPS

MEDICAL

IU Health Urgent Care - Broad Ripple



CLICK HERE TO VIEW ON GOOGLE MAPS







FINANCIAL ANALYSIS



SECTION 2

1810 BROAD RIPPLE AVE

15,992 SF

GROSS LEASEABLE AREA

1810 Broad Ripple Ave. Indianapolis, IN. 46220

\$1,300,000

OFFERING PRICE

8.01%

CAP RATE



0.67 ACRES

LOT SIZE



\$81.29

PRICE/S



\$104,151

NO



OFFERING HIGHLIGHTS

	PROPOSED FINANCING (1)						
Price:	\$ 1,300,000		First Loan Amo	ount:	75.00%	\$	975,000
Down Payment (1st): 25.00%	\$ 325,000		Terms:	6.509	% interest		
Current CAP:	8.01%			2	5 yr. amorti	izatio	on
Pro Forma CAP:	11.18%				5 yr. term		
Approx. Gross Square Feet:	15,992		Monthly Paym	ent:		\$	6,583
Cost per Gross Square Foot:	\$ 81.29						
Zoning:	Commercial						
Parking Spaces:	58 Spaces						
Site Area (Acres):	0.67 Acres						
Year Built:	1978						

CURF	RENT &	PRO FORM	IA OPERATIN	IG DA	TA			
For the 12 Months Starting:		April 2026		April 2031				
Gross Potential Rent:	\$	245,577		\$	273,175			
CAM Recapture:	\$	-		\$	-			
Tax Recapture:	\$	-		\$	-			
Insurance Recapture:	\$			\$	-			
Mgmt. Recapture:	\$	-		\$	-			
Base Stop Recapture:	\$	-		\$	-			
Other Income	\$	4,800		\$	4,800			
Scheduled Gross Income:	\$	250,377		\$	277,975			
Vacancy	\$	39,679	16.16%	\$	13,659	5.00%		
Effective Gross Income:	\$	210,698		\$	264,316			
Less Expenses:	\$	106,547		\$	118,914			
Net Operating Income:	\$	104,151	8.01%	\$	145,402	11.18%		
Capital Reserves:	\$	3,198	\$0.20/SF	\$	3,198	\$0.20/SF		
Loan Payments:	\$	78,999	1.32 DCR	\$	78,999	1.84 DCR		
Pre Tax Cash Flow:	\$		6.75%			19.45%		
Plus Principal Reduction:	\$	17,487	Cash on Cash	\$	22,381	Cash on Cash		
Total Return Before Taxes:	\$	39,441	12.14%	\$	85,586	26.33%		

PROJECTED EXPENSES (2)									
Utilities									
Utilities	\$:	16,793							
Trash Removal	\$	5,941							
	\$	-							
	\$	-							
	\$	-	\$	22,734					
COMMON AREA MAINTEN									
		13,137							
Landscaping/Snow	_	6,120							
HVAC		2,311							
Repairs & Maintenance	-	16,710							
	\$	-							
	\$	-							
	\$	-							
	\$	-							
	\$	-	\$	38,278					
Total CAM / Utilities	9	3.82	\$	61,012					
Real Estate Taxes (3)	9	1.43	\$	22,921					
Insurance	9	0.89	\$	14,187					
Management Fees (4)		4.0%	\$	8,428					
Total Expenses:			\$	106,547					
Per Rentable Square Foot	:		\$	6.66					

UNDERWRITING ASSUMPTIONS

- (1) Proposed Financing is based upon current market rates.
- (2) Expenses calculated from 2024 income statement.
- (3) RE tax expense pulled from Marion County Treasurer's Office.
- (4) Management fees calculated at a projected market value at 4% of EGI.

