

# OFFERING MEMORANDUM

## FAMILY DOLLAR/DOLLAR TREE COMBO STORE

315 N MAIN ST OLIVET, MI 49076

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# EXECUTIVE SUMMARY

## FAMILY DOLLAR/DOLLAR TREE COMBO STORE 315 N MAIN ST OLIVET, MI 49076

AQRE Advisors is pleased to present for sale the Family Dollar/Dollar Tree Combo Store, a ±10,500 SF retail property located at 315 N Main St, Olivet, MI 49076 ("Property"). Situated on 1.76 acres of land, the Property is fully leased to Family Dollar/Dollar Tree, offering investors a stable, income-generating asset backed by a nationally recognized tenant.



**NOI**  
\$135,450



**PRICE**  
\$1,806,000



**CAP RATE**  
7.50%

### PROPERTY INFORMATION



**YEAR BUILT**  
2024



**BUILDING SIZE**  
±10,500 SF



**LAND SIZE**  
±1.1 AC

Property Type: Single-tenant Retail

Parking Spaces: 34+ Spaces

Traffic Counts: ±2,463 VPD on S Ainger Rd.  
±2,282 VPD on N Main St.



### INVESTMENT HIGHLIGHTS

- New Construction:** Brand-new 2024 build minimizes near-term maintenance and capital expenditure risk.
- New 10-Year Corporate Lease:** Lease commenced October 2024, providing investors with a fresh full-term lease and long-term income stability.
- Minimal Landlord Responsibilities:** NN lease structure with landlord responsible only for roof, structure, and parking lot, ensuring low-maintenance, passive ownership.
- New Construction = Reduced Capital Expenditures:** Completed in 2024, minimizing near-term maintenance and repair costs for ownership.
- Essential Retail Concept:** Discount retail tenants offering everyday necessities—proven resilient across all economic cycles and key drivers of consistent consumer traffic.



# LEASE SUMMARY

315 N MAIN ST OLIVET, MI 49076

|                                                                      |                                                                                                                                                                                                   |
|----------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Remaining Lease Term                                                 | 8+ years                                                                                                                                                                                          |
| Lease Commencement                                                   | 10/11/2024                                                                                                                                                                                        |
| Lease Expiration                                                     | 10/11/2034                                                                                                                                                                                        |
| Renewal Options                                                      | Four (4) five-year options                                                                                                                                                                        |
| Rent Schedule (Monthly>Annual)                                       | Option 1 (Years 11 - 15) \$11,725 - \$140,700<br>Option 2 (Years 16 - 20) \$12,163 - \$145,950<br>Option 3 (Years 21 - 25) \$12,600 - \$151,200<br>Option 4 ( Years 26 - 30) \$13,038 - \$156,450 |
| Insurance & Property Taxes                                           | Landlord pays direct, Tenant reimburses monthly                                                                                                                                                   |
| Utilities & Maintenance                                              | Tenant Responsibility                                                                                                                                                                             |
| Roof, Structure, HVAC Replacement, Parking Lot, and Sprinkler System | Landlord Responsibility                                                                                                                                                                           |



# RENT ROLL

| TENANT                    | SF        | % of GLA | LEASE START | LEASE END  | RENT/SF | MONTHLY RENT | ANNUAL RENT |
|---------------------------|-----------|----------|-------------|------------|---------|--------------|-------------|
| Family Dollar/Dollar Tree | 10,500    | 100%     | 10/11/2024  | 10/11/2034 | \$12.90 | \$11,288     | \$135,450   |
| TOTALS                    | 10,500 SF | 100%     |             |            | \$12.90 | \$11,288     | \$135,450   |



# TENANT OVERVIEW

## FAMILY DOLLAR

Family Dollar, a subsidiary of Dollar Tree Inc. (NASDAQ: DLTR), is one of the nation's largest discount retailers with over 8,000 stores across 49 states. The company offers a wide range of low-cost everyday items including groceries, household goods, and seasonal products. Known for its strong performance in both urban and rural markets, Family Dollar serves value-conscious consumers and provides stable, recession-resistant tenancy backed by an investment-grade parent company.



