



## **2 Property Portfolio Commercial / Residential Use 7.5 Acres Southport, Brunswick County NC**

Available for sale 7.50 +/- Acres. Located between Southport and the Beaches of Oak Island.

Zoned CLD, the opportunities abound in this zoning. CLD, Commercial Low Density includes both residential and commercial uses are allowed in this zone, with conditions based on the project design.

# COMMERCIAL

## PROPERTY HIGHLIGHT



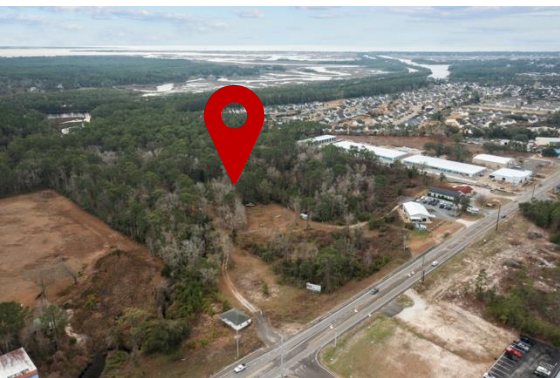
7.5 Acres to develop in a very flexible zoning district . In the fastest growing County in North Carolina.

- Sales Price \$995,000.00
- Zoning allows for many uses:  
**Retail:** Restaurants, Warehousing, Storage, Retail Sales and Service

**Hotels:** Motels, Retreat Center, Bed and Breakfast

**Recreational:** Golf Driving Ranges & Outdoor Recreation

**Residential:** Multifamily, Semi-Attached and Single Family Detached



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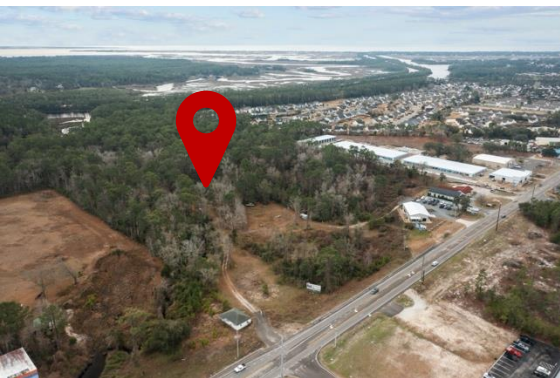
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## PROPERTY INFORMATION



7.5 Acres to develop between Southport and the beaches of Oak Island in Brunswick County, NC, offering a plethora of possibilities for both residential and commercial development.



- [Survey & Reports](#) lots will be recorded during due diligence to negotiate and finalize easements
- Portfolio 995K for total of 7.5 acres
- Property 1: \$795,000/\$144,545.45 per acre - 5.5 acres
- Property 2: \$200,000/ \$100K per acre - 2 acres