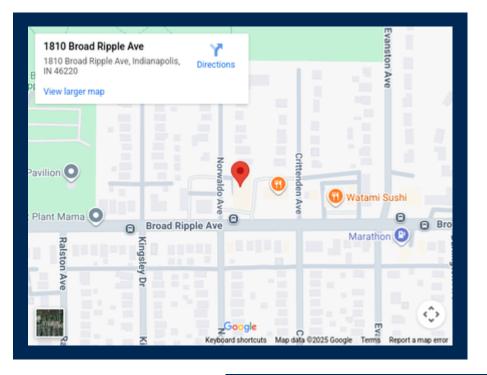
		Approx.	% of Ctr			Current	Current	Approx.	Increase	Increase	Annual	Annual	Annual	Annual	Base	Lease	Other
		Rentable			Expiration		Annual	Annual		Annual	CAM	TAX	INS	MGMT.	Stop	Туре	Lease
Suite	Tenant	Sq.Ft.	Space	Start	End	Rent	Rent (\$)	Rent/SF	Date Oct-26	Rent/SF \$ 16.22	Reimb.	Reimb.	Reimb.	Reimb.	Reimb.		Terms
1	Attuned Mind Counseling Service	1,452	9.08%	Oct-25	Sep-30	\$ 1,906	\$ 22,869	\$ 15.75	Oct-27 Oct-28	\$ 16.71 \$ 17.21	s -	\$ -	\$ -	s -	\$ -	Gross	One (5) Year Option
2, 3, 4	The Toggery Resale Boutique, Inc.	3,440	21.51%	Nov-16	Dec-29	\$ 4,730	\$ 56,760	\$ 16.50	Jan-28	\$ 17.00 \$ 17.50 \$ 18.00	\$ -	\$ -	\$ -	\$ -	\$ -	Gross	Two (5) Year Options
2L	Vacant	1,022	6.39%			\$ 1,235	\$ 14,819	\$ 14.50			\$ -	\$ -	\$ -	\$ -	\$ -	Gross	
5, 6	The Toggery Resale Boutique, Inc.	1,633	10.21%	Jan-25	Dec-29	\$ 2,245	\$ 26,945	\$ 16.50	Jan-28	\$ 17.00 \$ 17.50 \$ 18.00	s -	\$ -	s -	s -	\$ -	Gross	Two (5) Year Options
7	B&B Instruments Inc.	714	4.46%	Jan-89	Jul-27	\$ 911	\$ 10,931	\$ 15.31	Aug-26	\$ 15.76	\$ -	\$ -	\$ -	s -	\$ -	Gross	Two (2) Year Options
8	Hair Addiction	713	4.46%	Jun-24	Aug-29	\$ 964	\$ 11,565	\$ 16.22	Sep-27	\$ 16.71 \$ 17.21 \$ 17.73	\$ -	s -	s -	s -	s -	Gross	One (5) Year Option
9	Ink & Ivy Studio	994	6.22%	Aug-23	Jul-26	\$ 1,532	\$ 18,389	\$ 18.50			\$ -	s -	s -	s -	s -	Gross	
10	Vacant	844	5.28%			\$ 1,020	\$ 12,238	\$ 14.50			\$ -	\$ -	\$ -	\$ -	\$ -	Gross	
10A	The Wright Touch	451	2.82%	Apr-25	Mar-28	\$ 567	\$ 6,801	\$ 15.08	·	\$ 15.68	\$ -	\$ -	\$ -	\$ -	\$ -	Gross	One (3) Year Option
11	Opulence Hairbrading LLC	698	4.36%	Jul-25	Jun-28	\$ 843	\$ 10,121	\$ 14.50	Jul-26 Jul-27	\$ 15.00 \$ 15.50	\$ -	\$ -	\$ -	\$ -	\$ -	Gross	One (3) Year Option
12A	LifeGrid Internet	530	3.31%	Jul-11	Dec-25	\$ 450	\$ 5,400	\$ 10.19			\$ -	\$ -	\$ -	s -	\$ -	Gross	
12L	James I. Moffitt Law Firm	920	5.75%	May-10	Dec-28	\$ 750	\$ 9,000	\$ 9.78		\$ 10.43	s -	s -	s -	s -	s -	Gross	One (3) Year Option
13	KK Luxury	773	4.83%	Jun-23	May-26	\$ 1,094	\$ 13,129	\$ 16.98			\$ -	s -	\$ -	s -	s -	Gross	One (3) Year Option
14	Brunette Beauty Studio, LLC	956	5.98%	Sep-19	Dec-28	\$ 1,050	\$ 12,600	\$ 13.18	Jan-28	\$ 13.81	\$ -	\$ -	\$ -	\$ -	\$ -	Gross	One (5) Year Option
15	Vacant	852	5.33%				\$ 12,354						\$ -			Gross	
	Total Units: 15	15,992	100.00%			\$ 20,327	\$ 243,920				<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>		
Occupied Vacant			83.00% 17.00%				\$ 204,509 \$ 39,411						\$ - \$ -				
Notes:																	

