

MILL VALLEY RETAIL CENTER

525 N Main St, Milford, MI 48381



FOR SALE

248.476.3700

EXCLUSIVELY LISTED BY:

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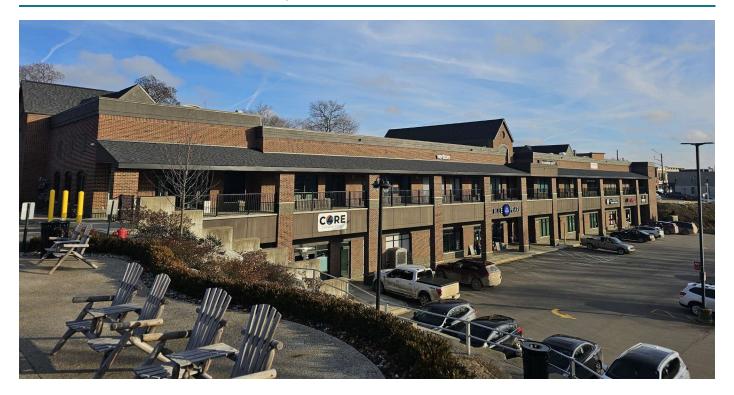
ERIC SZERLAG

Vice President

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OFFERING SUMMARY: 525 N Main St | Milford, MI 48381



PROPERTY OVERVIEW

The Mill Valley Retail Center provides a potential Investor with the opportunity to purchase a stabilized multi-tenant retail center located within the heart of downtown Milford, Michigan. Mill Valley is the largest retail center of this size located along Main Street within this downtown. Its unparalleled location coupled with a near impossible bearer to entry makes this the dominant center in downtown Milford for years to come.

OFFERING SUMMARY

Sale Price: \$6,795,000.00

Building Size: 36,300 SF Price / SF: \$187.19

Year Built: 1999

Zoning: B-2 Central Business District

PROPERTY HIGHLIGHTS

- Located in the heart of downtown Milford.
- Numerous national and regional co-tenants.
- Heavy pedestrian traffic.
- Tenants include: Charlie's Still on Main, Michigan Rock School, Team Rehabilitation, Method Barre, Jets Pizza and many others.



BUILDING/PROPERTY INFORMATION: 525 N Main St | Milford, MI 48381

BUILDING INFORMATION

 SALE PRICE:
 \$6,795,000.00

 Building Size:
 36,300 SF

 Year Built:
 1999

Number of Floors: 2

Utilities: Municipal Water & Sanitary Sewer

Parking Spaces: 107

PROPERTY INFORMATION

Lot Size: 4.6 Acres
Property Type: Retail

Property Subtype: Neighborhood Center

2024 Taxes: \$102,417.20

Zoning B-2 Central Business District

Traffic Count:

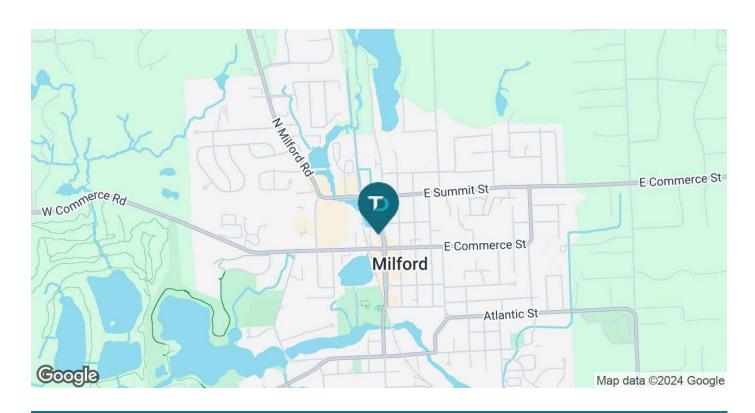
N. Main Street = 11,727
Commerce St = 7,311

Legal Description: Available upon request

APN: 16-10-228-004 & 16-10-228-006

LOCATION INFORMATION

On the west side of Main Street just north of Commerce Street, this property anchors the north end of Milford Downtown Commercial District.