8,000+ LOCATIONS IN THE UNITED STATES



60,000+ EMPLOYEES



\$3.3 BILLION IN ANNUAL REVENUE

 **Credit Rating:** BBB (S&P Global)

 **Headquarters:** Chesapeake, Virginia

 **Founded:** 1959

 **Present in:** 49 States

## DOLLAR TREE

Dollar Tree (NASDAQ: DLTR) is a leading national discount retailer operating over 16,000 stores across the U.S. and Canada under the Dollar Tree and Family Dollar brands. The company offers a wide assortment of everyday essentials and seasonal merchandise at fixed low prices. Backed by an investment-grade credit rating, Dollar Tree provides a stable, recession-resistant tenancy with strong brand recognition and consistent performance in diverse markets.



16,000+ LOCATIONS IN THE UNITED STATES



214,710+ EMPLOYEES



\$17.58 BILLION IN ANNUAL REVENUE

 **Credit Rating:** BBB (S&P Global)

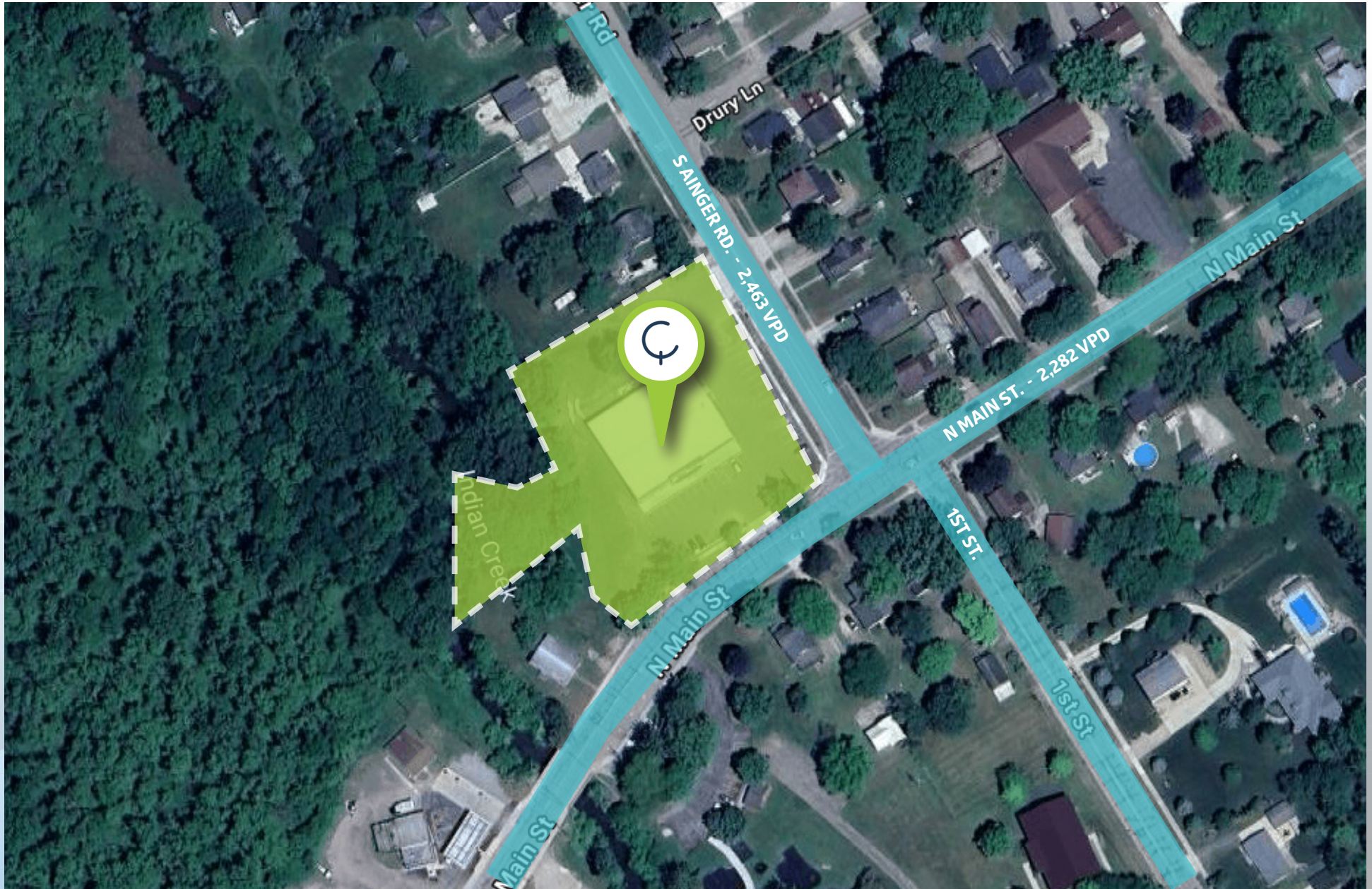
 **Headquarters:** Chesapeake, Virginia

 **Founded:** 1986

 **Present in:** 50 States



# SITE OVERVIEW



# MARKET OVERVIEW

## OLIVET, MICHIGAN

Olivet is a small village in Eaton County with a welcoming small-town character and easy access to the regional hub of Lansing. The community blends residential, institutional (with a college presence), and light commercial uses, making it a viable location for essential retail with stable regional support.

- Economy:** Olivet's economy is supported by education, healthcare, and local service-based employment, with a median household income of approximately \$45,000. The nearby Lansing metropolitan area provides additional employment opportunities, strengthening the local workforce and supporting consistent consumer spending.
- Developments:** While Olivet is a small community, its proximity to Lansing and strong regional infrastructure promote long-term investment stability. The area benefits from ongoing infrastructure maintenance and regional growth, helping sustain a business-friendly environment for new and existing commercial tenants.
- Tourism:** Olivet benefits from its scenic surroundings, nearby lakes, and recreational amenities that attract residents and visitors from across the region. Its small-town setting and collegiate presence contribute to steady local traffic and a consistent consumer base for neighborhood retail.
- Education:** Olivet is home to both Olivet Community Schools and Olivet College, a private liberal arts institution that anchors the community. The presence of higher education enhances local economic stability and provides a steady base of residents, students, and employees that support area retailers.