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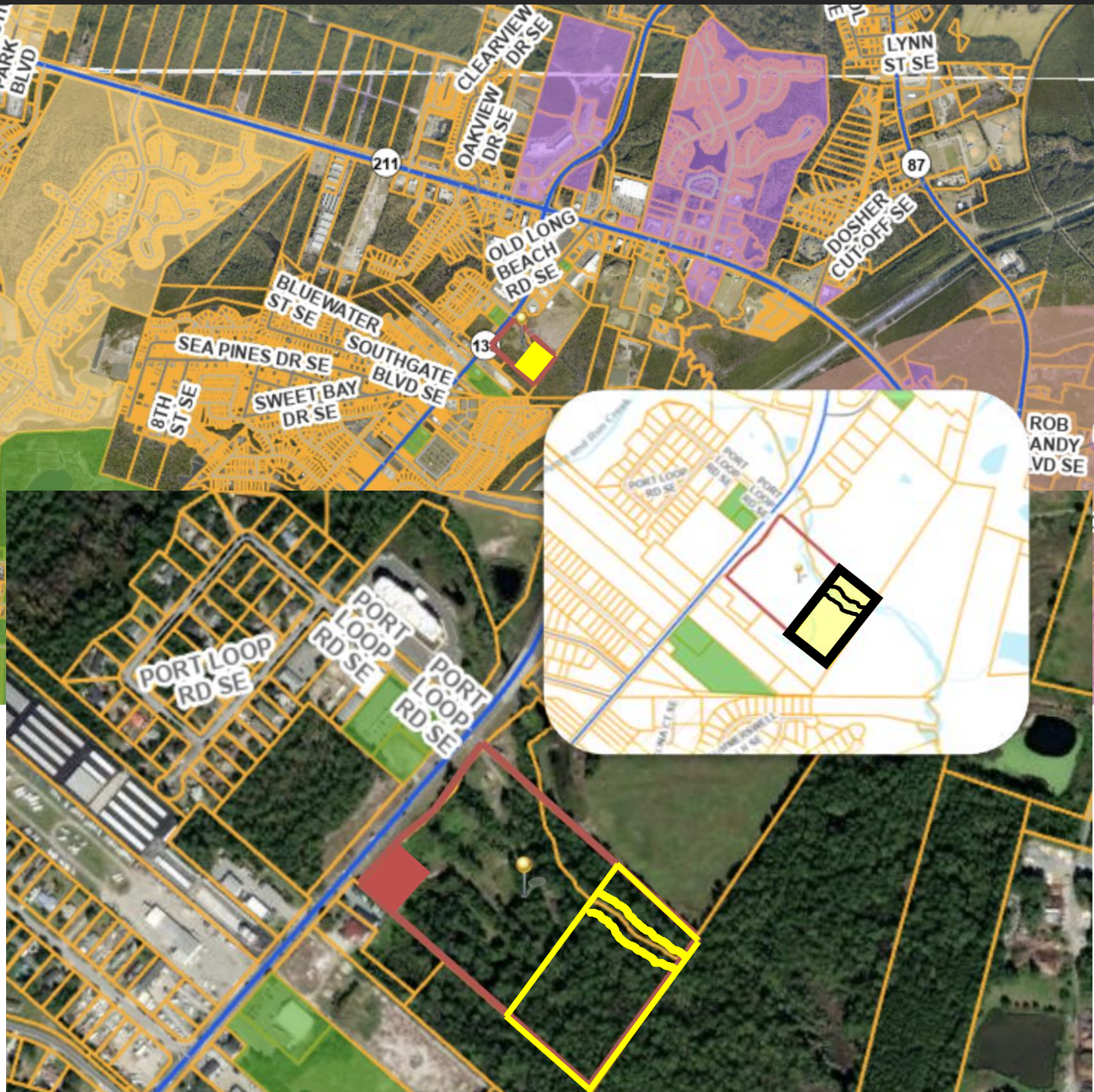