RENT ROLL: 525 N Main St | Milford, MI 48381

| SUITE | TENANT | SQ.FT. | RENT/SQ.FT. | MONTHLY | ANNUAL | LEASE TERM |
|---------|------------------------|--------|-------------|-----------------|-------------|-------------------------------|
| 100 | MICHIGAN ROCK SCHOOL | 1300 | \$22.15 | \$2,400.00 | \$28,800.00 | 5/1/24 - 4/30/25 - \$2,400.00 |
| | | | | | | 5/1/25 - 4/30/26 - \$2,500.00 |
| | | | | | | 5/1/26 - 4/30/27 - \$2,600.00 |
| 110 | JETS PIZZA | 1347 | \$23.16 | \$2,600.00 | \$31,200.00 | 2/1/24-1/31/27 - \$2,600.00 |
| | | | | | | 2/1/27-1/31/30 - \$2,800.00 |
| | | | | | | 2/1/30-1/31/33 - \$3,000.00 |
| | | | | | | 2/1/33-1/31/34 - \$3,200.00 |
| 120/130 | TEAM REHAB | 2415 | \$22.91 | \$4,610.00 | \$55,320.00 | 11/1/24-10/31/25 - \$4,610.00 |
| 140 | TEAM REHAB | 1344 | \$22.99 | \$2,575.00 | \$30,900.00 | 10/1/24-9/30/25 - \$2,575.00 |
| | | | , | +- , | ***,****** | |
| 150/160 | | | | | | |
| & 170 | BLUE PEARL | 3732 | \$17.20 | \$5,350.00 | \$64,200.00 | 7/1/24- 6/30/25 - \$5,550.00 |
| | | | | | | 7/1/25- 6/30/26 - \$5,650.00 |
| | | | | | | 7/1/26- 6/30/27 - \$5,750.00 |
| | | | | | | 7/1/27- 6/30/28 - \$5,850.00 |
| | | | | | | 7/1/28- 6/30/29 - \$5,950.00 |
| | | | | | | 7/1/29- 6/30/30 - \$6,050.00 |
| | | | | | | 7/1/30- 6/30/31 - \$6,150.00 |
| | | | | | | 7/1/31- 6/30/32 - \$6,250.00 |
| 180 | CORE COMPLEX FITNESS | 2600 | \$21.23 | \$4,600.00 | \$55,200.00 | 1/1/24-12/31/24 - \$4,450.00 |
| | | | | | | 1/1/25-12/31/25 - \$4,600.00 |
| 200/210 | CHARLIES STILL ON MAIN | 3,890 | \$20.45 | \$6,829.00 | \$81,948.00 | 3/1/23-2/28/24 - \$6,630.00 |
| | | | | | | 3/1/24-2/28/25 - \$6,829.00 |
| | | | | | | 3/1/25-2/28/26 - \$7,034.00 |
| | | | | | | 3/1/26-2/28/27 - \$7,245.00 |
| | | | | | | 3/1/27-2/28/28 - \$7,462.00 |
| | | | | | | 3/1/28-2/28/29 - \$7,686.00 |
| 220 | METHOD BARRE | 1825 | \$20.38 | \$3,100.00 | \$36,000.00 | 9/1/24-8/31/25 - \$3,100.00 |
| | | | | | | 9/1/25-8/31/26 - \$3,200.00 |