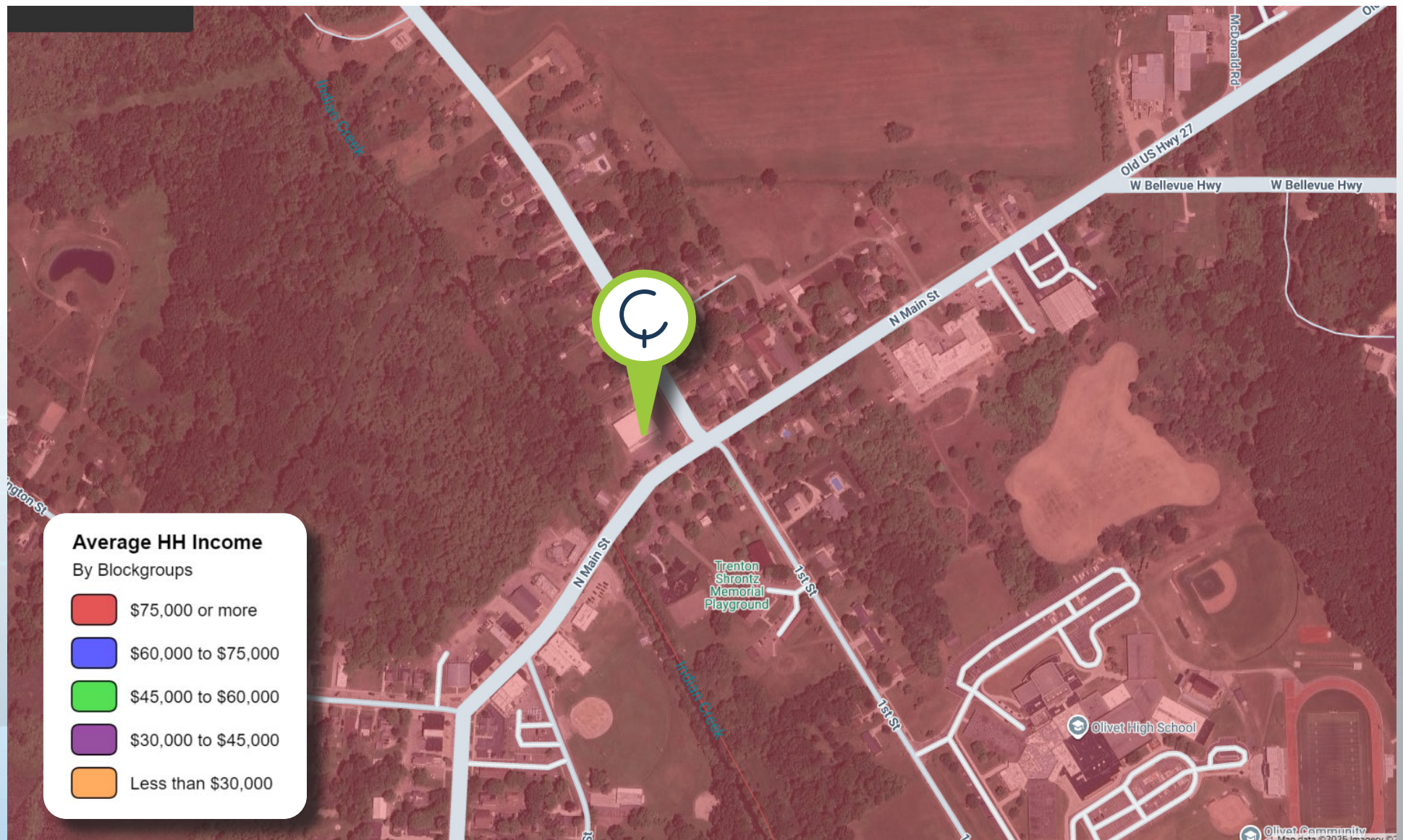
# AERIAL OVERVIEW

## OLIVET, MICHIGAN



# DEMOGRAPHICS HH INCOME

## OLIVET, MICHIGAN



# DEMOGRAPHICS HH INCOME

315 N MAIN ST OLIVET, MI 49076

\*Data provided by SitesUSA 2025

|                       | 2 mile radius | 5 mile radius | 10 mile radius |
|-----------------------|---------------|---------------|----------------|
| Population            | 2,605         | 6,964         | 28,628         |
| Average HH Income     | \$92,213      | \$100,355     | \$96,314       |