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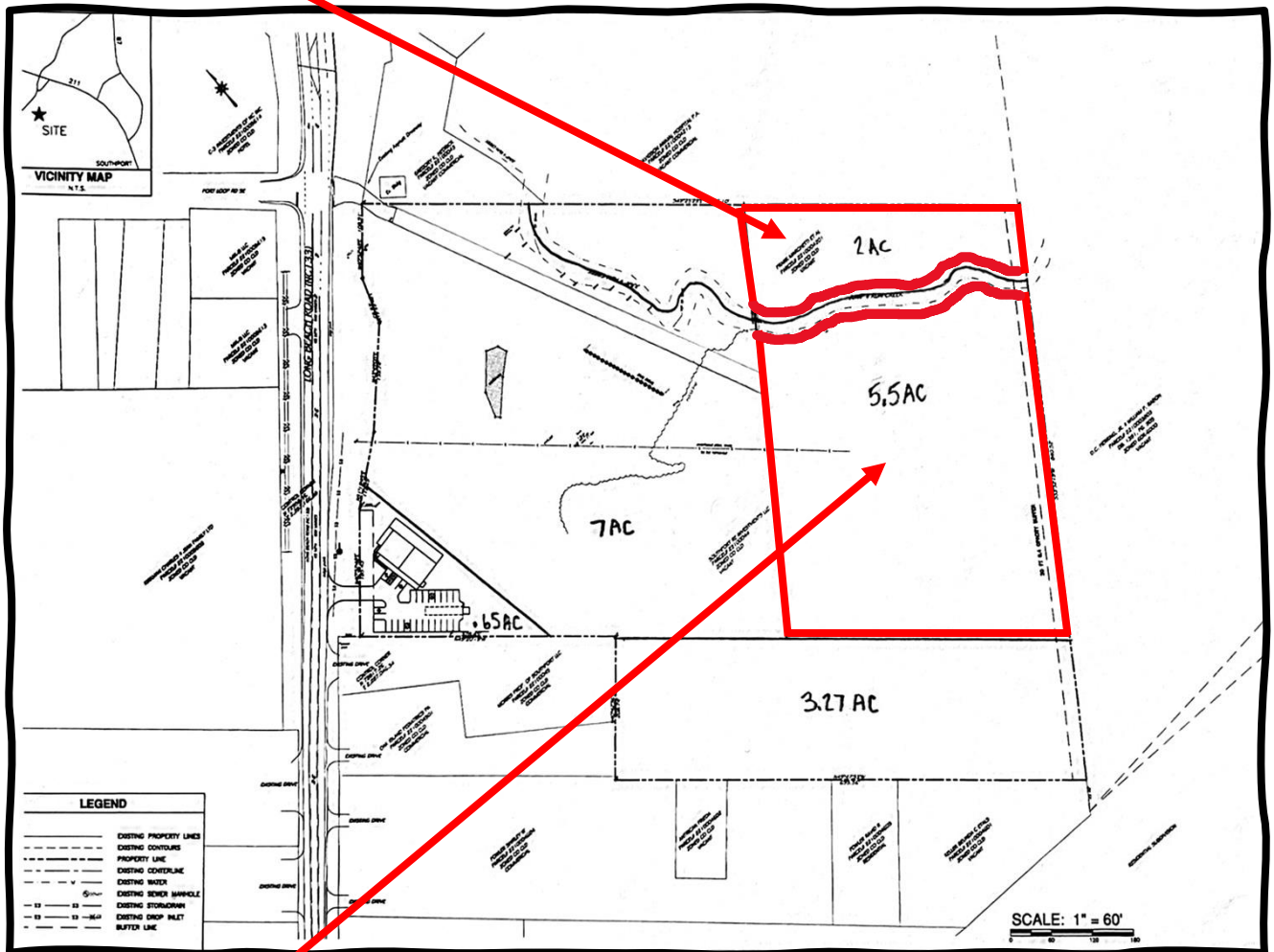
## MAPS



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2 Properties for total of 7.5 Acres