RENT ROLL: 525 N Main St | Milford, MI 48381

| 230 | KELLER WILLIAMS | 1344 | \$27.68 | \$3,100.00 | \$37,200.00 | 2/1/24-1/3/25 - \$3,000.00 |
|-----|---------------------|------|---------|------------|-------------|------------------------------|
| | | | | | | 2/1/25-1/3/26 - \$3,100.00 |
| | | | | | | 2/1/26-1/3/27 - \$3,200.00 |
| | | | | | | 2/1/27-1/3/28 - \$3,300.00 |
| | | | | | | 2/1/28-1/3/29 - \$3,400.00 |
| 240 | KELLER WILLIAMS | 2098 | \$24.02 | \$4,200.00 | \$50,400.00 | 2/1/24-1/3/25 - \$4,100.00 |
| | | | | | | 2/1/25-1/3/26 - \$4,200.00 |
| | | | | | | 2/1/26-1/3/27 - \$4,300.00 |
| | | | | | | 2/1/27-1/3/28 - \$4,400.00 |
| | | | | | | 2/1/28-1/3/29 - \$4,400.00 |
| 250 | TOTAL CLUSTER FUDGE | 1644 | \$23.36 | \$3,200.00 | \$38,400.00 | 10/1/24-9/30/25 - \$3,200.00 |
| | | | | | | 10/1/25-9/30/26 - \$3,400.00 |
| | | | | | | 10/1/26-9/30/27 - \$3,500.00 |
| | | | | | | 10/1/27-9/30/28 - \$3,600.00 |
| | | | | | | |
| 260 | VERIZON | 1744 | \$23.74 | \$3,450.00 | \$41,400.00 | 6/30/24-6/29/25 - \$3,452.00 |
| | | | | | | 6/30/25-6/29/26 - \$3,500.00 |
| | | | | | | 6/30/26-6/29/27 - \$3,550.00 |
| 270 | ACTION ORTHOTICS | 1716 | \$25.17 | \$3,600.00 | \$43,200.00 | 2/1/24-4/30/25 |
| 280 | CELESTIAL DERMA SPA | 500 | \$40.80 | \$1,700.00 | \$20,400.00 | 7/31/25 |
| 290 | HAIR SALON | 3620 | \$21.55 | \$6,500.00 | \$78,000.00 | 8/1/24-7/31/25 - \$6,500.00 |
| | | | | | | 8/1/25-7/31/26 - \$6,500.00 |
| | | | | | | 8/1/26-7/31/27 - \$6,500.00 |
| | | | | | | 8/1/27-7/31/28 - \$6,750.00 |
| | | | | | | 8/1/28-7/31/29 - \$7,000.00 |
| | | | | | | |
| | | | | | | |

TOTALS: \$57,814.00 \$693,768.00



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NOI CALCULATIONS:

| INCOME: | |
|--------------------|--------------|
| 2025 Rental Income | \$693,768.00 |
| TOTAL INCOME: | \$693,768.00 |

| EXPENSES: | ANNUAL AMOUNT |
|---------------------------|---------------|
| Taxes | \$102,417.20 |
| Insurance | \$4,940.00 |
| Utilities | \$8,871.48 |
| Water | \$500.00 |
| Telephone/WiFi | \$1,680.00 |
| Elevator | \$2,850.00 |
| Snow/Grass | \$11,500.00 |
| Fire Inspection | \$105.00 |
| Grease Traps | \$2,400.00 |
| Plumber Maintenance | \$1,300.00 |
| Roof Warranty Maintenance | \$950.00 |
| HVAC Maintenance | \$1,310.00 |
| TOTAL EXPENSES: | \$138,523.00 |
| NET OPERATING INCOME: | \$555,245.00 |

Disclaimer: No warranty or representation, expressed or implied, is made as to the condition of the herein, and same is submitted subject to errors, omissions, change of price, rental or other conditions, withdrawal without notice, and to any special listing conditions imposed by the property owner(s) any projections, opinions or estimates are subject to uncertainty and do not signify current or future property performances.