| Population Median Age | 29.0          | 37.1          | 41.0           |
| Households            | 776           | 2,497         | 11,352         |
| Total Businesses      | 68            | 119           | 637            |

## KEY FACTS



28.6K  
POPULATION



11,352  
NUMBER OF  
HOUSEHOLDS

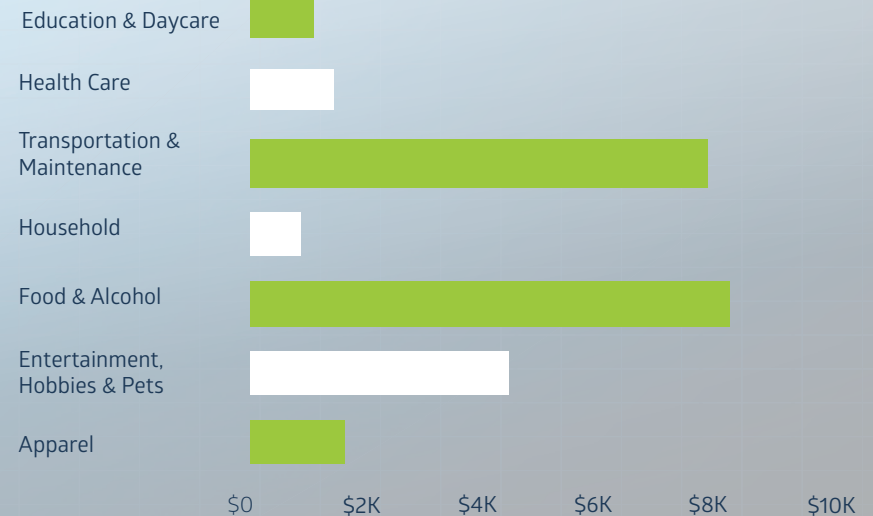
\*BASED ON 10 MILE RADIUS

637

TOTAL  
BUSINESSES

\$66.3K  
MEDIAN  
INCOME

### Avg. Household Spending - 10 Mile Radius 2025



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