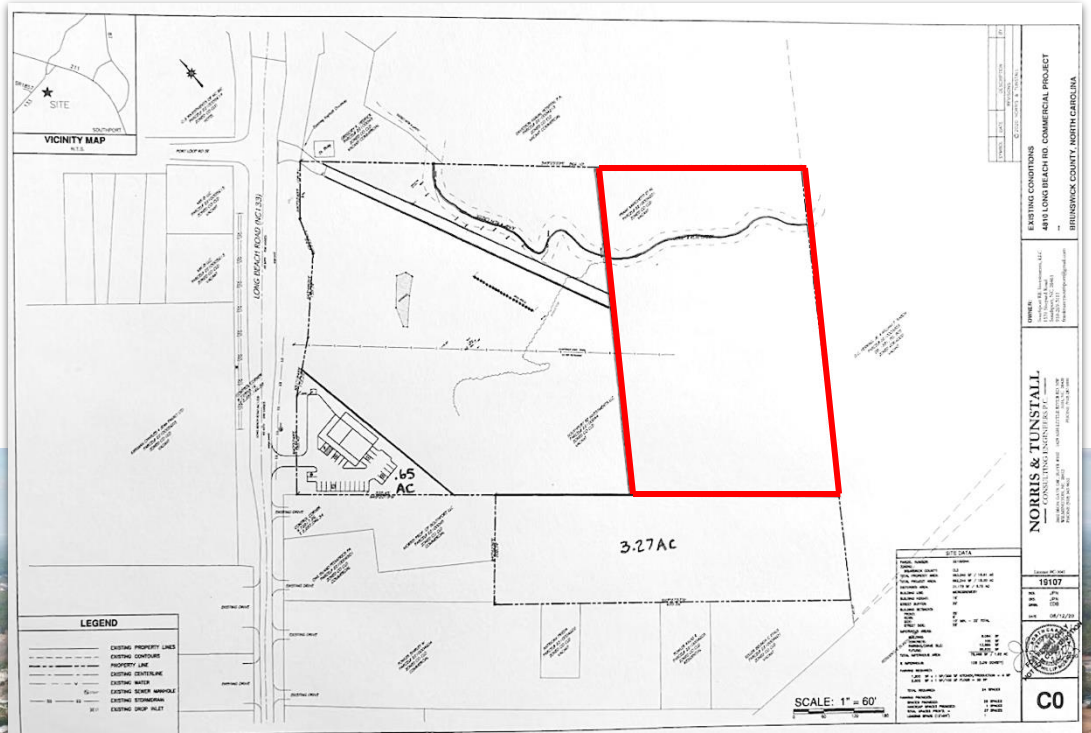
- Property 2: \$200,000/ \$100K per acre - 2 acres



- Property 1: \$795,000/\$144,545.45 per acre - 5.5 acres

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PROPOSED EASEMENT ACCESS POINTS NEGOTIABLE



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## ACREAGE PHOTOS



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## ABOUT SOUTHPORT



**The most recent data shows Brunswick County has the fastest-growing population and the highest median age in North Carolina. Between 2020 and 2022, the population increased in 75 North Carolina counties. Brunswick County came out on top with a growth rate of 12%.**

Southport is located on the coast in Southeastern North Carolina, where the Cape Fear River meets the Atlantic Ocean. Southport is a must-see North Carolina destination for maritime travelers, history fans, beach goers and foodies.

Southport is known for some of its popular attractions, which include:

- \* Southport-Fort Fisher Ferry
- \* St. James Plantation
- \* Southport Pier and Riverwalk
- \* The Christmas House
- \* Bald Head Island Ferry

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## DEMOGRAPHICS & TRAFFIC COUNTS

### Demographics >>

	1 mile	3 miles	15 Min. Drive
Population	1,476	9,807	28,416
Households	642	4,451	12,560
Median Age	55	58.80	61.20
Median HH Income	\$65,948	\$71,847	\$74,936
Daytime Employees	1,169	5,899	10,497
Population Growth '23 - '28	↑ 5.22%	↑ 4.16%	↑ 15.73%
Household Growth '23 - '28	↑ 4.98%	↑ 4.18%	↑ 15.35%

### Traffic >>

Collection Street	Cross Street	Traffic Vol	Last Measured	Distance
Southport-Supply Road Sout...	Gina St SE W	25,000	2019	0.19 mi
Southport-Supply Rd SE	Gina St SE W	21,210	2022	0.20 mi
Long Beach Road	Cochran Ln SE NE	19,400	2022	0.29 mi
Southport-Supply Road Sout...	Long Beach Rd SE W	28,802	2022	0.36 mi
Long Beach Rd SE	Port Loop Rd SE SW	24,408	2022	0.40 mi
Southport-Supply Rd SE	Winafred St W	30,260	2022	0.56 mi
Sea Pines Drive Southeast	Sweet Bay Dr SE W	1,600	2019	0.91 mi
Sea Pines Dr SE	Sweet Bay Dr SE W	1,499	2022	0.92 mi
Long Beach Rd SE	Sea Pines Dr SE NE	23,747	2022	0.95 mi
Sweet Bay Dr SE	Oak Crest Dr SE E	376	2018	1.02 mi