ADDITIONAL PHOTOS: 525 N Main St | Milford, MI 48381







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BUILDING PLAN: 525 N Main St | Milford, MI 48381

Lower Level



























Upper Level

Not drawn to scale

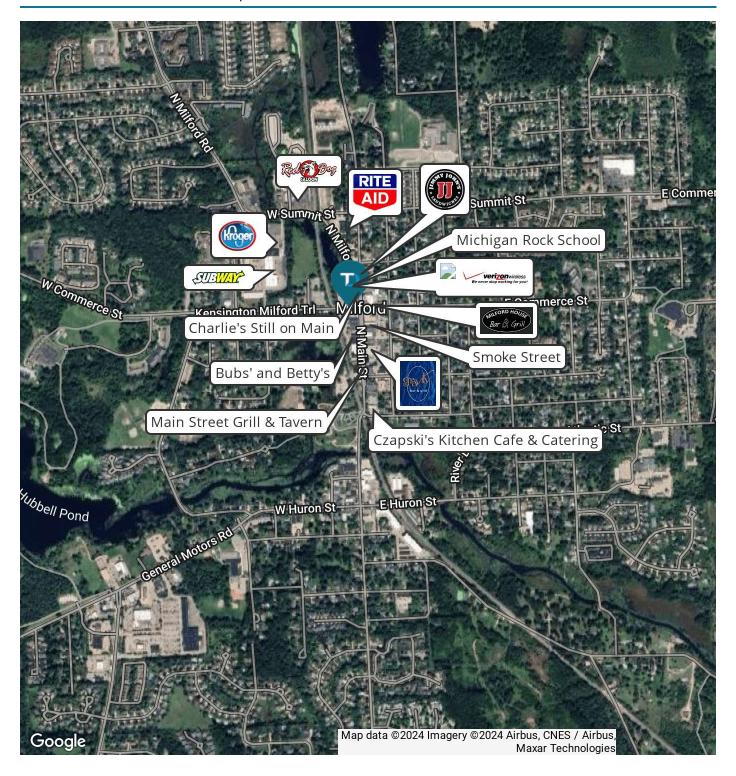


AERIAL MAP: 525 N Main St | Milford, MI 48381



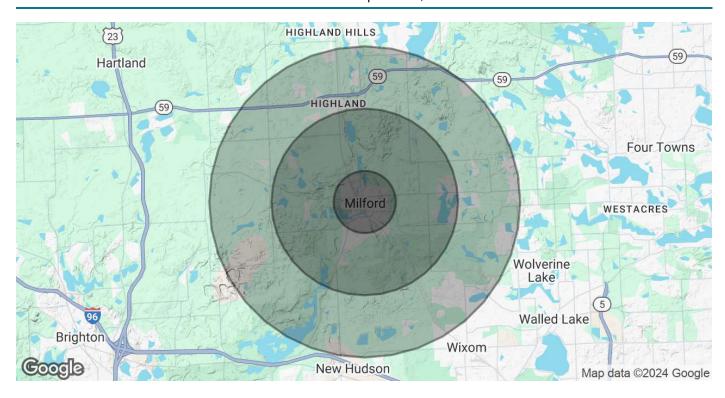


RETAILER MAP: 525 N Main St | Milford, MI 48381





DEMOGRAPHICS MAP & REPORT: 525 N Main St | Milford, MI 48381



| POPULATION | 1 MILE | 3 MILES | 5 MILES |
|--------------------------------------|------------------------|----------------------|-----------------------|
| Total Population | 6,064 | 18,005 | 48,553 |
| Average Age | 43.1 | 45.9 | 43.8 |
| Average Age (Male) | 43.8 | 46.5 | 43.1 |
| Average Age (Female) | 44.5 | 46.0 | 44.6 |
| | | | |
| | | | |
| HOUSEHOLDS & INCOME | 1 MILE | 3 MILES | 5 MILES |
| Total Households | 1 MILE 2,616 | 3 MILES 7,226 | 5 MILES 18,796 |
| | | | |
| Total Households | 2,616 | 7,226 | 18,796 |
| Total Households # of Persons per HH | 2,616 2.3 | 7,226 2.5 | 18,796 2.6 |