Notes:

¹⁾ WALE = 2.79 Years Remaining

MARKET OVERVIEW

SECTION 3





DEMOGRAPHICS

POPULATION	1 MILE	3 MILES	5 MILES	10 MILES
2029 PROJECTION	12,102	77,404	223,537	827,558
2024 ESTIMATE	12,028	76,939	222,851	819,358
2020 CENSUS	12,048	75,909	223,872	824,962
2010 CENSUS	11,511	71,642	212,382	761,810
2024 DAYTIME POPULATION	10,346	89,460	281,534	1,095,212
HOUSEHOLD	1 MILE	3 MILES	5 MILES	10 MILES
2029 PROJECTION	6,545	34,809	100,380	354,824
2024 ESTIMATE	6,500	34,509	99,694	349,897
2020 CENSUS	6,439	34,091	98,726	343,069
2010 CENSUS	6,033	32,367	92,974	311,511
HOUSEHOLD INCOME	1 MILE	3 MILES	5 MILES	10 MILES
AVERAGE HOUSEHOLD INCOME	\$126,323	\$129,256	\$99,094	\$101,312
MEDIAN HOUSEHOLD INCOME	\$82,884	\$75,035	\$59,062	\$60,200
PER CAPITA INCOME	\$65,369	\$56,994	\$43,798	\$42,300

INDIANAPOLIS

Known widely for the Indianapolis 500, the Indianapolis metro houses the state capital and is a growing tech hub. Situated in central Indiana, the market consists of 11 counties: Marion, Johnson, Hamilton, Boone, Hendricks, Morgan, Hancock, Shelby, Brown, Putnam and Madison.

The metro lacks formidable development barriers, except for the several rivers and creeks that traverse the region. Marion County is home to the city of Indianapolis, which contains a population of over 862,600 people. Fishers and Carmel in Hamilton County are the next two largest population hubs in the metro, with roughly 100,000 residents each.

Most of the surrounding counties are rural, offering builders ample land for residential and commercial development. Population growth is primarily concentrated to the northern suburbs and west of the city.





TOP DISTRIBUTION HUB

Around 50 percent of the U.S. population lies within a one-day drive of Indianapolis, making it a center for the transportation of goods.



MAJOR HEALTH SCIENCES CENTER

Eli Lilly and Co., Roche Diagnostics and Labcorp Drug Development maintain operations in the region, among other health-related employers.



LOWER COST OF DOING BUSINESS

Indianapolis' cost-of-living and doing business are far below national averages, attracting businesses and residents to the area.

POPULATION 2.1M



4.1% **GROWTH 2022-2027***



HOUSEHOLDS

822K 4.5% GROWTH 2022-2027*

The metro is expected to add almost 86,100 people through 2027, which will result in the formation of nearly 37,000 households, generating housing demand.



MEDIAN HOUSEHOLD INCOME

\$64,100



A median home price below the national level has produced a homeownership rate of 65 percent, which is slightly above the national rate of 64 percent.





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