Made with TrafficMetrix® Products



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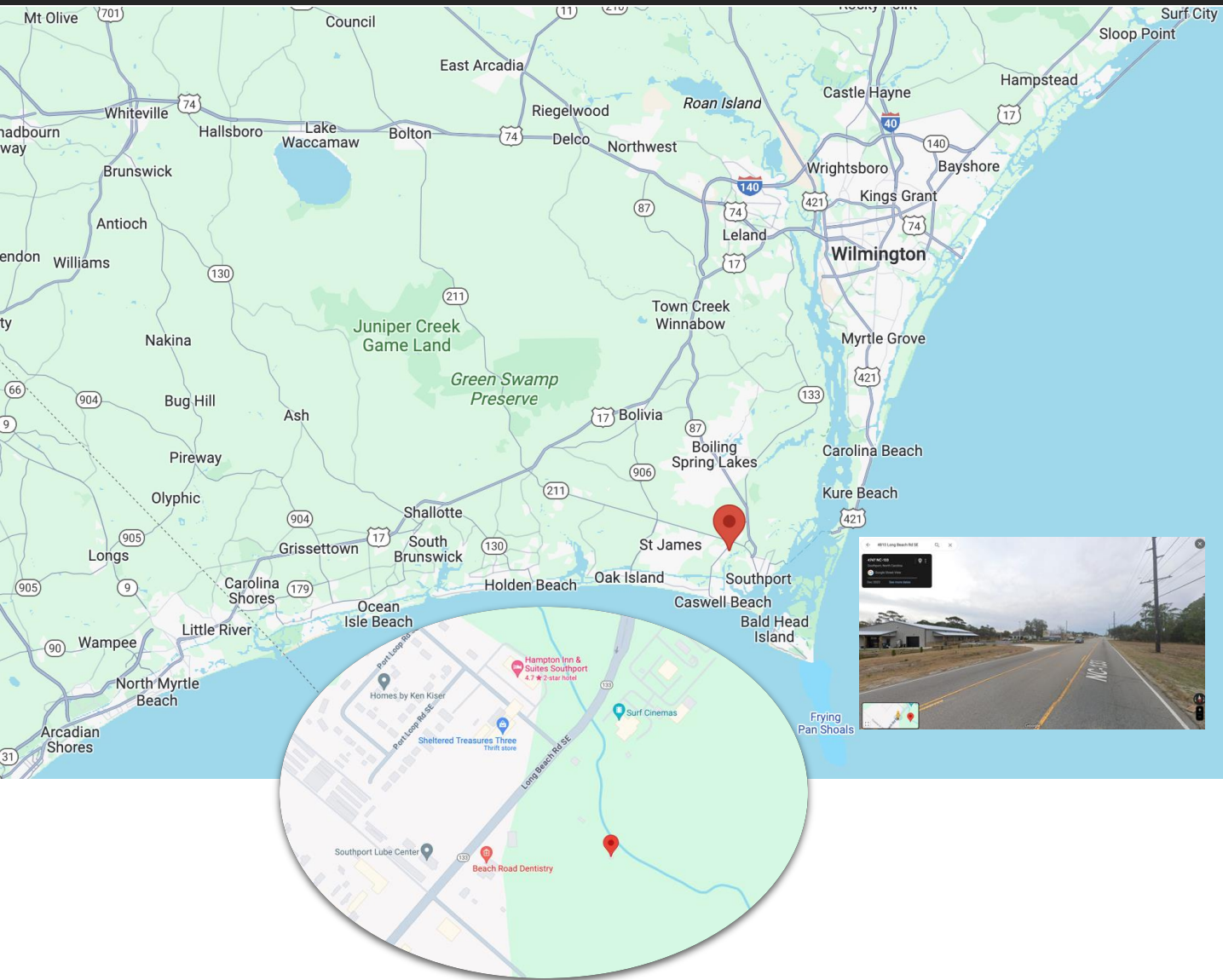
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## LOCATION



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# NC DISCLOSURE:

## NC Disclosure Working with Real Estate Agents

When buying or selling real estate, you may find it helpful to have a real estate agent assist you. Real estate agents can provide many useful services and work with you in different ways. In some real estate transactions, the agents work for the seller. In others, the seller and buyer may each have agents. And sometimes the same agents work for both the buyer and the seller. It is important for you to know whether an agent is representing you as your agent or simply assisting you while acting as an agent of the other party. This brochure addresses the various types of agency relationships that may be available to you. It should help you decide which relationship you want to have with a real estate agent. It will also give you useful information about the various services real estate agents can provide buyers and sellers, and it will help explain how real estate agents are paid.

### SELLERS

#### Seller's Agent

If you are selling real estate, you may want to "list" your property for sale with a real estate firm. If so, you will sign a "listing agreement" authorizing the firm and its agents to represent you in your dealings with buyers as your seller's agent. You may also be asked to allow agents from other firms to help find a buyer for your property.

Be sure to read and understand the listing agreement before you sign it. Your agent must give you a copy of the listing agreement after you sign it.

**Duties to Seller:** The listing firm and its agents must: promote your best interests; be loyal to you; follow your lawful instructions; provide you with material facts that could influence your decisions; use reasonable skill, care and diligence; and account for all monies they handle for you. Once you have signed the listing agreement, the firm and its agents may not give any confidential information about you to prospective buyers or their agents without your permission so long as they represent you. But until you sign the listing agreement, you should avoid telling the listing agent anything you would not want a buyer to know.

**Services and Compensation:** To help you sell your property, the listing firm and its agents will offer to perform a number of services for you. These may include helping you price your property; advertising and marketing your property; giving you all required property disclosure forms for you to complete; negotiating for you the best possible price and terms; reviewing all written offers with you; and otherwise promoting your interests.

For representing you and helping you sell your property, you will pay the listing firm a sales commission or fee. The listing agreement must state the amount or method for determining the sales commission or fee and whether you will allow the firm to share its commission with agents representing the buyer.

**Dual Agent:** You may even permit the listing firm and its agents to represent you and a buyer at the same time. This "dual agency relationship" is most likely to happen if an agent with your listing firm is working as a buyer's agent with someone who wants to purchase your property. If this occurs and you have not already agreed to a dual agency relationship in your listing agreement, your listing agent will ask you to amend your listing agreement to permit the agent to act as agent for both you and the buyer.

It may be difficult for a dual agent to advance the interests of both buyer and seller. Nevertheless, a dual agent must treat buyers and sellers fairly and equally. Although dual agent owes them the same duties, buyers and sellers can prohibit dual agents from divulging certain confidential information about them to the other party.

Some firms also offer a form of dual agency called "designated agency" where one agent in the firm represents the seller and another agent represent the buyer. This option (when available) may allow each "designated agent" to more fully represent each party. If you choose the "dual agency" option, remember that since a dual agent's loyalty is divided between parties with competing interests, it is especially important that you have a clear understanding of what your relationship is with the dual agent and what the agent will be doing for you in the transaction.

When buying real estate, you may have several choices as to how you want a real estate firm and its agents to work with you. For example, you may want them to represent only you (as a buyer's agent). You may be willing for them to represent both you and the seller at the same time (as a dual agent). Or you may agree to let them represent only the seller (seller's agent or sub agent). Some agents will offer you a choice of these services. Others may not.

### BUYERS

When buying real estate, you may have several choices as to how you want a real estate firm and its agents to work with you. For example, you may want them to represent only you (as a buyer's agent). You may be willing for them to represent both you and the seller at the same time (as a dual agent). Or you may agree to let them represent only the seller (seller's agent or sub agent). Some agents will offer you a choice of these services. Others may not.

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## Buyer's Agent

**Duties to Buyer:** If the real estate firm and its agent represent you, they must: promote your best interests; be loyal to you; follow your lawful instructions; provide you with all material facts that could influence your decisions; use reasonable skills, care and diligence; and account for all monies they handle for you. Once you have agreed (either orally or in writing) for the firm and its agents to be your buyer's agent, they may not give any confidential information about you to sellers or their agents without your permission so long as they represent you. But until you make this agreement with your buyer's agent, you should avoid telling the agent anything you would not want a seller to know.

**Unwritten Agreements:** To make sure that you and the real estate firm have a clear understanding of what your relationship will be and what the firm will do for you, you may want to have a written agreement. However, some firms may be willing to represent you and assist you for a time as a buyer's agent without a written agreement. But if you decide to make an offer to purchase a particular property, the agent must obtain a written agency agreement before writing the offer. If you do not sign it, the agent can no longer represent and assist you and is no longer required to keep information about you confidential.

Be sure to read and understand any agency agreement before you sign it. Once you sign it, the agent must give you a copy of it.

**Services and Compensation:** Whether you have a written agreement or unwritten agreement, a buyer's agent will perform a number of services for you. There may include helping you: find a suitable property; arrange financing; learn more about the property; and otherwise promote your best interests. If you have a written agency agreement, the agent can also help you prepare and submit a written offer to the seller.

A buyer's agent can be compensated in different ways. For example, you can pay the agent out of your own pocket. Or the agent may seek compensation from the seller or listing agent first but require you to pay if the listing agent refuses. Whatever the case, be sure your compensation arrangement with your buyer's agent is spelled out in a buyer agency agreement before you make an offer to purchase property and that you carefully read and understand the compensation provision.

**Dual Agent:** You may permit an agent or firm to represent you and the seller at the same time. This "dual agency relationship" is most likely to happen if you become interested in a property listed with your buyer's agent or the agent's firm. If this occurs and you have not already agreed to a dual agency relationship in your (written or oral) buyer agency agreement, your buyer's agent will ask you to amend the buyer agency agreement or sign a separate agreement or document permitting him or her to act as agent for both you and the seller. It may be difficult to for a dual agent to advance the interests of both the buyer and seller. Nevertheless, a dual agent must treat buyers and sellers fairly and equally. Although the dual agent owes them the same duties, buyers and sellers can prohibit dual agents from divulging certain confidential information about them to the other party.

Some firms also offer a form of dual agency called "designated dual agency" where one agent in the firm represents the seller and another agent represents the buyer. This option (when available) may allow each "designated agent" to more fully represent each party.

If you choose the "dual agency" option, remember that since a dual agent's loyalty is divided between parties with competing interests, it is especially important that you have a clear understanding of what your relationship is with the dual agent and what the agent will be doing for you in the transaction. This can be accomplished by putting the arrangement in writing at the earliest possible time.

## Seller's Agent Working With a Buyer

If the real estate agent or firm that you contact does not offer buyer agency or you do not want them to act as your buyer agent, you can still work with the firm and its agents. However, they will be acting as the seller's agent (or "sub agent"). The agent can still help you find and purchase property and provide many of the same services as a buyer's agent. The agent must be fair with you and provide with any "material facts" (such as a leaky roof) about properties.

But remember, the agent represents the seller - not you - and therefore must try to obtain for the seller the best possible price and terms for the seller's property. Furthermore, a seller's agent is required to give the seller any information about you (even personal, financial or confidential information) that would help the seller in the sale of his or her property. Agents must tell you in writing if they are seller's agents before you say anything that can help the seller. But until you are sure that an agent is not a seller's agent, you should avoid saying anything you do not want a seller to know.

Seller's agents are compensated by the sellers.

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